

A. RAFANELLI AMANDO GONZALEZ VIANA A. PERRACIA ADEGA SAINAS ALFREDO EGIA  
ARIZCUREN ARTUKE ARNAUD LAMBERT ARRIBAS WINE COMPANY ASEGINOLAZA &  
LEUNDA BIRGIT BRAUNSTEIN BRANDINI CANTINARTE CHATEAU DU TRACY CÉSAR  
FERNÁNDEZ CHÂTEAU CANTELAUDETTE CHATEAU D'ARVEYRES ALEXANDRE DÉRAMÉ  
CHEVREUX-BOURNAZEL CLOS FORNELLI CONSTANTINO RAMOS CROTIN IOPPA CUME  
DO AVIA DAVID CROIX DAVID DUBAND DAVIDE CARLONE CHARDIGNY CHRISTOPHE  
ET FILS JEAN COLLET STÉPHANE ROUSSET ÉLISE DECHANNES EL PARAGUAS ERIC  
COLINET FABRICE ESNAULT FABIO ZAMBOLIN FAMILLE DUTRAIVE FAZENDA  
AUGALEVADA FALKENSTEIN FLETCHER FLIEDERHOF FRANÇOIS CROCHET FORTERESSE  
DE BARRYE FUENTES DEL SILENCIO GAY JEAN-LUIS DUTRAIVE  
JOSÉ GIL JUSTIN D'AMATO LA BATTAGLIOLA LA  
CASACCIA LA ROUPPE LEROUX LUCAS LUTZ  
DELLE GRAZIE MARENGO MENDEL  
ALMEIDA MENINA MARENGO MENDEL  
PRÁDIO QUINTA DA ROLPH  
ROMAIN GUIBERTEA ROLPHE DEMOUGEOT  
CHAVES TEGERNSEER TEGERNSEER  
MALBERG VINATEROS BRAUNSTEIN  
WASENHAUS WECHSLER WINE COMPANY  
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FABIO ZAMBOLIN FAMILLE DUTRAIVE FAZENDA AUGALEVADA FALKENSTEIN FLETCHER  
FLIEDERHOF FRANÇOIS CROCHET FORTERESSE DE BARRYE FUENTES DEL SILENCIO

# THE SOURCE

**MARCH 2023**

*The Source Imports is a fine wine import company, started in 2010, specializing in the representation of estates of notable significance within its respective region. The Source seeks to bring the highest quality of wines to California through a handful of channels. We work with Agents, Exporters and Importers as well as directly with the estates. It is our desire to find and bring to you the cleanest, free of flaws, varietally expressive and inspirational wines made available to us.*

## **Payment Terms**

***All Domestic Producers & Importers Extend 30 Net Payment Terms***

***Credit applications must be completed and approved prior to delivery of wines***

***Discounts & allocated wines are not available to delinquent accounts***

***Accounts delinquent over 45 days will not be sold to until the account is brought current***

***Any account delinquent over 60 days will be placed on COD or post dated check terms***

## **Delivery & Fees**

*Zephyr Express Delivery Service delivers Tuesday through Friday in most territories. Any orders submitted after 2pm will not be available for next day delivery in NorCal and 5pm for SoCal.*

*Not all domestic wines combine for delivery minimums. Please inquire with your broker as to which combine in your territory.*

**Delivery Minimum:** *Three cases minimum for FREE DELIVERY. Per case delivery fees will apply for all orders less than 3 cases. Delivery fees are variable per territory. Please inquire with your broker to understand your territory fees.*

**Broken Case:** *Not available for A. Rafanelli*

*Broken cases will result in a \$2.50 charge per line item. You will not be charged broken case fees for allocated wines sold as broken cases.*

## **Discounts**

***Discounts are not available to delinquent accounts.***

**All Producers** *Case discounts are on 12 (750ml) cases only*

**A. Rafanelli, Wenzlau & Whitcraft:** *Net pricing, Quantity and BTG discounts available - Please inquire*

**Imports:** *Three-tier Pricing: Tier 1: Frontline - Tier 2: 5% off 3 case solid. Tier 3: 10% on 5 cases mix/match*

## **Other Policy**

**Sample Policy:** *Many wines we represent are not available for sampling. Please inquire with your broker for sample availability. Many of our rare and allocated wines are available at our tastings only.*

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Organic



Biodynamic



Above & Beyond



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## Charlot-Tanneux - Mardeuil - Champagne

[champcharlottanneux.free.fr](http://champcharlottanneux.free.fr)

Vincent Charlot, a man who resembles a blond James Dean with a cigarette hanging from his mouth, is one intense man. Vincent descends from a long lineage of family cooperatives. Passionate and eager to take on the challenge, he bought a press and took over the family business in 2001. With only four total hectares, in six communes with 33 parcels, Charlot has become a master of organic and biodynamic viticulture. To spend the afternoon with Charlot, means you will not only witness his remarkable knowledge of the complex microcosm that are his thriving vineyards, but also you will see the rich biodiversity that populates them, including various species of strawberries and carrots that grow wild, bees pollinating the lavender bushes and mushrooms that sprout between the vines as if to boast its healthy terroir. It is not only a visual experience, but a spiritual one as well.

|      |                                                                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2017 | Champagne, <i>Fruit de ma Passion</i> , Extra Brut                      | 750 | 12 | \$504.00       | \$42.00       | NET         | NET          |
| 2016 | Champagne, <i>Fruit de ma Passion</i> , Extra Brut                      | 750 | 12 | \$516.00       | \$43.00       | NET         | NET          |
| 2016 | Champagne, <i>Cuvee Elia</i> , Blanc de Blancs, Extra Brut, Premier Cru | 750 | 12 | \$576.00       | \$48.00       | NET         | NET          |
| 2014 | Champagne, <i>Micheline Tanneux</i> , Blanc de Blancs, Extra Brut       | 750 | 12 | \$612.00       | \$51.00       | NET         | NET          |

## Pascal Mazet - Chigny les Roses - Champagne

<https://www.champagne-mazet.com/>

Catherine and Pascal Mazet established their domaine in 1981 and in 2009 began organically farming their two and a half hectares of premier cru in the Montagne de Reims communes Chigny-les-Roses and Ludes, and the grand cru, Ambonnay. Their son Olivier joined in 2019 and incorporated agroforestry to further improve nature's interaction with their mildly steep hills of chalk, clay and sand. Natural fermentations and sur lie aging take place in old oak barrels over fifteen months. Bottle maturation on lees lasts for a minimum of five years and the dosage is specific for each wine.

|      |                                                     |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| NV   | Champagne, Premier Cru, Brut, <i>Nature</i>         | 750 | 12 | \$624.00       | \$52.00       | NET         | NET          |
| NV   | Champagne, Premier Cru, Brut, <i>Unique</i>         | 750 | 12 | \$648.00       | \$54.00       | NET         | NET          |
| NV   | Champagne, Premier Cru, Extra Brut, <i>Originel</i> | 750 | 12 | \$744.00       | \$62.00       | NET         | NET          |
| 2015 | Champagne, Premier Cru, Brut, <i>Millesime 2015</i> | 750 | 12 | \$792.00       | \$66.00       | NET         | NET          |

## Ponson - Montagne de Reims - Champagne

[www.thesourceimports.com/product/nv-champagne-ponson-la-petite-montagne/](http://www.thesourceimports.com/product/nv-champagne-ponson-la-petite-montagne/)

The young and idealistic Maxime Ponson's organic wines are unique to his taste and demonstrate his strong belief in Pinot Meunier, the backbone and structure of most of his wines. His preference is for more ripe grapes and is not concerned about potential acidity losses in warmer years because the wines have other components that bring balance. He and his younger brother, Camille, work their family's vineyards in La Petite Montagne, a sub-section of Champagne's Montagne de Reims, located west of Reims. La Petite Montagne is home to some regional luminaries and top talents. He explained, "I'm sure that I don't produce the best wine in the world. But I produce my wine, and they have my identity and the identity of my terroirs."

|    |                                           |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|----|-------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| NV | Champagne, Brut, Prestige                 | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| NV | Champagne, Brut, Premier Cru (Disg 09.22) | 750 | 12 | \$432.00       | \$36.00       | NET         | NET          |

## Elise Dechannes - Les Riceys - Champagne

<https://www.elisedechannes.com/en/>

Elise Dechannes runs a petite domaine under biodynamic culture in Les Riceys, two hamlets (Ricey-Bas and Ricey-Haut) that share a small appellation in the south of Champagne known for its rosé, Rosé des Riceys, just an hour drive northeast of Chablis. The character of the Pinot Noir in this region is exceptional and unique. Through her range (almost entirely composed of Pinot Noir based Champagnes and one still wine rosé) the through line of deep but elegant sappiness in the palate and ethereal, wildly complex aromas seem to truly come from this particular place. All of her Champagnes have no dosage. Her Rosé des Riceys is a well-worth-it, juicy and tremendously complex and delicious rosé with real stuffing; it alone brings greater meaning to rosé. Champagne Essentielle is made entirely from Pinot Noir from Les Riceys and her Champagne Chardonnay Brut Nature is a great view into her more distinguished wines.

|      |                               |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Rosé de Ricey                 | 750 | 12 | \$600.00       | \$50.00       | NET         | NET          |
| 2018 | Rosé de Ricey                 | 750 | 12 | \$600.00       | \$50.00       | NET         | NET          |
| 2019 | Champagne, <i>Essentielle</i> | 750 | 12 | \$600.00       | \$50.00       | NET         | NET          |

## Taisne Riocour - Ricey - Champagne

<http://champagnetaisneriocour.com/>

|    |                                 |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|----|---------------------------------|-----|----|----------------|---------------|-------------|--------------|
| NV | Champagne, Blanc de Noirs, Brut | 750 | 12 | \$540.00       | \$45.00       | NET         | NET          |
| NV | Champagne, Grande Reserve, Brut | 750 | 12 | \$492.00       | \$41.00       | NET         | NET          |

# Chevreux-Bournazel - La Vallee De La Marne - Champagne

<https://thesourceimports.com/producers/la-parcelle/>

Among the multitude of producers who have been looking beyond Champagne's initial grower-producer movement—a movement of growers that began to break free of the big houses and to produce their own wines, typically focused on single plots—are two young and enthusiastic winemakers, Stéphanie Chevreux and Julien Bournazel, of Champagne La Parcelle. Since their debut vintage in 2012, they have been laser-focused on a more homeopathic approach, not only in the vineyards, but in the cellar too. Upon the acquisition of their first vineyard, a 0.4 ha parcel on the Côteau du Barzy, Stéphanie and Julien immediately began the conversion to biodynamic practices, and to the naked eye it's evident their land is happy and thriving. The cover crop is verdant with an array of wild thyme, carrots, tomatoes, fruit trees and all things life.

|      |                                           |     |   | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------|-----|---|----------------|---------------|-------------|--------------|
| 2018 | Champagne La Parcelle, <i>La Connigis</i> | 750 | 6 | \$456.00       | \$76.00       | NET         | NET          |
| 2018 | Champagne La Parcelle, <i>La Capella</i>  | 750 | 6 | \$720.00       | \$120.00      | NET         | NET          |
| 2018 | Champagne, <i>Le Bouc</i>                 | 750 | 6 | \$624.00       | \$104.00      | NET         | NET          |
| 2018 | Champagne, <i>Coteaux Champenois</i>      | 750 | 6 | \$516.00       | \$86.00       | NET         | NET          |

## Chateau de la Morandiere - Muscadet - Loire

[www.domainederame.com](http://www.domainederame.com)

After six years of enology school in Nantes, the humble Alexandre Déramé began to run his family estate winery. Although his total production is considered medium sized, his yields are amongst the lowest in Muscadet and his Vieille Vignes bottle quantities are miniscule. His latest venture is to convert his vineyards to organic farming—a daunting task for a two person show. Morandiere is a tiny commune in the gentle rolling hills in the region named after the village, Mouzillon, one of the most highly regarded wine villages in Muscadet. Mouzillon is distinctive for its soils high in concentration of Gabbro, a metallic-flecked, pale green and black, hard volcanic stone developed through slow cooling of basaltic magma is mixed with a loamy soil and orange-colored silex and quartz-like rocks. It's a very unique place that gifts the wines with tremendous power and tension.

|      |                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Sèvre et Maine, <i>Sur Lie</i> | 750 | 12 | \$144.00       | \$12.00       | \$11.40     | \$10.80      |

## Vincent Bergeron - Montlouis-sur-Loire - Loire

|                                                        |     |    |                     |
|--------------------------------------------------------|-----|----|---------------------|
| Vin de France, Certains' aiment Sec (Sparkling Chenin) | 750 | 12 | Allocated - Inquire |
| Vin de France Matin Midi et Soir (Chenin Blanc)        | 750 | 12 | Allocated - Inquire |
| Vin de France Un Rouge Chez Les Blancs (Pinot Noir)    | 750 | 12 | Allocated - Inquire |

## Vallee Moray - Montlouis-sur-Loire - Loire

|                                                                                         |     |    |                     |
|-----------------------------------------------------------------------------------------|-----|----|---------------------|
| Vin de France Blanc, <i>A Mi Chemin</i> , Orange Wine (80% Chenin/ 20% Sauvignon Blanc) | 750 | 12 | Allocated - Inquire |
| Vin de France Blanc, <i>Aubepine</i> (Chenin Blanc)                                     | 750 | 12 | Allocated - Inquire |
| Vin de France Blanc, <i>Cailloutis</i> (Chenin Blanc)                                   | 750 | 12 | Allocated - Inquire |
| Vin de France Rouge, <i>Côt Libri</i> (Malbec)                                          | 750 | 12 | Allocated - Inquire |

## Arnaud Lambert - Saumur - Loire

[www.arnaud-lambert.com/en/](http://www.arnaud-lambert.com/en/)

The rise of Arnaud Lambert is no surprise. Since our wines from the 2010 vintage, his potential was obvious—not only with what skills he already possessed, but how clear it was that he would sharpen them and grow into the spectacular talent he has become. What's most incredible about Arnaud is his ability to churn out such quality with nearly twenty different cuvées rendered from more than forty hectares of vineyards. His wines are spectacularly etched jewels, short on pretension and confection, and long on harmonious depth and purity. Everything from his entry-level reds whites is astounding within its price range, and the upper class of the range developed for more time in the cellar are striking and warrant exploration for any serious Loire Valley wine enthusiast. Domaine Arnaud Lambert, a relatively new name, was established through the merger of two labels in 2017: Domaine de Saint-Just and Château de Brézé.

|      |                                                     |     |    | Frontline Case                 | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------------------------|-----|----|--------------------------------|---------------|-------------|--------------|
| NV   | Crémant de Loire, Blanc ( <i>Château de Brézé</i> ) | 750 | 12 | Sold Out - Spring 2023 Arrival |               |             |              |
| NV   | Crémant de Loire, Rosé ( <i>Château de Brézé</i> )  | 750 | 12 | Sold Out - Spring 2023 Arrival |               |             |              |
| 2021 | Saumur, Blanc, <i>St. Cyr en Bourg</i>              | 750 | 12 | \$216.00                       | \$18.00       | \$17.10     | \$16.20      |
| 2021 | Saumur Blanc, <i>Clos de Midi</i>                   | 750 | 12 | \$252.00                       | \$21.00       | \$19.95     | \$18.90      |
| 2020 | Saumur Blanc, <i>Les Perrieres</i>                  | 750 | 12 | Sold Out - Spring 2023 Arrival |               |             |              |
| 2019 | Saumur Blanc, <i>Clos Bonne Nouvelles</i>           | 750 | 12 | Sold Out - Spring 2023 Arrival |               |             |              |
| 2018 | Saumur Blanc, <i>Coulee de St. Cyr</i>              | 750 | 12 | Sold Out - Spring 2023 Arrival |               |             |              |
| 2020 | Saumur Blanc, <i>Clos David</i>                     | 750 | 12 | \$372.00                       | \$31.00       | NET         | NET          |
| 2019 | Saumur Blanc, <i>Clos de la Rue</i>                 | 750 | 12 | \$576.00                       | \$48.00       | NET         | NET          |
| 2019 | Saumur Blanc, <i>Brézé Bourguenne</i>               | 750 | 12 | \$636.00                       | \$53.00       | NET         | NET          |
| 2021 | Saumur Rouge, <i>Clos Mazurique</i>                 | 750 | 12 | \$228.00                       | \$19.00       | \$18.05     | \$17.10      |
| 2021 | Saumur Champigny, Rouge, <i>Les Terres Rouge</i>    | 750 | 12 | \$240.00                       | \$20.00       | \$19.00     | \$18.00      |
| 2020 | Saumur Rouge, <i>Clos Tue-Loup</i>                  | 750 | 12 | \$324.00                       | \$27.00       | NET         | NET          |
| 2019 | Saumur Champigny Rouge, <i>Montee des Roches</i>    | 750 | 12 | Sold Out - Spring 2023 Arrival |               |             |              |
| 2019 | Saumur Champigny Rouge, <i>Clos Moleton</i>         | 750 | 12 | \$456.00                       | \$38.00       | NET         | NET          |
| 2019 | Saumur Champigny Rouge, <i>Clos de l'Etoile</i>     | 750 | 12 | \$576.00                       | \$48.00       | NET         | NET          |

# Forteresse de Berrye - Saumur - Loire



[www.forteressedeberrye.com](http://www.forteressedeberrye.com)

Forteresse de Berrye's expressive and terroir-focused wines are crafted in a simple and direct way. Its new owners, Gilles, an agronomist and agricultural engineer (among the many métiers of his diverse professional life), and his wife, Sandra, have eliminated the use of all chemical applications in 2019 and began organic culture in 2021; they expect certification by 2024. They began to replace the missing pieds (vine stocks) with high-quality oriented biotypes and planted six hectares of trees on the 26-hectare property (12.5ha of vines) to improve the overall biodiversity of the landscape in support of the forest-capped hill. For them, agroforestry is crucial for repairing the land, though luckily for them (and us), the property's many parcels were well-tended and not destroyed by excessive use of synthetic products prior to their arrival. Gilles says that the land was in quite good shape overall due to the few annual treatments in this low precipitation and low humidity area of Saumur, perhaps one of the driest areas of the Loire Valley overall due to the rain shadow of the Armorican Massif to the west. Many of the old Chenin Blanc bottles left behind in the deeply quarried tuffeau limestone caves by its former owner drink well, with only the quality of the cork being the determining factor.

|      |                                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Petillant Naturel Rose, <i>Pet Fort</i> | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2020 | Crémant de Loire, Blanc                 | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2020 | Saumur, Blanc, <i>Coeur pour Coeur</i>  | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2020 | Saumur, Rouge, <i>Corps pour Corps</i>  | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |

# Nicolas Pointeau - Chinon - Loire



<https://thesourceimports.com/producers/nicolas-pointeau/>

|      |                                       |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Chinon, Blanc                         | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2020 | Chinon, Rouge, <i>Tradition</i>       | 750 | 12 | \$168.00       | \$14.00       | \$13.30     | \$12.60      |
| 2020 | Chinon, Rouge, <i>Les Tonnelieres</i> | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2020 | Chinon, Rouge, <i>Vieilles Vignes</i> | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |

# Francois Crochet - Sancerre - Loire



[www.thesourceimports.com/producers/francois-crochet/](http://www.thesourceimports.com/producers/francois-crochet/)

Meeting François for the first time reveals an intense but shy vigneron. Once asked a question about his wines, his bright blue laser eyes dig in and his mouth moves a mile a minute. François graduated from the famous enology school in Beaune, France. After school, he cut his teeth by working at Domaine Bruno Clair. François took over his father's winery not too long ago and has been turning heads everywhere, first in France and now here. He is one of the first to pick in Sancerre so the acidity of his wines rage, without the green notes. The Sancerre region sits on top of a series of hills and small valleys that were once under the ocean. The ocean deposited all sorts of calcium rich shells from ancient sea-life. In the case of Sancerre, the rock and soil is a mixture of limestone marl, chalk, flint and variations of light to heavy clay, giving a broad range of style amongst the appellation.

|      |                                             |     |    | Frontline Case                 | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------------|-----|----|--------------------------------|---------------|-------------|--------------|
| 2021 | Sancerre, Rose                              | 750 | 12 | \$288.00                       | \$24.00       | \$22.80     | \$21.60      |
| 2021 | Sancerre, Blanc                             | 750 | 12 | Sold Out                       |               |             |              |
| 2020 | Sancerre, Blanc, <i>Les Exils</i>           | 750 | 12 | Allocated - Sold Out - Inquire |               |             |              |
| 2020 | Sancerre, Blanc, <i>Les Amoureuses</i>      | 750 | 12 | Allocated - Sold Out - Inquire |               |             |              |
| 2020 | Sancerre, Blanc, <i>Les Petit Chemarin</i>  | 750 | 12 | Allocated - Sold Out - Inquire |               |             |              |
| 2020 | Sancerre, Blanc, <i>Les Grand Chemarin</i>  | 750 | 12 | Allocated - Sold Out - Inquire |               |             |              |
| 2020 | Sancerre, Blanc, <i>Les Chene Marchands</i> | 750 | 12 | Allocated - Sold Out - Inquire |               |             |              |
| 2020 | Sancerre, Rouge                             | 750 | 12 | \$360.00                       | \$30.00       | NET         | NET          |
| 2019 | Sancerre, Rouge                             | 750 | 12 | \$336.00                       | \$28.00       | NET         | NET          |
| 2016 | Sancerre, Rouge                             | 750 | 12 | \$300.00                       | \$25.00       | \$23.75     | \$22.50      |

# Château de Tracy - Pouilly-Fumé - Loire



[www.chateau-de-tracy.com](http://www.chateau-de-tracy.com)

The renowned Pouilly-Fumé estate, Château de Tracy, is one of France's most historic and has been owned by the same family for more than six hundred years. The estate vineyards were replanted in the 1950s with massal selections from their vineyards—suggested by Maxime Bourret, the château's wine director, to be the oldest DNA of Sauvignon Blanc known in the Loire Valley. The culture in the vineyards is done with organic methods and treatments without certification due to disagreements concerning the overall lack of thorough examination by the governing bodies who confer these credentials. Work in the cellar is done with the intention to highlight their clay-rich, kimmeridgian marl and silex bedrock terroirs. The first Pouilly-Fumé in the range, "Mademoiselle T," is made in a more fruity fashion, while the "Château de Tracy" is more serious and maintains a greater depth of complexity. The "Haute-Densité" is from a kimmeridgian marl and clay vineyard with 17,000 vines per hectare (it's now illegal to plant so many vines per hectare), and it's a wine of magnitude and core strength. The recent addition of Tracy & Cie wines to their range is worthy of exploration from this singular estate also on kimmeridgian marl bedrock and clay topsoil.

|      |                                              |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Menetou-Salon Blanc, (Tracy & Cie)           | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2020 | Menetou-Salon Rouge, (Tracy & Cie)           | 750 | 12 | \$240.00       | \$20.00       | \$19.00     | \$18.00      |
| 2020 | Pouilly Fumé Blanc, <i>Château de Tracy</i>  | 750 | 12 | \$324.00       | \$27.00       | NET         | NET          |
| 2019 | Pouilly Fumé Blanc, <i>Haute Densité</i>     | 750 | 12 | \$720.00       | \$60.00       | NET         | NET          |
| 2017 | Pouilly Fumé Blanc, <i>101 Rangs</i>         | 750 | 6  | \$528.00       | \$88.00       | NET         | NET          |
| 2018 | Pouilly Fumé Blanc, <i>Mademoiselle de T</i> | 375 | 24 | \$315.36       | \$13.14       | NET         | NET          |

# Jean Collet - Chablis - Burgundy



[www.domaine-collet.fr/en](http://www.domaine-collet.fr/en)

At age twenty-one, Romain Collet took over the entire estate and began to make decisions in the cellar. His father, Gilles, was forced into early retirement due to nerve damage in his leg and back. Immediately upon taking the reins, Romain began to experiment with organic and biodynamic farming as well as using natural yeasts. His relentless desire for improvement powers the future of Collet, which continues to inch closer with each vintage toward the elite of Chablis. The Collet style finds themselves right in the middle of two schools of thought regarding Chablis. One advocates for stainless steel tank aging out of the belief that the purity of terroir is best expressed unadulterated by oak, and the other is based around the needs of oak to soften its taut acidic structure and to sculpt wines that are grown in deeper clay soils. The Collets compromise by using older wood barrels in their higher end wines grown on richer soils and stainless steel with their most mineral and precise wines.

|      |                                            |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | St. Bris                                   | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2020 | St. Bris                                   | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2021 | Chablis, AOC                               | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2020 | Chablis, 1er Cru <i>Montmains</i>          | 750 | 12 | \$372.00       | \$31.00       | NET         | NET          |
| 2020 | Chablis, 1er Cru <i>Butteaux</i>           | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Chablis, 1er Cru <i>Vaillons</i>           | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Chablis, 1er Cru <i>Foret</i>              | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Chablis, 1er Cru <i>Mont de Milieu</i>     | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Chablis, 1er Cru <i>Montee de Tonnerre</i> | 750 | 12 |                | Sold Out      |             |              |
| 2020 | Chablis, Grand Cru <i>Valmur</i>           | 750 | 12 |                | Sold Out      |             |              |
| 2020 | Chablis, Grand Cru <i>Les Clos</i>         | 750 | 12 |                | Sold Out      |             |              |

# Christophe et Fils - Chablis - Burgundy



[www.thesourceimports.com/producers/domaine-christophe-et-fils/](http://www.thesourceimports.com/producers/domaine-christophe-et-fils/)

Sebastien Christophe is the man of mystery in Chablis. He comes from nearly nowhere and has quietly been climbing the ladder of Chablis stars. His winery is out of town and next to Petit Chablis vineyards that are upslope from the Grand Crus and a few of the famous premier crus he works with. Chablis can be a wine that expresses its terroir more clearly than any other region in the world. The winemaking choices certainly influence the impression of the wine but they never really lose that unmistakable Chablisienne character imprinted by its special limestone soils, the Chardonnay grape and tense acidity that is encouraged by a cool continental climate.

|      |                                            |      |    | Frontline Case | Frontline Btl                  | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------------------|------|----|----------------|--------------------------------|-------------|--------------|
| 2021 | Chablis, Petit Chablis                     | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2021 | Chablis, AOC                               | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2021 | Chablis, Vieilles Vignes                   | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2021 | Chablis, 1er Cru <i>Fourchaume</i>         | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2021 | Chablis, 1er Cru <i>Mont de Milieu</i>     | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2021 | Chablis, 1er Cru <i>Montee de Tonnerre</i> | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2021 | Chablis, Grand Cru, <i>Les Preuses</i>     | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2021 | Chablis, Grand Cru, <i>Blanchot</i>        | 750  | 12 |                | Sold Out - Spring 2023 Arrival |             |              |
| 2019 | Chablis, Petit Chablis                     | 1500 | 6  | \$240.00       | \$40.00                        | NET         | NET          |
| 2019 | Chablis, AOC                               | 1500 | 6  | \$300.00       | \$50.00                        | NET         | NET          |
| 2018 | Chablis, AOC                               | 1500 | 6  | \$345.89       | \$57.65                        | NET         | NET          |

# Thierry Richoux - Irancy - Burgundy



[www.thesourceimports.com/producers/thierry-richoux/](http://www.thesourceimports.com/producers/thierry-richoux/)

Once in a great while you stumble on a hidden gem, even one that has been in plain sight for decades. My first meeting with Thierry was one of my most eye-opening experiences. He is gentle, thin and soft-spoken with amazingly powerful hands that look like they could crush you with very little effort. This gorgeous village of Irancy is tucked in at the bottom of a very small amphitheater about 20 minutes from the center of Chablis. It shares the same basic geology as Chablis: Portlandian limestone on the upper sections and Kimmerigean limestone inside of the sloped areas. Irancy is a special climate for Pinot Noir because of its horseshoe shaped amphitheater that faces south, west and north and holds in enough heat to just barely do the job.

|      |                                   |      |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------|------|----|----------------|---------------|-------------|--------------|
| NV   | Cremant de Bourgogne              | 750  | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2018 | Irancy, Rouge                     | 750  | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2018 | Irancy, Rouge, <i>Veaupessiot</i> | 750  | 12 | \$396.00       | \$33.00       | NET         | NET          |
| 2017 | Irancy, Rouge, <i>Veaupessiot</i> | 750  | 12 | \$396.00       | \$33.00       | NET         | NET          |
| 2015 | Irancy, Rouge, <i>Les Cailles</i> | 750  | 12 | \$396.00       | \$33.00       | NET         | NET          |
| 2012 | Irancy, Rouge, <i>Veaupessiot</i> | 1500 | 6  | \$420.00       | \$70.00       | NET         | NET          |
| 2014 | Irancy, Rouge, <i>Les Cailles</i> | 1500 | 6  | \$420.00       | \$70.00       | NET         | NET          |

# David Duband - Côte de Nuits



[www.duband-domaine.com](http://www.duband-domaine.com)

Much like his brisk improvement in David's English, the quality and integrity of his wines and vineyards have advanced at a rapid pace since he took over in 1991, while still attending winemaking school. In 1999 he abandoned conventional farming and by 2006 was completely organic. An overhaul of his vineyard protocol was a dramatic step that allowed an evolution in his winemaking style, which has become more sensitive, more precise, in an attempt to articulate a more intimate engagement with his terroir. Over the last five vintages or so, he extracts less, uses less oak and has increased his percentage of whole cluster fermentations. These changes and the beauty of the plots he purchased from Jacky Truchot (now-retired, but in his day a vigneron with terrific collection of very old vineyards and a cult following of Burgundy lovers), David's wines are turning the heads of both his colleagues in Burgundy and wine lovers around the world.

|                                                            |            |    |                                       |
|------------------------------------------------------------|------------|----|---------------------------------------|
| <b>Bourgogne, Rouge</b>                                    | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Côtes de Nuits Village, Rouge</b>                       | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Hautes Cotes de Nuits, Rouge, <i>Louis Auguste</i></b>  | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Gevrey Chambertin, Rouge</b>                            | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Morey Saint Denis, Rouge</b>                            | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Morey Saint Denis, Rouge, 1er Cru <i>Clos Sorbe</i></b> | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Chambolle Musigny, Rouge</b>                            | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Chambolle Musigny, Rouge, 1er Cru <i>Sentiers</i></b>   | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Chambolle Musigny, Rouge, 1er Cru <i>Gruenchers</i></b> | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Vosne Romanee, Rouge</b>                                | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Nuits-Saint-Georges, Rouge</b>                          | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Nuits-Saint-Georges, Rouge, 1er Cru <i>Thorey</i></b>   | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Nuits-Saint-Georges, Rouge, 1er Cru <i>Pruliers</i></b> | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Echezeaux, Rouge, Grand Cru</b>                         | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Clos Vougeot, Rouge, Grand Cru</b>                      | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Clos de la Roche, Rouge, Grand Cru</b>                  | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Charmes Chambertin, Rouge, Grand Cru</b>                | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Latricieres Chambertin, Rouge, Grand Cru</b>            | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |
| <b>Chambertin, Rouge, Grand Cru</b>                        | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |

# Rodolphe Demougeot - Meursault - Côte de Beaune



[www.thesourceimports.com/producers/rodolphe-demougeot/](http://www.thesourceimports.com/producers/rodolphe-demougeot/)

After starting in 1992, Rodolphe has amassed 8 hectares of vines in the Côte de Beaune and has upped the ante on everything he does. There are no chemical treatments for herbicides, pesticides or fertilizers and he follows the rhythm of the lunar cycle when moving his wines and making picking decisions. He plows his vineyards by horse and tractor to aerate the soils and to take out grasses and weeds. He doesn't carry the superstar terroirs in his range of wines, but the energy put toward getting the best out of his humble holdings is impressive and they deliver well above what is expected, even from the two important villages his wines come from: Pommard and Meursault.

|             |                                                                |            |    | Frontline Case                        | Frontline Btl  | 5% Disc Btl | 10% Disc Btl |
|-------------|----------------------------------------------------------------|------------|----|---------------------------------------|----------------|-------------|--------------|
| <b>2020</b> | <b>Bourgogne Cote d'Or, Chardonnay</b>                         | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Beaune Blanc, <i>Clos Saint Desiree</i></b>                 | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Meursault Blanc</b>                                         | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Meursault Blanc, <i>Limozin</i></b>                         | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Bourgogne Cote d'Or, Pinot Noir</b>                         | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Auxey-Duresses Rouge, <i>les Clous</i></b>                  | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Savigny les Beaune Rouge, 1er Cru <i>Les Peuilletes</i></b> | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Beaune Rouge, <i>les Beaux Fougets</i></b>                  | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Pommard Rouge</b>                                           | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Pommard Rouge, <i>Vignots</i></b>                           | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2020</b> | <b>Pommard Rouge, 1er Cru <i>Charmots, Coeur des Dames</i></b> | <b>750</b> | 12 | <b>Allocated - Sold Out - Inquire</b> |                |             |              |
| <b>2018</b> | <b>Pommard Rouge, 1er Cru <i>Charmots, Coeur des Dames</i></b> | <b>750</b> | 12 | <b>\$864.00</b>                       | <b>\$72.00</b> | <b>NET</b>  | <b>NET</b>   |

# Domaine Chardigny - Saint Amour - Beaujolais

[www.domaine-chardigny.com/](http://www.domaine-chardigny.com/)

In 2014, brothers Pierre-Maxime and Victor-Emmanuel took the reigns of the family vineyards in Beaujolais and St. Veran. First on the agenda was the conversion from sustainable farming to organic. The youngest brother of three, Victor (born in 1991) finished school with a degree in Enology and Viticulture and oversees all the vineyards and winemaking. Pierre-Maxime (born in 1986), the eldest, holds a degree in business and focuses on commerce when times in the vineyard and cellar are slow, (which seems to be never). The middle brother, Jean-Baptiste, although not officially involved at this time, has a degree in agronomy and is currently vineyard manager for Domaine Leflaive's biodynamically-farmed Macon vineyards. It's not difficult to imagine the bright future in store for these talented brothers working together, as their family domaine ascends in St. Veran and St. Amour. Geologically speaking, the transition from southern Maconnais to northern Beaujolais sees a change of soils from Jurassic limestones and clay to the acidic igneous and volcanic rocks of the Massif Central. Viewed from afar, the change seems abrupt, but up close the lines are less clear.

|      |                                    |     |    | Frontline Case | Frontline Btl | 5% Disc Btl         | 10% Disc Btl |
|------|------------------------------------|-----|----|----------------|---------------|---------------------|--------------|
| 2022 | Bourgogne, Chardonnay              | 750 | 12 |                |               | Spring 2023 Arrival |              |
| 2021 | Saint Veran Blanc, Vieilles Vignes | 750 | 12 |                |               | Spring 2023 Arrival |              |
| 2021 | Saint Veran Blanc, Au Bois du Feé  | 750 | 12 |                |               | Spring 2023 Arrival |              |
| 2022 | Bourgogne, Pinot Noir              | 750 | 12 |                |               | Spring 2023 Arrival |              |
| 2021 | Beaujolais Leynes                  | 750 | 12 | \$228.00       | \$19.00       | \$18.05             | \$17.10      |
| 2021 | Saint Amour, A La Folie            | 750 | 12 | \$264.00       | \$22.00       | \$20.90             | \$19.80      |
| 2021 | Saint Amour, Clos du Chapitre      | 750 | 12 | \$264.00       | \$22.00       | \$20.90             | \$19.80      |
| 2020 | Saint Amour, Clos du Chapitre      | 750 | 12 | \$264.00       | \$22.00       | \$20.90             | \$19.80      |

## Domaine de la Grand 'Cour (J.L. Dutraive) - Fleurie - Beaujolais

[www.dutraive.jeanlouis.free.fr](http://www.dutraive.jeanlouis.free.fr)

It's never too late for a renaissance and nearing the age of 60, Jean-Louis Dutraive has done just that. After prying him for what has happened since 2010, there seems to be no other answer outside of pure inspiration and enlightenment. You get the feeling it was always there but has just emerged over the last years. This extremely humble and hard-working vigneron has unintentionally become an iconoclastic vigneron within Beaujolais. He has found his own unique style of winemaking and has pushed his wines to a place that knows no equal. Fleurie is perhaps one of Beaujolais' most elegant appellations. It, like the other crus of Beaujolais, is scrunched up in the north half of Beaujolais and are dominated by more complex soils: schist and granite. At Jean-Louis' Fleurie vines, the soil is granite; the exception being the Brouilly, which is on limestone. All vineyards are farmed naturally with EU organic certification.

|      |                                              |      |    | Frontline Case | Frontline Btl | 5% Disc Btl                           | 10% Disc Btl |
|------|----------------------------------------------|------|----|----------------|---------------|---------------------------------------|--------------|
| 2021 | Fleurie, Clos de la Grand Cour               | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Chapelle des Bois                   | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Le Clos, Vieilles Vignes            | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Lieu-Dit Cha*pagne, Vieilles Vignes | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Brouilly, Vieilles Vignes                    | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Clos de la Grand Cour               | 1500 | 6  |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Chapelle des Bois                   | 1500 | 6  |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Le Clos, Vieilles Vignes            | 1500 | 6  |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Lieu-Dit Cha*pagne, Vieilles Vignes | 1500 | 6  |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Brouilly, Vieilles Vignes                    | 1500 | 6  |                |               | Allocated - Sold Out - Please Inquire |              |

## Famille Dutraive - Fleurie - Beaujolais

[www.dutraive.jeanlouis.free.fr](http://www.dutraive.jeanlouis.free.fr)

|      |                                     |      |    | Frontline Case | Frontline Btl | 5% Disc Btl                           | 10% Disc Btl |
|------|-------------------------------------|------|----|----------------|---------------|---------------------------------------|--------------|
| 2021 | Saint Amour Rouge, Clos du Chapitre | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Chiroubles                          | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Chenas, En Papolets                 | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Chenas, Les Perelles                | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Les Deduits                | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Fleurie, Lieu-Dit Cha*pagne         | 750  | 12 |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Saint Amour Rouge, Clos du Chapitre | 1500 | 6  |                |               | Allocated - Sold Out - Please Inquire |              |
| 2021 | Saint Amour Rouge, Clos du Chapitre | 1500 | 6  |                |               | Allocated - Sold Out - Please Inquire |              |

# Justin Dutraive - Fleurie - Beaujolais



[www.thesourceimports.com/producers/justin-dutraive/](http://www.thesourceimports.com/producers/justin-dutraive/)

After a couple of harvests abroad and numerous years of wine school, Justin broke ground on his own label in 2015. He's spent most of his adult life working for his famous father, Jean-Louis Dutraive, and like his father's wines, his are gentle and fun, with seriousness brewing within. Thankfully, this apple didn't fall far from the tree. Wise beyond his years, Justin openly shares ideas with his legendary dad and follows his advice every step of the way. The relationship between them is one of mutual respect and admiration, so they seem like very good friends and are an absolute pleasure to be around. All of the momentum in popularity that has built up for Beaujolais over recent years has brought about an exciting time in the appellation.

|      |                                     |      |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl                    |
|------|-------------------------------------|------|----|----------------|---------------|-------------|---------------------------------|
| 2021 | Beaujolais Village Rouge, Plan B    | 750  | 12 |                |               |             |                                 |
| 2021 | Beaujolais Village Rouge, Les Tours | 750  | 12 |                |               |             | Allocated - Spring 2023 Arrival |
| 2021 | Fleurie Rouge, La Madone            | 750  | 12 |                |               |             | Allocated - Spring 2023 Arrival |
| 2021 | Beaujolais Village Rouge, Plan B    | 1500 | 6  |                |               |             | Allocated - Spring 2023 Arrival |
| 2021 | Beaujolais Village Rouge, Les Tours | 1500 | 6  |                |               |             | Allocated - Spring 2023 Arrival |
| 2021 | Fleurie Rouge, La Madone            | 1500 | 6  |                |               |             | Allocated - Spring 2023 Arrival |
| 2018 | Beaujolais Village Rouge, Les Tours | 1500 | 6  | \$348.21       | \$58.04       | NET         | NET                             |
| 2018 | Fleurie Rouge, Chapelle des Bois    | 1500 | 6  | \$459.90       | \$76.65       | NET         | NET                             |
| 2017 | Fleurie Rouge, Pieds d'Aroux        | 1500 | 6  | \$459.90       | \$76.65       | NET         | NET                             |

# Anthony Thevenet - Morgon - Beaujolais



[www.thesourceimports.com/producers/anthony-thevenet/](http://www.thesourceimports.com/producers/anthony-thevenet/)

Anthony Thevenet is a young vigneron with the fortune of playing with vines in Morgon that were planted as far back as the American Civil War, yes, 150-year-old vines. As he slowly builds up his production from his family's estate he spends his days working in the cellar of Jean-Marc Foillard, a job that followed an apprenticeship with another reputable producer, Georges Descombes. He works similarly in the vineyards like his teachers, without herbicides or pesticides, and works the soil around his vines by hand. He follows the principles of the natural wine movement but the wines remain strikingly clear from many flaws that adorn wines in this movement. The sandy and rocky soils, known as rotton rocks, of Morgon provide a certain structure and richness that is rarely matched by other crus. The famous hill of Cote du Py has a unique soil type that is mostly composed of schist, blue granite and volcanic rock produces the most powerful examples of Beaujolais. Morgon may be the Beaujolais' quintessential village.

|      |                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Beaujolais Villages Rouge      | 750 | 12 | \$240.00       | \$20.00       | \$19.00     | \$18.00      |
| 2019 | Chenas Rouge                   | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2018 | Chenas Rouge                   | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2021 | Morgon Rouge                   | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2019 | Morgon Rouge, Vieilles Vignes  | 750 | 12 | \$312.00       | \$26.00       | \$24.70     | \$23.40      |
| 2021 | Morgon Rouge, Les Clos         | 750 | 12 | \$348.00       | \$29.00       | \$27.55     | \$26.10      |
| 2021 | Morgon Rouge, Cuvee Centenaire | 750 | 12 | \$504.00       | \$42.00       | \$39.90     | \$37.80      |

# Domaine Rousset - Crozes Hermitage - Rhone Valley



[www.domainerousset.fr/](http://www.domainerousset.fr/)

Stephane Rousset's underground status as one of the best producers in the Northern Rhone Valley is about to end. It wasn't too long ago, in what we like to call the age of extraction, that producers making elegant wines were lost in the shuffle. One of the most diverse appellations in France's Northern Rhone Valley, Crozes-Hermitage is also its biggest. Rousset's vineyards lie in its most northern communes of Erôme, Gervans, and Crozes-Hermitage (the village the appellation takes its name from). The soil types here differ greatly from the rest of the appellation. Here you find vines on steep granite terraces of the river's left bank, above the Rhône and tucked back behind the behemoth hill of Hermitage. Across the river, in Tournon, Rousset's two parcels of St. Joseph are on pure granitic soils. In our humble opinion, in this appellation few, if any, vignerons produce wines above this in class and elegance.

|      |                                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Crozes-Hermitage Rouge, Mejans          | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2019 | Crozes-Hermitage Rouge, Mejans          | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2019 | Crozes-Hermitage Rouge, Les Picaudieres | 750 | 12 |                |               | Sold Out    |              |
| 2020 | Saint-Joseph Rouge, Côte des Rivoires   | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2019 | Saint-Joseph Rouge, Côte des Rivoires   | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |

# Domaine La Roubine - Gigondas - Rhone Valley



[www.domainelaroubine.com](http://www.domainelaroubine.com)

A former Parisian fireman, and now the mayor of Gigondas (no joke!), Eric Ughetto took over the family's vineyards in the early 1990s. A small estate with only 15 hectares, it is operated almost entirely by he and his wife, Sophie. They do the vineyard work together, but have clear lines elsewhere: Eric makes the wine and Sophie runs the commercial aspects. Simon, their young son, is already being groomed to start the process of taking the reigns from his pioneering parents. It's no surprise here, just like in any serious estate, that Eric and Sophie stress the importance of their vineyards over all else. The domaine is consciously run without pesticides, chemical fertilizers or herbicides. Since their beginning they have utilized organic methods and are now certified. The wines are a perfect balance of rusticity with precision winemaking.

|      |                                        |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Côtes du Rhone Villages Rouge, Sablet  | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2020 | Côtes du Rhone Villages Rouge, Seguret | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2020 | Vacqueyras                             | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2020 | Gigondas                               | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |

## Domaine Pique-Basse - Roaix - Rhone Valley



[www.pique-basse.com](http://www.pique-basse.com)

If Olivier Tropet had vineyards in appellations like Côte Rôtie, Cornas or Châteauneuf-du-Pape he'd be more likely to garner wide acclaim. It's hard to believe what he achieves within the relatively unknown village of Roaix. His range of organically made wines (certified since 2009) are as soulful as they are exquisitely crafted. The reds are savory, deeply flavored, trim and laced with a surprising amount of subtleties for the power they possess. Roaix sits in France's Southern Rhône Valley on the northeast side of the appellation just to the east and north of Rasteau and to the north of Gigondas, which sits just across the Ouvèze Valley. While it shares the same basic grape varieties as its better-known neighbors, there are a number of important distinctions between other appellations in this area and Roaix that make this tiny Côtes du Rhône village an interesting prospect for those who want less boozy southern French wines that still taste of their place.

|      |                                                        |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Vaucluse, Rouge, <i>Brusquembille</i>                  | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2020 | Vaucluse, Rouge, <i>Brusquembille</i>                  | 750 | 12 | \$180.00       | \$15.00       | \$14.25     | \$13.50      |
| 2019 | Vaucluse, Rouge, <i>Brusquembille</i>                  | 750 | 12 | \$180.00       | \$15.00       | \$14.25     | \$13.50      |
| 2019 | Côtes du Rhone Villages, Rouge, <i>Le Chasse-Coeur</i> | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |

## Pas de l'Escalette - Terrasses du Larzac - Languedoc



[www.pasdelescalette.com](http://www.pasdelescalette.com)

When asked why they started a domaine in the Languedoc and not closer to their native northern France, the response given by Julien Zernott was simply that he and his wife, Delphine Rousseau, wanted less intense winters and brutally hot summers. In 2001 they began searching for a wine region in the south with high biodiversity, ancient vineyards, and a climate that could express the elegance more associated with France's northern wines. The Terrasses du Larzac checked each box. The Languedoc is the largest producing wine region in France and one of the most diverse, boasting soils from nearly every type of rocks one can imagine and a large range of microclimates and grape varieties. Unfortunately, mass-produced wines of the international style with higher alcohols and overripe flavors have hijacked the Languedoc's reputation. But the Terrasses du Larzac's unique terroir produces a unique style of elegant wine that seems like a foreigner when tasted with other Languedoc wines.

|      |                                              |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Languedoc Rosé, <i>Ze Rozé</i>               | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2016 | Pays d'Herault Blanc, <i>Les Clapas</i>      | 750 | 12 | \$359.16       | \$29.93       | NET         | NET          |
| 2021 | Languedoc Rouge, <i>Les Petit Pas</i>        | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2020 | Languedoc Rouge, <i>Les Petit Pas</i>        | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2018 | Languedoc Rouge, <i>Les Petit Pas</i>        | 750 | 12 | \$213.00       | \$17.75       | \$16.86     | \$15.98      |
| 2020 | Terrasses du Larzac Rouge, <i>Les Clapas</i> | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2017 | Terrasses du Larzac Rouge, <i>Les Frieys</i> | 750 | 12 | \$578.16       | \$48.18       | NET         | NET          |

## Imanol Garay - Vin de France & Northern Spain



<https://thesourceimports.com/producers/imanol-garay/>

Spanish/French former engineer, Imanol Garay, *un vigneron libre*, follows no wine rules (other than some labeling requirements for his French/Spanish wine blends) and believes in terroir not only as the concept of specific site or even region but as a contiguous philosophical thread practiced in different places that may be forged into one wine. A resident of southwest France, his cellar is in Orthez, only a short drive from Spain's Basque country. Before starting his project, he worked with French natural wine gurus Richard Leroy and Vincente Careme, among others. Some vineyards are his own, some he rents and farms, and some fruit comes from friends with the same deep respect for nature. He has another project in Spain's Txakoli region with friends, Alfredo Egia (also in our portfolio) and Gile Iturri, labeled Hegan Egin; some years he makes Rioja, others Navarra, and always a lot of French wine. Cautiously walking the natural wine line, his pursuit is of the clean yet uninhibited, void of unwanted animal smells (the mouse, the horse), but with wonderful character - filled and potentially nuanced, high-energy wines filled with joy and authenticity, just like the man himself.

|      |                                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Vin de France, Blanc, <i>Ixilune</i>           | 750 | 12 | \$528.00       | \$44.00       | NET         | NET          |
| 2018 | Vin de France, Blanc, <i>Ixilune</i>           | 750 | 12 | \$528.00       | \$44.00       | NET         | NET          |
| 2020 | Navarra, Tinto, <i>Clandestinus</i> [Garnacha] | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |

## Les Teres - Vin de Pays de Mediterranée - Provence

[www.thesourceimports.com/producers/teres/](http://www.thesourceimports.com/producers/teres/)

This is a second label for Chateau Rouët, a famous rosé producer in Provence. It comes from an area that has a cool climate and makes wines very fresh and friendly. All three wines, red, white and rosé, were undeniably great for the price. They won't change your life but you will be hard pressed to find something in this category with this price that can surpass this little gem. Settled in the heart of Frejus, Provence, Les Teres' beautiful vineyards are surrounded by forest and protected from the northern winds by the red rock mountains of Esterel. The estate has a few hectares of noble varieties planted on red sandstone and volcanic rock that is representative of the archetypal terroir of Frejus. At only 15 km from the sea, the vineyards benefit from the cool air that flows in from the Mediterranean.

|      |                            |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Méditerranée Pay d'Oc Rosé | 750 | 12 | \$132.00       | \$11.00       | \$10.45     | \$9.90       |

## Val de Caire - Coteaux d'Aix - Provence



[www.valdecaire.com](http://www.valdecaire.com)

Guillaume Reynier began his wine career in 2003 with the purchase of small vineyard plots directly north of Aix-en-Provence near one of France's many fairytale landscapes, the Parc Naturel Régional du Luberon. Organic farming is employed and he became certified in 2010. His vineyards are ringed by thickets of oaks, bramble, and garrigue, with thyme and rosemary growing on nearly every foot of open forest floor. The forests provide refuge from the deluge of intense Provençal sun, including its blinding reflection off the stark white limestones. As the sun sets, cool air and woody life creep in from the forests, invading the vineyards to provide biodiversity and a stronger diurnal change than most well-known regions in Provence. Limestones are scattered about with ancient scallop shells commonly mortared to them. In certain sections, just meters apart, soils randomly undulate from dark red, iron-rich clays, hard limestones and pure white, soft chalk outcrops.

|      |                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Coteaux d'Aix en Provence Rosé | 750 | 12 | \$180.00       | \$15.00       | \$14.25     | \$13.50      |

# Chateau Cantelaudette- Graves de Vayres - Bordeaux

[www.thesourceimports.com/producers/chateau-cantelaudette/](http://www.thesourceimports.com/producers/chateau-cantelaudette/)

In 1984, Jean-Michel Chatelier and his wife, Laurence, fell in love with his family's rundown, abandoned Château and its old, out of shape vineyards. From a young age, Jean-Michel was surrounded by the winemaking business and understood its inner workings, but decided to go to school and earn a master's degree in economic science. At age 30, and freshly married, the pull of the family history (and Laurence!) brought him back to his roots. The decision was made and they rolled up their sleeves and got to it. Jean-Michel's vineyards are located just to the west of Libourne, a village that borders the western edges of Saint-Emilion and Pomerol, the two greatest Bordeaux producing villages on the right bank of the Garonne River. The vineyard land is grown on variations of gravel, silt, sand and clay, in every soil distribution from sandy-loam, clayey-loam, loam, etc.—so pretty much every type of grain-sized particle and structure to describe a soil!

|      |                                    |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Graves de Vayres, Rouge            | 750 | 12 | \$144.00       | \$12.00       | \$11.40     | \$10.80      |
| 2015 | Graves de Vayres, Rouge, Grand Vin | 750 | 12 | \$240.00       | \$20.00       | \$19.00     | \$18.00      |

## Gagnepain et Risoul Vins - Corsica & Southern Rhone

[www.thesourceimports.com/producers/gagnepain-et-risoul-vins/](http://www.thesourceimports.com/producers/gagnepain-et-risoul-vins/)

David Risoul and Emmanuel Gagnepain, two consulting enologists in France, decided to start a new and unusual project with some of their vigneron in 2014. It was a simple idea: buy grapes from the best organically farmed sites at a few of their top producers, make the wines in the producer's cellar and have it raised and finished according to their ideas and then bottle it at each domaine. Manu and David purchase their own barrels (all 500 liter), select each parcel and manage the wine with Manu's monthly visits to the estates. The vigneron love it because they get to compare their wines with those of another project with fruit sourced from their same vineyards that they farmed. But one of the caveats is that the specific source of the fruit remains anonymous to us—la belle inconnue! Emmanuel (Manu) Gagnepain is a well-known name among vigneron (and US importers) in France. He is the consulting enologist for more than 70 domaines (of which 90% are certified organic or biodynamic) and made famous by his influence over many of the greatest producers in Corsica, like Abbatucci, Vaccelli and Stilecioniu. The style of southern French wines he prefers is elegant, mineral and pure, and this is what can be expected from the wines bottled under this label.

|      |                                        |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Patrimonio Rouge, A.D.N.               | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2018 | Vin de France Rouge, Boomerang (Syrah) | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |

## Clos Fornelli - Corse - Corsica

[www.thesourceimports.com/producers/clos-fornelli/](http://www.thesourceimports.com/producers/clos-fornelli/)

Josée Vanucci's winemaking philosophy is straightforward and lends itself to a style that speaks of the place with a clear voice of each grape's primary characteristics. The fermentations are all natural and the wines are bottled after a short time in vat with sulfites kept to a minimum. Located on the eastern side of Corsica, on Tyrrhenian Sea, and not too far from mainland Italy, Vanucci's vineyards are up above the plains on the terraces of the Bravone River. The nights on this side of the island are typically cooler than the more famous wine regions on the west side. This is a result of the sharp rise of the mountains from the sea, which effectively cuts the sun off early and lets the cold in to help etch aromatics and texture while raising the frequency on the fruit and accentuating each wine's mineral nuances. Corsica is a wonderful, sunny island (sunnier than mainland France) and this terroir/grape combination gives lift to the high-spirited wines that Josée dreams up and captures in the bottle with a deft touch. The red is made 100% of Sciacarello and the white 100% Vermentinu.

|      |                                           |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Corse Rose, La Robe d'Ange (Nielluciu)    | 750 | 12 | Sold Out       |               |             |              |
| 2021 | Corse Blanc, La Robe d'Ange (Vermentinu)  | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2021 | Corse Rouge, La Robe d'Ange (Sciacarello) | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |

## A. Peraccia - Ajaccio - Corsica

[www.thesourceimports.com/producers/domaine-a-peraccia/](http://www.thesourceimports.com/producers/domaine-a-peraccia/)

A bear of a man, Laurent Costa, the owner and vigneron of Domaine A Peraccia, is a one-man show. His organic and biodynamic wines mirror his high energy and warm personality. Rich in beguiling x-factors channeled by Corsica's queen red grape, Sciacarello, and the iron-rich sandy granite vineyards soils, they are unexpectedly captivating and complex wines for modest prices. These low yielding reds (often between 1.5-2 tons per acre) are transparent in hue but maintain a full range of unique and compelling flavors replete with an unmistakable Mediterranean island character. It's no surprise that Laurent is ex-military; he's fully engaged, serious, intimidatingly intense and equally hospitable. When not standing still, he moves with urgency and gives off the impression that he hasn't a second to spare, which is likely true. He does all the vineyard work by himself on all ten of his hectares. It's hard to believe he runs everything alone because that's a tremendous amount of land to cover for one person. However, he moves fast and powerfully, and if anyone could accomplish this feat and make wines of such grace and power, it's clearly him.

|      |                          |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2018 | Ajaccio Rouge, Tradition | 750 | 12 | \$240.00       | \$20.00       | \$19.00     | \$18.00      |

# Mary Taylor Selections

[www.mt.wine](http://www.mt.wine)

|      |                                                    |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | <b>Agenais, Rosé</b> (Christophe Avi)              | 750 | 12 | \$120.00       | \$10.00       | \$9.50      | \$9.00       |
| 2021 | <b>St. Pourcain, Rosé</b> (Sylvain Miniot)         | 750 | 12 | \$156.00       | \$13.00       | \$12.35     | \$11.70      |
| 2020 | <b>St. Pourcain, Rosé</b> (Sylvain Miniot)         | 750 | 12 | \$154.00       | \$12.83       | \$12.19     | \$11.55      |
| 2021 | <b>Anjou, Blanc</b> (Pascal Biotteau)              | 750 | 12 | \$147.00       | \$12.25       | \$11.64     | \$11.03      |
| 2021 | <b>Côtes du Gascogne</b> (Olivier Gessler)         | 750 | 12 | \$110.00       | \$9.17        | \$8.71      | \$8.25       |
| 2021 | <b>Touraine, Blanc</b> (Luc Poullain)              | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2020 | <b>Gaillac, Blanc, Perlé</b> (Nathalie Larroque)   | 750 | 12 | \$171.00       | \$14.25       | \$13.54     | \$12.83      |
| 2019 | <b>Gaillac, Blanc, Perlé</b> (Nathalie Larroque)   | 750 | 12 | \$171.00       | \$14.25       | \$13.54     | \$12.83      |
| 2021 | <b>Bordeaux, Blanc</b> (Jean Marc Barthez)         | 750 | 12 | \$132.00       | \$11.00       | \$10.45     | \$9.90       |
| 2019 | <b>Dao, Branco</b> , (Lucia Ferreira)              | 750 | 12 | \$164.00       | \$13.67       | \$12.98     | \$12.30      |
| 2020 | <b>Anjou, Rouge</b> (Pascal Biotteau)              | 750 | 12 | \$147.00       | \$12.25       | \$11.64     | \$11.03      |
| 2020 | <b>Beaujolais Village, Rouge</b> (Marine Descombe) | 750 | 12 | \$164.00       | \$13.67       | \$12.98     | \$12.30      |
| 2019 | <b>Valencay, Rouge</b> (Sophie Siadou)             | 750 | 12 | \$171.00       | \$14.25       | \$13.54     | \$12.83      |
| 2020 | <b>Douro, Rouge</b> (Filipe Ferreira)              | 750 | 12 | Sold Out       |               |             |              |
| 2020 | <b>Costieres Des Nimes, Rouge</b> (Pierre Vidal)   | 750 | 12 | \$164.00       | \$13.67       | \$12.98     | \$12.30      |
| 2016 | <b>Buzet, Rouge</b> (Christophe Avi)               | 750 | 12 | \$161.00       | \$13.42       | \$12.75     | \$12.08      |
| 2018 | <b>Cahors, Rouge</b> (Odile Delpon)                | 750 | 12 | Sold Out       |               |             |              |
| 2018 | <b>Bordeaux, Rouge</b> (Jean Marc Barthez)         | 750 | 12 | \$130.00       | \$10.83       | \$10.29     | \$9.75       |
| 2021 | <b>Sicilia, Rosso</b> (Annamaria Sala)             | 750 | 12 | \$168.00       | \$14.00       | \$13.30     | \$12.60      |

## Fliederhof - St. Magdalena - Alto Adige



[www.fliederhof.it](http://www.fliederhof.it)

Martin Ramoser is a true budding young superstar in the wine world, and with the help of his parents, Stefan and Astrid, he's writing a new chapter in the family's wine history. Located in Italy's Südtirol, only a half hour drive from the Austrian border, on the gorgeous and historical hill of Santa Magdalena that overlooks the city center of Bolzano, they cultivate their Schiava and Lagrein vineyards under organic and biodynamic principles. Their mere three hectares of vineyards are all planted on hillsides of porphyry, an igneous volcanic rock with a mix of large and small grain sizes, which makes for sandy, gravelly soils as it decomposes, and results in wines with higher aromas and chewy textures. Martin's style is one of pleasure led by upfront aromatic red fruits and red/orange flowers with sharper lines, deep but gentle mineral textures and a soft touch on extraction.

|      |                                   |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | <b>Sauvignon Blanc, Stella</b>    | 750 | 12 | \$324.00       | \$27.00       | NET         | NET          |
| 2020 | <b>St. Magdalener</b>             | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2019 | <b>St. Magdalener</b>             | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2021 | <b>St. Magdalener, Marie</b>      | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2020 | <b>St. Magdalener, Gran Marie</b> | 750 | 12 | \$372.00       | \$31.00       | NET         | NET          |
| 2020 | <b>St. Magdalener, Gaia</b>       | 750 | 12 | Sold Out       |               |             |              |
| 2020 | <b>Lagrein</b>                    | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2019 | <b>Lagrein</b>                    | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |

## Falkenstein - Valle Venosta - Alto Adige



<https://www.falkenstein.bz/en/>

Falkenstein is an Italian cantina with Austrian heritage, both in familial history and the greater influences on their wine style. Located in Italy's Südtirol/Alto Adige, they produce many different wines (Weissburgunder, Sauvignon, Pinot Noir—all grapes that have been cultivated here for centuries), and many consider the Pratzner family the most compelling Riesling producer in Italy. The vineyard and winery are in one of the many glacial valleys in the north of Italy's alpine country, with a typical relief of a flat valley floor surrounded by gorgeous, steep mountains, which creates starkly contrasting shades and colors throughout. All the vineyards in these parts must have the correct exposure on northern positions that provide some angle of a south face, otherwise there is no chance of achieving palatable ripeness. The vineyards here are some of the world's most stunning, and it's surprising how many are tucked into the valleys of Trentino (the bordering region to the south) and the Südtirol.

|      |                                       |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | <b>Riesling, Vinschgau, Alte Rebe</b> | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2019 | <b>Riesling, Vinschgau, Alte Rebe</b> | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2020 | <b>Sauvignon, Vinschgau</b>           | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |

# Togni Rebaioli - Vino da Tavola - Lombardy



<https://www.tognirebaioli.it/>

Enrico Togni-Rebaioli quit his university studies in Law to get out into nature as he returned to his home in Lombardia's Val Camonica, a long valley carved out by glaciers. His organically farmed and nature-packed vineyards sit on limestone terraces only a half kilometer from volcanic hills across the glacial valley. The grapes of his focus are Barbera, which he makes mostly into sparkling wines, a Nebbiolo still wine, and a few different wines from Erbanno, a member of the "Lambrusco" family that requires almost no treatments in the vineyards because of its strong immunity to mildew and disease. One of the Erbanno wines has almost no extraction and is pressed very early and presents itself somewhat like a Premetta, a very light Schiava, Pousard, or even the Galician variety, Brancellao. The other Erbanno is a darker and more extracted version with gamier characteristics that go well with food. His Nebbiolo wine, labeled as Vino Rosso 1703, usually comes in around 12% alcohol and is very light in color and layered with extremely delicate classic varietal nuances.

|      |                                  |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Vino Rosato, <i>Martina</i>      | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2020 | Vino Rosso, <i>San Valentino</i> | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2019 | Nebbiolo, <i>1703</i>            | 750 | 12 | \$324.00       | \$27.00       | NET         | NET          |
| 2020 | Nebbiolo, <i>1703</i>            | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |

# Picchioni - Buttafuoco dell'Oltrepo - Pavese



[www.picchioniandrea.it/en/](http://www.picchioniandrea.it/en/)

The most compelling wines are the most honest. They aren't the great pretenders, all but neutered of their history to create a global-style brand, nor a wine customized to satisfy the natural wine purists who put ideology above all, to the detriment of the product. No matter the current moda, the most authentic and interesting wines sing dialect and teach historical context, and invite our creative minds into their mystery—their bedrock and soil, their genetic heritage, the seasons and vintages, the surrounding woods, the life inside the vineyards and the dirt, and the echo of their nature-conscious ancestors. Their wines guide us into the fantasyland of their madness, and their genius. These are the wines of Andrea Picchioni. In the Oltrepò Pavese's DOC "Buttafuoco dell'Oltrepò Pavese," on the original Buttafuoco hill, Andrea crafts a unique and unapologetically full-flavored range of organic sparkling and still red wines from a mixture of Barbera, Croatina, Ughetta di Canneto (also known as Vespolina), and Uva Rara.

|      |                                                                     |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Oltrepo Pavese, <i>Bonarda Delle'Oltrepo Pavese (Sparkling Red)</i> | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2020 | Oltrepo Pavese, <i>Buttafuoco, Solinghino</i>                       | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2019 | Oltrepo Pavese, <i>Buttafuoco, Solinghino</i>                       | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2018 | Oltrepo Pavese, <i>Rosso d'Asia</i>                                 | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |
| 2017 | Oltrepo Pavese, <i>Rosso d'Asia</i>                                 | 750 | 12 | \$372.00       | \$31.00       | NET         | NET          |
| 2018 | Oltrepo Pavese, <i>Bricco Riva Bianca</i>                           | 750 | 12 | \$420.00       | \$35.00       | NET         | NET          |

# Davide Carlone - Boca - Piedmont



[thesourceimports.com/producers/davide-carlone/](http://thesourceimports.com/producers/davide-carlone/)

Davide Carlone is one of the most serious and important winegrowers in Piedmont. Based in Boca, a small appellation in Alto Piemonte, at the foothills of the Italian Alps, Davide's focus is on Nebbiolo as the base of his production of single-varietal bottlings of the local supporting cast, Croatina (for which he may be the strongest advocate), Vespolina and the cantina's newest comer, Erbaluce. All of the entry-level wines shine and as one goes up the ranks into the Boca appellation and then on to the vineyard selection Boca, Adele, the quality becomes apparent in all the range. In the cellar, he works traditionally with larger old oak botte and extended aging for the top wines in the range and is well-known in the region for his extreme attention to detail in the vineyards; he stands as a model for the surrounding appellations.

|      |                                    |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2018 | Colline Novaresi, <i>Croatina</i>  | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2020 | Colline Novaresi, <i>Vespolina</i> | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2019 | Colline Novaresi, <i>Nebbiolo</i>  | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2018 | Boca                               | 750 | 12 | \$396.00       | \$33.00       | NET         | NET          |
| 2017 | Boca, 'Adele'                      | 750 | 12 | \$492.00       | \$41.00       | NET         | NET          |

# Ioppa - Ghemme - Piedmont



[www.vinioppa.it](http://www.vinioppa.it)

The realization of Michelangelo Ioppa's dream started in 1852 with the purchase some of the most prized vineyard parcels in Northern Piedmont, in what is today's DOCG, Ghemme. The new generation at Ioppa has their sights set on the past glories of traditionally crafted wines from this region, rebounding from more than a decade of experimentation with 225 liter oak barrels. They've returned to soft extractions and long aging in large, old foudre, and the top four reds in the range are aged in 30-35hl foudre for four years! The majority of the most important Alta Piemonte wine regions are set upon igneous rocks in geological origin, while Ghemme is mostly alluvium. Not all alluvium is the same, and Ghemme's unusual bedrock mostly consists of incredibly friable granite rocks; or what appears to be a rock, but can easily be crushed into sand with a gentle squeeze of your fingertips. The Ioppas have also begun the process of converting to organic farming in 2014.

|      |                                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Colline, Novaresi <i>Nebbiolo Rusin, Rosé</i>  | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2021 | Colline, Novaresi <i>Nebbiolo</i>              | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2018 | Colline, Novaresi <i>Vespolina, Coda Rossa</i> | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2016 | Ghemme                                         | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2015 | Ghemme                                         | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2016 | Ghemme, <i>Bricco Balsina</i>                  | 750 | 12 | \$576.00       | \$48.00       | NET         | NET          |
| 2016 | Ghemme, <i>Sante Fe</i>                        | 750 | 12 | \$576.00       | \$48.00       | NET         | NET          |
| 2012 | Ghemme, <i>Sante Fe</i>                        | 750 | 6  | \$288.00       | \$48.00       | NET         | NET          |

# Monti Perini - Bramaterra - Piedmont

[www.thesourceimports.com/producers/andrea-monti-perini/](http://www.thesourceimports.com/producers/andrea-monti-perini/)

Quick-witted, with a heavily Italian-inflected accent but a perfect grasp on the English language, Andrea Monti Perini's clever tongue delivers subtle, dark, cynical, often self deprecating, and perfectly timed Italian color commentary right on cue, though it comes so fast that if you're not paying attention at all times, it can be easily missed. A one-man-show, Andrea is crafting perhaps the most understated and subtle Nebbiolo wines within his region; of course, this means that his wines could be a top contender for the most understated and elegant young Nebbiolo wines in all of Italy. The production is tiny (200-250 cases annually) and his winery project is just on the border of the Lessona appellation, in the Italian DOC, Bramaterra.

|      |            |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------|-----|----|----------------|---------------|-------------|--------------|
| 2016 | Bramaterra | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |

# Fabio Zambolin - Coste della Sesia - Piedmont

[www.thesourceimports.com/producers/fabio-zambolin/](http://www.thesourceimports.com/producers/fabio-zambolin/)

A true northern Piemonte garagiste, Fabio Zambolin inherited his grandparent's tiny vineyard parcels and converted their garage into a winery. He began his project in 2010 with a parcel that he works organically and that sits within the DOC appellation, Lessona. However, the cantina is ten meters outside of the DOC zone (right next to the vineyards) and an archaic law makes it so that he must label his wines Costa della Sesia, a generic term for regional Northern Piedmont wines. As one could imagine, with such a small quantity of grapes to make his wines the level of detail in his organically farmed vineyard and cellar are maintained to an extraordinary level. Famous Italian wine writers of the late 1800s and early 1900s considered Lessona wines the greatest reds in all of Italy, and in the right hands it can represent one of the most pure expressions of Nebbiolo. Fabio's Vallelonga is made purely of Nebbiolo, and Feldo, a blend of 50% Nebbiolo with equal parts of Croatina and Vespolina the difference.

|      |                                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Coste della Sesia, Rosso, <i>Feldo</i>         | 750 | 12 |                |               | Sold Out    |              |
| 2019 | Coste della Sesia, Nebbiolo, <i>Vallelonga</i> | 750 | 12 |                |               | Sold Out    |              |

# Poderi Colla - Langhe - Piedmont

[www.podericolla.it](http://www.podericolla.it)

You cannot write a better story for an estate than this one. The Colla family has been involved in making wine in the Langhe since the very beginning of the 18th century. However, this is one of the newest estates in the region as it was started in 1994 by Tino Colla and his niece, Frederica, the daughter of the legendary winemaker, Beppe Colla (Prunotto owner and winemaker from 1956 - 1992). What is most interesting about this estate is that given the experience of owning Prunotto for over 30 years and vinifying nearly all the great vineyards of Barolo and Barbaresco, instead of buying many different crus with the money from the sale, they decided to buy three very specific estates: A six hectare plot in what Beppe Colla considered to be the finest vineyard that he ever vinified in Barolo, a significant property that is home to one of Barbaresco's great crus, Tenuta Roncaglie, and an even more historical site, Cascina Drago, which is home to one legendary Dolcetto wine that Tino claims will age effortlessly for 50 years.

|      |                                                                   |      |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------------------------------|------|----|----------------|---------------|-------------|--------------|
| 2015 | Blanc de Noir, Extra Brut, <i>Pietro Colla</i>                    | 750  | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Dolcetto d'Alba, <i>Pian Balbo</i>                                | 750  | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2020 | Barbera d'Alba, <i>Costa Bruna</i>                                | 750  | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2020 | Nebbiolo d'Alba                                                   | 750  | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2107 | Langhe Rosso, <i>Bricco del Drago</i> (85% Dolcetto 15% Nebbiolo) | 750  | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2018 | Barbaresco, Roncaglie                                             | 750  | 12 | \$564.00       | \$47.00       | NET         | NET          |
| 2017 | Barbaresco, Roncaglie                                             | 750  | 12 | \$564.00       | \$47.00       | NET         | NET          |
| 2018 | Barbaresco, Roncaglie                                             | 1500 | 6  | \$624.00       | \$104.00      | NET         | NET          |
| 2018 | Barolo, Bussia Dardi le Rose                                      | 750  | 12 | \$672.00       | \$56.00       | NET         | NET          |
| 2017 | Barolo, Bussia Dardi le Rose                                      | 750  | 12 | \$636.00       | \$53.00       | NET         | NET          |
| 2018 | Barolo, Bussia Dardi le Rose                                      | 1500 | 6  | \$720.00       | \$120.00      | NET         | NET          |
| 2017 | Barolo, Bussia Dardi le Rose                                      | 1500 | 6  | \$666.00       | \$111.00      | NET         | NET          |
| 2015 | Barolo, Bussia Dardi le Rose                                      | 1500 | 6  | \$654.00       | \$109.00      | NET         | NET          |

# David Fletcher - Langhe - Piedmont

[www.fletcherwines.com/](http://www.fletcherwines.com/)

The name Fletcher doesn't exactly evoke thoughts of classically styled Barbaresco. However, if tasted without the label in view, there's not a chance anyone would guess his Nebbiolo wines were the handiwork of a young Aussie. In fact, it wouldn't be a stretch if thought to have been crafted by a seventy-something winegrower in the twilight of their career, with an interpretation learned from decades of noise and experimentation, evolving into beauty, balance and a timeless, gentle melody. Dave's philosophy and practice with Nebbiolo is to simply have as little impact as possible and to demonstrate a full display of the talent in each vineyard by focusing on clarity and grace while building on the unmistakable nuances unique to Piemonte. His Barbera, however, is a contemporary of modern, natural Beaujolais wine made with more than a third of its whole clusters and with very little extraction semi-carbonic fermentation—a delicious and thoughtful use of this high acid grape that could use a different face or at least a makeover, on occasion.

|      |                                               |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Arneis & Moscato, <i>Arcato</i> [Orange Wine] | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2021 | Chardonnay <i>C21</i>                         | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2020 | Langhe Nebbiolo                               | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2021 | Barbera d'Alba                                | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2019 | Barbaresco, <i>Recta Pete</i>                 | 750 | 12 | \$420.00       | \$35.00       | NET         | NET          |
| 2019 | Barbaresco, <i>Faset</i>                      | 750 | 12 | \$648.00       | \$54.00       | NET         | NET          |
| 2019 | Barbaresco, <i>Staderi</i>                    | 750 | 12 | \$756.00       | \$63.00       | NET         | NET          |
| 2019 | Barbaresco, <i>Roncaglie</i>                  | 750 | 12 | \$780.00       | \$65.00       | NET         | NET          |

## Crotin - Asti - Piedmont

[www.thesourceimports.com/producers/crotin/](http://www.thesourceimports.com/producers/crotin/)

After nearly an hour of winding through hills and lifeless villages north of Alba, the road suddenly climbs into forested hills and the humble driveway of the Russo family's cantina and agriturismo, Crotin, which in Piemontese dialect means small cellar. The three Russo brothers, Federico, Marcello and Corrado, are fully committed to organic farming principals, and their wines ooze the life force of their vineyards. Bread and butter grapes like Barbera, Grignolino and Freisa are the game around here and these guys play it with spectacular results. Over the last five years, they've brought their wines to a new level with direction from our very good friend, one of Italy's most promising young enologists, Cristiano Garella. The range of their wines demonstrate Cristiano's hawk eye for detail and authenticity, and makes this estate a sure bet for people who want to spend their time drinking a wine that speaks the dialect of where it comes.

|      |                                                   |      |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------------------|------|----|----------------|---------------|-------------|--------------|
| 2018 | Chiaretto Rose, Freisa                            | 750  | 12 | \$168.00       | \$14.00       | \$13.30     | \$12.60      |
| 2021 | Ruche Di Castagnole Monferrato, <i>Monterosso</i> | 750  | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2020 | Freisa d'Asti, <i>Aris</i>                        | 750  | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2017 | Freisa d'Asti, <i>Aris, 4 cases left</i>          | 750  | 12 | \$186.67       | \$15.56       | \$14.78     | \$14.00      |
| 2016 | Freisa d'Asti, <i>Aris, 2.5 cases left</i>        | 750  | 12 | \$180.00       | \$15.00       | \$14.25     | \$13.50      |
| 2021 | Grignolino d'Asti, <i>San Patelu</i>              | 750  | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2019 | Barbera d'Asti, <i>La Martina</i>                 | 750  | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2019 | Vino Rosso Contadino, <i>Beverin</i>              | 1000 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |

## Sette - Monferrato - Piedmont

[www.sette.wine](http://www.sette.wine)

Asti is Piemonte's new wine laboratory, and experimentation is extensive at Sette where they're looking to expose new dimensions of their local indigenous varieties. The comedic and talented duo of the experienced wine trade pro, Gino Della Porta, and well-known enologist, Gianluca Colombo, founded Sette in 2017 with the purchase of a 5.8-hectare hill in Bricco di Nizza, in Monferrato. Immediately, a full conversion to organic farming began, followed by biodynamic starting in 2020—the latter, a vineyard culture still considered somewhat radical in these parts. The wines are crafted and full of vibrant energy with only a soft polish, with the focus, the slightly turbid and lightly colored, juicy fruity, minerally Grignolino and their two serious but friendly Barberas. Sette's game-changing progressive approach and delicious wines (with total eye candy labels) should ripple through this historic backcountry and bring greater courage to the younger generations to break out of the constraints of the past and move full throttle into the future.

|      |                                                    |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Bianco, <i>Sette (Dry Moscato)</i>                 | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2020 | Bianco, <i>Sette (Dry Moscato) - 9 bottle left</i> | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2021 | Grignolino d'Asti                                  | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2019 | Nizza, DOCG                                        | 750 | 12 | \$372.00       | \$31.00       | NET         | NET          |
| 2018 | Nizza, DOCG                                        | 750 | 12 | \$372.00       | \$31.00       | NET         | NET          |

# La Casaccia - Monferrato - Piedmont

[www.lacasaccia.biz](http://www.lacasaccia.biz)

Even in Italy it may be impossible to find a vignaiolo who emits as much bubbling enthusiasm and pure joy for their work than La Casaccia's Giovanni Rava. La vita è bella for Giovanni and Elena Rava, and their children, Margherita and Marcello. Working together in a life driven by respect for their land and heritage, they also offer accommodations in their restored bed and breakfast for travelers looking for a quieter Italian experience. Their vines are organically farmed and scattered throughout the countryside on many different slopes with strong biodiversity of different forms of agriculture and untamed forests teeming with wild fruit trees (with the best of all, the cherries!). Their traditionally crafted range of wines grown on soft, purely calcareous sandstones and chalk are lifted, complex and filled with the humble yet exuberant character of the Rava family.

|      |                                           |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Chardonnay, Piemonte <i>Charnò</i>        | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2021 | Grignolino del Monferrato, <i>Poggeto</i> | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2020 | Freisa del Monferrato, <i>Monfiorenza</i> | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2019 | Freisa del Monferrato, <i>Monfiorenza</i> | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2020 | Barbera del Monferrato, <i>Giuanìn</i>    | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2019 | Barbera del Monferrato, <i>Giuanìn</i>    | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |

# Luigi Spertino - Mombercelli - Piedmont

[www.thesourceimports.com/producers/luigi-spertino/](http://www.thesourceimports.com/producers/luigi-spertino/)

Mauro Spertino is one of the most artistic and technical craftspeople in our entire portfolio. The diversity and skill demonstrated throughout his range forecast the inevitability that he will find his place among other wine alchemists in Italy whose unmistakable imprints are evident at first smell—Quintarelli, Bea and Soldera are names that come to mind. His reds range from bright and sensual, able to flutter and seduce (Grignolino), to more elixir-like and dark (Barbera wines), which mesmerize with a deep well of discovery in each smell and taste. Mauro toys with Cortese, a white grape from which he slowly extracts an orange hue, crystalline clarity and mind-bending complexity. His vermouth, Belle Epoque, carries a ballerina-like balance of power and grace. All that he touches from his Asti vineyards he makes into something dazzling and one of a kind.

|      |                                 |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Blanc de Noirs, Metodo Classico | 750 | 12 | \$432.00       | \$36.00       | NET         | NET          |
| 2018 | Blanc de Noirs, Metodo Classico | 750 | 12 | \$456.00       | \$38.00       | NET         | NET          |
| 2021 | Grignolino d'Asti               | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |
| 2020 | Barbera d'Asti, <i>La Bigia</i> | 750 | 12 | \$324.00       | \$27.00       | NET         | NET          |

# La Battagliola - Bologna - Emilia-Romagna

[www.labattagliola.it](http://www.labattagliola.it)

After inheriting La Battagliola, in Piumazzo, Modena, Alberto Salvadori switched careers in 1999 to cultivate Grasperossa vines. A strong desire to preserve indigenous varieties, he began planting Pignoletto in 2015. Sustainable farming on gravel soils with natural yeasts, the wines are full-flavored with a dark-colored Lambrusco fermented and aged in stainless steel.

|      |                                      |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Pignoletto Modena DOC, Spumante      | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2021 | Lambrusco Grasperossa di Castelvetro | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |

# Sorgente - Friuli - Venezia Giulia

[www.thesourceimports.com/producers/sorgente/](http://www.thesourceimports.com/producers/sorgente/)

Sorgente Prosecco comes from a small vineyard plot of only six hectares of Glera vines; there are no other grapes added to the Prosecco and all of them are estate owned. Located in Friuli-Venezia Giulia, the vineyards sit only a few hundred meters from the natural spring (called sorgente in Italian) at the nascita of the Livenza River. The proximity to the Alps (which begins no more than ten miles to the north) and the Adriatic (twenty miles away) brings an ideal temperature characterized by large diurnal swings from day to nighttime which is crucial for the development of complex phenolics, fresh acidity and elevated aromatics—all necessary for a proper Prosecco to remain true to form (bright, fresh, minerally) and function (pleasure over intellect). The vineyard soils are endowed with limestone and clay, both a mixture of the former salty marshland that existed here millions of years ago along with alluvial soils largely composed of limestone. From a pedigree standpoint, there is good reason that one would discover the mineral nuances of this “simple” Prosecco due to its soil composition and climatic balance. There are no herbicides and pesticides used in the vineyards, only vineyard treatments of copper and sulfur. After a rigorous selection process, they sell off more than 60% of their Prosecco base wine to negociants through their leaving a mere 40%

|      |                                          |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| NV   | Prosecco, Brut                           | 750 | 12 | \$156.00       | \$13.00       | \$12.35     | \$11.70      |
| NV   | Prosecco, Extra Dry                      | 750 | 12 | \$156.00       | \$13.00       | \$12.35     | \$11.70      |
| NV   | Prosecco Rosé, Brut, <i>La Fonte</i>     | 750 | 12 | \$156.00       | \$13.00       | \$12.35     | \$11.70      |
| NV   | Spumante Rosé, Pinot Noir, <i>Issimo</i> | 750 | 12 | \$168.00       | \$14.00       | \$13.30     | \$12.60      |
| 2020 | Pinot Grigio, <i>Tuo</i>                 | 750 | 12 | \$136.00       | \$11.33       | \$10.77     | \$10.20      |

# Quercia Al Poggio - Chianti Classico - Tuscany

[www.querciaalpoggio.com](http://www.querciaalpoggio.com)

The old saying about the resemblance of a dog to its owner could also be said about a wine and its maker. Timid and soft at first, Vittorio is a humble man who reveals the fire of his passion only through his bright eyes and his uncontrollable smile. They spare no expense as they execute precision organic farming in tune with nature's rhythms, use minimal new oak and put very little hand in the wines. Quercia al Poggio is located in Barberino Val d'Elsa, smack dab between Florence and Siena. The Rossi's ancient property is positioned very close to two historical estates in Chianti Classico, Isola e Olena and the Castello della Paneretta. Their soils have a lot of limestone-rich clay with less abundant sections of galestro (a clayey schist soil and stone), a unique geological formation found in many regions of Chianti Classico.

|      |                  |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Chianti Classico | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |

# Riecine - Gaiole in Chianti - Tuscany

[www.riecine.it](http://www.riecine.it)

Since the passing of Riecine's founders, John Dunkley and his wife, Palmina Abbagnano, the property passed through a few different owners. In 2015, a young and talented Italian enologist named Alessandro Campatelli was put in charge. His mission was to bring back the spirit of these historic Chianti Classico wines that began with the 1973 vintage made by Dunkley and his then enologist, Carlo Ferrini. Ferrini has since become one of the biggest names in Italian wine and Alessandro's first order of business was to ask him back to help rediscover the magic that he had found there over forty years ago. After Dunkley passed away in 1996, Ferrini decided to move on the following year. He was surprised by the call from Alessandro and hadn't been back to Riecine since the day he resigned. "It had been almost twenty years and when Ferrini arrived, he had tears in his eyes. John and Palmina were like Ferrini's second parents. It was a great moment to have him back," Alessandro explained.

|      |                                                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Trebbiano, Bianco Toscana IGT, <i>Bianco di Riecine</i> | 750 | 12 | \$540.00       | \$45.00       | NET         | NET          |
| 2021 | Rose, Sangiovese, Toscana IGT, <i>Palmina</i>           | 750 | 12 | \$240.00       | \$20.00       | \$19.00     | \$18.00      |
| 2020 | Chianti Classico                                        | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |
| 2019 | Chianti Classico, Riserva                               | 750 | 12 | \$396.00       | \$33.00       | NET         | NET          |
| 2018 | Rosso Toscana, <i>La Gioia</i>                          | 750 | 12 | \$612.00       | \$51.00       | NET         | NET          |
| 2017 | Rosso Toscana, <i>La Gioia</i>                          | 750 | 12 | \$660.00       | \$55.00       | NET         | NET          |
| 2019 | Rosso Toscana, <i>Riecine di Riecine</i>                | 750 | 12 | \$684.00       | \$57.00       | NET         | NET          |
| 2018 | Rosso Toscana, <i>Riecine di Riecine</i>                | 750 | 12 | \$732.00       | \$61.00       | NET         | NET          |

# Giacomo Baraldo - Siena - Tuscany

[www.giacomobaraldo.it](http://www.giacomobaraldo.it)

There is no better environment for an artistic, free-thinking, well-trained and technically astute enologist and vignaiolo than the countryside where Giacomo Baraldo started his Tuscan wine adventure in his hometown of San Casciano dei Bagni, the small, gorgeous and historic Tuscan village famous for its thermal baths along with some recently discovered ancient artifacts that are rewriting history. Influenced by his past, supported by his family, yet beholden to nothing and no one, he thinks freely and acts on intuition guided by his near decade of widely varied experiences in wineries from Bordeaux and Burgundy, to Patagonia and New Zealand (where he also has a small ongoing wine project). In his early thirties, he settled back home in San Casciano dei Bagni to craft wine on unknown, high-altitude terroirs. His wines are thoughtful, exploratory, generous-but-measured and diverse, from Chardonnay planted on a rocky limestone slope below cliffs using massale selections from the Côte d'Or gathered from friendly vigneroni he met in his years working and training in Burgundy. His Grechetto orange wine was reborn in the field from vines below the main square of San Casciano dei Bagni, and his Sangiovese single-site wines must be highlighted, as they are his true muse, the inspiration that guides his work to unlock the potential of Monte Cetona, a solitary limestone mountain with a complex geology halfway between Rome and Florence in the Provincia di Siena. This rugged and strong but intellectually refined statue of a man challenges the belief that Europe's great terroirs are all already documented. Monte Cetona has no known vinous history, though when you taste Giacomo's wines, you can't help but wonder, as he does, how this hill was missed.

|      |                                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Toscana Bianco, <i>Risveglio</i>               | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2020 | Toscana Bianco, <i>il Pergola di Silvestro</i> | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Vino Bianco, <i>l'Affacciatoio</i>             | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |
| 2020 | Toscana Rosso, <i>il Bossolotto</i>            | 750 | 12 | \$324.00       | \$27.00       | NET         | NET          |
| 2019 | Toscana Sangiovese, <i>Cru, il Bossolo</i>     | 750 | 12 | \$408.00       | \$34.00       | NET         | NET          |
| 2019 | Toscana Sangiovese, <i>Cru, il Pozzone</i>     | 750 | 12 | \$432.00       | \$36.00       | NET         | NET          |
| 2019 | Toscana Sangiovese, <i>Cru, Caccialupi</i>     | 750 | 12 | \$432.00       | \$36.00       | NET         | NET          |
| 2019 | Toscana Sangiovese, <i>Tulio</i>               | 750 | 12 | \$480.00       | \$40.00       | NET         | NET          |

## CantinArte - Chieti - Abruzzo

[www.cantinarte.com](http://www.cantinarte.com)

CantinArte is the unification of two Abruzzesi families from very different areas inside one of Italy's many extremely geologically and topographically diverse Italian departments. The cantina's range of Abruzzo whites, rosé (Cerasuolo), and reds are extremely diverse and come from opposing terroirs: one by the sea and the other high up in the mountains. Francesca Di Nosio and Diego Gasbarri began their wine adventure together in 2007 with the Montepulciano vineyard (planted in 1970) inside the Province of Chieti at 300m and about ten kilometers from the Adriatic Sea on soft sloping southeast exposed vines grow on deep clay and produce balanced, bright and fresh, red-fruited young wines. By contrast, their tension-filled Pecorino and Pinot Grigio grow in the mountains on limestone bedrock and clay and limestone topsoil at 740m in Diego's familial neighborhood about an hour's drive from the Montepulciano vineyard. All wines are hand harvested, spontaneous fermented and aged in steel, old French oak and amphora.

|      |                                           |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Pecorino, <i>Colori</i>                   | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2021 | Pinot Grigio, <i>Colori</i>               | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2020 | Cerasuolo d'Abruzzo, <i>Gaia</i>          | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2020 | Montepulciano d'Abruzzo, <i>Ode</i>       | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2010 | Montepulciano d'Abruzzo, <i>Rossopuro</i> | 750 | 6  | \$222.00       | \$37.00       | NET         | NET          |

## Cantine Madonna delle Grazie - Vulture - Basilicata

[www.cantinemadonnadellegrazie.com/](http://www.cantinemadonnadellegrazie.com/)

The Latoracca family team of three (two sons, Paolo and Michele, both with enology degrees and father, Giuseppe, who spends all day in the vineyards) has come out swinging since bottling their first wines in 2003. The combination of two idealistic millennial enologists (Michele has a second degree in Agronomy as well, which he teaches in school) coupled with their father's deep vineyard wisdom creates the launching pad for truly astonishing juice. These wines convey clarity, craftsmanship, authenticity, and energy unheard of at such reasonable cost. It's as if they discovered some secret the rest of the world hasn't learned yet. If you like reds with a tight grain, lithe body, and high-toned aromas, these are for you.

|      |                                                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Aglianico del Vulture Bianco, <i>Leuconoe</i>           | 750 | 12 | \$168.00       | \$14.00       | \$13.30     | \$12.60      |
| 2017 | Aglianico del Vulture Rosso, <i>Messer Oto</i>          | 750 | 12 | \$168.00       | \$14.00       | \$13.30     | \$12.60      |
| 2018 | Aglianico del Vulture Rosso, <i>Messer Oto</i>          | 750 | 12 | \$168.00       | \$14.00       | \$13.30     | \$12.60      |
| 2017 | Aglianico del Vulture Rosso, <i>Liscone</i>             | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2016 | Aglianico del Vulture Rosso, <i>Bauccio</i>             | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2013 | Aglianico del Vulture Rosso, <i>Drogone d'Altavilla</i> | 750 | 12 | \$420.00       | \$35.00       | NET         | NET          |

## Mila Vuolo - Salerno - Campania

[www.thesourceimports.com/producers/mila-vuolo/](http://www.thesourceimports.com/producers/mila-vuolo/)

In the year 2000, Mila Vuolo took an opportunity to leave Rome and go back home to the Amalfi Coast to live out her dream of restoring the historical vineyard and farmhouse her father bought when she was sixteen. The telecommunications company she worked for started to lay people off and she volunteered to be cut. She explained, "It wasn't a bad job, but I had to go. I had no family and other people needed my job more than I did." Everywhere on the Amalfi Coast the top restaurateurs smile at the mention of her name. She's always on the region's short list of top producers and as soon as we met, her the passion for her work was evident and her free-spirited charm made it easy to understand why she's well-liked everywhere she goes.

|      |                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2018 | Fiano, Colli di Salerno | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |

# Tapada do Chaves - Alentejo - Portugal

[www.tapadadochaves.pt](http://www.tapadadochaves.pt)

There are few Portuguese wineries as mythical as Tapada do Chaves. Its line of extraordinary successes produced from vines planted in 1901 and 1903 by Senhor Chaves fell off the map when they were sold in the 1990s to a sparkling wine company. The property's fortune changed with its purchase in 2017 by Fundação Eugénio de Almeida under the direction of Pedro Baptista, one of Portugal's most celebrated oenologists most famously known for producing Pera Manca, some of the country's most prized (and expensive) wines. Immediately these historic vineyards planted on a unique granite massif that towers over the flatter lands more typical of Alentejo below were converted to biodynamic farming, priming Tapada do Chaves to reassert itself as one of Portugal's most preeminent terroirs. The white wines are blends of Arinto, Assario, Fernão Pires, Tamarez, and Roupeiro, with the reds Trincadeira, Grand Noir, Aragonez, and Alicante Bouschet.

|      |                       |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------|-----|----|----------------|---------------|-------------|--------------|
| 2018 | Branco                | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2018 | Branco, Vinhas Velhas | 750 | 6  | \$480.00       | \$80.00       | NET         | NET          |

# Quinta da Carolina - Douro - Portugal

[www.quintadacarolina.pt](http://www.quintadacarolina.pt)

The Douro property that was once in the hands of California trailblazing winemaker, Jerry Luper, (whose illustrious wine career included tenures at Chateau Montelena, Bouchaine, and Rutherford Hill), has been for years now under the ownership of Luis Candido da Silva, a well-known wine retailer in Porto. Today, the winery has been slowly taken over by his son, also named Luis, and things are going through some noticeable changes the more Luis Jr. commits himself to the project. His day job is working as the head enologist and wine director for the still Douro wine program at Dirk Niepoort's ever expanding, global wine empire. Niepoort has a history of recognizing talent and churning out many superstars in Portugal, most notably Luis Seabra, the boys over at Arribas Wine Company (also in our portfolio), and starting in 2018, Luis Jr. The respect he has garnered at a very young age in Portugal speaks volumes for the confidence the local wine world has in his skill and attention to detail. Exciting things are in store for this very small estate with wines that cover both the traditional style like his father's, and the extreme progressivism of his generation, with a gorgeous touch, exquisite crafting and a razor-sharp attention to detail. Expect big things, albeit in very small quantities (unfortunately) from this special Quinta.

|      |                           |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Branco, Xis               | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2019 | Amarelo Tinto, Xisto      | 750 | 12 | \$432.00       | \$36.00       | NET         | NET          |
| 2017 | Quinta da Carolina, Tinto | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2019 | Tinto, Elemento           | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |

# Arribas Wine Company - Trás-os-Montes - Portugal

[www.arribaswine.com](http://www.arribaswine.com)

In the early summer of 2017, Ricardo Alves and Frederico Machado were on the Portuguese back roads in the Parque Natural das Arribas do Douro searching for their future wine project. They settled on Bemposta, with its wealth of ancient, indigenous and largely forgotten grapevines chaotically perched on the extreme slopes on the Douro river gorge. They've set out to rediscover and revitalize an ancient wine culture whose local home winegrowers have just barely kept the faint bloodline of their vinous history from extinction. Their high tension, aromatic, low alcohol wines are blends composed of dozens of different varieties made with minimalistic cellar practices.

|      |                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Vinho Branco, Saroto    | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2021 | Vinho Rose, Saroto      | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2019 | Vinho Tinto, Raiola     | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |
| 2019 | Vinho Tinto, Quilómetro | 750 | 12 | \$480.00       | \$40.00       | NET         | NET          |

# Menina d'Uva - Trás-os-Montes - Portugal

[www.thesourceimports.com/producers/menina-duva/](http://www.thesourceimports.com/producers/menina-duva/)

In 2017, Aline Domingues left her home city of Paris for Uva, a remote village on the Planalto Mirandês, a quiet and mostly desolate countryside in northeast Portugal's Trás-os-Montes wine region. While the Trás-os-Montes is known for heavy wines, Menina d'uva couldn't be much further from that style. Here, she's begun to modernize the wines in the best possible way: indigenous local grape varieties, organic farming, naked wines made through gentle extraction and a low-tech, heavily thought out, soft-touch approach. The result is wines with soft-colored hues, low-to-medium alcohol with natural freshness and tension. Her wines have heightened aromatic nuances of spring fruits, moorland brush and flowers, with unusually profound minerally and metallic textures that vibrate on the palate.

|      |                      |     |    | Frontline Case | Frontline Btl       | 5% Disc Btl | 10% Disc Btl |
|------|----------------------|-----|----|----------------|---------------------|-------------|--------------|
| 2021 | Vinho Branco, Liqueu | 750 | 12 |                | Spring 2023 Arrival |             |              |
| 2021 | Vinho Tinto, Ciste   | 750 | 12 |                | Spring 2023 Arrival |             |              |
| 2021 | Vinho Tinto, Palomba | 750 | 12 |                | Spring 2023 Arrival |             |              |

# Constantino Ramos - Vinho Verde - Portugal

[www.thesourceimports.com/product/2019-zafirah-vinho-verde-tinto/](http://www.thesourceimports.com/product/2019-zafirah-vinho-verde-tinto/)

Constantino Ramos is the most interesting young wine producer in Monção e Melgaço, Portugal's most prestigious and famous subzone of the Vinho Verde. During his tenure as the head winemaker for the famous Monção e Melgaço producer, Anselmo Mendes, Constantino's personal wine project started with a challenge from his cousin who had a few small vineyard plots in Monção that were higher in altitude than the typical vineyards in the area. Aflente, his Alvarinho is often one of the first vineyards picked in the entire appellation, leading to wines of high amplitude and vibrant acidity, and his red, Zafirah (a Muslim name that means graciousness), is made of a mix of the high-spirited red grapes, Brancelho, Cainho Longo, Espadeiro, Vinhão and Borraçal (Caño Tinto).

|      |                                           |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Vinho Verde, Branco, Aflente, (Alvarinho) | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |
| 2021 | Vinho Verde, Tinto, JUCA                  | 750 | 12 | \$192.00       | \$16.00       | \$15.20     | \$14.40      |
| 2021 | Vinho Verde, Tinto, Zafirah               | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |

# Quinta do Ameal - Vinho Verde - Portugal



[www.quintadoameal.com](http://www.quintadoameal.com)

The strikingly beautiful and serene Quinta do Ameal is in the heart of the Lima Valley, within Portugal's vast Vinho Verde wine region. The Lima Valley is the most northwesterly zone and borders the Atlantic Ocean to the west and is separated from Spain by the Minho River to the north. The altitude of the vineyards inside this east/west valley get higher to further west one goes, and the terrain becomes more uneven, giving rise to multiple micro-climates, with the Lima Valley perhaps the coldest and with the most precipitation. The Loureiro grape (the sole grape used in all of Ameal's wines) thrives in the vineyard's igneous granite bedrock and topsoil—the same bedrock that covers the majority of the valley, with the remainder variations of metamorphic rock. Ameal's wines here are made in neutral vessels (stainless steel for the entry-level wine, old barrels for the higher-end wines) and remain fresh, low in alcohol and extremely versatile with almost any kind of food from land and sea.

|      |                                |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Vinho Verde, Branco (Loureiro) | 750 | 12 | \$180.00       | \$15.00       | \$14.25     | \$13.50      |
| 2013 | Vinho Minho, Eschola           | 750 | 12 | \$336.00       | \$28.00       | NET         | NET          |

## El Paraguas - Ribeiro - Spain

[www.bodegaselparaguas.com](http://www.bodegaselparaguas.com)

Wine journalist and winemaker, Marcial Pita, and award-winning and fourth generation enologist and viticulturist, Felicísimo Pereira, met while sitting in on panels for Spanish wine competitions. They found that they often picked the same wines as the best of each show and decided to team up in 2007 to begin their project. In 2011, they finally released the first vintage of their Ribeiro based garage winery, Bodegas Paraguas, and quickly caught the attention of the region and many of Spain's top sommeliers. One of Pereira's specialties has been mining the countryside for nearly forgotten grape varieties and bringing them into the conversation of Galician wines. Bodegas Paraguas works exclusively in Ribeiro and principally with the white grape variety, Treixadura (90%). They veer on the side of picking early and working with a mix of high elevation sites and work to respect nature by not using herbicides or pesticides, and doing everything by hand (or horse, in the case of plowing). The stunning results of their high-elevation and early picked wines closely resemble a wine from Burgundy's Côte d'Or in weight and complexity, but remain true to the taste of the Ribeiro, with honeyed citrus blossoms, saltiness and white fruits.

|      |                               |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Blanco, El Paraguas Atlantico | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |
| 2019 | Blanco, El Paraguas Atlantico | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2018 | Blanco, La Sombrilla          | 750 | 12 | \$492.00       | \$41.00       | NET         | NET          |

## Augalevada - Ribeiro - Spain



<https://thesourceimports.com/producers/fazenda-augalevada/>

|      |                             |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Albariño, Crianza Biologica | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2020 | Tinto, Mercenario           | 750 | 12 | \$276.00       | \$23.00       | NET         | NET          |

## Cume do Avia - Ribeiro - Spain



[www.thesourceimports.com/producers/cume-do-avia/](http://www.thesourceimports.com/producers/cume-do-avia/)

Diego and his brother, Álvaro, grew up in Vigo, northwestern Spain's largest metropolitan and industrial area. The bustle of city life wasn't in their blood, so in their early twenties they embarked on the courageous restoration of vineyards with their cousins, Anxo and Fito, in an ancient Galician ruin where their ancestors once lived. They started their new lifelong adventure together in 2005 that ultimately pushed them to the brink of financial ruin and tested their relationships with each other and many of their loved ones. The vineyards are surrounded by dense forest and sit on the top of a hill (a Cume) above the river Avia. By 2008 they planted their first vines, and in 2012 finally made their first vinification "tests," as Diego calls them; it was the first time any of them had ever made wine. On the vineyard are thirteen different indigenous Galician varietals selected from ancient vines in the Ribeiro. "The past of these forgotten grapes has been erased, leaving no one to discuss the ideal practices for them. Much knowledge was discarded with the introduction of chemicals to the vineyards after the second World War and there is no manual or record. We are trying to reinvent and rebuild this lost history," Diego explained. In what they would consider their first real vintage, the 2017 wines are gorgeous and taut with energy. They are not to be missed by those interested in the rise of Galician wines.

|      |                                 |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Branco, Colleita No. 9          | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2020 | Branco, Colleita No. 8          | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2021 | Tinto, Arraiano                 | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2020 | Tinto, Arraiano                 | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2021 | Tinto, Colleita No. 9           | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2020 | Tinto, Colleita No. 8           | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2019 | Vino Tinto, Dos Canotos         | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |
| 2019 | Tinto, Dos Canotos, Caiño Longo | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |
| 2020 | Tinto, Dos Canotos, Brancellao  | 750 | 12 | \$432.00       | \$36.00       | NET         | NET          |

# Xesteirina - Rías Baixas - Spain

[thesourceimports.com/newsletter-july-2022/1a2a2085/](https://thesourceimports.com/newsletter-july-2022/1a2a2085/)

|      |          |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|----------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Albariño | 750 | 12 |                |               |             | Sold Out     |

# Pedro Méndez - Rías Baixas - Spain

[adegapedomendez.com/nuestros-vinos/as-abeleiras/](https://adegapedomendez.com/nuestros-vinos/as-abeleiras/)

|      |                               |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Albariño, <i>Sen Etiqueta</i> | 750 | 12 | \$252.00       | \$21.00       | \$19.95     | \$18.90      |
| 2019 | Albariño, <i>As Abeleiras</i> | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |

# Manuel Moldes - Rías Baixas - Spain

[www.thesourceimports.com/producers/manuel-moldes/](https://www.thesourceimports.com/producers/manuel-moldes/)

One of the brightest lights in the slowly rising tide of the Rías Baixas, Manuel Moldes has an aptitude for finely tuned, deeply technical wine analysis, but it's his curiosity and open mind that guide him. Manuel's approach to his Albariño range is to have wines with notable differentiating characteristics; they either contrast the soil type altogether, whether it be completely on schist, the A Capela de Aios, or those granite parcels bottled as Afelio; or the particularities within a rock and soil type to illuminate their differences and are compelling enough to be bottled alone, like As Dunas, from sandy schist soil with no bedrock contrasts A Capela de Aios, grown on shallow schist topsoil with a soft schist bedrock. The simplicity of the red winemaking follows suit with the Albariños, but involves the art of blending different grape varieties from numerous terroirs into one wine. Acios Mouros, a blend of 60% Caiño Redondo, 20% Loureiro Tinto, 20% Espadeiro, is an extremely high-toned red from the Rías Baixas, and his Bierzo, a more supple red blended with 60% Garnacha Tintorera and 40% Mencia.

|      |                                                 |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Albariño, <i>Afelio</i>                         | 750 | 12 | \$240.00       | \$20.00       | \$19.00     | \$18.00      |
| 2020 | Albariño, <i>Afelio</i>                         | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2019 | Tinto, <i>Lentura</i> (Bierzo) - 3 bottles left | 750 | 12 |                |               | Sold Out    |              |
| 2019 | Tinto, <i>Acios Mouros</i> (Rías Baixas)        | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |

# Prádio - Ribeira Sacra - Spain

[www.pacio.es](https://www.pacio.es)

|      |                                           |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Branco, <i>Pacio</i>                      | 750 | 12 | \$480.00       | \$40.00       | NET         | NET          |
| 2019 | Tinto, <i>Mencia</i>                      | 750 | 12 |                |               | Sold Out    |              |
| 2019 | Tinto, <i>Caiño Longo</i>                 | 750 | 12 | \$432.00       | \$36.00       | NET         | NET          |
| 2019 | Tinto, <i>Brancellao</i> - 4 bottles left | 750 | 12 |                |               | Sold Out    |              |
| 2019 | Tinto, <i>Pacio</i>                       | 750 | 12 | \$480.00       | \$40.00       | NET         | NET          |
| 2018 | Tinto, <i>Pacio</i>                       | 750 | 12 | \$480.00       | \$40.00       | NET         | NET          |

# Sainas - Ribeira Sacra - Spain

[www.thesourceimports.com/producers/adega-sainas/](https://www.thesourceimports.com/producers/adega-sainas/)

At The Source, we are infatuated with terroir but we're even more infatuated by the people. It's the influence of those who work the terroirs that has a greater voice than any other element of a wine. Every grape winegrower Pablo Soldavini comes in contact with seems to benefit from his touch—somehow this Galician outsider has that special instinct, and his ability to quickly understand the nature of a terroir and to coax it into breakout performance is a rare thing indeed. As the Cabe river meanders southwest into the Ribeira Sacra subzone, Ribeiras do Miño, eight or nine kilometers before it spills into the Sil, are the winery and vineyards of Sainas. Sainas has five main vineyards that all sit around three hundred meters of altitude and they are located in a geologically complex system within this area of the Ribeiras do Miño. Mencia is the headline grape here, but there is a treasure trove of local indigenous grape varieties nearing one hundred years. Castro das Sainas is pure Mencia from a steep granite outcrop, and O Boliño a field blend on gently terraced granite slopes.

|      |                                 |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Tinto, <i>Granito Rosa</i>      | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2020 | Tinto, <i>Castro das Sainas</i> | 750 | 12 | \$240.00       | \$20.00       | \$19.00     | \$18.00      |
| 2020 | Tinto, <i>Sainas o Bolino</i>   | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |

# Fuentes del Silencio - Castilla y Leon - Spain



[www.fuentesdelsilencio.com](http://www.fuentesdelsilencio.com)

The story of Fuentes del Silencio is of Indiana Jones-level proportions for lost and nearly forgotten wine cultures. Miguel Angel Alonso and his wife Maria José Galera, retired doctors and hobby winemakers, have stumbled on and excavated one of the rarities of the wine world. In the south of Leon province, up on the high plains of Herreros de Jamuz, among forests and fields of shrubs, they discovered the ancient Mencia vineyards buried under grounds that predate the phylloxera epidemic. There they started a rescue mission, restoring many of the old vines and putting them back into production. Miguel and Maria developed a team of passionate wine professionals—who seem more like archeologists, and taken on the task of bringing this Spanish treasure trove back to its former glory with a minimalist approach in the cellar. The youngest vines of their collection of parcels were registered as planted in 1930, but the oldest locals told Miguel stories about their grandfathers planting the last set of vines closer to the turn of the century, after phylloxera had passed through. I've seen a lot of unique looking vines, but I've never come across anything that looked like hairy little square animals, dug into the ground, with vine shoots sprouting from their backs.

|      |                                                              |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2018 | Vinedos del Jamuz Rosso, <i>Las Jaras</i>                    | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2019 | Vinedos del Jamuz Rosso, <i>Las Jaras</i>                    | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2016 | Vinedos del Jamuz Rosso, <i>Las Quintas</i> - 1 case left    | 750 | 12 | \$348.00       | \$29.00       | NET         | NET          |
| 2017 | Vinedos del Jamuz Rosso, <i>Las Quintas</i> - 4 bottles left | 750 | 12 | \$348.00       | \$29.00       | NET         | NET          |
| 2019 | Vinedos del Jamuz Rosso, <i>Las Quintas</i>                  | 750 | 12 | \$348.00       | \$29.00       | NET         | NET          |
| 2016 | Vinedos del Jamuz Rosso, <i>La Gándara</i>                   | 750 | 6  | \$324.00       | \$54.00       | NET         | NET          |

# El Capricho Bodegas Gordon - Castilla y Leon - Spain

[bodegaelcapricho.com/en/](http://bodegaelcapricho.com/en/)

|      |                        |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Tinto, <i>El Chano</i> | 750 | 12 | \$372.00       | \$31.00       | NET         | \$25.00      |

# Alfredo Egia - Txakoli - Spain



<https://thesourceimports.com/producers/alfredo-egia/>

The wines made in Txakoli by Alfredo Egia are radical for the region but not for the world, since he is fully committed to biodynamic farming and natural wine methods. And with the influence of Imanol Garay, the highly intense and fully committed naturalist from France whom he refers to as his mentor, he's determined to harness the intense energy of Izkiriota Txikia (Petit Manseng) and Hondarrabi Zerratia (Petit Courbu) to give them an altogether different expression, shape and energy, with a constant evolution upon opening that can last for days. These white wines walk the line with no added sulfur and should be consumed earlier in their life to ensure captivity of their best moment. Whether they can age well or not remains to be seen, but since they have very low pH levels that usually sit below 3.20, and ta levels that can be well above 7.00, they should be insulated for a while. Rebel Rebel is the solo project of Alfredo, and Hegan Egin a joint venture between Alfredo, Imanol and Gile Iturri.

|      |                                               |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Bizkaiko Txakolina, <i>Rebel Rebel</i>        | 750 | 12 |                | Sold Out      |             |              |
| 2019 | Bizkaiko Txakolina, Blanco, <i>Hegan Egin</i> | 750 | 12 |                | Sold Out      |             |              |

# Aseginolaza & Leunda - Navarra - Spain



<https://aseginolazayleunda.com/>

Environmental biologists and former winemaking hobbyists, Jon Aseginolaza and Pedro Leunda, have directed their full attention to a project focused on a better understanding of Spain's Navarra, a historical region with a severe identity crisis stemming from its living in the shadow of its illustrious neighbor, Rioja, Spain's historical crown jewel. Always the bride's maid and never the bride, the region began to focus on international varieties to stand out and increase its market share. Moving in the opposite direction of this trend, Jon and Pedro are focused on finding and recovering old vineyards planted with indigenous ancient genetic material (mostly Grenache, the historic grape of the region) inside vastly biodiverse areas—all assets that give the region a possible edge on the widely monocultural approach of much of Rioja. The life and authenticity in their first wines (started in 2017) are clear and their future is promising.

|             |                                    |            |           | Frontline Case  | Frontline Btl  | 5% Disc Btl    | 10% Disc Btl   |
|-------------|------------------------------------|------------|-----------|-----------------|----------------|----------------|----------------|
| <b>2020</b> | <b>Blanco, Txuria</b>              | <b>750</b> | <b>12</b> | <b>Sold Out</b> |                |                |                |
| <b>2020</b> | <b>Tinto, Kauten</b>               | <b>750</b> | <b>12</b> | <b>\$264.00</b> | <b>\$22.00</b> | <b>\$20.90</b> | <b>\$19.80</b> |
| <b>2019</b> | <b>Tinto, Cwée</b>                 | <b>750</b> | <b>12</b> | <b>\$312.00</b> | <b>\$26.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2020</b> | <b>Tinto, Cwée</b>                 | <b>750</b> | <b>12</b> | <b>\$324.00</b> | <b>\$27.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2020</b> | <b>Tinto, Cwée Las Santas</b>      | <b>750</b> | <b>12</b> | <b>\$384.00</b> | <b>\$32.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2019</b> | <b>Tinto, Cwée Las Santas</b>      | <b>750</b> | <b>12</b> | <b>\$384.00</b> | <b>\$32.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2018</b> | <b>Tinto, Camino de Santa Zita</b> | <b>750</b> | <b>12</b> | <b>\$408.00</b> | <b>\$34.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2020</b> | <b>Tinto, Camino de Santa Zita</b> | <b>750</b> | <b>12</b> | <b>\$408.00</b> | <b>\$34.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2020</b> | <b>Tinto, Camino de La Torraza</b> | <b>750</b> | <b>12</b> | <b>\$408.00</b> | <b>\$34.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2019</b> | <b>Tinto, Camino de La Torraza</b> | <b>750</b> | <b>12</b> | <b>\$408.00</b> | <b>\$34.00</b> | <b>NET</b>     | <b>NET</b>     |

## Artuke - Rioja - Spain



<https://thesourceimports.com/producers/artuke/>

Artuke's Arturo Miguel is a quiet but influential leader of a new movement of young Spanish vignerons in Rioja, the country's most historically famous region. The agenda is to bring attention back to specific terroirs and return the power to the growers themselves. He is the second generation of his family to grow and bottle their own wines since the end of the dictatorship, and when he took control of the family's vineyards, he converted them all to organic farming. His cellar techniques are straightforward, with older barrels of different shapes and sizes that highlight the differences between the four specific vineyard wines, except for the ARTUKE bottling made with carbonic maceration, a long-standing tradition with local wines, and Pies Negros, Spanish for black feet, a reference to the foot-stomping of the grapes, which is a blend of many different parcels. All wines come from calcareous sandstone (similar in structure and mineral makeup to sandstones from Barolo and Barbaresco) with varying degrees of sand and clay.

|             |                                  |            |           | Frontline Case  | Frontline Btl               | 5% Disc Btl    | 10% Disc Btl   |
|-------------|----------------------------------|------------|-----------|-----------------|-----------------------------|----------------|----------------|
| <b>2021</b> | <b>Tinto, ARTUKE</b>             | <b>750</b> | <b>12</b> | <b>\$156.00</b> | <b>\$13.00</b>              | <b>\$12.35</b> | <b>\$11.70</b> |
| <b>2020</b> | <b>Tinto, Pies Negros</b>        | <b>750</b> | <b>12</b> | <b>\$216.00</b> | <b>\$18.00</b>              | <b>\$17.10</b> | <b>\$16.20</b> |
| <b>2019</b> | <b>Tinto, Pies Negros</b>        | <b>750</b> | <b>12</b> | <b>\$192.00</b> | <b>\$16.00</b>              | <b>\$15.20</b> | <b>\$14.40</b> |
| <b>2020</b> | <b>Tinto, Finca de los Locos</b> | <b>750</b> | <b>6</b>  | <b>\$174.00</b> | <b>\$29.00</b>              | <b>NET</b>     | <b>NET</b>     |
| <b>2020</b> | <b>Tinto, Paso Las Mañas</b>     | <b>750</b> | <b>6</b>  | <b>\$216.00</b> | <b>\$36.00</b>              | <b>NET</b>     | <b>NET</b>     |
| <b>2020</b> | <b>Tinto, Escolladero</b>        | <b>750</b> | <b>6</b>  |                 | <b>Allocated - Sold Out</b> |                |                |
| <b>2020</b> | <b>Tinto, La Condenada</b>       | <b>750</b> | <b>6</b>  |                 | <b>Allocated - Sold Out</b> |                |                |

## Jose Gil - Rioja - Spain



<https://thesourceimports.com/producers/jose-gil/>

The young and open-minded José Gil and his Uruguayan life partner, Vicky, are major influencers in the new generation of Rioja grower-producers focused on single-site, organically farmed wines. Located near Rioja Alta's famous San Vicente de la Sonsierra, most of the vineyards sit at higher altitudes that stretch the limitations of the region's naturally long ripening season. Employing straightforward cellar practices with fermentation and aging in small to medium-sized barrels, José's wines are direct, aromatic, fully flavored and driven by each wine's terroir. José gives weight to the influence of the surrounding area, mostly from the mountains just to the north, and handles the wines gently to retain the area's identity beyond the vineyards. The production is miniscule but on the rise.

|             |                                                      |            |           | Frontline Case | Frontline Btl               | 5% Disc Btl | 10% Disc Btl |
|-------------|------------------------------------------------------|------------|-----------|----------------|-----------------------------|-------------|--------------|
| <b>2020</b> | <b>Tinto, Parcela El Bardallo</b>                    | <b>750</b> | <b>6</b>  |                | <b>Allocated - Sold Out</b> |             |              |
| <b>2020</b> | <b>Tinto, Parcela La Conoca</b>                      | <b>750</b> | <b>6</b>  |                | <b>Allocated - Sold Out</b> |             |              |
| <b>2020</b> | <b>Tinto, Viñedos de San Vicente de la Sonsierra</b> | <b>750</b> | <b>6</b>  |                | <b>Allocated - Sold Out</b> |             |              |
| <b>2020</b> | <b>Tinto, Viñedo En Briones, El Fugas</b>            | <b>750</b> | <b>6</b>  |                | <b>Allocated - Sold Out</b> |             |              |
| <b>2020</b> | <b>Tinto, Camino de Ribas, Parcela La Concova</b>    | <b>750</b> | <b>6</b>  |                | <b>Allocated - Sold Out</b> |             |              |
| <b>2019</b> | <b>Tinto, Viñedos de San Vicente de la Sonsierra</b> | <b>750</b> | <b>12</b> |                | <b>Allocated - Sold Out</b> |             |              |

## Arizcuren - Rioja - Spain



<https://www.arizcurenvinos.com/>

Well-known and highly respected architect turned winegrower, Javier Arizcuren is one of Rioja Oriental's most exciting new talents. With the help of his father, Javier spends his "spare time" focused on rescuing high-altitude, ancient Grenache and Mazuelo (the local name for Carignana), on vineyards that managed to survive both phylloxera, and the trend of replacing historic vines with Tempranillo, an early-ripening grape that is only a small part of this region's history despite its dominance today. His experience with architecture leads him down rabbit holes of possibility and experimentation (a rarity in this often predictable and extremely conservative wine region), so that he may better understand the aesthetic of each site and build on its strengths using various fermentation and aging techniques.

|             |                                     |            |           | Frontline Case  | Frontline Btl  | 5% Disc Btl    | 10% Disc Btl   |
|-------------|-------------------------------------|------------|-----------|-----------------|----------------|----------------|----------------|
| <b>2019</b> | <b>Tinto, Monte Gatín</b>           | <b>750</b> | <b>12</b> | <b>\$276.00</b> | <b>\$23.00</b> | <b>\$21.85</b> | <b>\$20.70</b> |
| <b>2017</b> | <b>Tinto, Solomazuelo</b>           | <b>750</b> | <b>12</b> | <b>\$372.00</b> | <b>\$31.00</b> | <b>NET</b>     | <b>NET</b>     |
| <b>2019</b> | <b>Tinto, Sologarnacha (Anfora)</b> | <b>750</b> | <b>12</b> | <b>\$492.00</b> | <b>\$41.00</b> | <b>NET</b>     | <b>NET</b>     |

# Vinateros Bravos - Itata - Chile



[www.thesourceimports.com/producers/a-los-vinateros-bravos/](http://www.thesourceimports.com/producers/a-los-vinateros-bravos/)

Leonardo Erazo is a rare talent. After graduating from the University of Chile with a degree in Agronomy and Enology, he traveled the world for a decade working for various estates doing research in soil science, geology and biodynamics. We have worked with many winemakers over the years and few speak with as much humility and authority as he does, and on such a broad array of subjects that pertain to winemaking and viticulture. Leo's minimalistic style of winemaking and growing requires exceptional discretion on his part, combining some modern techniques with established traditions. He believes that the best dry-farmed ancient vineyards found in the Itata Valley require as little stylizing as possible to showcase the deep expression of their terroirs. While employing biodynamic principals, he uses the advice of the experienced local farmers who have been naturally farming this region for centuries.

|      |                                                                                           |      |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------------------------------------------------------------------|------|----|----------------|---------------|-------------|--------------|
| 2022 | Itata Blanco, <i>Pipeño</i>                                                               | 1000 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2022 | Itata Tinto, <i>Pipeño</i>                                                                | 1000 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2022 | Itata, Tinto, <i>Granitico</i> (Cinsault)                                                 | 750  | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2021 | Itata, Tinto, <i>Granitico</i> (Pais)                                                     | 750  | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2022 | Itata, Tinto, <i>Volcanico</i> (Pais)                                                     | 750  | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2021 | Leonardo Erazo, Itata, Tinto, Parcela Unica Superior , <i>El Tunel</i> (Cinsault)         | 750  | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2019 | Leonardo Erazo, Itata, Tinto, Parcela Unica Superior , <i>Las Curvas</i> (Cinsault)       | 750  | 12 | \$260.00       | \$21.67       | \$20.58     | \$19.50      |
| 2019 | Leonardo Erazo, Itata, Tinto, Parcela Unica Superior , <i>Hombre en Llamas</i> (Carignan) | 750  | 12 | \$260.00       | \$21.67       | \$20.58     | \$19.50      |

## Note on Wachau

The Wachau is arguably the most prestigious area in Austria. The impressive zone starts about 70 miles west of Vienna, in a town called Unterloiben, and runs along the Danube river for about 13 miles to the west ending in the town of Spitz. Unterloiben is on the warmest point of the Wachau while Spitz represents the coolest growing area. Gneiss is the primary rock which creates the division between Kremstal and the Wachau. Granite, mica, slate, loess, sand and crystallised lime are also present, but Gneiss is the decisive element that separates the highest quality wines from the rest. The Wachau is truly one of the greatest studies in terroir, as the wines are subject to intricate differences in microclimates as a result of surrounding forests and the Danube river. Soil diversity is clearly important here, but can be considered secondary to the climatic diversity.

## Weingut Veyder-Malberg - Spitz, Wachau

[www.malberg.at](http://www.malberg.at)

The problem with Peter's wines is that there is too much to think about when tasting them, and they can be the most sublime and pure expression of any wine created on this planet. Peter Veyder-Malberg, or as I refer to him, Peter Pan, rages with ideology and a child-like enthusiasm for his vineyards. He is well beyond organic or biodynamic production with his thinking and spends his time cultivating positive working relationships with his insects or conversing with mushrooms and microorganisms that live in the root systems of his vines. Peter is a bit of a wizard and seems to have come from nowhere, or maybe, Neverland. In Peter's town in Austria's Wachau wine region, Spitz, Riesling and Gruner Veltliner thrive on the steeply terraced hills along the Danube River bank and principally grow on gneiss and loess soils.

### ~ ALLOCATED - PLEASE INQUIRE ~

|      |                                              |     |    | Frontline Case | Frontline Btl        | 5% Disc Btl | 10% Disc Btl |
|------|----------------------------------------------|-----|----|----------------|----------------------|-------------|--------------|
| 2019 | Gruner Veltliner, Wachauer Terrassen         | 750 | 12 | \$312.00       | \$26.00              | NET         | NET          |
| 2021 | Gruner Veltliner, Wachauer Liebedich         | 750 | 12 | \$360.00       | \$30.00              | NET         | NET          |
| 2021 | Gruner Veltliner, Wösendorfer Hochrain       | 750 | 6  |                | Allocated - Sold Out |             |              |
| 2022 | Gruner Veltliner, Weissenkirchner Weitenberg | 750 | 12 | \$948.00       | \$79.00              | NET         | NET          |
| 2015 | Gruner Veltliner, Alter Native               | 750 | 6  | \$360.00       | \$60.00              | NET         | NET          |
| 2021 | Riesling, Veisslinger Bruck                  | 750 | 6  |                | Allocated - Sold Out |             |              |
| 2020 | Riesling, Veisslinger Bruck                  | 750 | 6  | \$372.00       | \$62.00              | NET         | NET          |
| 2021 | Riesling, Weissenkirchner Buschenberg        | 750 | 6  |                | Allocated - Sold Out |             |              |
| 2021 | Riesling, Elsarner Brandstatt                | 750 | 6  | \$642.00       | \$107.00             | NET         | NET          |
| 2020 | Riesling, Schoner                            | 750 | 6  | \$348.00       | \$58.00              | NET         | NET          |

## Weingut Tegernseerhof - Unterloiben - Wachau

[www.tegernseerhof.at](http://www.tegernseerhof.at)

Martin Mittelbach is a Wachau insider with an outsider's perspective. Martin took over the estate at a very young age and immediately changed the way things were done. As you could imagine, there was some friction with his father who preferred to make wines more on the sweeter side. Today, you would be hard pressed to find a more dry and straight style in the Wachau. The grapes are harvested and sorted rigorously to take out any botrytis grapes and then vinified and raised in stainless steel. They are harvested with no botrytis to keep the wines focused and tense. His wines are like his personality: intense, focused and highly intellectual. These laser beams are as far away from the often baroque style that can be found in this region. In every level his wines excel and can stand tall next to any of the greatest producers in Austria.

|      |                                         |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-----------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2021 | Gruner Veltliner, Durnstein, Federspiel | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2020 | Gruner Veltliner, Superin, Federspiel   | 750 | 12 |                | Sold Out      |             |              |
| 2021 | Gruner Veltliner, Bergdistel, Smaragd   | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |
| 2019 | Gruner Veltliner, Loibenberg, Smaragd   | 750 | 12 |                | Sold Out      |             |              |
| 2019 | Gruner Veltliner, Schutt, Smaragd       | 750 | 12 |                | Sold Out      |             |              |
| 2019 | Gruner Veltliner, Hohereck, Smaragd     | 750 | 12 |                | Sold Out      |             |              |
| 2019 | Riesling, Durnstein, Federspiel         | 750 | 12 | \$216.00       | \$18.00       | \$17.10     | \$16.20      |
| 2019 | Riesling, Bergdistel, Smaragd           | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2021 | Riesling, Bergdistel, Smaragd           | 750 | 12 | \$300.00       | \$25.00       | \$23.75     | \$22.50      |
| 2019 | Riesling, Loibenberg, Smaragd           | 750 | 12 | \$312.00       | \$26.00       | NET         | NET          |
| 2019 | Riesling, Steinertal, Smaragd           | 750 | 12 |                | Sold Out      |             |              |
| 2019 | Riesling, Kellerberg, Smaragd           | 750 | 12 |                | Sold Out      |             |              |

# Weszeli - Langenlois - Kamptal



[www.weszeli.at](http://www.weszeli.at)

“When all the elements of the ecosystem are in perfect harmony, wines develop their distinctive character that only nature can bring forth.”—Rupert Summerer. Rupert was born into a long lineage of winemakers and, though his dream growing up wasn't to take over the family estate, he nonetheless became the next generation. Davis Weszeli joined the winery in 2011 as a partner, at which time the estate was renamed. They practice organic viticulture and in the cellar they treat each wine based on its own unique character. The Weszeli estate is situated in the Kamptal region of Austria, where the summer days are hot and the cooler Northwest winds bring the cold, causing high diurnal fluctuations. The soils are a mix of loess, gneiss, and clay and the long growing season and sunny autumn days allow the grapes to reach full physiological maturity.

|      |                                    |      |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|------------------------------------|------|----|----------------|---------------|-------------|--------------|
| 2020 | Gruner Veltliner, Langenlois       | 750  | 12 |                |               | Sold Out    |              |
| 2015 | Gruner Veltliner, Schenkenbichl    | 750  | 12 |                |               | Sold Out    |              |
| 2017 | Gruner Veltliner, Kaferberg        | 750  | 12 | \$528.00       | \$44.00       | NET         | NET          |
| 2019 | Riesling, Loiserberg               | 750  | 12 |                |               | Sold Out    |              |
| 2017 | Riesling, Steinmassl               | 750  | 12 | \$444.00       | \$37.00       | NET         | NET          |
| 2016 | Riesling, Steinmassl               | 750  | 12 | \$444.00       | \$37.00       | NET         | NET          |
| 2015 | Riesling, Steinmassl               | 750  | 12 | \$408.00       | \$34.00       | NET         | NET          |
| 2013 | Riesling, Steinmassl               | 750  | 12 | \$360.00       | \$30.00       | NET         | NET          |
| 2012 | Riesling, Steinmassl               | 750  | 12 | \$420.00       | \$35.00       | NET         | NET          |
| 2017 | Riesling, Seeberg                  | 750  | 12 | \$528.00       | \$44.00       | NET         | NET          |
| 2015 | Riesling, Seeberg                  | 750  | 12 | \$528.00       | \$44.00       | NET         | NET          |
| 2012 | Riesling, Seeberg - 7 bottles left | 750  | 12 | \$480.00       | \$40.00       | NET         | NET          |
| 2017 | Riesling, Heiligenstein            | 750  | 12 | \$720.00       | \$60.00       | NET         | NET          |
| 2019 | Gruner Veltliner, Langenlois       | 1500 | 6  | \$204.00       | \$34.00       | NET         | NET          |

# Malat - Palt - Kremstal



[www.malat.at](http://www.malat.at)

It is never easy to fill the shoes of a powerful and polarizing figure, like Gerald Malat, but Gerald's tall, handsome and forever smiling son, is doing just that. The previous level has been elevating under Michael's eagle-like eyes which have set him on his upward climb. At this estate, even the entry-level wines find absolute deliciousness and express enough intellect to enamor us wine geeks. Kremstal is one of the most recent DAC to be added to Austria. Founded in 2007, just west of the Wachau, this large appellation is divided into three significant zones. The most western part of the valley, near Stein, is primarily rocky soils, ideal for the elegant, yet intense, Riesling. As you move east toward Krems, deep loess soils cover the vineyards allowing Gruner Veltliner to express its highly aromatic and fresh nature. The third zone of the Kremstal is located on the southern banks of the Danube River, where some of the most pleasant wine villages are found.

|      |                               |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|-------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2017 | Brut Rose, Reserve            | 750 | 6  | \$240.00       | \$40.00       | NET         | NET          |
| 2016 | Brut Nature, Reserve          | 750 | 6  | \$252.00       | \$42.00       | NET         | NET          |
| 2021 | Gewurtztraminer, Orange       | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2021 | Gelber Muskateller, RAW       | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2021 | Gruner Veltliner, Furth       | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2019 | Gruner Veltliner, Gottschelle | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2021 | Gruner Veltliner, Hohlgraben  | 750 | 12 | \$276.00       | \$23.00       | \$21.85     | \$20.70      |
| 2021 | Riesling, Furth               | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2019 | Riesling, Steinbuhel          | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2019 | Riesling, Silberbichl         | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2019 | Riesling, Pfaffenberg         | 750 | 12 | \$396.00       | \$33.00       | NET         | NET          |
| 2019 | Pinot Noir, Classic, Furth    | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |

# Birgit Braunstein - Purbach am Neusiedlersee - Burgenland

[www.weingut-braunstein.at/en/](http://www.weingut-braunstein.at/en/)

Not only a devout biodynamic farming practitioner since 2006, Birgit Braunstein lives a biodynamic life. A single mother since the birth of her two sons, Felix and Max, she steadily and quite remarkably advanced the quality of her family estate. Her vineyards are an interesting mix of limestone, mica schist, and crystalline quartz, which offers her range of wines a great deal of breadth and depth, and a multitude of compelling textures and mineral/metal impressions to go with their overt charm and exuberant personalities. Her vineyards are in Leitha Mountains on a gentle, southeast slope facing Lake Neusiedl. Her Zweigelt “Mitterjoch” is grown on schist soil and fermented in stainless steel that further encourages Zweigelt’s naturally bright and fresh red qualities. Classically darker and more textured, her Blaufränkisch wines are grown on limestone soils. Heide—named after the vineyard—comes from young vines and spends one year in old barrels. Leithaberg, from the old vines of the Heide and Glauberza vineyards, has a lengthier wood aging and offers much greater complexity.

|      |                                                   |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2019 | Sauvignon Blanc, <i>Nimue</i>                     | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Pinot Blanc, <i>Brigid</i>                        | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2021 | Pinot Blanc, <i>Prinzen</i>                       | 750 | 12 | \$228.00       | \$19.00       | \$18.05     | \$17.10      |
| 2019 | Zweigelt, <i>Mitterjoch</i>                       | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2016 | Zweigelt, <i>Mitterjoch</i>                       | 750 | 12 | \$180.00       | \$15.00       | \$14.25     | \$13.50      |
| 2019 | Blaufränkisch, <i>Heide</i>                       | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2016 | Blaufränkisch, <i>Heide</i>                       | 750 | 12 | \$180.00       | \$15.00       | \$14.25     | \$13.50      |
| 2017 | Blaufränkisch, <i>Leithaberg</i>                  | 750 | 12 | \$360.00       | \$30.00       | NET         | NET          |
| 2015 | Blaufränkisch, <i>Leithaberg - 8 bottles left</i> | 750 | 12 | \$324.00       | \$27.00       | NET         | NET          |

## Wechsler - Westhofen - Rheinhessen

[www.weingut-wechsler.de](http://www.weingut-wechsler.de)

The German organic and biodynamic winegrower, Katharina Wechsler, has officially arrived. The owner of enviable holdings in the most famous dry Riesling area of the Rheinhessen (thanks to the local luminaries, Klaus-Peter Keller, and Philipp Wittman), the highlights in her stable include a big slab of the grand cru vineyard, Kirchspiel, and a small chunk of perhaps the most coveted of all recognized grand crus, Morstein. Between these two juggernaut vineyards of dry Riesling, her family owns entirely a large vineyard, called Benn. Only the upper section of Benn on the strongly calcareous sections is planted to Riesling, while much of the lower slopes are a patchwork of many different grape varieties that she loves to play with in her cellar, concocting things that range between pure pleasure and fun, savory orange wines, to more serious classically styled dry wines, like her knockout Scheurebe. The entry-level trocken Riesling will give any dry Riesling in all of Germany a run for the money but showcases the lifted and elegant exotic characteristics of Riesling only found in this part of the world.

|      |                                      |     |    | Frontline Case | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|--------------------------------------|-----|----|----------------|---------------|-------------|--------------|
| 2020 | Riesling, <i>Trocken</i>             | 750 | 12 | \$204.00       | \$17.00       | \$16.15     | \$15.30      |
| 2020 | Riesling, <i>Westhofener Trocken</i> | 750 | 12 | \$264.00       | \$22.00       | \$20.90     | \$19.80      |
| 2020 | Riesling, <i>Feinherb</i>            | 750 | 12 | Sold Out       |               |             |              |
| 2020 | Riesling, <i>Benn</i>                | 750 | 12 | \$384.00       | \$32.00       | NET         | NET          |
| 2020 | Riesling, <i>Kirchspiel</i>          | 750 | 12 | \$444.00       | \$37.00       | NET         | NET          |
| 2020 | Riesling, <i>Morstein</i>            | 750 | 12 | \$516.00       | \$43.00       | NET         | NET          |
| 2020 | Scheurebe, <i>Trocken</i>            | 750 | 12 | Sold Out       |               |             |              |
| 2020 | Scheurebe, <i>Fehlfarbe</i>          | 750 | 12 | \$288.00       | \$24.00       | \$22.80     | \$21.60      |
| 2020 | Pinot Rose, <i>Sexy MF</i>           | 750 | 12 | Sold Out       |               |             |              |

## Wasenhaus - Staufen - Baden-Wurttemberg

[www.vomboden.com/growers/wasenhaus/](http://www.vomboden.com/growers/wasenhaus/)

Christoph Wolber and Alexander (Alex) Götz met in Burgundy while getting their enology education at the local school in Beaune. At the same time they both worked full time jobs between some of Burgundy’s top biodynamic estates: Alex has spent nearly a decade between Pierre Morey (where we first met) and De Montille, where he is currently the chef de culture (the vineyard manager), and Christoph had some years at Leflaive, Bernhard van Berg, Domaine de la Vougeraie and Comte Armand. Shortly after they became roommates, they hatched a plan to return to Germany and start a new project in Baden, a wine region that sits on the east side of the Rhine Graben, across from and within sight of the Alsatian wine region, all in a valley that separates Germany’s Black Forest from France’s Vosge mountains.

|      |                                 |     |    | Frontline Case             | Frontline Btl | 5% Disc Btl | 10% Disc Btl |
|------|---------------------------------|-----|----|----------------------------|---------------|-------------|--------------|
| 2020 | Chasselas, <i>Gutedel</i>       | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Chardonnay, <i>Filzen</i>       | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Weissburgunder                  | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Weissburgunder, <i>Bellen</i>   | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Weissburgunder, <i>Am Kreuz</i> | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Weissburgunder, <i>Mohlin</i>   | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Spätburgunder                   | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Spätburgunder, <i>Vulkan</i>    | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Spätburgunder, <i>Bellen</i>    | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Spätburgunder, <i>Kanzel</i>    | 750 | 12 | Allocated - Please inquire |               |             |              |
| 2020 | Spätburgunder, <i>Mohlin</i>    | 750 | 12 | Allocated - Please inquire |               |             |              |

## A. Rafanelli Winery - Healdsburg - Sonoma

[www.arafanelliwinery.com](http://www.arafanelliwinery.com)

|      |                                                        |     |    | Frontline Case | Frontline Btl   |     |     |
|------|--------------------------------------------------------|-----|----|----------------|-----------------|-----|-----|
| 2019 | <b>Zinfandel</b> , Dry Creek Valley - <i>ALLOCATED</i> | 750 | 12 |                | <b>Sold Out</b> |     |     |
| 2018 | <b>Cabernet</b> , Dry Creek Valley - <i>ALLOCATED</i>  | 750 | 12 | \$417.00       | \$34.75         | NET | NET |
| 2019 | <b>Zinfandel</b> , Dry Creek Valley - <i>ALLOCATED</i> | 375 | 12 |                | <b>Sold Out</b> |     |     |
| 2018 | <b>Cabernet</b> , Dry Creek Valley - <i>ALLOCATED</i>  | 375 | 12 | \$240.00       | \$20.00         | NET | NET |

## Leo Steen Wines - Healdsburg - Sonoma

[www.leosteen.com](http://www.leosteen.com)

|      |                                                                      |     |    | Frontline Case | Frontline Btl | 5 case Mixed |
|------|----------------------------------------------------------------------|-----|----|----------------|---------------|--------------|
| 2021 | <b>Rose of Grenache</b> , Rose Ranch Vineyard , <i>Sonoma Valley</i> | 750 | 12 | \$204.00       | \$17.00       | \$15.00      |
| 2021 | <b>Chenin Blanc</b> , Saini, <i>Dry Creek Valley</i>                 | 750 | 12 | \$186.00       | \$15.50       | \$14.00      |
| 2021 | <b>Chenin Blanc</b> , Peaberry , <i>Mendocino County</i>             | 750 | 12 | \$230.00       | \$19.17       | \$17.00      |
| 2019 | <b>Chenin Blanc</b> , Jurassic Vineyard, <i>Santa Ynez Valley</i>    | 750 | 12 | \$280.00       | \$23.33       | \$21.00      |
| 2019 | <b>Chardonnay</b> , Bruzzone Vineyard, <i>Santa Cruz Mountains</i>   | 750 | 12 | \$300.00       | \$25.00       | \$20.00      |
| 2021 | <b>Red Table Wine</b> , Casa Verde Field, <i>Redwood Valley</i>      | 750 | 12 | \$204.00       | \$17.00       | \$15.00      |
| 2020 | <b>Red Table Wine</b> , Casa Verde Field, <i>Redwood Valley</i>      | 750 | 12 | \$204.00       | \$17.00       | \$15.00      |
| 2019 | <b>Grenache</b> , Provisor Vineyard, <i>Dry Creek Valley</i>         | 750 | 12 | \$324.00       | \$27.00       | NET          |
| 2021 | <b>Cabernet Franc</b> , Ascona, <i>Santa Cruz Mountains</i>          | 750 | 12 | \$396.00       | \$33.00       | NET          |
| 2019 | <b>Cabernet Sauvignon</b> , Tin Cross, <i>Pine Mountain</i>          | 750 | 12 | \$552.00       | \$46.00       | NET          |

## Wenzlau Vineyard - Santa Rita Hills



**ONLY AVAILABLE VIA THE SOURCE IN CENTRAL COAST - Winery Direct otherwise**

[www.wenzlauvineyard.com](http://www.wenzlauvineyard.com)

|                                                                     |      |    |                                          | Frontline Case | Frontline Btl |
|---------------------------------------------------------------------|------|----|------------------------------------------|----------------|---------------|
| <b>Blanc de Blancs</b> , 'Cuvée L'Inconnu', <i>Santa Rita Hills</i> | 750  | 6  | Please inquire for inventory and pricing |                |               |
| <b>Chardonnay</b> , 'The Drawing Board', <i>Santa Rita Hills</i>    | 750  | 12 | Please inquire for inventory and pricing |                |               |
| <b>Chardonnay</b> , 'Estate', <i>Santa Rita Hills</i>               | 750  | 12 | Please inquire for inventory and pricing |                |               |
| <b>Pinot Noir</b> , 'Estate', <i>Santa Rita Hills</i>               | 750  | 12 | Please inquire for inventory and pricing |                |               |
| <b>Pinot Noir</b> , 'Perch', <i>Santa Rita Hills</i> **             | 750  | 12 | Please inquire for inventory and pricing |                |               |
| <b>Pinot Noir</b> , 'Estate', <i>Santa Rita Hills</i>               | 1500 | 6  | Please inquire for inventory and pricing |                |               |

\* Wines will ship via Golden State Overnight and need extra time for delivery

\*\* Orders need to be placed before 11 AM for next day delivery

## Whitcraft Winery - Santa Barbara County

[www.whitcraftwinery.com/](http://www.whitcraftwinery.com/)

**ONLY AVAILABLE IN NORTHERN CALIFORNIA**

|                                                                    |     |    |                                          |  |  |
|--------------------------------------------------------------------|-----|----|------------------------------------------|--|--|
| <b>Chardonnay</b> , La Rinconada                                   | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Chardonnay</b> , Pence Ranch                                    | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Chardonnay</b> , Presquile Vineyard                             | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Pinot Noir</b> , Santa Barbara County                           | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Pinot Noir</b> , La Rinconada - <i>Limited</i>                  | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Pinot Noir</b> , Pence Ranch Pommard Clone - <i>Limited</i>     | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Pinot Noir</b> , Cuvée Sofia Romanee - <i>Extremely limited</i> | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Syrah</b> , My Friend Matts Vineyard                            | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Syrache</b> ( Syrah/Grenache)                                   | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Gamay</b>                                                       | 750 | 12 | Please inquire for inventory and pricing |  |  |
| <b>Lagrein</b>                                                     | 750 | 12 | Please inquire for inventory and pricing |  |  |