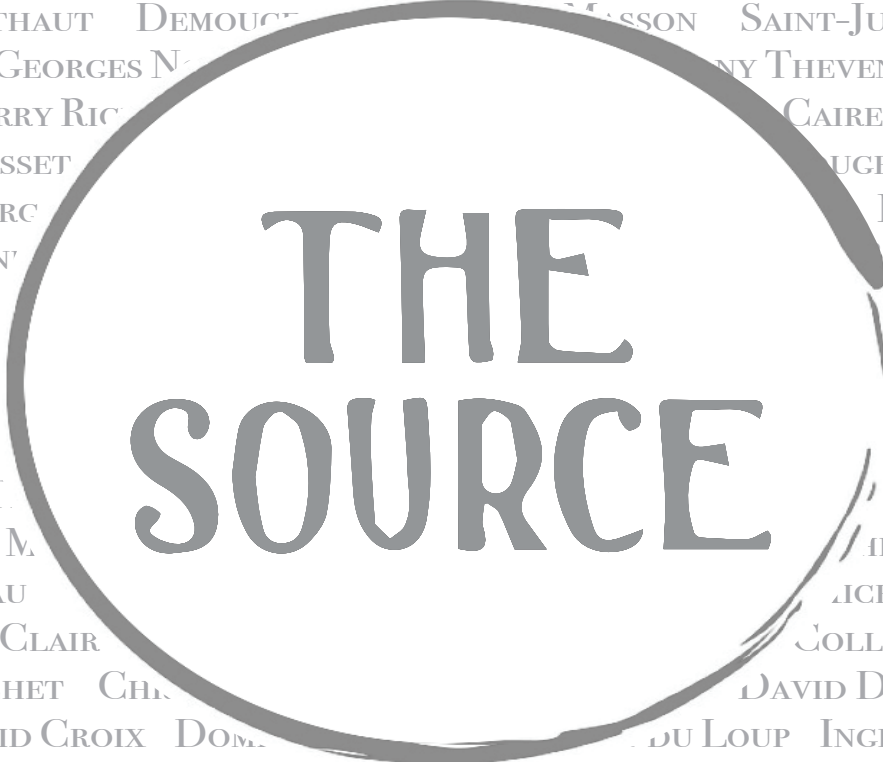


BRÉZÉ LA ROUBINE JEAN COLLET COURSON FRANÇOIS CROCHET CHRISTOPH  
 JEAN-LOUIS DUTRAIVE DAVID DUBAND LA MORANDIÈRE DAVID CROIX DOM  
 NIQUE GRUHIER FONT DU LOUP INGRID GROISS ISLE SAINT PIERRE DAVID MOREA  
 JEAN-NOEL GAGNARD LA MADURA MALAT MAS DE CADENET PATRICK BAUDOU  
 PIERRE MOREY PODERI COLLA QUINTA DO AMEAL RÉMI LEROY ROMAIN GUIBE  
 TEAU ROSSIGNOL SIMON BIZE STIFT GÖTTWEIG TERRE DES CHARDONS KNOL  
 TEGERNSEERHOF CHÂTEAU CREMADE VINCENT CHARLOT JEAN DAVID WESZEL  
 GARDIÉS BERTHAUT DEMOUCET MASSON SAINT-JUST COLOMBIE  
 CLOS CAZALS GEORGES NOELLAT ANTHONY THEVENET GUILLAUME  
 SERGENT THIERRY RICHOUX VAL DE CAIRE AZIENDA AGR  
 COLA 499 ROUSSET VINATEROS BRAVOS CHARDIGN  
 VEYDER-MALBERG BÉNÉTIÈRE CROTIN PAS DE L'ES  
 GRAZIE SCHONLEBER CLEMENS BUSCH CANTELAUDET  
 A.D.N. QUERCIA AL POGGIO KLAUS-PETER KELLER JOSE  
 GEBRUDER SIMON JOH. BAPT. SCHÄFER DOMAINE LECCI  
 SPERTINO RIECINE PRINZ CLOTAIRE COLOMBIÈRE CAUSS  
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 VAL DE CAIRE AZIENDA AGRICOLA 499 ROUSSET VINATEROS BRAVOS CHARDIGN  
 VILLE ROUGE STATER-WEST VEYDER-MALBERG BÉNÉTIÈRE CROTIN PAS DE L'ES  
 CALETTE MADONNA DELLA GRAZIE SCHONLEBER CLEMENS BUSCH CANTELAUDET  
 VON BEULWITZ IOPPA A.D.N. QUERCIA AL POGGIO KLAUS-PETER KELLER JOSE  
 ROSCH ROBERT KÖNIG GEBRUDER SIMON JOH. BAPT. SCHÄFER DOMAINE LECCI  
 MILA VUOLO LUIGI SPERTINO RIECINE PRINZ CLOTAIRE COLOMBIÈRE CAUSS



# THE SOURCE

**August 2020**

*The Source Imports is a European Fine Wine Import Company, started in 2010, specializing in the representation of estates of notable significance within it's respective region. The Source seeks to bring the highest quality of wines to California through a handful of channels. We work with Agents, Exporters and Importers as well as directly with the estates. Some of these partners include Ted Vance of Vance Wine Selections, Becky Wasserman Selections in France and Jerome Brenot of La Grenouilles Selections in France. We ship our wines from Europe on refrigerated containers only as well as deliver them to you on refrigerated trucks. It is our desire to find and bring to you the cleanest, free of flaws, varietally expressive and inspirational wines made available to us.*

### **Payment Terms**

***All Domestic Producers & Importers Extend 30 Net Payment Terms***

***Credit applications must be completed and approved prior to delivery of wines***

***Discounts are not available to delinquent accounts***

***Accounts delinquent over 45 days will not be sold to until the account is brought current***

***Any account delinquent over 60 days will be placed on COD or post dated check terms***

### **Delivery Minimum**

***Zephyr Express Delivery Service delivers Tuesday through Friday. Most wines in most markets are available for next day delivery. Any orders submitted after 2pm will not be available for next day delivery.***

**Domestic** \$300 minimum

**The Source** \$300 or 2 cases minimum order for free shipping. \$10 per case delivery fee for those that do not meet the minimum.

### **Discounts**

***Discounts are not available to delinquent accounts.***

**BTG Discounts** All Glass Pour Discounts are based on 3 case solid orders with a 10 case commitment

**All Producers** Case discounts are on 12 (750ml) cases only

**Domestic** Net pricing, Quantity and BTG discounts available - Please inquire

**The Source** Three-tier Pricing: Tier 1: Frontline - Tier 2: 5% off 3 case mix/match Tier 3: 10% on 3 solid & 10% on 5 cases mix/match

**The Source** \*\*All Items are NET after \$25/btl

### **Other Policy**

**Broken Case** Not available for Domestic Brands

**The Source:** Breaking a case for a wine under \$25 per bottle will result in a \$1.50 charge per line item.

**Sample Policy** Many wines we represent are not available for sampling

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Organic



Biodynamic



Above & Beyond



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## Clos Cazals - Côtes des Blancs - Champagne

[www.champagne-claude-cazals.net](http://www.champagne-claude-cazals.net)

Firm determination, it is said, can move heaven and earth. In the wine business it is rare that it's noticed unless you have an extraordinary terroir: Delphine Cazals has both. In the mid-1990s, tipped off by the deliciousness of the Chardonnay fruit grown from the walled vineyard inside their family home, Delphine convinced her father to give her a shot at making a Champagne cuvée from this special spot. The spot is at the back of their house, in the famous village, Oger, home to some of the most gifted Chardonnay vineyards in all of Champagne. Clos Cazals may be one of Champagne's immersing behemoths given its geographical location. Here, the soils can look almost blindingly white due to a higher content of chalk relative to most other villages in Champagne. One lesser-known secret is that a substrata of Kimmeridgian soils are at their strongest concentration between Mesnil-sur-Oger and Avize, neighboring towns to the south and north, respectively. The Blanc de Blancs produced in this small village are amongst the world's top sparkling wines.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| NV   | Champagne, Blanc de Blancs, <i>Cuvee Vive</i> , Extra Brut  | 750 | 12 |                |               | OUT OF STOCK |
| 2008 | Champagne, Blanc de Blancs, <i>Clos Cazals</i> , Extra Brut | 750 | 12 |                |               | OUT OF STOCK |
| 2006 | Champagne, Blanc de Blancs, <i>Clos Cazals</i> , Extra Brut | 750 | 12 | \$1,200.00     | \$100.00      | NET          |

## Guillaume Sergent - Montagne de Reims - Champagne



A descendant from a winemaking family of two centuries past, Guillaume now farms a very small collection of his own vines. He insists on having full control in order to uphold his organic and biodynamic practices to remain connected through every step of the viticulture and vinification. Guillaume's vineyards are located just to the west of Reims. It's all Chardonnay at this domaine from two sites located in two high altitude Premier Cru villages in the Montagne de Reims, Vrigny and Coulommès. The vines are situated mid-slope with northeast and southern exposures on a mix of chalk with a plentiful supply of fossilized seashells and sand, imparting a certain tenacity and lift to his Blanc de Blancs Champagne. Guillaume refers to his own winemaking as minimal and precise—"good grapes make good wine."

|    |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|----|---|-----|----|----------------|---------------|--------------|
| NV | Champagne, <i>Les Pres Dieu</i> , Extra Brut                | 750 | 12 | \$540.00       | \$45.00       | NET          |
| NV | Champagne, <i>Chemin des Chappes, Blanc de Noirs</i> , Brut | 750 | 12 | \$564.00       | \$47.00       | NET          |
| NV | Champagne, <i>Les Pres Dieu</i> , B.O.                      | 750 | 12 | \$756.00       | \$63.00       | NET          |

## Charlot-Tanneux - Mardeuil - Champagne



[champcharlottanneux.free.fr](http://champcharlottanneux.free.fr)

Vincent Charlot, a man who resembles a blond James Dean with a cigarette hanging from his mouth, is one intense dude. Vincent descends from a long lineage of family cooperatives. Passionate and eager to take on the challenge, he bought a press and took over the family business in 2001. With only four total hectares, in six communes with 33 parcels, Charlot has become a master of organic and biodynamic viticulture. To spend the afternoon with Charlot, means you will not only witness his remarkable knowledge of the complex microcosm that are his thriving vineyards, but also you will see the rich biodiversity that populates them, including various species of strawberries and carrots that grow wild, bees pollinating the lavender bushes and mushrooms that sprout between the vines as if to boast its healthy terroir. It is not only a visual experience, but a spiritual one as well.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2014 | Champagne, <i>Fruit de ma Passion</i> , Extra Brut        | 750 | 12 | \$468.00       | \$39.00       | NET          |
| 2013 | Champagne, <i>Fruit de ma Passion</i> , Extra Brut        | 750 | 12 | \$472.00       | \$39.33       | NET          |
| 2011 | Champagne, <i>l'Or des Basses Ronces</i> , Extra Brut     | 750 | 12 | \$780.00       | \$65.00       | NET          |
| 2011 | Champagne, <i>Rubis de la Dune Rose</i> , Extra Brut Rose | 750 | 12 | \$600.00       | \$50.00       | NET          |

## Remi Leroy - Côtes des Bars - Champagne



[www.champagne-remi-leroy.fr](http://www.champagne-remi-leroy.fr)

Remi Leroy's vineyards are like a wellness spa for his vines when compared to neighboring vineyards. All the vines for his wines are organically farmed and a walk through them shows his deep respect for nature, unlike the vineyards on all four sides of his, which are void of life except the vine itself. Leroy's vineyards are located in Meurville, a small town within the Aube, Champagne's most southerly extreme and if it weren't so close to Chablis, it would feel like it's out in Timbuktu. Though the soil here is identical to most of Chablis (hard Portlandian limestone overlaying the softer decomposing Kimmeridgian limestone with varying degrees of clay) as it is on the famous geological formation we refer to as the Kimmeridgian chain, but because of the more southerly temperatures, Pinot Noir is the major shareholder of vineyard land.

|    |                       |      |    | Frontline Case | Frontline Btl | Discount Btl |
|----|-----------------------|------|----|----------------|---------------|--------------|
| NV | Champagne, Brut Rose  | 750  | 12 | \$540.00       | \$45.00       | NET          |
| NV | Champagne, Extra Brut | 1500 | 6  | \$552.00       | \$92.00       | NET          |

## Ponson - Montagne de Reims - Champagne



|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| NV   | La Petite Montagne, Premier Cru                          | 750 | 12 | \$456.00       | \$38.00       | NET          |
| 2012 | Paul Gadiot, <i>Précurseur</i> , Extra Brut, Premier Cru | 750 | 12 | \$504.00       | \$42.00       | NET          |

## Cormerais & Branger - Muscadet - Loire

|      |                                |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--------------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Sevre et Maine, <i>Sur Lie</i> | 750 | 12 | \$157.68       | \$13.14       | \$11.83      |

# Château de la Morandière - Muscadet - Loire

[www.domainederame.com](http://www.domainederame.com)

After six years of enology school in Nantes, the humble Alexandre Déramé began to run his family estate winery. Although his total production is considered medium sized, his yields are amongst the lowest in Muscadet and his Vieille Vignes bottle quantities are miniscule. His latest venture is to convert his vineyards to organic farming—a daunting task for a two person show. Morandiere is a tiny commune in the gentle rolling hills in the region named after the village, Mouzillon, one of the most highly regarded wine villages in Muscadet. Mouzillon is distinctive for its soils high in concentration of Gabbro, a metallic-flecked, pale green and black, hard volcanic stone developed through slow cooling of basaltic magma is mixed with a loamy soil and orange-colored silex and quartz-like rocks. It's a very unique place that gifts the wines with tremendous power and tension.

|      |                         |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-------------------------|-----|----|----------------|---------------|--------------|
| 2017 | Sevre et Maine, Sur Lie | 750 | 12 | \$170.82       | \$14.24       | \$12.81      |

# Patrick Baudouin - Anjou - Loire



[www.patrick-baudouin.com](http://www.patrick-baudouin.com)

Patrick is something a bit out of a JRR Tolkien novel—perhaps an aspiring wizard, which he may already be. His wines are somewhat magical in expression. The vineyards are certified but well beyond the typical organic practice. Patrick is more like a guru and is not short on opinion when it comes to the winemaking practices of other estates when driving around to visit his. His whites made exclusively from Chenin Blanc reveal layer after layer of savory notes of fruits, dried herbs and grasses, acacia honey, and spices all woven together on an ethereal wavelength. He is a musician turned maestro, conducting his vines to deliver soft, beautiful and tranquil music. His 13.5 hectares of vineyards are located in Anjou and the Côteaux du Layon, which are situated on the great terroirs of the Anjou Noir—named after the dark-colored ancient metamorphic and volcanic rocks of the Massif Armoricaïn that often date beyond 400 million years.

~ ALLOCATED - PLEASE INQUIRE ~

# Domaine de Saint-Just - Saumur-Champigny - Loire



[www.stjust.net](http://www.stjust.net)

In 1996, Yves Lambert and his son, Arnaud, started a winery in the Yves' native French countryside, Saumur. Sadly, Yves unexpectedly passed away in 2011, but left their domaine, St.-Just, in the very capable hands of his son. In 2009, the vineyards were converted to organic farming with their eyes set on eventually incorporating biodynamic principals. The vineyard areas of Saumur and Saumur-Champigny are small islands of limestone chalk hills surrounded by fields of river alluvium. The general advantage that Saumur-Champigny has over the surrounding Saumur appellation is that they are slightly higher in altitude with good drainage whereas the larger area of Saumur sits mostly on flat areas with a mix of soils. That said, there are a few exceptions to that in Saumur, like the hill of Brézé.

|      |  |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|------|----|----------------|---------------|--------------|
| NV   | Crémant de Loire, Blanc                          | 750  | 12 | \$204.00       | \$17.00       | \$15.30      |
| 2018 | Saumur, Blanc, St. Cyr en Bourg                  | 750  | 12 | \$193.00       | \$16.08       | \$14.48      |
| 2017 | Saumur, Blanc, St. Cyr en Bourg - 2 bottles left | 750  | 12 | \$210.24       | \$17.52       | \$15.77      |
| 2015 | Saumur, Blanc, Breze - 3 bottles left            | 750  | 12 | \$525.60       | \$43.80       | NET          |
| 2018 | Saumur Champigny, Rouge, Les Terres Rouge        | 750  | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2015 | Saumur, Blanc, Breze                             | 1500 | 6  | \$551.88       | \$91.98       | NET          |

# Château de Brézé - Saumur - Loire



[www.chateaudebreze.com](http://www.chateaudebreze.com)

Arnaud Lambert, also from Domaine de St. Just took a twenty-five year lease on this historic property and immediately began a hard work of converting these historical vineyards to organic culture after more than fifty years of chemical farming. After some years of vineyard conversion and with the deft touch of Arnaud, the brilliance of the wines known centuries ago is reemerging. Tuffeau limestone is the mother rock of the best sites in Saumur and sits below the surface of all vineyards on this hill. Indeed, topsoils vary with different depths and mixtures of limestone, clay and sands. Cold temperatures coupled with the highly active calcium content in the soil create still wines that have unusually low finishing pH levels (within the range of 2.85 to 3.05) and extraordinarily powerful acidic structures.

|      |                                    |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|------------------------------------|------|----|----------------|---------------|--------------|
| NV   | Crémant de Loire, Blanc            | 750  | 12 | \$213.00       | \$17.75       | \$15.98      |
| NV   | Crémant de Loire, Rosé             | 750  | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2018 | Saumur Blanc, Clos de Midi         | 750  | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2016 | Saumur Blanc, Clos Bonne Nouvelles | 750  | 12 | \$328.50       | \$27.38       | NET          |
| 2016 | Saumur Blanc, Clos David           | 750  | 12 | \$341.64       | \$28.47       | NET          |
| 2015 | Saumur Blanc, Clos David           | 750  | 12 | \$341.64       | \$28.47       | NET          |
| 2016 | Saumur Blanc, Clos de la Rue       | 750  | 12 | \$486.18       | \$40.52       | NET          |
| 2015 | Saumur Blanc, Clos de la Rue       | 750  | 12 | \$486.18       | \$40.52       | NET          |
| 2013 | Saumur Blanc, Clos de la Rue       | 750  | 12 | \$481.80       | \$40.15       | NET          |
| 2016 | Saumur Blanc, Breze Bourguenne     | 750  | 12 | \$512.46       | \$42.71       | NET          |
| 2018 | Saumur Rouge, Clos Mazuriques      | 750  | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2015 | Saumur Blanc, Clos David           | 1500 | 6  | \$367.92       | \$61.32       | NET          |
| 2014 | Saumur Blanc, Clos de la Rue       | 1500 | 3  | \$236.52       | \$78.84       | NET          |

## Romain Guiberteau - Saumur - Loire



[www.domaineguiberteau.fr](http://www.domaineguiberteau.fr)

There are many who make wines from their head, and less that make it from their heart. Romain Guiberteau is both, but the heart is his ultimate guide. Electricity and high-frequency is the game here and you'd better be ready to get your socks blasted off when you pull the cork on one of these white puppies. Romain and a group of other producers come from a very special hill, named Brézé. A little secret about this estate is that while everyone seems to be talking about his whites, we believe his reds to be some of the crowning jewels of Loire Valley Cabernet Franc. The climatic nature of Saumur combined with the dense and shallow limestone soils has, throughout time, yielded superb sparkling wine. The electric and compacted wines of Guiberteau have exemplified the energy of Brézé. The recent rediscovery of this hill's potential has stirred up the Chenin Blanc scene and is nearly rewriting the expectation for the heights that Chenin can achieve.

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## Stater West - Saumur - Loire



There are a lot of nice guys in the world, but few could be described as more genuinely nice than Brendan Stater-West. One might ask how a young American guy from Oregon with no winemaking history ends up in Saumur as the assistant vigneron to Romain Guiberteau, one of the most celebrated vignerons in the Loire Valley. It started with a job in a Parisian wine store where Brendan first tasted a bottle of Guiberteau. Fortune brought the young man a wonderful French wife, and they moved to Saumur where he asked Romain for a job. Romain agreed, a move that proved to be beneficial for both. Instinctually driven in the styling of his unique expression of Chenin Blanc and self-regulated by great humility and an openness of process, Brendan has the right ingredients to become a terrific vigneron. The soils for his wine is Tuffeau, a limestone soil made of 80% calcium carbonate from marine sedimentation and 20% sand. This sandy component is great white wine soil.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Saumur, Blanc                          | 750 | 12 |                |               | OUT OF STOCK |
| 2017 | Saumur, Blanc, <i>Les Chapaudaises</i> | 750 | 12 |                |               | OUT OF STOCK |
| 2018 | Saumur, Rouge                          | 750 | 12 |                |               | OUT OF STOCK |

## Domaine Fabrice Gasnier - Chinon - Loire



|      |                                     |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-------------------------------------|-----|----|----------------|---------------|--------------|
| 2015 | Chinon Rouge, <i>Vieille Vignes</i> | 750 | 12 |                |               | OUT OF STOCK |

## Francois Crochet - Sancerre - Loire



Meeting François for the first time reveals an intense but shy vigneron. Once asked a question about his wines, his bright blue laser eyes dig in and his mouth moves a mile a minute. François graduated from the famous enology school in Beaune, France. After school, he cut his teeth by working at Domaine Bruno Clair. François took over his father's winery not too long ago and has been turning heads everywhere, first in France and now here. He is one of the first to pick in Sancerre so the acidity of his wines rage, without the green notes. The Sancerre region sits on top of a series of hills and small valleys that were once under the ocean. The ocean deposited all sorts of calcium rich shells from ancient sea-life. In the case of Sancerre, the rock and soil is a mixture of limestone marl, chalk, flint and variations of light to heavy clay, giving a broad range of style amongst the appellation.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl     |
|------|--|-----|----|----------------|---------------|------------------|
| 2019 | Coteaux du Giennois, Blanc, <i>Les Perrois</i> | 750 | 12 | \$192.00       | \$16.00       | \$14.40          |
| 2018 | Sancerre, Rose                                 | 750 | 12 | \$289.08       | \$24.09       | \$21.68          |
| 2018 | Sancerre, Blanc                                | 750 | 12 | \$324.00       | \$27.00       | NET              |
| 2018 | Sancerre, Blanc, <i>Les Exils</i>              | 750 | 12 |                |               | OUT OF STOCK     |
| 2018 | Sancerre, Blanc, <i>Les Amoureuses</i>         | 750 | 12 |                |               | Late Summer 2020 |
| 2018 | Sancerre, Blanc, <i>Les Petit Chemarin</i>     | 750 | 12 |                |               | Late Summer 2020 |
| 2018 | Sancerre, Blanc, <i>Les Grand Chemarin</i>     | 750 | 12 |                |               | OUT OF STOCK     |
| 2018 | Sancerre, Blanc, <i>Les Chene Marchands</i>    | 750 | 12 |                |               | Late Summer 2020 |
| 2017 | Sancerre, Blanc, <i>Les Chene Marchands</i>    | 750 | 12 | \$411.98       | \$34.33       | NET              |
| 2016 | Sancerre, Rouge                                | 750 | 12 | \$328.50       | \$27.38       | NET              |

## Emmanuelle Mellot - Sancerre - Loire

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2016 | Vouvray Sparkling, <i>Dans Ma Bulle</i>   | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2018 | IGP, Sauvignon Blanc                      | 750 | 12 | OUT OF STOCK   |               |              |
| 2018 | Reuilly Blanc, <i>Marcelle</i>            | 750 | 12 | \$210.24       | \$17.52       | \$15.77      |
| 2017 | Menetou - Salon Blanc, <i>Mon Loup</i>    | 750 | 12 | OUT OF STOCK   |               |              |
| 2018 | Sancerre Blanc, <i>Ma Colline</i>         | 750 | 12 | OUT OF STOCK   |               |              |
| 2017 | Pouilly Fume Blanc, <i>Dans le Miroir</i> | 750 | 12 | OUT OF STOCK   |               |              |

## Chateau de Tracy - Pouilly Fumé - Loire



|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Madame des Fontaynes, Menetou-Salon Blanc, <i>Les Marnes</i> | 750 | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2018 | Madame des Fontaynes, Menetou-Salon Rouge, <i>Les Marnes</i> | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2018 | Pouilly Fume Blanc, <i>Mademoiselle de T</i>                 | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2018 | Pouilly Fume Blanc, <i>Chateau de Tracy</i>                  | 750 | 12 | \$328.50       | \$27.38       | NET          |
| 2017 | Pouilly Fume Blanc, <i>Haute Densité</i>                     | 750 | 12 | \$748.98       | \$62.42       | NET          |
| 2018 | Pouilly Fume Blanc, <i>101 Rangs</i>                         | 750 | 12 | \$1,077.48     | \$89.79       | NET          |
| 2018 | Pouilly Fume Blanc, <i>Mademoiselle de T</i>                 | 375 | 24 | \$315.36       | \$13.14       | NET          |
| 2018 | Pouilly Fume Blanc, <i>Chateau de Tracy</i>                  | 375 | 24 | \$341.64       | \$14.24       | NET          |

## Jean Collet - Chablis - Burgundy



[www.domaine-collet.fr/en](http://www.domaine-collet.fr/en)

At age twenty-one, Romain Collet took over the entire estate and began to make decisions in the cellar. His father, Gilles, was forced into early retirement due to nerve damage in his leg and back. Immediately upon taking the reins, Romain began to experiment with organic and biodynamic farming as well as using natural yeasts. His relentless desire for improvement powers the future of Collet, which continues to inch closer with each vintage toward the elite of Chablis. The Collet style finds themselves right in the middle of two schools of thought regarding Chablis. One advocates for stainless steel tank aging out of the belief that the purity of terroir is best expressed unadulterated by oak, and the other is based around the needs of oak to soften its taut acidic structure and to sculpt wines that are grown in deeper clay soils. The Collets compromise by using older wood barrels in their higher end wines grown on richer soils and stainless steel with their most mineral and precise wines.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | St. Bris, AOC                              | 750 | 12 | \$225.10       | \$18.76       | \$16.88      |
| 2018 | Chablis, AOC                               | 750 | 12 | \$286.30       | \$23.86       | \$21.47      |
| 2017 | Chablis, 1er Cru <i>Vaillons</i>           | 750 | 12 | \$367.92       | \$30.66       | NET          |
| 2017 | Chablis, 1er Cru <i>Montmains</i>          | 750 | 12 | \$367.92       | \$30.66       | NET          |
| 2017 | Chablis, 1er Cru <i>Montee de Tonnerre</i> | 750 | 12 | \$394.20       | \$32.85       | NET          |
| 2016 | Chablis, 1er Cru <i>Foret</i>              | 750 | 12 | \$394.20       | \$32.85       | NET          |
| 2017 | Chablis, Grand Cru <i>Valmur</i>           | 750 | 12 | OUT OF STOCK   |               |              |
| 2017 | Chablis, 1er Cru <i>Vaillons</i>           | 375 | 12 | \$225.10       | \$18.76       | NET          |
| 2017 | Chablis, 1er Cru <i>Montee de Tonnerre</i> | 375 | 12 | \$240.40       | \$20.03       | NET          |

## Christophe et Fils - Chablis - Burgundy



Sebastien Christophe is the man of mystery in Chablis. He comes from nearly nowhere and has quietly been climbing the ladder of Chablis stars. His winery is out of town and next to Petit Chablis vineyards that are upslope from the Grand Crus and a few of the famous premier crus he works with. Chablis can be a wine that expresses its terroir more clearly than any other region in the world. The winemaking choices certainly influence the impression of the wine but they never really lose that unmistakable Chablisienne character imprinted by its special limestone soils, the Chardonnay grape and tense acidity that is encouraged by a cool continental climate.

|      |  |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|------|----|----------------|---------------|--------------|
| 2018 | Chablis, Petit Chablis                     | 750  | 12 | \$262.80       | \$21.90       | \$19.71      |
| 2018 | Chablis, AOC                               | 750  | 12 | \$300.00       | \$25.00       | \$22.50      |
| 2018 | Chablis, Vieilles Vignes                   | 750  | 12 | \$351.24       | \$29.27       | NET          |
| 2018 | Chablis, 1er Cru <i>Mont de Milieu</i>     | 750  | 12 | \$553.20       | \$46.10       | NET          |
| 2018 | Chablis, 1er Cru <i>Montee de Tonnerre</i> | 750  | 12 | \$586.86       | \$48.91       | NET          |
| 2018 | Chablis, 1er Cru <i>Fourchaume</i>         | 750  | 12 | \$534.84       | \$44.57       | NET          |
| 2017 | Chablis, 1er Cru <i>Fourchaume</i>         | 750  | 12 | \$525.60       | \$43.80       | NET          |
| 2016 | Chablis, 1er Cru <i>Fourchaume</i>         | 750  | 12 | \$525.60       | \$43.80       | NET          |
| 2018 | Chablis, Grand Cru, <i>Blanchot</i>        | 750  | 12 | \$791.88       | \$65.99       | NET          |
| 2018 | Chablis, AOC                               | 1500 | 6  | \$345.89       | \$57.65       | NET          |
| 2018 | Chablis, Petit Chablis                     | 1500 | 6  | \$274.74       | \$45.79       | NET          |
| 2018 | Chablis, 1er Cru <i>Mont de Milieu</i>     | 1500 | 6  | \$577.68       | \$96.28       | NET          |
| 2018 | Chablis, 1er Cru <i>Montee de Tonnerre</i> | 1500 | 6  | \$613.64       | \$102.27      | NET          |
| 2018 | Chablis, 1er Cru <i>Fourchaume</i>         | 1500 | 6  | \$555.50       | \$92.58       | NET          |
| 2015 | Chablis, AOC                               | 375  | 12 | \$170.82       | \$14.24       | NET          |
| 2018 | Chablis, 1er Cru <i>Montee de Tonnerre</i> | 375  | 12 | \$331.35       | \$27.61       | NET          |

## Dominique Gruhier - Epineuil - Burgundy



In 2012, this historic estate celebrated its 800 anniversary under the direction of the highly motivated Dominique Gruhier. Dom took over this estate in 1990 and eventually found his way to organic practice and certification by 2010. Moved by the results of converting to organic practice, began a full renaissance of the estate, which now produces a stunning range of wine from the nearly forgotten red Burgundy appellation outside of Chablis, called Epineuil. Epineuil is a tiny commune of only 100 hectares located in the Tonnerrois region in northern France, making it a very cool winemaking region. The famous Kimmeridgian limestone soils, like that of Chablis, combined with a unique microclimate, facilitate very good growing conditions for Pinot Noir and Chardonnay.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2015 | Epineuil, Rouge, <i>Côte de Grisey</i>    | 750 | 12 | \$315.36       | \$26.28       | NET          |
| 2015 | Epineuil, Rouge, <i>l'Ame des Dannots</i> | 750 | 12 | \$367.92       | \$30.66       | NET          |
| 2013 | Epineuil, Rouge, <i>l'Ame des Dannots</i> | 750 | 12 | \$378.87       | \$31.57       | NET          |
| 2012 | Epineuil, Rouge, <i>l'Ame des Dannots</i> | 750 | 12 | \$341.64       | \$28.47       | NET          |

## Thierry Richoux - Irancy - Burgundy



Once in a great while you stumble on a hidden gem, even one that has been in plain sight for decades. My first meeting with Thierry was one of my most eye-opening experiences. He is gentle, thin and soft-spoken with amazingly powerful hands that look like they could crush you with very little effort. This gorgeous village of Irancy is tucked in at the bottom of a very small amphitheater about 20 minutes from the center of Chablis. It shares the same basic geology as Chablis: Portlandian limestone on the upper sections and Kimmeridgian limestone inside of the sloped areas. Irancy is a special climate for Pinot Noir because of its horseshoe shaped amphitheater that faces south, west and north and holds in enough heat to just barely do the job.

|      |                                   |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-----------------------------------|------|----|----------------|---------------|--------------|
| NV   | Crémant de Bourgogne              | 750  | 12 | \$276.00       | \$23.00       | \$20.70      |
| 2017 | Irancy, Rose                      | 750  | 12 |                | OUT OF STOCK  |              |
| 2015 | Irancy, Rouge                     | 750  | 12 |                | OUT OF STOCK  |              |
| 2014 | Irancy, Rouge, <i>Veaupessiot</i> | 750  | 12 | \$439.30       | \$36.61       | NET          |
| 2014 | Irancy, Rouge, <i>Les Cailles</i> | 750  | 12 | \$439.30       | \$36.61       | NET          |
| 2012 | Irancy, Rouge, <i>Les Cailles</i> | 750  | 12 | \$420.48       | \$35.04       | NET          |
| 2013 | Irancy, Rouge                     | 1500 | 6  | \$393.40       | \$65.57       | NET          |
| 2012 | Irancy, Rouge, <i>Les Cailles</i> | 1500 | 6  | \$293.10       | \$48.85       | NET          |

## Bruno Clair - Marsannay - Côte de Nuits



[www.bruno-clair.com](http://www.bruno-clair.com)

One could say Bruno Clair is a vigneron's vigneron. His wines are loved worldwide by those lucky enough to know them. But truly impressive is the respect he garners within Burgundy, where his fellow growers consider him one of the greatest of their ranks. They admire his attention to detail in the vineyard, his organic practices (even if he doesn't bother with certification), and the long hours he and his crews put in. In the cellar, along with his longtime oenologist Philippe Brun (they have been called the Batman and Robin of Marsannay), Bruno produces wines that are loved for their purity of expression. They show no ego or even style, but simply seem to be true to the essence of each individual vineyard.

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## Berthaut - Fixin - Côte de Nuits



[www.domaine-berthaut.com](http://www.domaine-berthaut.com)

This is a moment importers and wine lovers wait for: the changing of the guard. After graduating from the University of Bordeaux with a degree in Engineering and Viticulture-Enology, Amélie Berthaut quickly began a relatively peaceful transfer of power from her father, Denis. Her father's wines speak the language one would imagine Burgundy wines did centuries ago and her first vintage, 2013, at age 25, is a significant departure from her father's in that they are ethereal and bright. Organic and sustainable practices are employed and like Amélie herself, her wines combine youthful elegance, purity and honesty, while shining brightly and radiating a natural charm.

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## Georges Noellat - Vosne Romanee - Côte de Nuits

Maxime Cheurlin was just 20 years old when he took over this domaine in 2010. Seven years on, the promise he showed at that tender age has been more than fulfilled. Maxime can claim a rather impressive heritage. The domaine's namesake, Georges Noëllat, was the nephew of Charles Noëllat, who once held one of the greatest domaines in Vosne-Romanée. The estate is small with 5.5 hectares but includes some heavy-hitting vineyards in Vosne and Nuits. Vosne-Romanée, the host village for the majority of Maxime Cheurlin's holdings, has some of the most special terroirs in Burgundy. Under Maxime's hand, the wines exude the archetypal elegance and refinement that Vosne-Romanée is so famous for, with a slightly more understated touch.

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## Digioia-Royer - Chambolle Musigny - Côte de Nuits

This is not your nouveaux metrosexual Burgundy. It is one of our more underground, tiny producers that has developed a strong cult following. The range of wines crafted by the hands of Michel Digioia-Royer are fleshed out with earth and flowers, as opposed to sweet fruit and overly polished tannins. Based in Chambolle-Musigny, the estate has a large supply of old-vine parcels that lend to the depth of the range of wines. They are some of the more forceful and intense wines out of this village known for its elegance; they are not wines for immediate pleasure. Give them time to develop their entire range of complexities with plenty of time in the glass. It will be worth it!

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2011 | <b>Chambolle Musigny Rouge</b>                                 | 750 | 12 | \$705.18       | \$58.77       | NET          |
| 2013 | <b>Chambolle Musigny Rouge, Vieilles Vignes, Les Premieres</b> | 750 | 12 | \$985.50       | \$82.13       | NET          |

# David Duband - Côte de Nuits



www.duband-domaine.com

Much like his brisk improvement in David's English, the quality and integrity of his wines and vineyards have advanced at a rapid pace since he took over in 1991, while still attending winemaking school. In 1999 he abandoned conventional farming and by 2006 was completely organic. An overhaul of his vineyard protocol was a dramatic step that allowed an evolution in his winemaking style, which has become more sensitive, more precise, in an attempt to articulate a more intimate engagement with his terroir. Over the last five vintages or so, he extracts less, uses less oak and has increased his percentage of whole cluster fermentations. These changes and the beauty of the plots he purchased from Jacky Truchot (now-retired, but in his day a vigneron with terrific collection of very old vineyards and a cult following of Burgundy lovers), David's wines are turning the heads of both his colleagues in Burgundy and wine lovers around the world.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2017 | Bourgogne, Rouge  | 750 | 12 | \$275.94       | \$23.00       | \$20.70      |
| 2017 | Côte de Nuits Village, Rouge  | 750 | 12 | \$367.92       | \$30.66       | NET          |
| 2016 | Côte de Nuits Village, Rouge  | 750 | 12 | \$440.19       | \$36.68       | NET          |
| 2015 | Côte de Nuits Village, Rouge  | 750 | 12 | \$420.48       | \$35.04       | NET          |
| 2014 | Côte de Nuits Village, Rouge  | 750 | 12 | \$410.63       | \$34.22       | NET          |
| 2017 | Hautes Côtes de Nuits, Rouge, <i>Louis Auguste</i>                  | 750 | 12 | \$341.64       | \$28.47       | NET          |
| 2016 | Hautes Côtes de Nuits, Rouge, <i>Louis Auguste</i>                  | 750 | 12 | \$381.06       | \$31.76       | NET          |
| 2015 | Hautes Côtes de Nuits, Rouge, <i>Louis Auguste</i>                  | 750 | 12 | \$367.92       | \$30.66       | NET          |
| 2014 | Hautes Côtes de Nuits, Rouge, <i>Louis Auguste</i>                  | 750 | 12 | \$354.78       | \$29.57       | NET          |
| 2013 | Hautes Côtes de Nuits, Rouge, <i>Louis Auguste</i>                  | 750 | 12 | \$354.78       | \$29.57       | NET          |
| 2017 | Morey Saint Denis, Rouge  | 750 | 12 | \$683.28       | \$56.94       | NET          |
| 2017 | Morey Saint Denis, Rouge, 1er Cru <i>Clos Sorbe</i>                 | 750 | 12 | \$919.80       | \$76.65       | NET          |
| 2016 | Morey Saint Denis, Rouge, 1er Cru <i>Clos Sorbe</i>                 | 750 | 12 | \$1,024.92     | \$85.41       | NET          |
| 2015 | Morey Saint Denis, Rouge, 1er Cru <i>Clos Sorbe</i>                 | 750 | 12 | \$985.50       | \$82.13       | NET          |
| 2013 | Morey Saint Denis, Rouge, 1er Cru <i>Clos Sorbe, 2 bottles left</i> | 750 | 12 | \$867.24       | \$72.27       | NET          |
| 2017 | Gevrey Chambertin, Rouge  | 750 | 12 | \$748.98       | \$62.42       | NET          |
| 2016 | Gevrey Chambertin, Rouge  | 750 | 12 | \$827.82       | \$68.99       | NET          |
| 2017 | Vosne Romanee, Rouge  | 750 | 12 | \$827.82       | \$68.99       | NET          |
| 2017 | Chambolle Musigny, Rouge  | 750 | 12 | \$827.82       | \$68.99       | NET          |
| 2012 | Chambolle Musigny, Rouge  | 750 | 12 | \$906.66       | \$75.56       | NET          |
| 2017 | Chambolle Musigny, Rouge, 1er Cru <i>Gruenchers</i>                 | 750 | 12 | \$1,412.55     | \$117.71      | NET          |
| 2015 | Chambolle Musigny, Rouge, 1er Cru <i>Gruenchers</i>                 | 750 | 12 | \$1,511.10     | \$125.93      | NET          |
| 2014 | Chambolle Musigny, Rouge, 1er Cru <i>Gruenchers</i>                 | 750 | 12 | \$1,340.28     | \$111.69      | NET          |
| 2017 | Nuits-Saint-Georges, Rouge  | 750 | 12 | \$683.28       | \$56.94       | NET          |
| 2016 | Nuits-Saint-Georges, Rouge  | 750 | 12 | \$748.98       | \$62.42       | NET          |
| 2015 | Nuits-Saint-Georges, Rouge  | 750 | 12 | \$722.70       | \$60.23       | NET          |
| 2017 | Nuits-Saint-Georges, Rouge, 1er Cru <i>Thorey</i>                   | 750 | 12 | \$919.80       | \$76.65       | NET          |
| 2016 | Nuits-Saint-Georges, Rouge, 1er Cru <i>Thorey</i>                   | 750 | 12 | \$1,024.92     | \$85.41       | NET          |
| 2015 | Nuits-Saint-Georges, Rouge, 1er Cru <i>Thorey</i>                   | 750 | 12 | \$985.50       | \$82.13       | NET          |
| 2016 | Nuits-Saint-Georges, Rouge, 1er Cru <i>Pruliers</i>                 | 750 | 12 | \$1,024.92     | \$85.41       | NET          |
| 2015 | Nuits-Saint-Georges, Rouge, 1er Cru <i>Pruliers</i>                 | 750 | 12 | \$985.50       | \$82.13       | NET          |
| 2014 | Nuits-Saint-Georges, Rouge, 1er Cru <i>Pruliers</i>                 | 750 | 12 | \$867.24       | \$72.27       | NET          |
| 2016 | Echezeaux, Rouge, Grand Cru   | 750 | 12 | \$2,628.00     | \$219.00      | NET          |
| 2014 | Echezeaux, Rouge, Grand Cru   | 750 | 12 | \$2,299.50     | \$191.63      | NET          |
| 2013 | Echezeaux, Rouge, Grand Cru   | 750 | 12 | \$2,299.50     | \$191.63      | NET          |
| 2017 | Clos de la Roche, Rouge, Grand Cru                                  | 750 | 12 | \$2,444.04     | \$203.67      | NET          |
| 2016 | Clos de la Roche, Rouge, Grand Cru                                  | 750 | 12 | \$2,667.42     | \$222.29      | NET          |
| 2014 | Clos de la Roche, Rouge, Grand Cru                                  | 750 | 12 | \$2,299.50     | \$191.63      | NET          |
| 2013 | Clos Vougeot, Rouge, Grand Cru                                      | 750 | 12 | \$2,299.50     | \$191.63      | NET          |
| 2017 | Charmes Chambertin, Rouge, Grand Cru                                | 750 | 12 | \$2,956.50     | \$246.38      | NET          |
| 2016 | Charmes Chambertin, Rouge, Grand Cru                                | 750 | 12 | \$3,324.42     | \$277.04      | NET          |
| 2013 | Charmes Chambertin, Rouge, Grand Cru                                | 750 | 12 | \$2,851.38     | \$237.62      | NET          |
| 2011 | Charmes Chambertin, Rouge, Grand Cru                                | 750 | 12 | \$2,255.70     | \$187.98      | NET          |
| 2017 | Latricieres, Rouge, Grand Cru                                       | 750 | 12 | \$3,560.94     | \$296.75      | NET          |
| 2016 | Latricieres, Rouge, Grand Cru                                       | 750 | 12 | \$3,942.00     | \$328.50      | NET          |
| 2017 | Chambertin, Rouge, Grand Cru  | 750 | 12 | \$4,132.53     | \$344.38      | NET          |
| 2016 | Chambertin, Rouge, Grand Cru  | 750 | 12 | \$4,546.44     | \$378.87      | NET          |
| 2014 | Chambertin, Rouge, Grand Cru  | 750 | 12 | \$3,942.00     | \$328.50      | NET          |

## Hubert Lamy - Saint Aubin - Côte de Beaune

[www.domainehubertlamy.com](http://www.domainehubertlamy.com)



One would be hard pressed to find a better white wine maker in all of Burgundy than Olivier Lamy. Most of his holdings are located in the so-called secondary appellation of St. Aubin, with only a few wines outside of the appellation. What Olivier is able to accomplish in Saint-Aubin makes you wonder what he could do with prime spots in Meursault, Corton-Charlemagne, the Montrachets, or even Chablis! Olivier is intense, and his wines are the same. It used to be said that his wines are expensive for St. Aubin, but for wines this great, I say they are the best deal in Burgundy. For us, he is as special as it gets. Sadly, the quantities of his wines that we get are minuscule and high demand for the wines worldwide make it difficult for anyone to acquire much.

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## Jean Noël Gagnard - Chassagne Montrachet - Côte de Beaune

[www.domainegagnard.com](http://www.domainegagnard.com)



In 1989, after returning from business school in Paris, Caroline L'Estimé took over the winemaking and vineyard direction from her father, Jean-Noel. Since then she has climbed to the upper echelon of the great white Burgundy producers. She has some of the best premier cru sites, as well as a small parcel of the great grand cru Batard-Montrachet. Caroline's wines have a woman's touch, show beautiful minerality and a consistent subtlety—details that often get lost in the powerful and blocky white wines of Chassagne-Montrachet. Situated on another hill to the south of the Grand Crus, lies a set of vineyards that make up Chassagne's well-known powerful and dense white Burgundies.

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## Simon Bize - Savigny les Beaune - Côte de Beaune

[www.domainebize.fr](http://www.domainebize.fr)



The wines at this domaine find a level of Savigny-les-Beaune that many may think not possible with this appellation. Domaine Simon Bize was under the direction of Patrick Bize for 20 years or so. Sadly, during the harvest of 2013 Patrick unexpectedly passed away, at age 60. The future of this estate is somewhat unknown, but once you meet his wife, Chisa Bize, you know that the estate is in the good hands and healthy spirit. She has long been quietly involved with Patrick along the way, encouraging him in the direction of organic and biodynamic farming, principals that have been quietly applied to the estate for years. The appellation is cleft in two by a creek that once was a more torrent river. Between the north and south hills of Savigny-les-Beaune is a great study of what effect different soil types, aspects, valleys, combes, dejection cones, elevations and grade of slopes can have on wines that share close proximity and the same grape.

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## Domaine des Croix - Beaune - Côte de Beaune



Beaune is an overlooked appellation because of the dominance of the negociants, who own the majority of the land. David Croix brings a set of wines that will make you want to rediscover the appellation. The easy going and humble Croix is one of the great young talents of Burgundy. He is always open to discussing his work and his way of thinking, which is one of the reasons why he has come so far so fast. He makes wine focused around Beaune with many good 1er Crus, but he also has interesting parcels in the hill of Corton just to the north. Corton is a unique site in the sense that the hill rises to 330 meters and towers over other famous wine-growing villages that surround it on three sides. On this king's hill, David produces Grand Crus from Corton-Charlemagne and two reds from Corton.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2017 | Bourgogne Rouge                          | 750 | 12 | \$380.46       | \$31.71       | NET          |
| 2017 | Beaune Rouge                             | 750 | 12 | \$486.33       | \$40.53       | NET          |
| 2017 | Beaune Rouge, 1er Cru <i>Cent Vignes</i> | 750 | 12 | \$621.45       | \$51.79       | NET          |
| 2017 | Beaune Rouge, 1er Cru <i>Pertuisots</i>  | 750 | 12 | \$815.85       | \$67.99       | NET          |
| 2017 | Beaune Rouge, 1er Cru <i>Bressandes</i>  | 750 | 12 | \$756.83       | \$63.07       | NET          |
| 2013 | Beaune Rouge, 1er Cru <i>Bressandes</i>  | 750 | 12 | \$709.56       | \$59.13       | NET          |
| 2017 | Beaune Rouge, 1er Cru <i>Greves</i>      | 750 | 12 | \$936.21       | \$78.02       | NET          |
| 2014 | Beaune Rouge, 1er Cru <i>Greves</i>      | 750 | 12 | \$827.82       | \$68.99       | NET          |
| 2017 | Corton les Greves, Grand Cru             | 750 | 12 | \$1,474.88     | \$122.91      | NET          |
| 2015 | Corton les Greves, Grand Cru             | 750 | 12 | \$1,603.08     | \$133.59      | NET          |
| 2014 | Corton les Greves, Grand Cru             | 750 | 12 | \$1,274.58     | \$106.22      | NET          |
| 2017 | Corton la Vigne au Saint, Grand Cru      | 750 | 12 | \$1,474.88     | \$122.91      | NET          |
| 2015 | Corton la Vigne au Saint, Grand Cru      | 750 | 12 | \$1,603.08     | \$133.59      | NET          |
| 2014 | Corton la Vigne au Saint, Grand Cru      | 750 | 12 | \$1,274.58     | \$106.22      | NET          |
| 2017 | Corton Charlemagne, Grand Cru            | 750 | 12 | \$1,988.31     | \$165.69      | NET          |
| 2015 | Corton Charlemagne, Grand Cru            | 750 | 12 | \$2,181.24     | \$181.77      | NET          |

## Pierre Morey - Meursault - Côte de Beaune



Pierre Morey is a living legend in Burgundy. He was the regisseur (winemaker and vineyard manager) for the famed Domaine Leflaive starting in 1988 and ending in July of 2008. During his time at this notorious estate, he converted both Domaine Leflaive and his own estate vineyards to biodynamic farming and winemaking starting in 1991 and officially recognized by 1997. He is responsible for producing some of the greatest white wines in the history of Burgundy. Pierre works closely with his daughter, Anne, as she has been groomed to take over the estate operations. Just like her father, she is quiet but when you get her going, she exudes a deep passion and an inviting energy. When you are in the vineyards with her, you feel her deep respect and a sort of maternal instinct and connection to them.

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## Nicolas Rossignol - Volnay - Côte de Beaune



[www.nicolas-rossignol.com](http://www.nicolas-rossignol.com)

Nicolas always knew his passion lay with winemaking and that he would be the 5th generation in his family to run this estate. He studied at the Lycée Viticole de Beaune between 1989-1994 followed by many internships across the globe. For centuries the wines from Volnay and Pommard have shared popularity within the wine world. These communes sit side by side just south of Beaune and can produce strikingly different styles of wine. Whereas Pommard can be described as chewy, extracted and austere, Volnay is stereotyped as lacy and ethereal. Though, in reality, their true style is drawn from their specific terroir and vinification methods. Depending on the producer and opposed to common belief, Volnay and Pommard might appear reversed in style. However, if the wine hails from the south side of Pommard further up the hillside, it is very much like the north side of Volnay. Though they have a great number of Premier Cru for their total hectares, more than half the vineyards in Volnay are classified Premier Cru.

|      |  |  |        | Frontline Case | Frontline Btl | Discount Btl |
|------|--|--|--------|----------------|---------------|--------------|
| 2016 | <b>Pommard Rouge</b>                                       |  | 750 12 | \$840.96       | \$70.08       | NET          |
| 2016 | <b>Pommard Rouge</b> , Les Vignots                         |  | 750 12 | \$1,024.92     | \$85.41       | NET          |
| 2016 | <b>Pommard Rouge</b> , Les Noizins                         |  | 750 12 | \$1,077.48     | \$89.79       | NET          |
| 2014 | <b>Pommard Rouge</b> , 1er Cru                             |  | 750 12 | \$1,314.00     | \$109.50      | NET          |
| 2013 | <b>Pommard Rouge</b> , 1er Cru                             |  | 750 12 | \$1,274.58     | \$106.22      | NET          |
| 2015 | <b>Pommard Rouge</b> , 1er Cru <i>Chaponnières</i>         |  | 750 12 | \$1,471.68     | \$122.64      | NET          |
| 2015 | <b>Pommard Rouge</b> , 1er Cru <i>Chanlins</i>             |  | 750 12 | \$1,760.76     | \$146.73      | NET          |
| 2014 | <b>Pommard Rouge</b> , 1er Cru <i>Chanlins</i>             |  | 750 12 | \$1,458.54     | \$121.55      | NET          |
| 2016 | <b>Pommard Rouge</b> , 1er Cru <i>Epenots</i>              |  | 750 12 | \$2,181.24     | \$181.77      | NET          |
| 2013 | <b>Savigny les Beaune Rouge</b>                            |  | 750 12 | \$538.74       | \$44.90       | NET          |
| 2013 | <b>Savigny les Beaune Rouge</b> , 1er Cru <i>Reversees</i> |  | 750 12 | \$735.84       | \$61.32       | NET          |
| 2012 | <b>Savigny les Beaune Rouge</b> , 1er Cru <i>Lavières</i>  |  | 750 12 | \$637.29       | \$53.11       | NET          |
| 2016 | <b>Volnay Rouge</b> , AOC                                  |  | 750 12 | \$959.22       | \$79.94       | NET          |
| 2016 | <b>Volnay Rouge</b> , 1er Cru <i>Santenots</i>             |  | 750 12 | \$1,511.10     | \$125.93      | NET          |
| 2015 | <b>Volnay Rouge</b> , 1er Cru <i>Santenots</i>             |  | 750 12 | \$1,353.42     | \$112.79      | NET          |
| 2014 | <b>Volnay Rouge</b> , 1er Cru <i>Santenots</i>             |  | 750 12 | \$1,116.90     | \$93.08       | NET          |
| 2013 | <b>Volnay Rouge</b> , 1er Cru <i>Santenots</i>             |  | 750 12 | \$998.64       | \$83.22       | NET          |
| 2016 | <b>Volnay Rouge</b> , 1er Cru <i>Clos des Angles</i>       |  | 750 12 | \$1,261.44     | \$105.12      | NET          |
| 2015 | <b>Volnay Rouge</b> , 1er Cru <i>Clos des Angles</i>       |  | 750 12 | \$1,149.75     | \$95.81       | NET          |
| 2012 | <b>Volnay Rouge</b> , 1er Cru <i>Ronceret</i>              |  | 750 12 | \$1,241.73     | \$103.48      | NET          |
| 2015 | <b>Volnay Rouge</b> , 1er Cru <i>Taillepieds</i>           |  | 750 12 | \$1,773.90     | \$147.83      | NET          |
| 2016 | <b>Volnay Rouge</b> , 1er Cru <i>Chevret</i>               |  | 750 12 | \$1,629.36     | \$135.78      | NET          |
| 2013 | <b>Volnay Rouge</b> , 1er Cru <i>Chevret</i>               |  | 750 12 | \$1,169.46     | \$97.46       | NET          |
| 2012 | <b>Volnay Rouge</b> , 1er Cru <i>Chevret</i>               |  | 750 12 | \$1,241.73     | \$103.48      | NET          |
| 2016 | <b>Volnay Rouge</b> , 1er Cru <i>Caillerets</i>            |  | 750 12 | \$1,865.88     | \$155.49      | NET          |
| 2015 | <b>Volnay Rouge</b> , 1er Cru <i>Caillerets</i>            |  | 750 12 | \$1,760.76     | \$146.73      | NET          |
| 2014 | <b>Volnay Rouge</b> , 1er Cru <i>Caillerets</i>            |  | 750 12 | \$1,681.92     | \$140.16      | NET          |
| 2013 | <b>Volnay Rouge</b> , 1er Cru <i>Caillerets</i>            |  | 750 12 | \$1,576.80     | \$131.40      | NET          |
| 2015 | <b>Bourgogne Rouge</b>                                     |  | 1500 6 | \$525.60       | \$87.60       | NET          |

# Domaine David Moreau - Santenay - Côte de Beaune



[www.bourgogne-david-moreau.com](http://www.bourgogne-david-moreau.com)

The young David Moreau is talented and open-minded about what he is doing. Upon taking over the family estate, David converted everything to organic farming and began more strict practices in the cellar. Historically known for its natural hot springs, this charming spa town makes up the southern end of the Côte de Beaune. The reds from Pinot Noir are the most important in the appellation, making up 75% of the production, with white wine from Chardonnay making up the rest. A relatively new appellation, recognized in 1970, combined with the skyrocketing prices in the Côte d'Or, Santenay is beginning to make a name for itself as a good quality, better-valued Burgundy.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2017 | <b>Bourgogne Rouge</b>                                       | 750 | 12 | \$262.80       | \$21.90       | \$19.71      |
| 2014 | <b>Santenay Rouge, Cuvee S</b>                               | 750 | 12 | \$354.78       | \$29.57       | NET          |
| 2015 | <b>Santenay Rouge, 1er Cru Clos Rousseau</b>                 | 750 | 12 | \$499.32       | \$41.61       | NET          |
| 2014 | <b>Santenay Rouge, 1er Cru Clos Rousseau - 1 bottle left</b> | 750 | 12 | \$446.76       | \$37.23       | NET          |
| 2011 | <b>Santenay Rouge, 1er Cru Clos Rousseau</b>                 | 750 | 12 | \$505.89       | \$42.16       | NET          |
| 2017 | <b>Santenay Rouge, 1er Cru Clos des Mouches</b>              | 750 | 12 | \$525.60       | \$43.80       | NET          |
| 2014 | <b>Santenay Rouge, 1er Cru Clos des Mouches</b>              | 750 | 12 | \$512.46       | \$42.71       | NET          |

# Rodolphe Demougeot - Meursault - Côte de Beaune



It is always a pleasure to find a vigneron (especially in Burgundy!) that has been under the radar and is just beginning to hit their stride; Rodolphe is one of those. After starting in 1992, Rodolphe has amassed 8 hectares of vines in the Côte de Beaune and has upped the ante on everything he does. There are no chemical treatments for herbicides, pesticides or fertilizers and he follows the rhythm of the lunar cycle when moving his wines and making picking decisions. He plows his vineyards by horse and tractor to aerate the soils and to take out grasses and weeds. Rodolphe Demougeot has arrived and has begun turning heads in Burgundy, even the heads of the most revered estates in the region. Indeed, he doesn't carry the superstar terroirs in his range of wines, but the energy put toward getting the best out of his humble holdings is impressive and they deliver well above what is expected, even from the two important villages his wines come from: Pommard and Meursault.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2017 | <b>Bourgogne Blanc</b>                                  | 750 | 12 | \$367.92       | \$30.66       | NET          |
| 2017 | <b>Beaune Blanc, Clos Saint Desiree</b>                 | 750 | 12 | \$525.60       | \$43.80       | NET          |
| 2016 | <b>Beaune Blanc, Clos Saint Desiree</b>                 | 750 | 12 | \$551.88       | \$45.99       | NET          |
| 2013 | <b>Beaune Blanc, Clos Saint Desiree</b>                 | 750 | 12 | \$473.04       | \$39.42       | NET          |
| 2012 | <b>Beaune Blanc, Clos Saint Desiree</b>                 | 750 | 12 | \$473.04       | \$39.42       | NET          |
| 2017 | <b>Meursault Blanc</b>                                  | 750 | 12 | OUT OF STOCK   |               |              |
| 2017 | <b>Bourgogne Rouge, Vieilles Vignes</b>                 | 750 | 12 | \$354.78       | \$29.57       | NET          |
| 2017 | <b>Bourgogne Rouge, Hautes Cotes du Beaune</b>          | 750 | 12 | \$354.78       | \$29.57       | NET          |
| 2017 | <b>Auxey-Duresses Rouge, les Clous</b>                  | 750 | 12 | \$473.04       | \$39.42       | NET          |
| 2016 | <b>Auxey-Duresses Rouge, les Clous</b>                  | 750 | 12 | \$512.46       | \$42.71       | NET          |
| 2014 | <b>Auxey-Duresses Rouge, les Clous</b>                  | 750 | 12 | \$420.48       | \$35.04       | NET          |
| 2017 | <b>Savigny les Beaune Rouge, Les Bourgeois</b>          | 750 | 12 | \$473.04       | \$39.42       | NET          |
| 2017 | <b>Savigny les Beaune Rouge, Les Peuillets</b>          | 750 | 12 | \$643.86       | \$53.66       | NET          |
| 2016 | <b>Beaune Rouge, les Beaux Fougets</b>                  | 750 | 12 | \$538.74       | \$44.90       | NET          |
| 2014 | <b>Beaune Rouge, les Beaux Fougets</b>                  | 750 | 12 | \$473.04       | \$39.42       | NET          |
| 2017 | <b>Pommard Rouge</b>                                    | 750 | 12 | \$670.14       | \$55.85       | NET          |
| 2014 | <b>Pommard Rouge</b>                                    | 750 | 12 | \$565.02       | \$47.09       | NET          |
| 2016 | <b>Pommard Rouge, Vignots</b>                           | 750 | 12 | \$906.66       | \$75.56       | NET          |
| 2015 | <b>Pommard Rouge, Vignots</b>                           | 750 | 12 | \$827.82       | \$68.99       | NET          |
| 2014 | <b>Pommard Rouge, Vignots</b>                           | 750 | 12 | \$696.42       | \$58.04       | NET          |
| 2017 | <b>Pommard Rouge, 1er Cru Charmots, Coeur des Dames</b> | 750 | 12 | \$946.08       | \$78.84       | NET          |
| 2016 | <b>Pommard Rouge, 1er Cru Charmots, Coeur des Dames</b> | 750 | 12 | \$1,024.92     | \$85.41       | NET          |
| 2015 | <b>Pommard Rouge, 1er Cru Charmots, Coeur des Dames</b> | 750 | 12 | \$959.22       | \$79.94       | NET          |
| 2014 | <b>Pommard Rouge, 1er Cru Charmots, Coeur des Dames</b> | 750 | 12 | \$827.82       | \$68.99       | NET          |

## Clos Salomon - Givry - Côte Chalonaise



Clos Salomon is a partnership between the most recent heir to the estate, Ludovico du Gardin, and his winemaker, Fabrice Perrotto. They are both very conscious about treatments in their vineyards and don't use any insecticides or herbicides. All of the work is done by hand, and the resulting yield is quite low, at nearly 2 tons per acre in a generous vintage. While this has the same limestone and clay based soils, the climate is cooler than the Cote d'Or, so the wines can be a little more fresh but Clos Salomon's Givry is proudly endowed with structure and full-throttle flavors from its gifted terroir.

|      |                                    |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|------------------------------------|-----|----|----------------|---------------|--------------|
| 2017 | Montagny, <i>Le Clou</i>           | 750 | 12 |                |               | OUT OF STOCK |
| 2015 | Givry, 1er Cru <i>Clos Salomon</i> | 750 | 12 | \$486.18       | \$40.52       | NET          |
| 2014 | Givry, 1er Cru <i>Clos Salomon</i> | 750 | 12 | \$486.18       | \$40.52       | NET          |

## Olivier Merlin - La Roche Vineuse - Mâconnais



[www.merlin-vins.com](http://www.merlin-vins.com)

The pleasure factor is high at this estate and while Olivier Merlin doesn't follow any established dogma regarding vineyard or winemaking philosophies, he is absolutely committed to a higher thought and respectful practice with both his wines and his vineyards. There are no herbicides or pesticides used in the vineyards, picking is done by hand and plowing sometimes done by horse. In the winery, the method is classic Burgundy vinification and élevage in barrique and pretty hands off during these processes. The wines are clean, pure and delicious Chardonnay from the Maconnais.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2015 | Macon Blanc, <i>la Roche Vineuse, Vieilles Vignes</i> | 750 | 12 | \$275.94       | \$23.00       | \$20.70      |

## Domaine Chardigny - Saint Amour - Beaujolais



In 2014, brothers Pierre-Maxime and Victor-Emmanuel took the reigns of the family vineyards in Beaujolais and St. Veran. First on the agenda was the conversion from sustainable farming to organic. The youngest brother of three, Victor (born in 1991) finished school with a degree in Enology and Viticulture and oversees all the vineyards and winemaking. Pierre-Maxime (born in 1986), the eldest, holds a degree in business and focuses on commerce when times in the vineyard and cellar are slow, (which seems to be never). The middle brother, Jean-Baptiste, although not officially involved at this time, has a degree in agronomy and is currently vineyard manager for Domaine Leflaive's biodynamically-farmed Macon vineyards. It's not difficult to imagine the bright future in store for these talented brothers working together, as their family domaine ascends in St. Veran and St. Amour. Geologically speaking, the transition from southern Maconnais to northern Beaujolais sees a change of soils from Jurassic limestones and clay to the acidic igneous and volcanic rocks of the Massif Central. Viewed from afar, the change seems abrupt, but up close the lines are less clear.

|      |                                      |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--------------------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Bourgogne, Pinot Noir                | 750 | 12 | \$262.80       | \$21.90       | \$19.71      |
| 2018 | Saint Amour, <i>A La Folie</i>       | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2018 | Saint Amour, <i>Clos du Chapitre</i> | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2016 | Saint Amour, <i>Clos du Chapitre</i> | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2018 | Saint Veran, <i>Au Bois du Feé</i>   | 750 | 12 | \$315.36       | \$26.28       | NET          |

## Alain Michaud - Brouilly - Beaujolais

[www.alain-michaud.fr](http://www.alain-michaud.fr)

Since 1973, Alain has crafted Beaujolais wines that are more akin to wines from the Cote d'Or than the more typical fruity style local wines. He is one of Becky Wasserman's longest standing growers in her extraordinary collection of domaines. The wines are made from very old vines (the average 60 years) and are gorgeous and refined, clearly wines that are made by a master vigneron. Michaud's vineyards spread throughout the rolling hills Brouilly, the southernmost cru village in Beaujolais. Though the wines can be diverse due to a wide variety of soils, more than your typical Beaujolais fruit bomb, they are often more mineral, meaty and floral in style than their brethren to the north.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2015 | Brouilly                                    | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2014 | Brouilly, <i>10 bottles left</i>            | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2015 | Brouilly, <i>Prestige de Vieille Vignes</i> | 750 | 6  | \$151.11       | \$25.19       | NET          |

## Justin Dutraive - Fleurie - Beaujolais



After a couple of harvests abroad and numerous years of wine school, Justin broke ground on his own label in 2015. He's spent most of his adult life working for his famous father, Jean-Louis Dutraive, and like his father's wines, his are gentle and fun, with seriousness brewing within. Thankfully, this apple didn't fall far from the tree. Wise beyond his years, Justin openly shares ideas with his legendary dad and follows his advice every step of the way. The relationship between them is one of mutual respect and admiration, so they seem like very good friends and are an absolute pleasure to be around. All of the momentum in popularity that has built up for Beaujolais over recent years has brought about an exciting time in the appellation. And while it's great to see newfound attention for the once quietly sung legends such as Lapierre, Metras, Foillard, and Dutraive (the elder), there's really nothing more exciting than watching the rise of a new batch of talented and idealistic young winemakers who let their respect for nature guide them in their craft.

|      |  |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|------|----|----------------|---------------|--------------|
| 2018 | Beaujolais Village Rouge, <i>Les Tours</i>   | 750  | 12 | \$302.22       | \$25.19       | \$22.67      |
| 2018 | Beaujolais Village Rouge, <i>Les Bulands</i> | 750  | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2018 | Fleurie Rouge, <i>La Madone</i>              | 750  | 12 | \$459.90       | \$38.33       | NET          |
| 2018 | Beaujolais Village Rouge, <i>Les Tours</i>   | 1500 | 6  | \$348.21       | \$58.04       | NET          |
| 2018 | Beaujolais Village Rouge, <i>Les Bulands</i> | 1500 | 6  | \$289.08       | \$48.18       | NET          |
| 2017 | Beaujolais Village Rouge, <i>Les Bulands</i> | 1500 | 6  | \$302.22       | \$50.37       | NET          |
| 2018 | Fleurie Rouge, <i>Chapelle des Bois</i>      | 1500 | 6  | \$459.90       | \$76.65       | NET          |
| 2017 | Fleurie Rouge, <i>Pieds d'Aroux</i>          | 1500 | 6  | \$459.90       | \$76.65       | NET          |

## Domaine de la Grand 'Cour (J.L. Dutraive) - Fleurie - Beaujolais

[www.dutraive.jeanlouis.free.fr](http://www.dutraive.jeanlouis.free.fr)

It's never too late for a renaissance and nearing the age of 60, Jean-Louis Dutraive has done just that. After prying him for what has happened since 2010, there seems to be no other answer outside of pure inspiration and enlightenment. You get the feeling it was always there but has just emerged over the last years. This extremely humble and hard-working vigneron has unintentionally become an iconoclastic vigneron within Beaujolais. He has found his own unique style of winemaking and has pushed his wines to a place that knows no equal. Fleurie is perhaps one of Beaujolais' most elegant appellations. It, like the other crus of Beaujolais, is scrunched up in the north half of Beaujolais and are dominated by more complex soils: schist and granite. At Jean-Louis' Fleurie vines, the soil is granite; the exception being the Brouilly, which is on limestone. All vineyards are farmed naturally with EU organic certification.

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## Clotaire Michal - Saint-Étienne-la-Varenne - Beaujolais

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2018 | Beaujolais-Villages, <i>La Napoleon</i>       | 750 | 12 | \$262.80       | \$21.90       | \$20.81      |
| 2017 | Beaujolais-Villages, <i>La Napoleon</i>       | 750 | 12 | \$236.52       | \$19.71       | \$18.72      |
| 2018 | Beaujolais-Villages, <i>Vignes Centenaire</i> | 750 | 12 | \$315.36       | \$26.28       | NET          |

## Anthony Thevenet - Morgon - Beaujolais



Anthony Thevenet is a young vigneron with the fortune of playing with vines in Morgon that were planted as far back as the American Civil War, yes, 150-year-old vines. As he slowly builds up his production from his family's estate he spends his days working in the cellar of Jean-Marc Foillard, a job that followed an apprenticeship with another reputable producer, Georges Descombes. He works similarly in the vineyards like his teachers, without herbicides or pesticides, and works the soil around his vines by hand. He follows the principles of the natural wine movement but the wines remain strikingly clear from many flaws that adorn wines in this movement. The sandy and rocky soils, known as rotten rocks, of Morgon provide a certain structure and richness that is rarely matched by other crus. The famous hill of Cote du Py has a unique soil type that is mostly composed of schist, blue granite and volcanic rock produces the most powerful examples of Beaujolais. Morgon may be the Beaujolais' quintessential village.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Beaujolais Villages Rouge                                    | 750 | 12 |                | OUT OF STOCK  |              |
| 2017 | Chénas Villages Rouge  | 750 | 12 |                | OUT OF STOCK  |              |
| 2017 | Chénas Rouge, <i>Vieille Vignes</i>                          | 750 | 12 | \$328.50       | \$27.38       | NET          |
| 2017 | Morgon Rouge   | 750 | 12 | \$236.52       | \$19.71       | \$18.72      |
| 2016 | Morgon Rouge   | 750 | 12 | \$289.08       | \$24.09       | \$22.89      |
| 2017 | Morgon Rouge, <i>Vieille Vignes, 8 bottles left</i>          | 750 | 12 | \$289.08       | \$24.09       | \$22.89      |
| 2015 | Morgon Rouge, <i>Vieille Vignes</i>                          | 750 | 12 | \$328.50       | \$27.38       | NET          |
| 2018 | Morgon Rouge, <i>Cote du Py, Vieille Vignes, Cuvée Julia</i> | 750 | 12 | \$328.50       | \$27.38       | NET          |
| 2015 | Morgon Rouge, <i>Cote du Py, Vieille Vignes, Cuvée Julia</i> | 750 | 12 | \$328.50       | \$27.38       | NET          |
| 2017 | Morgon Rouge, <i>Cuvee Centenaire</i>                        | 750 | 12 | \$525.60       | \$43.80       | NET          |

## Jean Claude Credo - Château-Chalon - Jura



Jean-Claude Credo is one lucky man, not only because he lives in such an absurdly beautiful place, but because he is one of the largest landowners on the infamous appellation of Château Chalon, with almost five hectares of vines. The domaine flirts with organic and biodynamic methods but have not committed to restraints they bring; Jean-Claude prefers to be flexible when he needs to be, especially concerning the use of copper and sulfur sprays in the vineyards. Organic methods require the employment of more of each of these treatments in the vineyards (often double and sometimes three times as much as the flexitarian approach of sustainable farming) which he believes damages the natural yeasts he needs in his cellar for the sous voile aging, a process where wines are not topped up in barrel their entire life but are protected by a covering of yeast (voile) that keeps the wines fresh and gives them their completely unique character.

|      |  |  |     | Frontline Case | Frontline Btl | Discount Btl |
|------|--|--|-----|----------------|---------------|--------------|
| NV   | Cremant du Jura Blanc                        |  | 750 | 6              |               | Fall 2020    |
| NV   | Macvin du Jura                               |  | 750 | 6              |               | Fall 2020    |
| 2017 | Cotes Jura Blanc, Chardonnay, Vieille Vignes |  | 750 | 12             |               | Fall 2020    |
| 2017 | Cotes Jura Blanc, Selection                  |  | 750 | 12             |               | Fall 2020    |
| 2011 | Chateau Chalon                               |  | 620 | 6              |               | Fall 2020    |
| 2018 | Cotes Jura Rouge, Melon a Queue              |  | 750 | 12             |               | Fall 2020    |
| 2018 | Cotes Jura Rouge, Pinot Noir                 |  | 750 | 12             |               | Fall 2020    |
| 2019 | Cotes Jura Rouge, Trousseau                  |  | 750 | 12             |               | Fall 2020    |

## Jean Claude Masson - Apremont - Savoie



Jean-Claude may give the impression that he's ready at any moment for the next Nascar race or to take his jet ski out on the Lac D'Anney and knock back a case of beer, or two. That may not all be true (likely is), but I can assure you that this guy is one of the most serious winemakers in the Savoie. His young white wines grown on limestone with schist and they crackle with electricity and force. The entire range of nearly a dozen wines are all stars in their own way. Jean Masson's nine hectares of vines are primarily planted to Jacquière, a white grape variety that yields wine with a crisp, focussed and mineral nature.

|      |   |  |     | Frontline Case | Frontline Btl | Discount Btl    |
|------|---|--|-----|----------------|---------------|-----------------|
| 2017 | Savoie Blanc, Vieilles Vignes Traditionelle |  | 750 | 12             |               | OUT OF STOCK    |
| 2017 | Savoie Blanc, Cuvee Lisa                    |  | 750 | 12             | \$236.52      | \$19.71 \$17.74 |
| 2015 | Savoie Blanc, Collection                    |  | 750 | 12             | \$289.08      | \$24.09 \$21.68 |
| 2014 | Savoie Blanc, Collection, 4 bottles left    |  | 750 | 12             | \$289.08      | \$24.09 \$21.68 |
| 2016 | Savoie Blanc, La Centenaire                 |  | 750 | 12             | \$328.50      | \$27.38 NET     |
| 2014 | Savoie Blanc, La Centenaire                 |  | 750 | 12             | \$328.50      | \$27.38 NET     |
| 2013 | Savoie Blanc, La Centenaire, 5 bottles left |  | 750 | 12             | \$328.50      | \$27.38 NET     |

## Pierre Benetiere - Cote Rotie - Rhone Valley



A visit with Pierre Benetiere is like something out of a fable: the hermit vigneron, a bit crazy in the best possible way, a descent down into his dark, ancient cellar. As wine seekers who chase this unicorn know, Pierre's wines are pure, elegantly structured, and made with intention—a great blend of art and craft. He has an impressive fluency in Murcian inflected Spanish (his wife is from Murcia, Spain) and cleverly and poetically uses the English language in ways rarely heard from a Frenchman. Pierre organically farms his 3.5 hectares in Condrieu and Côte Rôtie. In keeping with ancient cellar methods, he uses full stems during his fermentations and very little amounts of SO2 in his wines. The treacherously steep and picturesque vineyards of Condrieu and Côte Rôtie are as ancient as any man-made structure in France. The slopes are extremely steep, featuring south- and southeast-facing formations of igneous and metamorphic rocks and little in the way of topsoil. These mildly acidic soils seem to impart salt, mineral and metal tones to the peppery, floral, and sauvage to Syrah, Côte Rôtie's only red variety.

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## Yves Gangloff - Cote Rotie - Rhone Valley

Northern California Sales Only

|      |  |  |     | Frontline Case | Frontline Btl | Discount Btl |
|------|--|--|-----|----------------|---------------|--------------|
| 2018 | Condrieu, Blanc  |  | 750 | 12             | \$1,012.00    | \$84.33 NET  |
| 2017 | Côte Rôtie Rouge, La Barbarine -ALLOCATED                |  | 750 | 12             | \$952.00      | \$79.33 NET  |
| 2016 | Côte Rôtie Rouge, La Barbarine -ALLOCATED, 1 bottle left |  | 750 | 12             | \$1,130.04    | \$94.17 NET  |
| 2017 | Côte Rôtie Rouge, La Serine Noire -ALLOCATED             |  | 750 | 12             | \$1,446.00    | \$120.50 NET |

## Domaine Rousset - Crozes Hermitage - Rhone Valley



Stephane Rousset's underground status as one of the best producers in the Northern Rhone Valley is about to end. It wasn't too long ago, in what we like to call the age of extraction, that producers making elegant wines were lost in the shuffle. One of the most diverse appellations in France's Northern Rhone Valley, Crozes-Hermitage is also its biggest. Rousset's vineyards lie in its most northern communes of Erôme, Gervans, and Crozes-Hermitage (the village the appellation takes its name from). The soil types here differ greatly from the rest of the appellation. Here you find vines on steep granite terraces of the river's left bank, above the Rhône and tucked back behind the behemoth hill of Hermitage. Across the river, in Tournon, Rousset's two parcels of St. Joseph are on pure granitic soils. In our humble opinion, in this appellation few, if any, vigneron produce wines above this in class and elegance.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2016 | <b>Crozes-Hermitage Blanc, <i>Le Domaine, 10 bottles left</i></b> | 750 | 12 | \$262.80       | \$21.90       | \$19.71      |
| 2016 | <b>Crozes-Hermitage, Rouge, <i>Le Domaine</i></b>                 | 750 | 12 | OUT OF STOCK   |               |              |
| 2017 | <b>Crozes-Hermitage Rouge, <i>Les Picaudieres</i></b>             | 750 | 12 | OUT OF STOCK   |               |              |

## Domaine du Colombier - Crozes Hermitage - Rhone Valley



Physically lean and strong, with a jovial, unpretentious and generous personality, the gentle giant, Florent Viale, makes good wine too. Like many Frenchmen, he is a man of the world in spirit and longs for travel, adventure and contact with the outside world. The home of his wines are on and surround the hill of Hermitage, one of the most recognizable terroirs in the world. It's a south-facing amphitheater split into two distinguished sections with a gnarly, chunky granite outcropping on the western flank and a smooth layer-cake of glacier and river deposits on top of a much older formation of limestone. Hermitage produces some of France's most powerful and long-lived wines and Crozes-Hermitage the more immediate and accessible pleasures.

|      |  |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|------|----|----------------|---------------|--------------|
| 2015 | <b>Crozes-Hermitage Rouge, <i>Cuvee Gaby</i></b> | 750  | 12 | \$394.20       | \$32.85       | NET          |
| 2015 | <b>Hermitage Rouge</b>                           | 750  | 12 | \$827.82       | \$68.99       | NET          |
| 2013 | <b>Hermitage Rouge</b>                           | 750  | 12 | \$788.40       | \$65.70       | NET          |
| 2013 | <b>Hermitage Rouge</b>                           | 1500 | 6  | \$821.25       | \$136.88      | NET          |

## Domaine Coursodon - Saint Joseph - Rhone Valley

[www.domaine-coursodon.com](http://www.domaine-coursodon.com)

Father and son, Pierre and Jérôme Coursodon, produce stunning red and white St. Joseph wines in the town of Mauves. Pierre manages the vineyards while son, Jérôme, is at the helm of winemaking. Blood, sweat and granite, that is what these hills are made of. The establishment of the St.-Joseph appellation originally started with six communes in 1956 and was extended thirteen years later to twenty communes. The expansion of the vineyards of St.-Joseph now start below Condrieu and follows the right bank of the Rhône for forty miles and ends at Cornas. St.-Joseph is typically old soil from the Ardeche plateau of the Massif Central. The original six communes (Vion, Lemps, St-Jean de Muzols, Tournon, Mauves and Glun) which sit across from the region's most famous appellation, Hermitage, share the same basic granite soil as the western side of that famous hill and are considered the top spots in this appellation

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | <b>Saint Joseph Blanc, <i>Silice</i></b>               | 750 | 12 | \$407.34       | \$33.95       | NET          |
| 2017 | <b>Saint Joseph Blanc, <i>Silice</i></b>               | 750 | 12 | \$440.19       | \$36.68       | NET          |
| 2016 | <b>Saint Joseph Blanc, <i>Silice</i></b>               | 750 | 12 | \$420.48       | \$35.04       | NET          |
| 2015 | <b>Saint Joseph Blanc, <i>Silice</i></b>               | 750 | 12 | \$394.20       | \$32.85       | NET          |
| 2017 | <b>Saint Joseph Rouge, <i>Silice</i></b>               | 750 | 12 | \$407.34       | \$33.95       | NET          |
| 2016 | <b>Saint Joseph Rouge, <i>Silice</i></b>               | 750 | 12 | \$433.62       | \$36.14       | NET          |
| 2015 | <b>Saint Joseph Rouge, <i>Silice</i></b>               | 750 | 12 | \$407.34       | \$33.95       | NET          |
| 2014 | <b>Saint Joseph Rouge, <i>Silice</i></b>               | 750 | 12 | \$367.92       | \$30.66       | NET          |
| 2017 | <b>Saint Joseph Rouge, <i>L'Oliveaie</i></b>           | 750 | 12 | \$551.88       | \$45.99       | NET          |
| 2016 | <b>Saint Joseph Rouge, <i>L'Oliveaie</i></b>           | 750 | 12 | \$591.30       | \$49.28       | NET          |
| 2017 | <b>Saint Joseph Rouge, <i>Le Paradis St Pierre</i></b> | 750 | 12 | \$735.84       | \$61.32       | NET          |
| 2016 | <b>Saint Joseph Rouge, <i>Le Paradis St Pierre</i></b> | 750 | 12 | \$775.26       | \$64.61       | NET          |
| 2014 | <b>Saint Joseph Rouge, <i>Le Paradis St Pierre</i></b> | 750 | 12 | \$657.00       | \$54.75       | NET          |

## Domaine Berthet-Rayne - Cairanne - Rhone Valley



[www.berthet-rayne.fr](http://www.berthet-rayne.fr)

André Berthet-Rayne has been a believer and practitioner of organic farming for well over a decade. He says it was not for marketing reasons but rather a return to commonsense. The village of Cairanne represents some of the most fresh and energetic wines in the southern Rhone Valley of France. The vineyards are exposed to the west and completely open to these cold, dry Mistral winds. The Grenache from Berthet-Rayne has higher-toned, fresh fruit characters rather than dried fruit notes that you find in neighboring vineyard areas, like Rasteau or Vinsobres.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2014 | <b>Côtes du Rhône, Rouge, <i>Cuvée Muses</i></b> | 750 | 12 | OUT OF STOCK   |               |              |
| 2015 | <b>Cairanne Rouge, <i>Vieilles Vignes</i></b>    | 750 | 12 | OUT OF STOCK   |               |              |

## Domaine La Roubine - Gigondas - Rhone Valley



[www.domainelaroubine.com](http://www.domainelaroubine.com)

A former Parisian fireman, and now the mayor of Gigondas (no joke!), Eric Ughetto took over the family's vineyards in the early 1990s. A small estate with only 15 hectares, it is operated almost entirely by he and his wife, Sophie. They do the vineyard work together, but have clear lines elsewhere: Eric makes the wine and Sophie runs the commercial aspects. Simon, their young son, is already being groomed to start the process of taking the reigns from his pioneering parents. It's no surprise here, just like in any serious estate, that Eric and Sophie stress the importance of their vineyards over all else. The domaine is consciously run without pesticides, chemical fertilizers or herbicides. Since their beginning they have utilized organic methods and are now certified. The wines are a perfect balance of rusticity with precision winemaking.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2015 | Côtes du Rhone Villages Rouge, Sablet  | 750 | 12 |                |               | OUT OF STOCK |
| 2015 | Côtes du Rhone Villages Rouge, Seguret | 750 | 12 |                |               | OUT OF STOCK |
| 2015 | Vacqueyras Rouge                       | 750 | 12 |                |               | OUT OF STOCK |
| 2015 | Gigondas Rouge                         | 750 | 12 |                |               | OUT OF STOCK |

## Font du Loup - Chateauneuf-du-Pape - Rhone Valley

[www.fontduloup.com](http://www.fontduloup.com)

Elegance is not the current incarnation of mainstream Châteauneuf-du-Pape. However, there are those who have bet it all on elegance and finesse, like Anne-Charlotte Méliach Bachas. Font du Loup (Fountain of the Wolf) is located on the north side of the famous plateau, La Crau. Normally, one would associate La Crau with wines of power and elegance. On her side the vineyards are almost purely sand, which has elegance written in the terroir, given the sandy soils and the cooler north face. The Font du Loup area is altogether different in soil than most areas of this large appellation, given that it is nearly pure sand, which lends itself to a wine of high spirit and elegance, like those of this estate. It is also a north face and one of the highest altitudes within Châteauneuf-du-Pape, both contributing to it being one of the coolest climates in the appellation.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2017 | Côtes du Rhone Blanc                   | 750 | 12 |                |               | OUT OF STOCK |
| 2018 | Chateauneuf du Pape Blanc              | 750 | 12 |                |               | OUT OF STOCK |
| 2017 | Côtes du Rhone Rouge                   | 750 | 12 |                |               | OUT OF STOCK |
| 2016 | Chateauneuf du Pape Rouge              | 750 | 12 |                |               | OUT OF STOCK |
| 2016 | Chateauneuf du Pape Rouge, Puy Rolland | 750 | 12 | \$617.58       | \$51.47       | NET          |

## Vieille Julienne - Chateauneuf du Pape - Rhone Valley



[www.viellesjulienne.com](http://www.viellesjulienne.com)

Jean-Paul Daumen, the 5th generation owner and winemaker of Vieille Julienne remains a committed student of wine; he is curious to no end and completely open to new ideas. He embraced biodynamics when he took over the family estate in 1990 which abandons all herbicides, fungicides, fertilizers and chemical products used in the vineyard along with the avoidance of all unnatural additions (including cultured yeasts) in the cellar, save SO<sub>2</sub> which is only added before bottling. The soils that remain Châteauneuf-du-Pape are built for power (along with the southern French solar power) with their large amount of calcium-rich clay and sand underneath the alluvial quartzite rocks on much of the topsoil.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2013 | Chateauneuf du Pape, Rouge, 'Les Trois Sources' | 750 | 12 | \$591.30       | \$49.28       | NET          |
| 2011 | Chateauneuf du Pape, Rouge, 'Les Trois Sources' | 750 | 12 | \$576.00       | \$48.00       | NET          |
| 2013 | Chateauneuf de Pape, Rouge, 'Les Haut Lieux'    | 750 | 12 | \$657.00       | \$54.75       | NET          |
| 2012 | Chateauneuf de Pape, Rouge, 'Les Haut Lieux'    | 750 | 12 | \$854.10       | \$71.18       | NET          |
| 2012 | Chateauneuf de Pape, Rouge, 'Reserve'           | 750 | 6  | \$1,497.96     | \$249.66      | NET          |

## Domaine Jean David - Seguret - Rhone Valley



As the age of extraction continues to lose ground, producers like Jean David, who have been organically farming since 1979 and making elegant, low alcohol, whole cluster, unoaked wines from Grenache and other aromatic red grapes, will begin to emerge from unassuming southern French appellations, like Seguret. They make wines that have the balance of firm structure and gorgeous fresh, delicate and high-toned aromas that rarely find their way into Southern French wine. Seguret—"secure" in Provençal—is a small, ancient town tucked away in the hillsides of the Côtes du Rhône. The vines that surround the village to the east and south offer wines that are well structured yet fresh and elegant and undoubtedly stand the test of time. The climate is Mediterranean, influenced by the intense Mistral wind and the terroir is predominantly sand, alluvium, clay and limestone slopes around the village and poor arid, stony soils on the steeper hillsides.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2017 | Cotes du Rhone Village, Rouge, Seguret | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2013 | Cotes du Rhone Village, Rouge, Seguret | 750 | 12 | \$210.24       | \$17.52       | \$15.77      |

## Domaine Pique-Basse - Roaix - Rhone Valley



|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2016 | Cotes du Rhone Village Blanc, Roaix, L'Atout du Pique | 750 | 12 |                |               | OUT OF STOCK |
| 2016 | Vaucluse, Rouge, Brusquembille                        | 750 | 12 |                |               | OUT OF STOCK |
| 2016 | Cotes du Rhone, Rouge, Le Chasse-Coeur                | 750 | 12 |                |               | OUT OF STOCK |

## Causse Marines - Vieux - Gaillac

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2015 | Dencon Blanc                               | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2016 | Mauzac Blanc, <i>Zacmau</i>                | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2017 | Gaillac Blanc, <i>Les Greilles</i>         | 750 | 12 | OUT OF STOCK   |               |              |
| 2018 | Gaillac Rouge, <i>Peyrouzelles</i>         | 750 | 12 | OUT OF STOCK   |               |              |
| 2017 | Duras Rouge, <i>Du Rat des Pâquerettes</i> | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2017 | Causse Rouge, <i>Toujours</i>              | 750 | 12 | \$302.22       | \$25.19       | NET          |

## Chateau La Colombiere - Fronton - Vin de France

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2017 | Vin de France, <i>Pét-Nat Rose, La Colombulle</i> | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2015 | Fronton, <i>Coste Rouge</i>                       | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |

## Domaine Gardies - Vingrau - Roussillon



[www.domaine-gardies.fr](http://www.domaine-gardies.fr)

One would be hard-pressed to find any estate in France with more beautifully run vineyards than those at Domaine Gardies. Established in the Cotes du Roussillon many generations ago, it is now under the reign of Jean Gardies and his enthusiastic son, Victor. Taking over the reins in the early 90s, Jean's biodynamically-run vineyards are nestled in the villages of Vingrau and Tautavel in prime locations to ensure the best possible expression of his wines. The red vines are exposed south and east facing, while the whites are located at a higher altitude and to the north. There is no argument amongst his peers and critics worldwide that Jean is one of the premier vigneron in all of the south of France. With 35 hectares of vines nestled into the Catalonian foot hills of the Corbières appellation, the Gardies family has been making wine for 7 generations. Jean Gardies took over the estate in the late 90s to ensure that the wines were being made to express their full potential of finesse and complexity.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2014 | Cotes Catalanes, Blanc, <i>Mas Las Cabes</i>             | 750 | 12 | \$170.82       | \$14.24       | \$12.81      |
| 2014 | Cotes de Roussillon, Blanc, <i>Les Glaciaires</i>        | 750 | 12 | \$210.24       | \$17.52       | \$15.77      |
| 2015 | Cotes de Roussillon, Blanc, <i>Clos de Vignes</i>        | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2014 | Cotes de Roussillon, Blanc, <i>Clos de Vignes</i>        | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2017 | Cotes Catalanes, Rouge, <i>Mas Las Cabes</i>             | 750 | 12 | \$183.96       | \$15.33       | \$13.80      |
| 2015 | Cotes Catalanes, Rouge, <i>Mas Las Cabes</i>             | 750 | 12 | \$170.82       | \$14.24       | \$12.81      |
| 2017 | Cotes de Roussillon, Rouge, <i>Les Milleres</i>          | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2013 | Cotes de Roussillon, Rouge, <i>Les Milleres</i>          | 750 | 12 | \$210.24       | \$17.52       | \$15.77      |
| 2013 | Cotes du Roussillon Villages Rouge, <i>La Torre</i>      | 750 | 12 | \$486.18       | \$40.52       | NET          |
| 2012 | Cotes du Roussillon Villages, Rouge, <i>La Torre</i>     | 750 | 12 | \$481.80       | \$40.15       | NET          |
| 2012 | Cotes du Roussillon, Tautavel Rouge, <i>Les Falaises</i> | 750 | 12 | \$547.50       | \$45.63       | NET          |

## Pas de l'Escalette - Terrasses du Larzac - Languedoc



[www.pasdelescalette.com](http://www.pasdelescalette.com)

When asked why they started a domaine in the Languedoc and not closer to their native northern France, the response given by Julien Zernott was simply that he and his wife, Delphine Rousseau, wanted less intense winters and brutally hot summers. In 2001 they began searching for a wine region in the south with high biodiversity, ancient vineyards, and a climate that could express the elegance more associated with France's northern wines. The Terrasses du Larzac checked each box. The Languedoc is the largest producing wine region in France and one of the most diverse, boasting soils from nearly every type of rocks one can imagine and a large range of microclimates and grape varieties. Unfortunately, mass-produced wines of the international style with higher alcohols and overripe flavors have hijacked the Languedoc's reputation. But the Terrasses du Larzac's unique terroir produces a unique style of elegant wine that seems like a foreigner when tasted with other Languedoc wines.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2017 | Pays d'Herault Blanc, <i>Les Clapas</i>      | 750 | 12 | \$328.50       | \$27.38       | NET          |
| 2016 | Pays d'Herault Blanc, <i>Les Clapas</i>      | 750 | 12 | \$359.16       | \$29.93       | NET          |
| 2018 | Languedoc Rouge, <i>Les Petit Pas</i>        | 750 | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2017 | Terrasses du Larzac Rouge, <i>Les Clapas</i> | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2017 | Terrasses du Larzac Rouge, <i>Les Friays</i> | 750 | 12 | \$578.16       | \$48.18       | NET          |

## Roc Des Anges - Cotes Catalanes - Roussillon



[www.rocdesanges.com](http://www.rocdesanges.com)

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2018 | Cotes Catalanes Blanc, <i>Llum</i>                    | 750 | 12 | \$341.64       | \$28.47       | NET          |
| 2018 | Cotes Catalanes Blanc, <i>L'Oca</i>                   | 750 | 12 | \$525.60       | \$43.80       | NET          |
| 2018 | Cotes Catalanes Blanc, <i>Iglesia</i>                 | 750 | 12 | \$525.60       | \$43.80       | NET          |
| 2018 | Cotes Catalanes Blanc, <i>Pi Vell</i>                 | 750 | 12 | \$525.60       | \$43.80       | NET          |
| 2017 | Cotes Catalanes Blanc, <i>Pi Vell</i>                 | 750 | 12 | \$492.75       | \$41.06       | NET          |
| 2017 | Cotes Catalanes Rouge, <i>Segna de Cor</i>            | 750 | 12 | \$262.80       | \$21.90       | \$19.71      |
| 2018 | Cotes Catalanes Rouge, <i>Australe</i>                | 750 | 12 | \$304.75       | \$25.40       | NET          |
| 2016 | Cotes Catalanes Rouge, <i>Australe</i>                | 750 | 6  | \$157.68       | \$26.28       | NET          |
| 2018 | Cotes Catalanes Rouge, <i>Unic</i>                    | 750 | 12 | \$304.75       | \$25.40       | NET          |
| 2016 | Cotes Catalanes Rouge, <i>Reliefs</i>                 | 750 | 12 | \$381.06       | \$31.76       | NET          |
| 2017 | Cotes Catalanes Rouge, <i>Carignan 1903</i>           | 750 | 12 | \$525.60       | \$43.80       | NET          |
| 2018 | Terres de Fagayra, <i>Maury Grenat, Fagayra Blanc</i> | 750 | 12 | \$446.76       | \$37.23       | NET          |

## Château Crémade - Palette - Provence



[www.chateaucremade.fr](http://www.chateaucremade.fr)

Nestled between the capital of Provence, Aix-en-Provence, and the formidable limestone mountain, Sainte-Victoire, this estate is walk back in time. The vineyards are more like a large garden that happens to grow 22 acres of vines with more than 25 varietals. Sophie Moquet, a trained enologist and agronomist, has recently taken the reigns of viticulture and winemaking and the estate has been quietly putting out beautiful wines in the shadow of the region's most famous estate, Château Simone. The magic of Provençal nature is in full force in the soil and the Mediterranean climate insures long sunlight hours during the summer months that are tempered by the cool marine breeze. The calcareous, stony soils give great ageability and tenacity to the wines, more so than most Provençal appellation.

|      |                             |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-----------------------------|-----|----|----------------|---------------|--------------|
| 2017 | Palette, <i>Rose, Cabri</i> | 750 | 12 |                |               | OUT OF STOCK |
| 2015 | Palette, <i>Rose</i>        | 750 | 12 |                |               | OUT OF STOCK |
| 2010 | Palette, <i>Blanc</i>       | 750 | 6  |                |               | OUT OF STOCK |
| 2011 | Palette, <i>Rouge</i>       | 750 | 12 |                |               | OUT OF STOCK |

## Mas de Cadenet - Sainte Victoire - Provence



Gentle, focused and intelligent words that describe both the Negrel family and their wines. A quick trip through their vineyards and cellar would only reaffirm the hunch that the top-level work is done in both. Purchased in 1813 by the Negrel family, Guy Negrel, his son Matthieu and daughter, Maud, run the estate today with the highest organic standards one could find in a mid-sized Provençal estate. Their vines sit on the gifted ground of Côtes-de-Provence Sainte Victoire, an appellation whose creation was spearheaded by Guy Negrel. Their range of wines from this appellation include their rosé and red, both which bear the AOP name, and their white wine (made from Rolle, also known as Vermentino) that was, for some unknown reason, excluded from access to this appellation. The entire range is great for modern cooking as they have enough delicacy and at the same time enough substance to match a wonderful range of cooking styles.

|      |  |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|------|----|----------------|---------------|--------------|
| 2019 | Côtes de Provence Sainte-Victoire Rosé                         | 750  | 12 |                |               | Fall 2020    |
| 2019 | Côtes de Provence Sainte-Victoire Rosé, <i>L'Echapée Belle</i> | 750  | 12 |                |               | Fall 2020    |
| 2019 | Côtes de Provence Sainte-Victoire Rosé                         | 1500 | 6  |                |               | Fall 2020    |
| 2017 | Côtes de Provence Sainte-Victoire Rosé                         | 1500 | 6  | \$275.94       | \$45.99       | NET          |
| 2018 | Côtes de Provence Sainte-Victoire Rosé, <i>L'Echapée Belle</i> | 1500 | 6  | \$236.52       | \$39.42       | NET          |

## Les Teres - Vin de Pays de Méditerranée - Provence

This is a second label for Chateau Rouët, a famous rosé producer in Provence. It comes from an area that has a cool climate and makes wines very fresh and friendly. All three wines, red, white and rosé, were undeniably great for the price. They won't change your life but you will be hard pressed to find something in this category with this price that can surpass this little gem. Settled in the heart of Frejus, Provence, Les Teres' beautiful vineyards are surrounded by forest and protected from the northern winds by the red rock mountains of Esterel. The estate has a few hectares of noble varietals planted on red sandstone and volcanic rock that is representative of the archetypal terroir of Frejus. At only 15 km from the sea, the vineyards benefit from the cool air that flows in from the Mediterranean.

|      |                            |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|----------------------------|-----|----|----------------|---------------|--------------|
| 2020 | Méditerranée Pay d'Oc Rose | 750 | 12 |                |               | Spring 2021  |

## Val de Caire - Coteaux d'Aix - Provence

www.valdecaire.com



Guillaume Reynier began his wine career in 2003 with the purchase of small vineyard plots directly north of Aix-en-Provence near one of France's many fairytale landscapes, the Parc Naturel Regional du Luberon. Organic farming is employed and he became certified in 2010. His vineyards are ringed by thickets of oaks, bramble, and garrigue, with thyme and rosemary growing on nearly every foot of open forest floor. The forests provide refuge from the deluge of intense Provençal sun, including its blinding reflection off the stark white limestones. As the sun sets, cool air and woody life creep in from the forests, invading the vineyards to provide biodiversity and a stronger diurnal change than most well-known regions in Provence. Limestones are scattered about with ancient scallop shells commonly mortared to them. In certain sections, just meters apart, soils randomly undulate from dark red, iron-rich clays, hard limestones and pure white, soft chalk outcrops.

|      |                                 |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---------------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Coteaux d'Aix en Provence Rose  | 750 | 12 |                |               | OUT OF STOCK |
| 2018 | Coteaux d'Aix en Provence Blanc | 750 | 12 | \$170.82       | \$14.24       | \$12.81      |
| 2018 | Coteaux d'Aix en Provence Rouge | 750 | 12 | \$170.82       | \$14.24       | \$12.81      |

## Clos du Clocher - Pomerol - Bordeaux

The unusual thing about this wine is that it goes against the grain of what we normally import, given its unapologetically intense, deep, dark nuances and powerful structure. We have never been afraid of wines of structure and this one's seamless refinement fits comfortably into our collection. The vines in Pomerol benefit from the compact, clay-rich soils, known locally as blue clay soils. This heat and water retaining soil, provides an ideal residence for the late ripening varietal, Merlot, which makes up 70% of Pomerol vines. The remainder are devoted to Cabernet Franc, which thrive in gravel and sandy soils. The resulting wine can have a magical depth and richness with incredible ageability and pedigree.

|      |         |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---------|-----|----|----------------|---------------|--------------|
| 2011 | Pomerol | 750 | 12 | \$709.56       | \$59.13       | NET          |
| 2010 | Pomerol | 750 | 12 | \$854.10       | \$71.18       | NET          |

## Chateau Cantelaudette- Graves de Vayres - Bordeaux

In 1984, Jean-Michel Chatelier and his wife, Laurence, fell in love with his family's rundown, abandoned Château and its old, out of shape vineyards. From a young age, Jean-Michel was surrounded by the winemaking business and understood its inner workings, but decided to go to school and earn a master's degree in economic science. At age 30, and freshly married, the pull of the family history (and Laurence!) brought him back to his roots. The decision was made and they rolled up their sleeves and got to it. Jean-Michel's vineyards are located just to the west of Libourne, a village that borders the western edges of Saint-Emilion and Pomerol, the two greatest Bordeaux producing villages on the right bank of the Garonne River. The vineyard land is grown on variations of gravel, silt, sand and clay, in every soil distribution from sandy-loam, clayey-loam, loam, etc.—so pretty much every type of grain-sized particle and structure to describe a soil!

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2016 | Graves de Vayres, Blanc, Traditionnelle | 750 | 12 | \$157.68       | \$13.14       | \$11.83      |
| 2014 | Graves de Vayres, Rouge, Cuvee Prestige | 750 | 12 | \$170.82       | \$14.24       | \$12.81      |

## Chateau d'Arveyres - Graves de Vayres - Bordeaux

|      |                                |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--------------------------------|-----|----|----------------|---------------|--------------|
| 2016 | Bordeaux Blanc, Traditionnelle | 750 | 12 | \$144.54       | \$12.05       | \$10.84      |
| 2015 | Bordeaux Blanc, Traditionnelle | 750 | 12 | \$144.54       | \$12.05       | \$10.84      |

## Gagnepain et Risoul Vins - Corsica & Southern Rhone



David Risoul and Emmanuel Gagnepain, two consulting enologists in France, decided to start a new and unusual project with some of their vigneron in 2014. It was a simple idea: buy grapes from the best organically farmed sites at a few of their top producers, make the wines in the producer's cellar and have it raised and finished according to their ideas and then bottle it at each domaine. Manu and David purchase their own barrels (all 500 liter), select each parcel and manage the wine with Manu's monthly visits to the estates. The vigneron love it because they get to compare their wines with those of another project with fruit sourced from their same vineyards that they farmed. But one of the caveats is that the specific source of the fruit remains anonymous to us—la belle inconnue! Emmanuel (Manu) Gagnepain is a well-known name among vigneron (and US importers) in France. He is the consulting enologist for more than 70 domaines (of which 90% are certified organic or biodynamic) and made famous by his influence over many of the greatest producers in Corsica, like Abbatucci, Vaccelli and Stiliccionu. The style of southern French wines he prefers is elegant, mineral and pure, and this is what can be expected from the wines bottled under this label.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2016 | Patrimonio Blanc, A.D.N.                    | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2016 | Patrimonio Rouge, A.D.N.                    | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2015 | Cotes du Rhone Village Rouge, Roaix, Versus | 750 | 12 | \$275.94       | \$23.00       | \$20.70      |
| 2014 | Cotes du Rhone Village Rouge, Roaix, Versus | 750 | 12 | \$302.22       | \$25.19       | \$22.67      |

## Domaine Leccia - Patrimonio - Corsica



Lisandru Leccia, the son of the famous Corsican vigneron, Yves Leccia, took over complete direction of his aunt's historic estate, Domaine Leccia, in 2016. His aunt, Annette, and his father split up the estate in 2004. While she continues to maintain Domaine Leccia, Yves has started his own very successful domaine simply labeled, Yves Leccia. Lisandru's goal is to bring Domaine Leccia back to the former glory of when his father was at the helm—no small feat, but he is more than up to the task. The vineyards are the first priority and are worked organically and, other than the plowing, completely by hand. The winemaking techniques are straightforward, with as little hand in the wine as possible. Change in the wine industry is slow because there is only one harvest each year, yet the impact of Lisandru's efforts was immediate. The vintages prior to his leadership were well-crafted, but don't carry quite the same verve that the new wines are showing; they are more exciting and vigorous, with brighter aromas, more fresh acidity and tension.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Patrimonio Rose                        | 750 | 12 | \$262.80       | \$21.90       | \$19.71      |
| 2018 | Patrimonio Blanc                       | 750 | 12 | \$433.62       | \$36.14       | NET          |
| 2017 | Patrimonio Blanc                       | 750 | 12 | \$433.62       | \$36.14       | NET          |
| 2016 | Patrimonio Rouge                       | 750 | 12 | \$341.64       | \$28.47       | NET          |
| 2016 | Patrimonio Rouge, <i>Cuvée Pettale</i> | 750 | 12 | \$459.90       | \$38.33       | NET          |

## Domaine San Micheli - Sartene - Corsica

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Sartene Rouge                          | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2017 | Sartene Rouge, <i>Alfieri Polidori</i> | 750 | 12 | \$394.20       | \$32.85       | NET          |

## Domaine Pero Longo - Sartene - Corsica



|      |                                 |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---------------------------------|-----|----|----------------|---------------|--------------|
| 2016 | Sartene Rouge, <i>Equilibre</i> | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2015 | Sartene Rouge, <i>XX Cuvée</i>  | 750 | 6  |                |               | OUT OF STOCK |

## Clos Fornelli - Corse - Corsica



|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Corse Blanc, <i>La Robe d'Ange</i> (Vermentinu)  | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2017 | Corse Blanc, <i>La Robe d'Ange</i> (Vermentinu)  | 750 | 12 | \$236.52       | \$19.71       | \$17.74      |
| 2017 | Corse Rouge, <i>La Robe d'Ange</i> (Sciacarello) | 750 | 12 |                |               | OUT OF STOCK |

## A. Peraccia - Ajaccio - Corsica



A bear of a man, Laurent Costa, the owner and vigneron of Domaine A Peraccia, is a one-man show. His organic and biodynamic wines mirror his high energy and warm personality. Rich in beguiling x-factors channeled by Corsica's queen red grape, Sciacarello, and the iron-rich sandy granite vineyards soils, they are unexpectedly captivating and complex wines for modest prices. These low yielding reds (often between 1.5-2 tons per acre) are transparent in hue but maintain a full range of unique and compelling flavors replete with an unmistakable Mediterranean island character. It's no surprise that Laurent is ex-military; he's fully engaged, serious, intimidatingly intense and equally hospitable. When not standing still, he moves with urgency and gives off the impression that he hasn't a second to spare, which is likely true. He does all the vineyard work by himself on all ten of his hectares. It's hard to believe he runs everything alone because that's a tremendous amount of land to cover for one person. However, he moves fast and powerfully, and if anyone could accomplish this feat and make wines of such grace and power, it's clearly him.

|      |                                 |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---------------------------------|-----|----|----------------|---------------|--------------|
| 2017 | Ajaccio Rouge, <i>Tradition</i> | 750 | 12 | \$240.00       | \$20.00       | \$18.00      |
| 2017 | Ajaccio Rouge, <i>Prestige</i>  | 750 | 12 | \$312.00       | \$26.00       | NET          |

## Mary Taylor Selections

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2019 | St. Pourcain, <i>Rose</i> (Sylvain Miniot)         | 750 | 12 | \$154.00       | \$12.83       | \$11.55      |
| 2019 | Cotes du Gascogne (Olivier Gessler)                | 750 | 12 | \$110.00       | \$9.17        | \$8.25       |
| 2019 | Anjou, <i>Blanc</i> (Pascal Biotteau)              | 750 | 12 | \$147.00       | \$12.25       | \$11.03      |
| 2018 | Bordeaux, <i>Blanc</i> (Jean Marc Barthez)         | 750 | 12 | \$130.00       | \$10.83       | \$9.75       |
| 2016 | Bordeaux, <i>Rouge</i> (Jean Marc Barthez)         | 750 | 12 | \$130.00       | \$10.83       | \$9.75       |
| 2015 | Douro, <i>Rouge</i> (Filipe Ferreira)              | 750 | 12 | \$144.00       | \$12.00       | \$10.80      |
| 2018 | Anjou, <i>Rouge</i> (Pascal Biotteau)              | 750 | 12 | \$147.00       | \$12.25       | \$11.03      |
| 2016 | Buzet, <i>Rouge</i> (Christophe Avi)               | 750 | 12 | \$161.00       | \$13.42       | \$12.08      |
| 2017 | Costieres Des Nimes, <i>Rouge</i> (Pierre Vidal)   | 750 | 12 | \$164.00       | \$13.67       | \$12.30      |
| 2018 | Beaujolais Village, <i>Rouge</i> (Marine Descombe) | 750 | 12 | \$164.00       | \$13.67       | \$12.30      |
| 2017 | Valencay, <i>Rouge</i> (Sophie Siadou)             | 750 | 12 | \$171.00       | \$14.25       | \$12.83      |

## Picchioni - Buttafuoco dell'Oltrepo - Pavese

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2018 | Oltrepo Pavese, <b>Buttafuoco</b> , <i>Cerasa</i> | 750 | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2016 | Oltrepo Pavese, <i>Rosso d'Asia</i>               | 750 | 12 | \$306.00       | \$25.50       | NET          |
| 2016 | Oltrepo Pavese, <i>Bricco Riva Bianca</i>         | 750 | 12 | \$372.00       | \$31.00       | NET          |

## Ioppa - Ghemme - Piedmont



[www.vinioppa.it](http://www.vinioppa.it)

The realization of Michelangelo Ioppa's dream started in 1852 with the purchase some of the most prized vineyard parcels in Northern Piedmont, in what is today's DOCG, Ghemme. The new generation at Ioppa has their sights set on the past glories of traditionally crafted wines from this region, rebounding from more than a decade of experimentation with 225 liter oak barrels. They've returned to soft extractions and long aging in large, old foudre, and the top four reds in the range are aged in 30-35hl foudre for four years! The majority of the most important Alta Piemonte wine regions are set upon igneous rocks in geological origin, while Ghemme is mostly alluvium. Not all alluvium is the same, and Ghemme's unusual bedrock mostly consists of incredibly friable granite rocks; or what appears to be a rock, but can easily be crushed into sand with a gentle squeeze of your fingertips. The Ioppas have also begun the process of converting to organic farming in 2014.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2018 | Colline, Novaresi <b>Nebbiolo</b>                 | 750 | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2013 | Colline, Novaresi <b>Vespolina</b> , 'Coda Rossa' | 750 | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2013 | Ghemme, Bricco Balsina                            | 750 | 12 | \$504.00       | \$42.00       | NET          |
| 2012 | Ghemme, Bricco Balsina                            | 750 | 6  | \$288.00       | \$48.00       | NET          |
| 2013 | Ghemme, Sante Fe                                  | 750 | 12 | \$504.00       | \$42.00       | NET          |
| 2012 | Ghemme, Sante Fe                                  | 750 | 6  | \$288.00       | \$48.00       | NET          |

## Poderi Colla - Langhe - Piedmont



[www.podericolla.it](http://www.podericolla.it)

You cannot write a better story for an estate than this one. The Colla family has been involved in making wine in the Langhe since the very beginning of the 18th century. However, this is one of the newest estates in the region as it was started in 1994 by Tino Colla and his niece, Frederica, the daughter of the legendary winemaker, Beppe Colla (Prunotto owner and winemaker from 1956 - 1992). What is most interesting about this estate is that given the experience of owning Prunotto for over 30 years and vinifying nearly all the great vineyards of Barolo and Barbaresco, instead of buying many different crus with the money from the sale, they decided to buy three very specific estates: A six hectare plot in what Beppe Colla considered to be the finest vineyard that he ever vinified in Barolo, a significant property that is home to one of Barbaresco's great crus, Tenuta Ronconglie, and an even more historical site, Cascina Drago, which is home to one legendary Dolcetto wine that Tino claims will age effortlessly for 50 years.

|      |  |      |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|------|----|----------------|---------------|--------------|
| 2015 | Langhe <b>Riesling</b>                                     | 750  | 12 | \$240.00       | \$20.00       | \$18.00      |
| 2018 | Dolcetto d'Alba, Pian Balbo                                | 750  | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2017 | Dolcetto d'Alba, Pian Balbo                                | 750  | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2015 | Dolcetto d'Alba, Pian Balbo                                | 750  | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2012 | Dolcetto d'Alba, Pian Balbo, <i>5 bottles left</i>         | 750  | 12 | \$160.00       | \$13.33       | \$12.00      |
| 2017 | Barbera, Costa Bruna                                       | 750  | 12 | \$252.00       | \$21.00       | \$18.90      |
| 2016 | Barbera, Costa Bruna                                       | 750  | 12 | \$252.00       | \$21.00       | \$18.90      |
| 2014 | Barbera, Costa Bruna, <i>1 bottle left</i>                 | 750  | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2017 | Nebbiolo d'Alba  | 750  | 12 | \$240.00       | \$20.00       | \$18.00      |
| 2016 | Nebbiolo d'Alba  | 750  | 12 | \$240.00       | \$20.00       | \$18.00      |
| 2012 | Nebbiolo d'Alba  | 750  | 12 | \$240.00       | \$20.00       | \$18.00      |
| 2012 | Langhe Rosso, Bricco del Drago (85% Dolcetto 15% Nebbiolo) | 750  | 12 | \$288.00       | \$24.00       | \$21.60      |
| 2016 | Barbaresco, Roncaglie                                      | 750  | 12 | \$492.00       | \$41.00       | NET          |
| 2015 | Barbaresco, Roncaglie                                      | 750  | 12 | \$492.00       | \$41.00       | NET          |
| 2014 | Barbaresco, Roncaglie                                      | 750  | 12 | \$480.00       | \$40.00       | NET          |
| 2012 | Barbaresco, Roncaglie                                      | 750  | 12 | \$480.00       | \$40.00       | NET          |
| 2015 | Barolo, Bussia Dardi le Rose                               | 750  | 12 | \$624.00       | \$52.00       | NET          |
| 2014 | Barolo, Bussia Dardi le Rose                               | 750  | 12 | \$600.00       | \$50.00       | NET          |
| 2013 | Barolo, Bussia Dardi le Rose                               | 750  | 12 | \$600.00       | \$50.00       | NET          |
| 2016 | Barbaresco, Roncaglie                                      | 1500 | 6  | \$516.00       | \$86.00       | NET          |
| 2015 | Barolo, Bussia Dardi le Rose                               | 1500 | 6  | \$654.00       | \$109.00      | NET          |
| 2013 | Barolo, Bussia Dardi le Rose                               | 1500 | 6  | \$648.00       | \$108.00      | NET          |

## David Fletcher - Langhe - Piedmont

|      |                     |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---------------------|-----|----|----------------|---------------|--------------|
| 2018 | Barbera d'Asti      | 750 | 12 |                |               | OUT OF STOCK |
| 2016 | Barbaresco          | 750 | 12 | \$384.00       | \$32.00       | NET          |
| 2016 | Barbaresco, Staderi | 750 | 12 | \$768.00       | \$64.00       | NET          |

## Fabio Zambolin - Coste della Sesia - Piedmont



|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2016 | Coste della Sesia, Rosso, Felde         | 750 | 12 | \$228.00       | \$19.00       | \$17.10      |
| 2016 | Coste della Sesia, Nebbiolo, Vallelonga | 750 | 12 | \$266.67       | \$22.22       | \$20.00      |

## Crotin - Asti - Piedmont



After nearly an hour of winding through hills and lifeless villages north of Alba, the road suddenly climbs into forested hills and the humble driveway of the Russo family's cantina and agriturismo, Crotin, which in Piemontese dialect means small cellar. The three Russo brothers, Federico, Marcello and Corrado, are fully committed to organic farming principals, and their wines ooze the life force of their vineyards. Bread and butter grapes like Barbera, Grignolino and Freisa are the game around here and these guys play it with spectacular results. Over the last five years, they've brought their wines to a new level with direction from our very good friend, one of Italy's most promising young enologists, Cristiano Garella. The range of their wines demonstrate Cristiano's hawk eye for detail and authenticity, and makes this estate a sure bet for people who want to spend their time drinking a wine that speaks the dialect of where it comes.

|      |                               |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-------------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Freisa, Rose                  | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2017 | Freisa, Aris                  | 750 | 12 | \$186.67       | \$15.56       | \$14.00      |
| 2016 | Freisa, Aris                  | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2018 | Grignolino d'Asti, San Patelu | 750 | 12 | \$186.67       | \$15.56       | \$14.00      |
| 2017 | Grignolino d'Asti, San Patelu | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2018 | Barbera d'Asti, La Martina    | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2017 | Barbera d'Asti, La Martina    | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2016 | Barbera d'Asti, La Martina    | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |

## Sorgente - Friuli - Venezia Giulia

Sorgente Prosecco comes from a small vineyard plot of only six hectares of Glera vines; there are no other grapes added to the Prosecco and all of them are estate owned. Located in Friuli-Venezia Giulia, the vineyards sit only a few hundred meters from the natural spring (called sorgente in Italian) at the nascita of the Livenza River. The proximity to the Alps (which begins no more than ten miles to the north) and the Adriatic (twenty miles away) brings an ideal temperature characterized by large diurnal swings from day to nighttime which is crucial for the development of complex phenolics, fresh acidity and elevated aromatics—all necessary for a proper Prosecco to remain true to form (bright, fresh, minerally) and function (pleasure over intellect). The vineyard soils are endowed with limestone and clay, both a mixture of the former salty marshland that existed here millions of years ago along with alluvial soils largely composed of limestone. From a pedigree standpoint, there is good reason that one would discover the mineral nuances of this "simple" Prosecco due to its soil composition and climatic balance. There are no herbicides and pesticides used in the vineyards, only vineyard treatments of copper and sulfur. After a rigorous selection process, they sell off more than 60% of their Prosecco base wine to negociants through their leaving a mere 40% off their six estate hectares for these two wines.

|    |                     |     |    | Frontline Case | Frontline Btl | Discount Btl |
|----|---------------------|-----|----|----------------|---------------|--------------|
| NV | Prosecco, Extra Dry | 750 | 12 | \$136.00       | \$11.33       | \$10.20      |
| NV | Prosecco, Brut      | 750 | 12 | \$136.00       | \$11.33       | \$10.20      |

## Quercia Al Poggio - Chianti Classico - Tuscany



[www.querciaalpoggio.com](http://www.querciaalpoggio.com)

The old saying about the resemblance of a dog to its owner could also be said about a wine and its maker. Timid and soft at first, Vittorio is a humble man who reveals the fire of his passion only through his bright eyes and his uncontrollable smile. They spare no expense as they execute precision organic farming in tune with nature's rhythms, use minimal new oak and put very little hand in the wines. Quercia al Poggio is located in Barberino Val d'Elsa, smack dab between Florence and Sienna. The Rossi's ancient property is positioned very close to two historical estates in Chianti Classico, Isola e Olena and the Castello della Paneretta. Their soils have a lot of limestone-rich clay with less abundant sections of galestro (a clayey schist soil and stone), a unique geological formation found in many regions of Chianti Classico.

|      |                          |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--------------------------|-----|----|----------------|---------------|--------------|
| 2016 | Chianti Classico         | 750 | 12 | \$226.00       | \$18.83       | \$16.95      |
| 2012 | Chianti Classico Riserva | 750 | 12 | \$468.00       | \$39.00       | NET          |

## Luigi Spertino - Mombercelli - Asti



|      |                          |     |    | Frontline Case | Frontline Btl | 3 Case Btl   |
|------|--------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Grignolino d'Asti        | 750 | 12 | \$240.00       | \$20.00       | \$19.00      |
| 2017 | Barbera d'Asti, La Grisa | 750 | 12 | \$288.00       | \$24.00       | \$22.80      |
| 2016 | Cortese, Piemonte Vilet  | 750 | 12 |                |               | OUT OF STOCK |

## Riecine - Gaiole in Chianti - Tuscany



Since the passing of Riecine's founders, John Dunkley and his wife, Palma Abbagnano, the property passed through a few different owners. In 2015, a young and talented Italian enologist named Alessandro Campatelli was put in charge. His mission was to bring back the spirit of these historic Chianti Classico wines that began with the 1973 vintage made by Dunkley and his then enologist, Carlo Ferrini. Ferrini has since become one of the biggest names in Italian wine and Alessandro's first order of business was to ask him back to help rediscover the magic that he had found there over forty years ago. After Dunkley passed away in 1996, Ferrini decided to move on the following year. He was surprised by the call from Alessandro and hadn't been back to Riecine since the day he resigned. "It had been almost twenty years and when Ferrini arrived, he had tears in his eyes. John and Palma were like Ferrini's second parents. It was a great moment to have him back," Alessandro explained.

|      |                                   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-----------------------------------|-----|----|----------------|---------------|--------------|
| 2017 | Chianti Classico                  | 750 | 12 | \$276.00       | \$23.00       | \$20.70      |
| 2017 | Chianti Classico, Riserva         | 750 | 12 | \$420.00       | \$35.00       | NET          |
| 2015 | Rosso Toscana, La Gioia           | 750 | 12 | \$636.00       | \$53.00       | NET          |
| 2015 | Rosso Toscana, Riecine di Riecine | 750 | 12 | \$600.00       | \$50.00       | NET          |

## Cantine Madonna delle Grazie - Vulture - Basilicata



The Latoracca family team of three (two sons, Paolo and Michele, both with enology degrees and father, Giuseppe, who spends all day in the vineyards) has come out swinging since bottling their first wines in 2003. The combination of two idealistic millennial enologists (Michele has a second degree in Agronomy as well, which he teaches in school) coupled with their father's deep vineyard wisdom creates the launching pad for truly astonishing juice. These wines convey clarity, craftsmanship, authenticity, and energy unheard of at such reasonable cost. It's as if they discovered some secret the rest of the world hasn't learned yet. If you like reds with a tight grain, lithe body, and high-toned aromas, these are for you.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Aglianico del Vulture Bianco, Leuconoe               | 750 | 12 | \$166.67       | \$13.89       | \$12.50      |
| 2016 | Aglianico del Vulture Rosso, Messer Oto              | 750 | 12 | \$166.00       | \$13.83       | \$12.45      |
| 2015 | Aglianico del Vulture Rosso, Liscone                 | 750 | 12 | \$193.00       | \$16.08       | \$14.48      |
| 2013 | Aglianico del Vulture Rosso, Bauccio, 8 bottles left | 750 | 12 | \$288.00       | \$24.00       | \$21.60      |
| 2013 | Aglianico del Vulture Rosso, Drogone d'Altavilla     | 750 | 12 | \$432.00       | \$36.00       | NET          |

## Mila Vuolo - Salerno - Campania



In the year 2000, Mila Vuolo took an opportunity to leave Rome and go back home to the Amalfi Coast to live out her dream of restoring the historical vineyard and farmhouse her father bought when she was sixteen. The telecommunications company she worked for started to lay people off and she volunteered to be cut. She explained, "It wasn't a bad job, but I had to go. I had no family and other people needed my job more than I did." Everywhere on the Amalfi Coast the top restaurateurs smile at the mention of her name. She's always on the region's short list of top producers and as soon as we met, her passion for her work was evident and her free-spirited charm made it easy to understand why she's well-liked everywhere she goes.

|      |                         |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Fiano, Colli di Salerno | 750 | 12 | \$228.00       | \$19.00       | \$17.10      |
| 2016 | Fiano, Colli di Salerno | 750 | 12 | \$240.00       | \$20.00       | \$18.00      |

## Quinta do Ameal- Vinho Verde - Portugal



[www.quintadoameal.com](http://www.quintadoameal.com)

Pedro Araujo (Portugal's Peter Pan) is a special person. His family's wine heritage found a new direction when his father and his grandfather (the famous Adrian Ramos Pinto) decided to sell their Port house, Ramos Pinto. It was always a dream of Pedro's father to buy this special plot of land, the Quinta do Ameal, just north of Porto, in the Vinho Verde region. After the passing of Pedro's father, the renaissance of this ancient property began. The entire property is densely green with life and organically farmed. No matter where you roam, there are happy bugs circling the air that seem to be infused with Pedro's boyish charm and lust for life. In the heart of the Lima Valley in the Minho region of Portugal, this is the most northerly region that borders the Atlantic Ocean to the west and is separated from Spain by the Minho River to the north. The vines benefit from cool breeze that blow in from the coast.

|      |                         |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Vinho Verde, (Loureiro) | 750 | 12 | \$160.00       | \$13.33       | \$12.00      |
| 2017 | Vinho Verde, (Loureiro) | 750 | 12 | \$168.00       | \$14.00       | \$12.60      |
| 2016 | Vinho Minho, Eschola    | 750 | 6  | \$169.00       | \$28.17       | NET          |
| 2013 | Vinho Minho, Eschola    | 750 | 12 | \$336.00       | \$28.00       | NET          |

## Fuentes del Silencio - Castilla y Leon - Spain



[www.fuentesdelsilencio.com](http://www.fuentesdelsilencio.com)

The story of Fuentes del Silencio is of Indiana Jones-level proportions for lost and nearly forgotten wine cultures. Miguel Angel Alonso and his wife Maria José Galera, retired doctors and hobby winemakers, have stumbled on and excavated one of the rarities of the wine world. In the south of Leon province, up on the high plains of Herreros de Jamuz, among forests and fields of shrubs, they discovered the ancient Mencia vineyards buried under grounds that predate the phylloxera epidemic. There they started a rescue mission, restoring many of the old vines and putting them back into production. Miguel and Maria developed a team of passionate wine professionals—who seem more like archeologists, and taken on the task of bringing this Spanish treasure trove back to its former glory with a minimalist approach in the cellar. The youngest vines of their collection of parcels were registered as planted in 1930, but the oldest locals told Miguel stories about their grandfathers planting the last set of vines closer to the turn of the century, after phylloxera had passed through. I've seen a lot of unique looking vines, but I've never come across anything that looked like hairy little square animals, dug into the ground, with vine shoots sprouting from their backs.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2017 | <b>Viñedos del Jamuz Rosso</b> , <i>Las Jaras</i>   | 750 | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2017 | <b>Viñedos del Jamuz Rosso</b> , <i>Las Quintas</i> | 750 | 6  | \$192.00       | \$32.00       | NET          |
| 2016 | <b>Viñedos del Jamuz Rosso</b> , <i>Las Quintas</i> | 750 | 12 | \$348.00       | \$29.00       | NET          |
| 2016 | <b>Viñedos del Jamuz Rosso</b> , <i>La Gándara</i>  | 750 | 6  | \$360.00       | \$60.00       | NET          |

## Terra Brava - Ribera Sacra - Spain



Breogan (Breo) Rodriguez, a bagpipe player, spear fisherman, tile layer, former heavy metal rocker and one of the Ribera Sacra's quietly rising stars, was a rebel as a child, and not much has changed. He's never been one to follow the rules, and his choice to forgo putting the now cult-famous DO (Denominación de Origen) Ribera Sacra on his label is true to this spirit. The decision lets him follow his own ideas rather than adhering to the regional laws outlined by the DO, and his move is an increasingly common practice among winegrowers in Spain who find these wine laws antiquated and restrictive. Breo wants to explore less the well-known grapes (like Caiño Longo) that Mencia pushed aside simply because it's so easy to grow and produce high yields. The cult of rebellious personality aside, Breo might be one of the most friendly and gentle people one could come across in a lifetime. His wines are just like him in personality and stature (he's a lean wire of a man), and for a somewhat new winegrower he demonstrates an unusually precise touch in the cellar.

|      |                                     |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-------------------------------------|-----|----|----------------|---------------|--------------|
| 2017 | <b>Tinto</b> , <i>Xastre</i>        | 750 | 12 | \$240.00       | \$20.00       | \$18.00      |
| 2017 | <b>Tinto</b> , <i>Lagar de Breo</i> | 750 | 12 | \$348.00       | \$29.00       | NET          |

## El Paraguas - Ribeiro - Spain

Wine journalist and winemaker, Marcial Pita, and award-winning and fourth generation enologist and viticulturist, Felicísimo Pereira, met while sitting in on panels for Spanish wine competitions. They found that they often picked the same wines as the best of each show and decided to team up in 2007 to begin their project. In 2011, they finally released the first vintage of their Ribeiro based garage winery, Bodegas Paraguas, and quickly caught the attention of the region and many of Spain's top sommeliers. One of Pereira's specialties has been mining the countryside for nearly forgotten grape varieties and bringing them into the conversation of Galician wines. Bodegas Paraguas works exclusively in Ribeiro and principally with the white grape variety, Treixadura (90%). They veer on the side of picking early and working with a mix of high elevation sites and work to respect nature by not using herbicides or pesticides, and doing everything by hand (or horse, in the case of plowing). The stunning results of their high-elevation and early picked wines closely resemble a wine from Burgundy's Côte d'Or in weight and complexity, but remain true to the taste of the Ribeiro, with honeyed citrus blossoms, saltiness and white fruits.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | <b>Blanco</b> , <i>El Paraguas Atlantico</i> | 750 | 12 | \$252.00       | \$21.00       | \$18.90      |
| 2017 | <b>Blanco</b> , <i>La Sombrilla</i>          | 750 | 12 | \$480.00       | \$40.00       | NET          |
| 2016 | <b>Blanco</b> , <i>Fai un Sol de Carallo</i> | 750 | 6  |                |               | OUT OF STOCK |

## Cume do Avia - Ribeiro - Spain



Diego and his brother, Álvaro, grew up in Vigo, northwestern Spain's largest metropolitan and industrial area. The bustle of city life wasn't in their blood, so in their early twenties they embarked on the courageous restoration of vineyards with their cousins, Anxo and Fito, in an ancient Galician ruin where their ancestors once lived. They started their new lifelong adventure together in 2005 that ultimately pushed them to the brink of financial ruin and tested their relationships with each other and many of their loved ones. The vineyards are surrounded by dense forest and sit on the top of a hill (a Cume) above the river Avia. By 2008 they planted their first vines, and in 2012 finally made their first vinification "tests," as Diego calls them: it was the first time any of them had ever made wine. On the vineyard are thirteen different indigenous Galician varieties selected from ancient vines in the Ribeiro. "The past of these forgotten grapes has been erased, leaving no one to discuss the ideal practices for them. Much knowledge was discarded with the introduction of chemicals to the vineyards after the second World War and there is no manual or record. We are trying to reinvent and rebuild this lost history," Diego explained. In what they would consider their first real vintage, the 2017 wines are gorgeous and taut with energy. They are not to be missed by those interested in the rise of Galician wines.

|      |   |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---|-----|----|----------------|---------------|--------------|
| 2018 | <b>Branco</b> , <i>Colleita No. 6</i>                 | 750 | 12 |                |               | OUT OF STOCK |
| 2018 | <b>Tinto</b> , <i>Colleita No. 6</i>                  | 750 | 12 | \$223.38       | \$18.62       | \$16.75      |
| 2017 | <b>Tinto</b> , <i>Colleita No. 5</i>                  | 750 | 12 | \$249.66       | \$20.81       | \$18.72      |
| 2017 | <b>Vino Tinto</b> , <i>Dos Canotos, Sin Sulfuroso</i> | 750 | 12 | \$289.08       | \$24.09       | \$21.68      |
| 2017 | <b>Ferron</b>   | 750 | 12 | \$336.00       | \$28.00       | NET          |
| 2017 | <b>Souson</b>   | 750 | 12 | \$336.00       | \$28.00       | NET          |
| 2018 | <b>Tinto</b> , <i>Dos Canotos, Brancellao</i>         | 750 | 12 |                |               | OUT OF STOCK |
| 2018 | <b>Tinto</b> , <i>Dos Canotos, Caiño Longo</i>        | 750 | 12 | \$336.00       | \$28.00       | NET          |

## Pedro Parra - Itata - Chile



Who would have thought it would be a Chilean from the industrial city of Concepcion that would become one of the most influential terroir specialists in the world? The unusually talented and enthusiastic Pedro Parra has taken on that roll as he consults for some of the world's greatest vignerons in France, Italy, as well as many other countries. He has a master's degree in precision agriculture and earned a Ph.D. for his work with terroir. His wines are distinctly Pedro; they're honest, intense, humble and have great personality. The magic of Chile's Itata Valley begins with its special 200 million-year-old granitic soils and dry-farmed bush vines principally planted with the reds, Pais (Mission grape) and Carignan, and the white grape, Muscat of Alexandria. Cool coastal winds and clouds keep the winegrowing season long, giving the wines great potential for developing the complexity needed for high quality wine.

|             |                                    |            |           | <b>Frontline Case</b> | <b>Frontline Btl</b> | <b>Discount Btl</b> |
|-------------|------------------------------------|------------|-----------|-----------------------|----------------------|---------------------|
| <b>2016</b> | <b>Itata, <i>Pencopolitano</i></b> | <b>750</b> | <b>12</b> | <b>\$228.00</b>       | <b>\$19.00</b>       | <b>\$17.10</b>      |
| <b>2015</b> | <b>Itata, <i>Pencopolitano</i></b> | <b>750</b> | <b>12</b> | <b>\$228.00</b>       | <b>\$19.00</b>       | <b>\$17.10</b>      |
| <b>2014</b> | <b>Itata, <i>Pencopolitano</i></b> | <b>750</b> | <b>12</b> | <b>\$228.00</b>       | <b>\$19.00</b>       | <b>\$17.10</b>      |

## Viñateros Bravos - Itata - Chile



Leonardo Erazo is a rare talent. After graduating from the University of Chile with a degree in Agronomy and Enology, he traveled the world for a decade working for various estates doing research in soil science, geology and biodynamics. We have worked with many winemakers over the years and few speak with as much humility and authority as he does, and on such a broad array of subjects that pertain to winemaking and viticulture. Leo's minimalistic style of winemaking and growing requires exceptional discretion on his part, combining some modern techniques with established traditions. He believes that the best dry-farmed ancient vineyards found in the Itata Valley require as little stylizing as possible to showcase the deep expression of their terroirs. While employing biodynamic principals, he uses the advice of the experienced local farmers who have been naturally farming this region for centuries.

|             |   |            |           | <b>Frontline Case</b> | <b>Frontline Btl</b> | <b>Discount Btl</b> |
|-------------|---|------------|-----------|-----------------------|----------------------|---------------------|
| <b>2017</b> | <b>Leonardo Erazo, Itata, <i>El Tunel</i></b> | <b>750</b> | <b>12</b> |                       |                      | <b>OUT OF STOCK</b> |
| <b>2018</b> | <b>Itata Blanco, <i>Granitico</i></b>         | <b>750</b> | <b>12</b> | <b>\$180.00</b>       | <b>\$15.00</b>       | <b>\$13.50</b>      |
| <b>2018</b> | <b>Itata Cinsault, <i>Granitico</i></b>       | <b>750</b> | <b>12</b> |                       |                      | <b>OUT OF STOCK</b> |
| <b>2018</b> | <b>Itata, <i>Pais Volcanico</i></b>           | <b>750</b> | <b>12</b> |                       |                      | <b>OUT OF STOCK</b> |

## Note on Wachau

The Wachau is arguably the most prestigious area in Austria. The impressive zone starts about 70 miles west of Vienna, in a town called Unterloiben, and runs along the Danube river for about 13 miles to the west ending in the town of Spitz. Unterloiben is on the warmest point of the Wachau while Spitz represents the coolest growing area. Gneiss is the primary rock which creates the division between Kremstal and the Wachau. Granite, mica, slate, loess, sand and crystallised lime are also present, but Gneiss is the decisive element that separates the highest quality wines from the rest. The Wachau is truly one of the greatest studies in terroir, as the wines are subject to intricate differences in microclimates as a result of surrounding forests and the Danube river. Soil diversity is clearly important here, but can be considered secondary to the climatic diversity.

## Weingut Veyder-Malberg - Spitz, Wachau



[www.malberg.at](http://www.malberg.at)

The problem with Peter's wines is that there is too much to think about when tasting them, and they can be the most sublime and pure expression of any wine created on this planet. Peter Veyder-Malberg, or as I refer to him, Peter Pan, rages with ideology and a child-like enthusiasm for his vineyards. He is well beyond organic or biodynamic production with his thinking and spends his time cultivating positive working relationships with his insects or conversing with mushrooms and microorganisms that live in the root systems of his vines. Peter is a bit of a wizard and seems to have come from nowhere, or maybe, Neverland. In Peter's town in Austria's Wachau wine region, Spitz, Riesling and Gruner Veltliner thrive on the steeply terraced hills along the Danube River bank and principally grow on gneiss and loess soils.

~ ALLOCATED - PLEASE INQUIRE ~

## Weingut Tegernseerhof - Unterloiben - Wachau

[www.tegernseerhof.at](http://www.tegernseerhof.at)

Martin Mittelbach is a Wachau insider with an outsider's perspective. Martin took over the estate at a very young age and immediately changed the way things were done. As you could imagine, there was some friction with his father who preferred to make wines more on the sweeter side. Today, you would be hard pressed to find a more dry and straight style in the Wachau. The grapes are harvested and sorted rigorously to take out any botrytis grapes and then vinified and raised in stainless steel. They are harvested with no botrytis to keep the wines focused and tense. His wines are like his personality: intense, focused and highly intellectual. These laser beams are as far away from the often baroque style that can be found in this region. In every level his wines excel and can stand tall next to any of the greatest producers in Austria.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Rose of Pinot Noir                             | 750 | 12 | \$228.00       | \$19.00       | \$17.10      |
| 2018 | Rose of Zweigelt, <i>Federspiel</i>            | 750 | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2018 | Grüner Veltliner, <i>Mittelbach</i>            | 750 | 12 | \$173.00       | \$14.42       | \$12.98      |
| 2018 | Grüner Veltliner, <i>Durnstein, Federspiel</i> | 750 | 12 | \$213.00       | \$17.75       | \$15.98      |
| 2018 | Grüner Veltliner, <i>Superin, Federspiel</i>   | 750 | 12 | \$227.00       | \$18.92       | \$17.03      |
| 2017 | Grüner Veltliner, <i>Loibenberg, Smaragd</i>   | 750 | 12 | \$324.00       | \$27.00       | NET          |
| 2016 | Grüner Veltliner, <i>Loibenberg, Smaragd</i>   | 750 | 12 | \$324.00       | \$27.00       | NET          |
| 2017 | Grüner Veltliner, <i>Schutt, Smaragd</i>       | 750 | 12 | \$372.00       | \$31.00       | NET          |
| 2016 | Grüner Veltliner, <i>Schutt, Smaragd</i>       | 750 | 12 | \$372.00       | \$31.00       | NET          |
| 2017 | Grüner Veltliner, <i>Hohereck, Smaragd</i>     | 750 | 12 | \$372.00       | \$31.00       | NET          |
| 2018 | Riesling, <i>Durnstein, Federspiel</i>         | 750 | 12 | \$228.00       | \$19.00       | \$17.10      |
| 2017 | Riesling, <i>Durnstein, Federspiel</i>         | 750 | 12 | \$216.00       | \$18.00       | \$16.20      |
| 2017 | Riesling, <i>Loibenberg, Smaragd</i>           | 750 | 12 | \$324.00       | \$27.00       | NET          |
| 2016 | Riesling, <i>Loibenberg, Smaragd</i>           | 750 | 12 | \$324.00       | \$27.00       | NET          |
| 2014 | Riesling, <i>Loibenberg, Smaragd</i>           | 750 | 12 | \$324.00       | \$27.00       | NET          |
| 2017 | Riesling, <i>Steinertal, Smaragd</i>           | 750 | 12 | \$372.00       | \$31.00       | NET          |
| 2016 | Riesling, <i>Steinertal, Smaragd</i>           | 750 | 12 | \$372.00       | \$31.00       | NET          |
| 2014 | Riesling, <i>Steinertal, Smaragd</i>           | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2016 | Riesling, <i>Kellerberg, Smaragd</i>           | 750 | 12 |                |               | OUT OF STOCK |

## Weszele - Langenlois - Kamptal



[www.weszele.at](http://www.weszele.at)

"When all the elements of the ecosystem are in perfect harmony, wines develop their distinctive character that only nature can bring forth."—Rupert Summerer. Rupert was born into a long lineage of winemakers and, though his dream growing up wasn't to take over the family estate, he nonetheless became the next generation. Davis Weszele joined the winery in 2011 as a partner, at which time the estate was renamed. They practice organic viticulture and in the cellar they treat each wine based on its own unique character. The Weszele estate is situated in the Kamptal region of Austria, where the summer days are hot and the cooler Northwest winds bring the cold, causing high diurnal fluctuations. The soils are a mix of loess, gneiss, and clay and the long growing season and sunny autumn days allow the grapes to reach full physiological maturity.

|      |                                      |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--------------------------------------|-----|----|----------------|---------------|--------------|
| 2018 | Grüner Veltliner, Langenlois         | 750 | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2012 | Grüner Veltliner, Purus              | 750 | 12 | \$280.00       | \$23.33       | \$21.00      |
| 2015 | Grüner Veltliner, Schenkenbichl      | 750 | 12 | \$408.00       | \$34.00       | NET          |
| 2012 | Grüner Veltliner, Kaferberg          | 750 | 12 | \$480.00       | \$40.00       | NET          |
| 2017 | Riesling, Loiserberg                 | 750 | 12 | \$240.00       | \$20.00       | \$18.00      |
| 2015 | Riesling, Loiserberg                 | 750 | 12 | \$204.00       | \$17.00       | \$15.30      |
| 2013 | Riesling, Loiserberg, 1 bottles left | 750 | 12 | \$204.00       | \$17.00       | \$15.30      |
| 2012 | Riesling, Purus                      | 750 | 12 | \$280.00       | \$23.33       | \$21.00      |
| 2015 | Riesling, Steinmassl                 | 750 | 12 | \$408.00       | \$34.00       | NET          |
| 2013 | Riesling, Steinmassl                 | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2012 | Riesling, Steinmassl                 | 750 | 12 | \$420.00       | \$35.00       | NET          |
| 2013 | Riesling, Seeberg                    | 750 | 12 | \$444.00       | \$37.00       | NET          |
| 2012 | Riesling, Seeberg                    | 750 | 12 | \$480.00       | \$40.00       | NET          |
| 2015 | Riesling, Heiligenstein              | 750 | 12 | \$468.00       | \$39.00       | NET          |
| 2015 | Riesling, Belle Fleur (Off-Dry)      | 750 | 12 | \$288.00       | \$24.00       | \$21.60      |

## Birgit Braunstein - Purbach am Neusiedlersee - Burgenland

[www.weingut-braunstein.at/en/](http://www.weingut-braunstein.at/en/)

|      |                           |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|---------------------------|-----|----|----------------|---------------|--------------|
| 2016 | Zweigelt, Mitterjoch      | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2016 | Blaufränkisch, Heide      | 750 | 12 | \$180.00       | \$15.00       | \$13.50      |
| 2015 | Blaufränkisch, Leithaberg | 750 | 12 | \$324.00       | \$27.00       | NET          |

## Malat - Palt - Kremstal

[www.malat.at](http://www.malat.at)

It is never easy to fill the shoes of a powerful and polarizing figure, like Gerald Malat, but Gerald's tall, handsome and forever smiling son, is doing just that. The previous level has been elevating under Michael's eagle-like eyes which have set him on his upward climb. At this estate, even the entry-level wines find absolute deliciousness and express enough intellect to enamor us wine geeks. Kremstal is one of the most recent DAC to be added to Austria. Founded in 2007, just west of the Wachau, this large appellation is divided into three significant zones. The most western part of the valley, near Stein, is primarily rocky soils, ideal for the elegant, yet intense, Riesling. As you move east toward Krems, deep loess soils cover the vineyards allowing Gruner Veltliner to express its highly aromatic and fresh nature. The third zone of the Kremstal is located on the southern banks of the Danube River, where some of the most pleasant wine villages are found.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2014 | Brut, Rose                               | 750 | 6  | \$204.00       | \$34.00       | NET          |
| 2016 | Gewurtztraminer, Orange                  | 750 | 12 | OUT OF STOCK   |               |              |
| 2017 | Grüner Veltliner, Furth-Palt DAC         | 750 | 12 | \$192.00       | \$16.00       | \$14.40      |
| 2017 | Grüner Veltliner, Hohlgraben, Alte Reben | 750 | 12 | \$384.00       | \$32.00       | NET          |
| 2017 | Grüner Veltliner, Gottschelle            | 750 | 12 | \$420.00       | \$35.00       | NET          |
| 2016 | Grüner Veltliner, Gottschelle            | 750 | 12 | \$396.00       | \$33.00       | NET          |
| 2017 | Riesling, Steinbühel                     | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2017 | Riesling, Silberbichl                    | 750 | 12 | \$420.00       | \$35.00       | NET          |
| 2015 | Riesling, Silberbichl                    | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2016 | Pinot Noir, Classic                      | 750 | 12 | \$264.00       | \$22.00       | \$19.80      |

## Ingrid Groiss - Breitenwaida - Weinvertal



[www.ingrid-groiss.at](http://www.ingrid-groiss.at)

Ingrid Groiss an old soul in a young body. Somehow, she is able to channel the energy of a young school girl and at the same time that of her overly active grandmother, to whom she gives gratitude for the existence of this family wine estate. Her grandmother kept alive vineyards that sit in the Weinviertel, just a stone throw away from the Czech Republic. The wines that Ingrid makes have the same vitality of both personas, the energy of youth and the wip-like intelligence and experience of a woman who has seen nearly the entire 20th century and maintained her optimism. Weinviertal, which literally means "wine quarter," is Austria's largest wine region, and is situated at the far northeastern part of Austria. Most of Ingrid's vineyards are on variations of limestone soils, but with the immensity of this region, climatic influences and geological compositions vary drastically.

|      |  |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--|-----|----|----------------|---------------|--------------|
| 2018 | Rose of Pinot Noir, <i>Hasenhaide</i>                  | 750 | 12 | \$216.00       | \$18.00       | \$16.20      |
| 2016 | Rose of Pinot Noir, <i>Sommerwein</i>                  | 750 | 12 | OUT OF STOCK   |               |              |
| 2017 | Riesling, <i>Auf der Henne</i> , <b>4 bottles left</b> | 750 | 12 | \$456.00       | \$38.00       | NET          |

## Weingut Hajszan Neumann - Vienna



<http://www.hajszanneumann.com/>

|      |                                     |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|-------------------------------------|-----|----|----------------|---------------|--------------|
| 2016 | Gemischter Satz, <i>Nussberg</i>    | 750 | 12 | \$252.00       | \$21.00       | \$18.90      |
| 2015 | Gemischter Satz, <i>Weissleiten</i> | 750 | 12 | \$288.00       | \$24.00       | \$21.60      |
| 2015 | Gemischter Satz, <i>NATURAL</i>     | 750 | 12 | \$420.00       | \$35.00       | NET          |
| 2015 | Riesling, <i>Steinberg</i>          | 750 | 12 | \$264.00       | \$22.00       | \$19.80      |
| 2015 | Traminer, <i>NATURAL</i>            | 750 | 12 | \$480.00       | \$40.00       | NET          |
| 2016 | Traminer, <i>NATURAL</i>            | 750 | 12 | \$504.00       | \$42.00       | NET          |
| 2015 | Zweigelt, <i>Nussberg</i>           | 750 | 12 | \$228.00       | \$19.00       | \$17.10      |

## Wasenhaus - Staufen - Baden-Württemberg

Christoph Wolber and Alexander (Alex) Götze met in Burgundy while getting their enology education at the local school in Beaune. At the same time they both worked full time jobs between some of Burgundy's top biodynamic estates: Alex has spent nearly a decade between Pierre Morey (where we first met) and De Montille, where he is currently the chef de culture (the vineyard manager), and Christoph had some years at Leflaive, Bernhard van Berg, Domaine de la Vougeraie and Comte Armand. Shortly after they became roommates, they hatched a plan to return to Germany and start a new project in Baden, a wine region that sits on the east side of the Rhine Graben, across from and within sight of the Alsatian wine region, all in a valley that separates Germany's Black Forest from France's Vosge mountains.

|      |                                |     |    | Frontline Case | Frontline Btl | Discount Btl |
|------|--------------------------------|-----|----|----------------|---------------|--------------|
| 2016 | Chardonnay, <i>'Filzen'</i>    | 750 | 12 | OUT OF STOCK   |               |              |
| 2016 | Spätburgunder                  | 750 | 12 | OUT OF STOCK   |               |              |
| 2016 | Spätburgunder, <i>'Vulkan'</i> | 750 | 12 | OUT OF STOCK   |               |              |
| 2016 | Spätburgunder, <i>'Bellen'</i> | 750 | 12 | OUT OF STOCK   |               |              |

## A. Rafanelli Winery - Healdsburg - Sonoma

[www.arafanelliwinery.com](http://www.arafanelliwinery.com)

|      |   |     |    | Frontline Case | Frontline Btl |     |
|------|---|-----|----|----------------|---------------|-----|
| 2017 | Zinfandel, Dry Creek Valley - ALLOCATED | 750 | 12 | \$330.00       | \$27.50       | NET |
| 2016 | Cabernet, Dry Creek Valley - ALLOCATED  | 750 | 12 | \$393.00       | \$32.75       | NET |
| 2017 | Zinfandel, Dry Creek Valley - ALLOCATED | 375 | 12 | \$213.00       | \$17.75       | NET |
| 2016 | Cabernet, Dry Creek Valley - ALLOCATED  | 375 | 12 | \$234.00       | \$19.50       | NET |

## Irene Vineyard - El Dorado & Chalone

[www.irene.wine](http://www.irene.wine)

|      |   |     |    | Frontline Case | Frontline Btl |     |
|------|---|-----|----|----------------|---------------|-----|
| 2018 | Sonoma Coast, Chardonnay                              | 750 | 12 | \$280.00       | \$23.33       | NET |
| 2017 | Marsanne, Alder Springs Vineyard                      | 750 | 12 | \$256.00       | \$21.33       | NET |
| 2018 | Mourvedre/Syrah, 'El Dorado', Sierra Nevada Foothills | 750 | 12 | \$240.00       | \$20.00       | NET |
| 2018 | El Dorado Grenache, Narrow Gate                       | 750 | 12 | \$300.00       | \$25.00       | NET |
| 2017 | Syrah, Fenaughty Vineyard, El Dorado County           | 750 | 12 | \$280.00       | \$23.33       | NET |
| 2018 | Syrah, 'Rodnick Farm', Chalone                        | 750 | 12 | \$300.00       | \$25.00       | NET |

## The Ojai Vineyard - Santa Barbara County

[www.ojaivineyard.com](http://www.ojaivineyard.com)

Southern California Sales Only

Adam Tolmach started The Ojai Vineyard in 1983, one year after he and Jim Clendenan started Au Bon Climat. Adam and his assistant Fabien Castel work closely with a dozen different cool climate vineyards on the Central Coast of California. Adam makes some of the most soundly crafted and interesting wines in the state. He has a lot of respect for the subtlety and nuance in wine but also recognizes that he is making wines in California, not France. At the Ojai Vineyard, they use only steam and boiling water in the winery to sanitize everything rather than chemicals. Adam is also an advocate of minimal new oak use and natural ferments. He has been making wine now for almost 40 years and is still open to growing and learning more about his craft.

|      |  |     |    | Frontline Case | Frontline Btl |     |
|------|--|-----|----|----------------|---------------|-----|
| 2019 | Rose, California   | 750 | 12 | \$224.00       | \$18.67       | NET |
| 2019 | Riesling Dessert, California                               | 750 | 12 | \$240.00       | \$20.00       | NET |
| 2017 | Riesling, Kick-on Ranch Vineyard, Santa Barbara County     | 750 | 12 | \$224.00       | \$18.67       | NET |
| 2019 | Viognier, Roll Ranch Vineyard, Ventura County              | 750 | 12 | \$224.00       | \$18.67       | NET |
| 2018 | Sauvignon Blanc, McGinley Vineyard, Santa Ynez Valley      | 750 | 12 | \$224.00       | \$18.67       | NET |
| 2018 | Chardonnay, Bien Nacido, Santa Maria Valley                | 750 | 12 | \$252.00       | \$21.00       | NET |
| 2018 | Chardonnay, Puerta del Mar, Santa Barbara County           | 750 | 12 | \$252.00       | \$21.00       | NET |
| 2018 | Chardonnay, Solomon Hills, Santa Maria Valley              | 750 | 12 | \$270.00       | \$22.50       | NET |
| 2019 | Ojai Red, Santa Barbara County                             | 750 | 12 | \$200.00       | \$16.67       | NET |
| 2018 | Pinot Noir, Santa Barbara County                           | 750 | 12 | \$300.00       | \$25.00       | NET |
| 2017 | Pinot Noir, Bien Nacido Vineyard, Santa Maria Valley       | 750 | 12 | \$360.00       | \$30.00       | NET |
| 2016 | Pinot Noir, Solomon Hills, Santa Maria Valley              | 750 | 12 | \$400.00       | \$33.33       | NET |
| 2017 | Pinot Noir, Fe Ciega, Santa Barbara County                 | 750 | 12 | \$440.00       | \$36.67       | NET |
| 2016 | Pinot Noir, Kessler Haak Vineyard, Santa Rita Hills        | 750 | 12 | \$360.00       | \$30.00       | NET |
| 2016 | Pinot Noir, Puerta del Mar, Santa Maria Valley             | 750 | 12 | \$360.00       | \$30.00       | NET |
| 2017 | Syrah, Santa Barbara County                                | 750 | 12 | \$260.00       | \$21.67       | NET |
| 2017 | Syrah, Bien Nacido, Santa Maria Valley                     | 750 | 12 | \$360.00       | \$30.00       | NET |
| 2017 | Syrah, Roll Ranch, Ventura County                          | 750 | 12 | \$360.00       | \$30.00       | NET |
| 2018 | Syrah-Grenache, John Sebastiano Vineyard, Santa Rita Hills | 750 | 12 | \$280.00       | \$23.33       | NET |
| 2018 | Grenache, John Sebastiano Vineyard, Santa Rita Hills       | 750 | 12 | \$280.00       | \$23.33       | NET |

## Whitcraft Winery - Santa Barbara County

Northern California Sales Only

|      |                                       |     |    | Frontline Case | Frontline Btl |     |
|------|---------------------------------------|-----|----|----------------|---------------|-----|
| 2017 | Chardonnay, Pence Ranch               | 750 | 12 | \$400.00       | \$33.33       | NET |
| 2015 | Chardonnay, Pence Ranch               | 750 | 12 | \$400.00       | \$33.33       | NET |
| 2014 | Chardonnay, Pence Ranch               | 750 | 12 | \$444.00       | \$37.00       | NET |
| 2017 | Chardonnay, Presquile Vineyard        | 750 | 12 | \$400.00       | \$33.33       | NET |
| 2016 | Chardonnay, Presquile Vineyard        | 750 | 12 | \$400.00       | \$33.33       | NET |
| 2014 | Chardonnay, Presquile Vineyard        | 750 | 12 | \$420.00       | \$35.00       | NET |
| 2017 | Pinot Noir, Pence Ranch Clone 115     | 750 | 12 | \$520.00       | \$43.33       | NET |
| 2016 | Pinot Noir, Pence Ranch Clone 115     | 750 | 12 | \$520.00       | \$43.33       | NET |
| 2015 | Pinot Noir, Pence Ranch Clone 115     | 750 | 12 | \$516.00       | \$43.00       | NET |
| 2018 | Pinot Noir, Pence Ranch Pommard Clone | 750 | 12 | \$520.00       | \$43.33       | NET |
| 2014 | Pinot Noir, Melville Vineyard         | 750 | 12 | \$544.00       | \$45.33       | NET |
| 2017 | Syrah, My Friend Matts Vineyard       | 750 | 12 | \$336.00       | \$28.00       | NET |
| 2014 | Syrah, My Friend Matts Vineyard       | 750 | 12 | \$304.00       | \$25.33       | NET |
| 2017 | Lagrein                               | 750 | 12 | \$272.00       | \$22.67       | NET |

## Tatomer Winery - Santa Barbara County

[www.tatomerwines.com](http://www.tatomerwines.com)

Graham Tatomer started making wine at the age of 16. He worked with Greg Brewer and Steve Clifton (Brewer-Clifton, Melville, Diatom and Palmina) for years before launching his short-lived brand Katabasis making only Riesling, Gewurtztraminer, Pinot Blanc and Sylvaner. Graham caught the attention of some of the greatest sommeliers in California like the late master sommelier and winemaker Michael Bonaccorsi who referred to Graham as "the prodigy". To everyone's surprise he stopped making Katabasis and moved to Austria to work for the great wine estate of Emmerich Knoll for 3 years as well as a stint with another great, Franz Hirtzberger. Graham has again put himself back in his hometown of Santa Barbara farming and making Riesling.

|      |   |     |    |          |          |     |
|------|---|-----|----|----------|----------|-----|
| 2019 | Rose, Santa Barbara County                                      | 750 | 12 | \$216.00 | \$18.00  | NET |
| 2018 | Grüner Veltliner, 'Meeresboden', Santa Barbara County           | 750 | 12 | \$228.00 | \$19.00  | NET |
| 2018 | Grüner Veltliner, Paragon Vineyard, Edna Valley                 | 750 | 12 | \$228.00 | \$19.00  | NET |
| 2017 | Grüner Veltliner, John Sebastiano, Santa Rita Hills             | 750 | 12 | \$280.00 | \$23.33  | NET |
| 2017 | Riesling, Oliver's, Edna Valley                                 | 750 | 12 | \$204.00 | \$17.00  | NET |
| 2017 | Riesling, Kick on Ranch Vineyard, Santa Barbara County          | 750 | 12 | \$300.00 | \$25.00  | NET |
| 2017 | Riesling, 'Vandenberg', Santa Barbara County                    | 750 | 12 | \$228.00 | \$19.00  | NET |
| 2014 | Riesling, 'Vandenberg', Santa Barbara County                    | 375 | 12 | \$112.00 | \$9.33   | NET |
| 2017 | Riesling, 'Steinhügel', Santa Cruz Mountains                    | 750 | 12 | \$156.00 | \$13.00  | NET |
| 2017 | Pinot Noir, Santa Barbara County                                | 750 | 12 | \$258.00 | \$21.50  | NET |
| 2016 | Pinot Noir, Duvarita Vineyard, Santa Barbara County             | 750 | 12 | \$360.00 | \$30.00  | NET |
| 2015 | Pinot Noir, Duvarita Vineyard, Santa Barbara County             | 750 | 12 | \$400.00 | \$33.33  | NET |
| 2016 | Riesling, Auslese, Kick on Ranch Vineyard, Santa Barbara County | 750 | 12 | \$400.00 | \$33.33  | NET |
| 2019 | Rose, Santa Barbara County                                      | KEG | 1  | \$390.00 | \$390.00 | NET |
| 2018 | Grüner Veltliner, 'Meeresboden', Santa Barbara County           | KEG | 1  | \$350.00 | \$350.00 | NET |
| 2018 | Riesling, 'Steinhügel', Santa Cruz Mountains (20L KEG)*         | KEG | 1  | \$280.00 | \$280.00 | NET |

# Wenzlau Vineyard - Santa Rita Hills



www.wenzlauvineyard.com

|      |  |      |    | Frontline Case | Frontline Btl |     |
|------|--|------|----|----------------|---------------|-----|
| 2013 | Blanc de Blancs, 'Cuvée L'Inconnu', Santa Rita Hills | 750  | 6  | \$210.00       | \$35.00       | NET |
| 2015 | Chardonnay, 'The Drawing Board', Santa Rita Hills    | 750  | 12 | \$288.00       | \$24.00       | NET |
| 2015 | Chardonnay, 'Estate', Santa Rita Hills               | 750  | 12 | \$384.00       | \$32.00       | NET |
| 2014 | Chardonnay, 'Estate', Santa Rita Hills               | 750  | 12 | \$384.00       | \$32.00       | NET |
| 2016 | Pinot Noir, 'The Drawing Board', Santa Rita Hills    | 750  | 12 | \$288.00       | \$24.00       | NET |
| 2015 | Pinot Noir, 'Estate', Santa Rita Hills               | 750  | 12 | \$408.00       | \$34.00       | NET |
| 2013 | Pinot Noir, 'Estate', Santa Rita Hills               | 750  | 12 | \$432.00       | \$36.00       | NET |
| 2012 | Pinot Noir, 'Estate', Santa Rita Hills               | 750  | 12 | \$456.00       | \$38.00       | NET |
| 2015 | Pinot Noir, 'Mount Carmel', Santa Rita Hills **      | 750  | 12 | \$384.00       | \$32.00       | NET |
| 2014 | Pinot Noir, 'Perch', Santa Rita Hills **             | 750  | 12 | \$480.00       | \$40.00       | NET |
| 2014 | Chardonnay, 'Estate', Santa Rita Hills *             | 1500 | 6  | \$384.00       | \$64.00       | NET |
| 2013 | Chardonnay, 'Estate', Santa Rita Hills               | 1500 | 6  | \$384.00       | \$64.00       | NET |
| 2014 | Pinot Noir, 'Estate', Santa Rita Hills *             | 1500 | 6  | \$432.00       | \$72.00       | NET |
| 2013 | Pinot Noir, 'Estate', Santa Rita Hills               | 1500 | 6  | \$432.00       | \$72.00       | NET |

\* Wines will ship via Golden State Overnight and need extra time for delivery

\*\* Orders need to be placed before 11 AM for next day delivery

# Seabold Cellars - Monterey Bay

www.seaboldcellars.com

|      |  |     |    | Frontline Case | Frontline Btl | 3 Case Solid |
|------|--|-----|----|----------------|---------------|--------------|
| 2017 | Adroit, Pétillant-Naturel, Volage, Monterey          | 750 | 12 |                |               | OUT OF STOCK |
| 2017 | Bold, Dry Riesling, Arroyo Seco                      | 750 | 12 | \$200.00       | \$16.67       | \$160.00     |
| 2018 | Bold, Sauvignon Blanc, Zabala, Arroyo Seco           | 750 | 12 | \$200.00       | \$16.67       | \$174.00     |
| 2018 | Bold, Albariño, Mission Ranch, Arroyo Seco           | 750 | 12 | \$200.00       | \$16.67       | \$174.00     |
| 2018 | Bold, Chenin Blanc, Vista Verde, Paicines            | 750 | 12 | \$200.00       | \$16.67       | \$174.00     |
| 2018 | Bold, Chardonnay, Monterey                           | 750 | 12 | \$200.00       | \$16.67       | \$174.00     |
| 2019 | Bold, Carignan, Old Vines, Redwood Valley            | 750 | 12 |                |               | Spring 2020  |
| 2018 | Bold, Pinot Noir, Monterey                           | 750 | 12 | \$200.00       | \$16.67       | \$174.00     |
| 2017 | Bold, Pinot Noir, Monterey                           | 750 | 12 | \$200.00       | \$16.67       | \$174.00     |
| 2017 | Bold, Pinot Noir, Santa Lucia Highlands              | 750 | 12 | \$200.00       | \$16.67       | \$216.00     |
| 2017 | Bold, Cabernet Sauvignon, Paso Robles                | 750 | 12 | \$240.00       | \$20.00       | \$174.00     |
| 2018 | Bold, Zinfandel, Rorick Heritage, Calaveras County   | 750 | 12 | \$200.00       | \$16.67       | \$174.00     |
| 2018 | Seabold, Pinot Blanc, Rodnick Farm, Chalone          | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2017 | Seabold, Chardonnay, Olson, Monterey                 | 750 | 12 | \$320.00       | \$26.67       | NET          |
| 2017 | Seabold, Chardonnay, Pelio, Monterey                 | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2017 | Seabold, Chardonnay, Simpatico Ranch, Bennett Valley | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2017 | Seabold, Pinot Noir, Pelio, Monterey                 | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2017 | Seabold, Pinot Noir, Brosseau, Chalone               | 750 | 12 | \$320.00       | \$26.67       | NET          |
| 2017 | Seabold, Grenache, Brosseau, Chalone                 | 750 | 12 | \$360.00       | \$30.00       | NET          |
| 2018 | Seabold, Grenache, Siletto                           | 750 | 12 | \$320.00       | \$26.67       | NET          |
| 2018 | Seabold, Grenache Blanc, Mission Ranch, Arroyo Seco  | 750 | 12 | \$320.00       | \$26.67       | NET          |
| 2017 | Seabold, Grenache, Four Sisters, Paso Robles         | 750 | 12 | \$320.00       | \$26.67       | NET          |
| 2016 | Seabold, Syrah, Sycamore Flat, Arroyo Seco           | 750 | 12 | \$320.00       | \$26.67       | NET          |

## Sweet & Dessert Wines

|      |   |     |    |              |         |         |
|------|---|-----|----|--------------|---------|---------|
| 2016 | Tatomer Riesling, <i>Auslese</i> , <i>Kick on Ranch Vineyard</i> , Santa Barbara County | 750 | 12 | \$400.00     | \$33.33 | NET     |
| 2015 | Weszeli, Riesling, <i>Belle Fleur (Off-Dry)</i>   | 750 | 12 | \$288.00     | \$24.00 | \$22.80 |
| 2015 | Credoz, Vin de Paille   | 375 | 12 | OUT OF STOCK |         |         |
| 2015 | Gardies, Muscat de Rivesaltes, Blanc, <i>Flor</i>                                       | 500 | 12 | OUT OF STOCK |         |         |
| 2015 | Patrick Baudouin, <i>Coteaux du Layon</i> , <i>Bruandieres</i> , Loire Valley           | 750 | 12 | OUT OF STOCK |         |         |
| 2013 | Patrick Baudouin, <i>Quarts de Chaumes</i> , <i>Les Zersille</i> , Loire Valley         | 500 | 12 | OUT OF STOCK |         |         |
| 2001 | Josmeyer, Riesling, <i>Grand Cru Hengst</i> , <i>Vendage Tardives</i> , Alsace          | 750 | 12 | OUT OF STOCK |         |         |

# The Source Credit Application

Please Email back to the following

Please note that orders will not be delivered until application is completed & approved

Email - [accounting@thesourceimports.com](mailto:accounting@thesourceimports.com)

## ABC/Resale Information

ABC License No. \_\_\_\_\_

Resale Permit No. \_\_\_\_\_

\*\*\*Please also complete & sign the CA Resale Certificate required by law\*\*\*

## Account Information

Corporation

Partnership

Sole Proprietor

Corporate Name: \_\_\_\_\_

D.B.A. \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Buyer Name: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Shipping Address: \_\_\_\_\_

(if different than above) \_\_\_\_\_

Delivery Instructions: \_\_\_\_\_

**(4 hour window needed)**

## Credit Application Information

Name of Stockholders: 1 \_\_\_\_\_ 2 \_\_\_\_\_

Tel: \_\_\_\_\_

Address: \_\_\_\_\_

Bank Reference Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Vendor/Trade Reference Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Accounts Payable Contact: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Vendor/Trade Reference Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

**CALIFORNIA RESALE CERTIFICATE**

**I HEREBY CERTIFY:**

1. I HOLD A VALID SELLER'S PERMIT NUMBER: \_\_\_\_\_

2. I AM ENGAGED IN THE BUSINESS OF SELLING THE FOLLOWING TYPE OF TANGIBLE PERSONAL PROPERTY:

**WINE**

3. THIS CERTIFICATE IS FOR THE PURCHASE FROM ANY OR ALL OF THE FOLLOWING VENDORS

**THE SOURCE, THE OJAI VINEYARD, TATOMER, A. RAFANELLI, WENZLAU VINEYARDS, IRENE VINEYARDS, WESMAR WINERY,  
WHITCRAFT WINERY, HALCON VINEYARDS, OVUM WINES**

4. I WILL RESELL THE ITEM(S) LISTED IN PARAGRAPH 5, WHICH I AM PURCHASING UNDER THIS RESALE CERTIFICATE IN THE FORM OF TANGIBLE PERSONAL PROPERTY IN THE REGULAR COURSE OF MY BUSINESS OPERATIONS, AND I WILL DO SO PRIOR TO MAKING ANY USE OF THE ITEM(S) OTHER THAN DEMONSTRATION AND DISPLAY WHILE HOLDING TH EITEMS(S) FOR SALE IN THE REGULAR COURSE OF MY BUSINESS. I UNDERSTAND THAT IF I USE THE ITEM(S) PURCHASED UNDER THIS CERTIFICATE IN ANY MANNER OTHER THAN AS JUST DESCRIGED, I WILL OWE USE TAX BASED ON EACH ITEM'S PURCHASE PRICE OR AS OTHERWISE PROVIDED BY LAW.

5. DESCRIPTION OF PROPERTY TO BE PURCHASED FOR RESALE:

6. I HAVE READ AND UNDERSTAND THE FOLLOWING:

**FOR YOUR INFORMATION:** A PERSON MAY BE GUILTY OF A MISDEMEANOR UNDER THE REVENUE AND TAXATION CODE SECTION 6094.5 IF THE PURCHASER KNOWS AT THE TIME OF PURCHASE THAT HE OR SHE WILL NOT RESELL THE PURCHASED ITEM PRIOR TO ANY USE (OTHER THAN RETENTION, DEMONSTRATION, OR DISPLAY WHILE HOLDING IT FOR RESALE) AND HE OR SHE FURNISHES A RESALE CERTIFICATE TO AVOID PAYMENT TO THE SELLER OF AN AMOUNT AS TAX. ADDITIONALLY, A PERSON MISUSING A RESALE CERTIFICATE FOR PERSONAL GAIN OR TO EVADE THE PAYMENT OF TAX IS LIABLE, FOR EACH PURCHASE, FOR THE TAX THAT WOULD HAVE BEEN DUE, PLUS A PENALTY OF 10 PERCENT OF THE TAX OR \$500, WHICHEVER IS MORE.

\_\_\_\_\_  
NAME OF PURCHASER

\_\_\_\_\_  
SIGNATURE OF PURCHASER, PURCHASER'S EMPLOYEE OR AUTHORIZED REPRESENTATIVE

\_\_\_\_\_  
PRINTED NAME OF PERSON SIGNING

\_\_\_\_\_  
TITLE

\_\_\_\_\_  
ADDRESS OF PURCHASER

\_\_\_\_\_  
TELEPHONE NUMBER

\_\_\_\_\_  
DATE

(      )