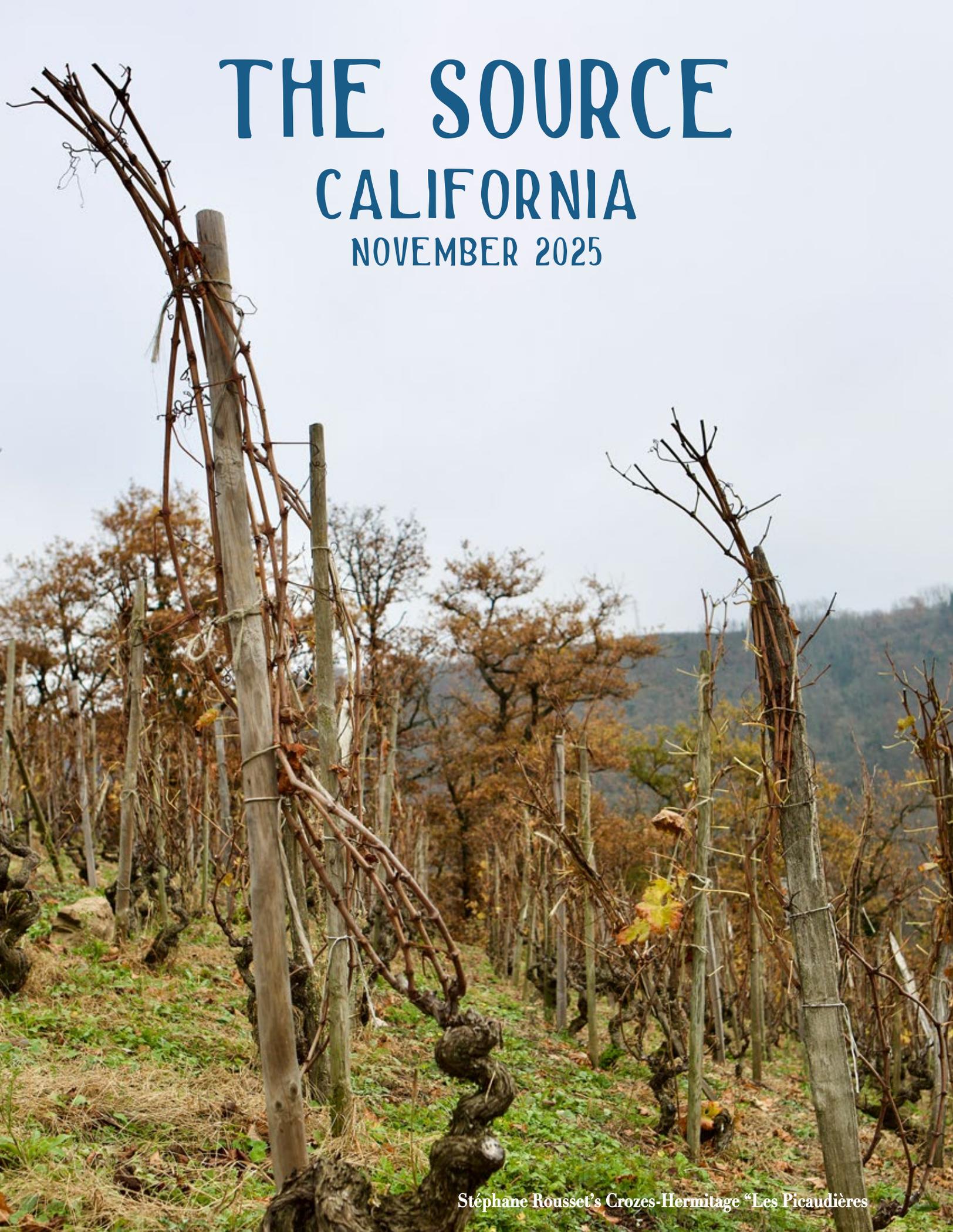


THE SOURCE

CALIFORNIA

NOVEMBER 2025



Stéphane Rousset's Crozes-Hermitage "Les Picaudières"

Behind every wine is a person and a philosophy.

Craftsmanship, passion, and ethics are our highest priorities with artistry and philosophy coming second. We work tirelessly to find producers who share these values, and after fifteen years of hands-on experience in winemaking and viticulture, and many more years in high-end restaurants, we've developed strong convictions about what defines good wine, good relationships, and good business. Needless to say, our expectations of the producers we choose to represent are high.

Since we began importing in 2010, we've visited the vineyards and cellars of each producer each year to better understand their wines and practices. Despite our generally optimistic outlook on life, we remain vigilant when selecting wines, always on the lookout for potential red flags that might go unnoticed by those with less experience in viticulture and winemaking.

We are particular about how we choose to live. Above all, we strive to ensure that what we put in our bodies is as natural and nutritious as possible. This extends to the wine we drink, which must be made with minimal additives to preserve both the terroir and the health of the wine. We've seen firsthand what gets dosed into commercial wines, and we don't want those things in our bodies — or anyone else's.

While most of our producers are certified organic or biodynamic by the European Union, certification is not a requirement for us. Dogma can sometimes hinder intuition, and we believe that the best wines are crafted by exceptional intuition. What matters is that the vintners are rigorous and mindful in their practices, willing to compromise their philosophies only in the most extreme situations. Indeed, many of our finest producers aren't certified, yet stepping into their vineyards reveals a vitality that rivals, if not surpasses, that of other certified vineyards.

We invite you to join us on our journey, not only to discover honest and soulful wines, but also the stories of the makers — people who bleed, sweat, and toil to create wines that bring more beauty to our daily lives.

TABLE OF CONTENTS

France

| | |
|---------------------|-------|
| Champagne | 8-9 |
| Vallée de la Loire | 9-14 |
| Chablis & Bourgogne | 15-18 |
| Beaujolais | 18-19 |
| Jura | 21 |
| Vallée du Rhône | 21-22 |
| Occitanie | 22 |
| Southwest France | 23 |
| Jurançon | 23 |
| Bordeaux | 23-24 |
| Corse | 24 |

Italy

| | |
|-----------------------|-------|
| Südtirol/Alto Adige | 26 |
| Lombardia | 26-27 |
| Piemonte | 27-32 |
| Liguria | 32 |
| Emiglia Romangna | 33 |
| Friuli-Venezia-Giulia | 33 |
| Marche | 34 |
| Toscana | 34 |
| Abruzzo | 35 |
| Calabria | 35 |
| Basilicata | 35 |
| Sicily | 37 |

| | |
|-----------------|-------|
| Portugal | 38-41 |
|-----------------|-------|

| | |
|---------------|-------|
| España | 43-50 |
|---------------|-------|

| | |
|-------------------|-------|
| Österreich | 50-55 |
|-------------------|-------|

| | |
|--------------------|-------|
| Deutschland | 56-58 |
|--------------------|-------|

| | |
|--------------|-------|
| Chile | 59-60 |
|--------------|-------|

| | |
|-------------------|-------|
| California | 61-62 |
|-------------------|-------|

| | |
|---------------------|-------|
| Indigo Wines | 63-71 |
|---------------------|-------|

| | |
|----------------------------|----|
| Closeout Price List | 72 |
|----------------------------|----|

PAYMENT

All domestic producers & importers extend 30 days net payment terms. Credit applications must be completed and approved prior to delivery of wines. Discounts & allocated wines are not available to delinquent accounts. Accounts delinquent over 45 days past the shipping day will not be sold to until the account is brought to current. Any account delinquent over 60 days will be placed on COD or post dated check terms

DELIVERY

Zephyr Express Delivery Service delivers Tuesday through Friday in most territories. Any orders submitted after 2pm will not be available for next day delivery in SoCal and 5pm for NorCal.

Not all domestic wines combine for delivery minimums. Please inquire with your broker as to which combine in your territory.

Delivery Minimum: Three cases minimum for FREE DELIVERY, for most territories. Per case delivery fees will apply for all orders less than three cases. Delivery fees are variable per territory. Please inquire with your broker to understand your territory fees.

Broken Case: Not available for A. Rafanelli. Broken cases will result in a \$3.00 charge per line item. You will not be charged broken case fees for allocated wines sold as broken cases.

DELIVERY FEES

| | 1 case | 2 cases |
|--|--------|---------------|
| Los Angeles, East Valley South Bay, Long Beach, OC Inland | \$20 | \$5 per case |
| The Valley | \$35 | \$12 per case |
| OC Beach | \$35 | \$12 per case |
| Temecula | \$35 | \$12 per case |
| Santa Barbara | \$35 | \$12 per case |
| San Diego | \$35 | \$12 per case |
| SLO, Paso, Lompoc, Central Coast & Valley | \$50 | \$20 per case |
| Palm Springs | \$35 | \$12 per case |
| San Francisco, Napa, Sonoma, East Bay, Sacramento, Peninsula | \$20 | \$5 per case |
| Santa Cruz, Monterey, Carmel | \$35 | \$12 per case |
| Tahoe | \$40 | \$15 per case |
| Mendocino & Big Sur | \$50 | \$20 per case |

DISCOUNTS

Discounts are not available to delinquent accounts.

All Producers: Case discounts are on 12 (750ml) cases only.

A. Rafanelli, Wenzlau & Whitcraft: Net pricing, Quantity and BTG discounts available - Please inquire

Imports: All prices are NET except where stated. Wine discounts indicated are applied on three cases of one item or five cases mixed.

SAMPLES

Many wines we represent are not available for sampling. Please inquire with your broker for sample availability. Many of our rare and allocated wines are available at our tastings only.

CONTACTS

Ted Vance - Owner, Importer, General Manager
ted@thesourceimports.com - 323.610.9091

Victoria Diggs - Office Manager
victoria@thesourceimports.com - 805.368.0707

Tracy Todo - Order Desk
orders@thesourceimports.com - 805.660.3508

Noah Chilton - National Sales Manager
noah@thesourceimports.com - 201.247.4857

Marissa Payne - Northern California Sales
marissa@thesourceimports.com - 925.788.6338

JD Plotnick - Los Angeles Sales
jd@thesourceimports.com - 847.682.2759

Leigh Readey - Central Coast, Monterey, Carmel Sales
leigh@thesourceimports.com - 805.478.8546

Tyler Kavanagh - San Diego/Orange County Sales
tyler@thesourceimports.com - 760.815.8800

IMPORTANT NOTICE: ASSEMBLY BILL 2991

CALIFORNIA WHOLESALE CUSTOMERS

NEW PAYMENT REQUIREMENTS EFFECTIVE JANUARY 1, 2026

Beginning January 1, 2026, California's Assembly Bill 2991 (AB 2991) will require all payments from wholesale licensees for alcoholic beverages transactions between wholesalers and retailers to be made by Electronic Funds Transfer (EFT).

PREFERRED PAYMENT OPTIONS

If you are already paying by EFT, no further action is needed. If you are paying by check, we will begin reaching out as checks are received to help you (if needed) set up EFT payments through one of our preferred platforms.

While we continue to accept various forms of payment, EFT payments will become the standard method of compliance under AB 2991. These are our preferred ways of receiving payment via EFT:

- **Bill.com:** Network link: <https://app.bill.com/network/vancewineselectionsllc1> (Company ID: 0231403728570499)
- **Melio:** Pay link: <https://melio.me/thefsourceimports>
- **VinoPay:** How-to & access: VinoPay Instructions (A unique VinoPay link is included in every invoice email.)

KEY POINTS OF INFORMATION

- **Payment Deadline:** The EFT must be completed within 30 calendar days from delivery date.
- **Payment Method:** Payments must be bank-to-bank electronic transfers; credit-card payments do not qualify.
- **Payment Method Exceptions:** Cash, checks, or money orders may only be used under limited circumstances (e.g., temporary service interruption or newly issued license).
- **Service Fees:** Each party is responsible for its own processing fees. The wholesaler may not pay the retailer's fees, and the retailer may not pay the wholesaler's fees.

ADDITIONAL RESOURCES

For complete details, you can visit the California Department of Alcoholic Beverage Control's official guidance: AB 2991 – Guidance on Electronic Payments Between Retailers and Wholesalers: AB 2991 Guidance.

You can also contact your sales representative or our Controller & Office Manager, Victoria Diggs victoria@thefsourceimports.com or at 805.368.0707

FRANCE



CAROLE KOHLER
JARDINS DE FLEURY

CHARLOT-TANNEUX

VALLÉE DE LA MARNE - CHAMPAGNE

www.thesourceimports.com/producers/vincent-charlot

Vincent Charlot, a man who resembles a blond James Dean with a cigarette hanging from his mouth, is one intense man. Vincent descends from a long lineage of family cooperatives. Passionate and eager to take on the challenge, he bought a press and took over the family business in 2001. With only four total hectares, in six communes with 33 parcels, Charlot has become a master of organic and biodynamic viticulture. To spend the afternoon with Charlot, means you will not only witness his remarkable knowledge of the complex microcosm that are his thriving vineyards, but also you will see the rich biodiversity that populates them, including various species of strawberries and carrots that grow wild, bees pollinating the lavender bushes and mushrooms that sprout between the vines as if to boast its healthy terroir. It is not only a visual experience, but a spiritual one as well.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2017 | Champagne, <i>Fruit de ma Passion</i> , Extra Brut - 9 bottles left | 750 | 12 | \$504.00 | \$42.00 | NET | NET |
| 2018 | Champagne, <i>Fruit de ma Passion</i> , Extra Brut | 750 | 12 | \$564.00 | \$47.00 | NET | NET |
| 2016 | Champagne, <i>Cuvéé Nicolas</i> , Extra Brut - 22 bottles left | 750 | 12 | \$576.00 | \$48.00 | NET | NET |
| 2017 | Champagne, <i>Cuvéé Nicolas</i> , Extra Brut | 750 | 12 | \$624.00 | \$52.00 | NET | NET |
| 2017 | Champagne, <i>1er Cru Cuvéé Elia</i> , Blanc de Blancs, Extra Brut | 750 | 12 | \$624.00 | \$52.00 | NET | NET |

PASCAL MAZET

MONTAGNE DE REIMS - CHAMPAGNE

www.thesourceimports.com/producers/pascal-mazet

Catherine and Pascal Mazet established their domaine in 1981 and in 2009 began organically farming their two and a half hectares of premier cru in the Montagne de Reims communes Chigny-les-Roses and Ludes, and the grand cru, Ambonnay. Their son Olivier joined in 2019 and incorporated agroforestry to further improve nature's interaction with their mildly steep hills of chalk, clay and sand. Natural fermentations and sur lie aging take place in old oak barrels over fifteen months. Bottle maturation on lees lasts for a minimum of five years and the dosage is specific for each wine.

| | | | | Frontline | | Discounts | |
|----|--|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| NV | Champagne, Premier Cru, Brut (2012 Base Wine), <i>Nature</i> | 750 | 12 | \$624.00 | \$52.00 | NET | NET |
| NV | Champagne, Premier Cru, Brut (2015 Base Wine), <i>Nature</i> | 750 | 12 | \$648.00 | \$54.00 | NET | NET |
| NV | Champagne, Premier Cru, Brut (2014 Base Wine), <i>Original</i> | 750 | 12 | \$756.00 | \$63.00 | NET | NET |
| NV | Champagne, Premier Cru, Brut (2015 Base Wine), <i>Original</i> - 13 bottles left | 750 | 12 | \$744.00 | \$62.00 | NET | NET |

PONSON

MONTAGNE DE REIMS - CHAMPAGNE

www.thesourceimports.com/producers/champagne-ponson

The young and idealistic Maxime Ponson's organic wines are unique to his taste and demonstrate his strong belief in Pinot Meunier, the backbone and structure of most of his wines. His preference is for more ripe grapes and is not concerned about potential acidity losses in warmer years because the wines have other components that bring balance. He and his younger brother, Camille, work their family's vineyards in La Petite Montagne, a sub-section of Champagne's Montagne de Reims, located west of Reims. La Petite Montagne is home to some regional luminaries and top talents. He explained, "I'm sure that I don't produce the best wine in the world. But I produce my wine, and they have my identity and the identity of my terroirs."

| | | | | Frontline | | Discounts | |
|----|--------------------------|-----|----|-----------|--------------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| NV | Champagne, 1er Cru, Brut | 750 | 12 | | 2026 Arrival | | |

ERIC COLLINET

CÔTES DE BARS - CHAMPAGNE

www.thesourceimports.com/producers/eric-collinet

Eric Collinet moved to Bragelogne-Beauvoir in 1987 from Limousin, a cow town famous for a breed of cattle with the same name. Twenty minutes by car from the center of Les Riceys, one of Champagne's southernmost regions on the Côte des Bar, famous for its Pinot Noir bubbles and unique appellation still rosé, Rosé des Riceys, he has 2.25 hectares of Pinot Noir and Chardonnay and land for truffles. Agroforestry, organic (certified), and biodynamic practices underpin "all of my actions: the respect of the seasons, nature and its rhythm; to listen to nature quietly and with patience to look at it and accompany it."

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|--------------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2014 | Champagne, Extra Brut, <i>Temporis</i> (Disg 11.21) | 750 | 12 | | 2026 Arrival | | |

ELISE DECHANNES

CÔTES DE BARS - CHAMPAGNE

www.thesourceimports.com/producers/elise-dechannes

Elise Dechannes runs a petite domaine under biodynamic culture in Les Riceys, two hamlets (Ricey-Bas and Ricey-Haut) that share a small appellation in the south of Champagne known for its rosé, Rosé des Riceys, just an hour drive northeast of Chablis. The character of the Pinot Noir in this region is exceptional and unique. Through her range (almost entirely composed of Pinot Noir based Champagnes and one still wine rosé) the through line of deep but elegant sappiness in the palate and ethereal, wildly complex aromas seem to truly come from this particular place. All of her Champagnes have no dosage. Her Rosé des Riceys is a well-worth-it, juicy and tremendously complex and delicious rosé with real stuffing; it alone brings greater meaning to rosé. Champagne Essentielle is made entirely from Pinot Noir from Les Riceys and her Champagne Chardonnay Brut Nature is a great view into her more distinguished wines.

| | | | | Frontline | | Discounts | |
|------|-------------------------------|-----|----|-----------|--------|-----------|----------|
| | | | | Case | Bottle | 5% | 10% |
| 2018 | Champagne, Chardonnay | 750 | 12 | | | | Sold Out |
| 2018 | Champagne, <i>Liberté</i> | 750 | 12 | | | | Sold Out |
| 2020 | Champagne, <i>Essentielle</i> | 750 | 12 | | | | Sold Out |

TAISNE RIOCOUR

CÔTES DE BARS - CHAMPAGNE

www.thesourceimports.com/producers/taisne-riocour

Established in Champagne in 1837, the de Taisne family decided to bottle their own wines in 2014. Located in Champagne's most southerly region, the Aube's Les Riceys, known as the Barséquanais, is just on the border of the Côte d'Or. Pinot Noir is the focus (as well a little Chardonnay); it's grown on rocky calcareous clay and silt topsoil, on a bedrock of Jurassic limestone marl and calcareous mudstones with a more blocky geometric shape than Chablis' flaky, friable, fossil-rich Kimmeridgian limestone marls. All wines are hand-harvested and fermented in 25hl-200hl steel vats for 10-15 days with the assistance of neutral Champagne yeasts when needed, and they undergo complete malolactic fermentation. Sulfites are added during pressing, at the end of malolactic, and again at disgorgement, with a Total SO₂ of 40-60 mg/L. The wines are then filtered before aging in bottle.

| | | | | Frontline | | Discounts | |
|----|---|-----|----|-----------|---------|-----------|----------|
| | | | | Case | Bottle | 5% | 10% |
| NV | Champagne, <i>Blanc de Noirs</i> , Brut | 750 | 12 | | | | Sold Out |
| NV | Champagne, <i>Grande Réserve</i> , Brut - 18 bottles left | 750 | 12 | \$492.00 | \$41.00 | NET | \$36.90 |

CHEVREUX-BOURNAZEL

LA VALLÉE DE LA MARNE - CHAMPAGNE

www.thesourceimports.com/producers/la-parcelle

Among the multitude of producers who have been looking beyond Champagne's initial grower-producer movement – a movement of growers that began to break free of the big houses and to produce their own wines, typically focused on single plots – are two young and enthusiastic winemakers, Stéphanie Chevreux and Julien Bournazel, of Champagne La Parcelle. Since their debut vintage in 2012, they have been laser-focused on a more homeopathic approach, not only in the vineyards, but in the cellar too. Upon the acquisition of their first vineyard, a 0.4 ha parcel on the Côteau du Barzy, Stéphanie and Julien immediately began the conversion to biodynamic practices, and to the naked eye it's evident their land is happy and thriving. The cover crop is verdant with an array of wild thyme, carrots, tomatoes, fruit trees and all things life.

| | | | | Frontline | | Discounts | |
|------|--|-----|---|-----------|----------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2018 | Champagne, <i>La Capella</i> - 14 bottles left | 750 | 6 | \$720.00 | \$120.00 | NET | NET |

ALEXANDRE DÉRAMÉ (MORANDIÈRE)

MUSCADET - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/alexandre-derame

After six years of enology school in Nantes, the humble Alexandre Déramé took over his family estate winery. Although his total production is medium-sized, his yields are among the lowest in Muscadet; his *Vieille Vignes* bottle quantities are minuscule. Organic conversion began in 2023 with the objective of having the entirety certified within five years. Morandière is a tiny commune in gently rolling hills in Mouzillon, one of the most highly regarded wine villages in Muscadet. Mouzillon is distinctive for its soils high in concentration of gabbro (a metallic-flecked, pale green and black, hard igneous rock developed through slow cooling of basaltic magma) with loamy soil of orange-colored silex and quartz-like rocks. This unique rock imparts the wines with tremendous power and tension.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Muscadet Sèvre et Maine, <i>La Morandière</i> , Sur Lie - Stock on hold - please inquire | 750 | 12 | \$144.00 | \$12.00 | \$11.40 | \$10.80 |
| 2024 | Muscadet Sèvre et Maine, <i>La Morandière</i> , Sur Lie | 750 | 12 | \$162.00 | \$13.50 | \$12.82 | \$12.15 |
| 2023 | Muscadet Sèvre et Maine, <i>Domaine du Moulin</i> | 750 | 12 | \$144.00 | \$12.00 | \$11.40 | \$10.80 |

FORTERESSE DE BERRYE

SAUMUR - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/forteresse-de-berrye

Forteresse de Berrye's expressive and terroir-focused wines are crafted in a simple and direct way. Its new owners, Gilles, an agronomist and agricultural engineer (among the many métiers of his diverse professional life), and his wife, Sandra, have eliminated the use of all chemical applications in 2019 and began organic culture in 2021; they expect certification by 2024. They began to replace the missing pieds (vine stocks) with high-quality oriented biotypes and planted six hectares of trees on the 26-hectare property (12.5ha of vines) to improve the overall biodiversity of the landscape in support of the forest-capped hill. For them, agroforestry is crucial for repairing the land, though luckily for them (and us), the property's many parcels were well-tended and not destroyed by excessive use of synthetic products prior to their arrival. Gilles says that the land was in quite good shape overall due to the few annual treatments in this low precipitation and low humidity area of Saumur, perhaps one of the driest areas of the Loire Valley overall due to the rain shadow of the Armorican Massif to the west. Many of the old Chenin Blanc bottles left behind in the deeply quarried tuffeau limestone caves by its former owner drink well, with only the quality of the cork being the determining factor.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Crémant de Loire, Extra Brut - Stock on hold - please inquire | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2020 | Saumur, Blanc, <i>Coeur pour Coeur</i> - Stock on hold - please inquire | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2022 | Saumur, Blanc, <i>Les Bourgères</i> - Stock on hold - please inquire | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2020 | Saumur, Rouge, <i>Corps pour Corps</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2022 | Saumur, Rouge, <i>Clos de Berrie</i> | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |

LES INFILTRÉS

SAUMUR - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/les-infiltrés

Based in Saumur Puy-Notre-Dame, a new focal point for colder climate Chenin Blanc and Cabernet Franc, the enthusiastic and charming Frédéric Hauss enters the wine world as a former cinematographer who worked extensively behind the camera for the big screen and TV. In his early forties, and in the middle of the Covid pandemic, he decided to redirect into this equally artistic life that provides a greater connection to nature. Some are quick to understand fundamentals (perhaps those who already mastered them in another craft are advantaged), and it's clear that Fréd also understands artistic composition, and already how to craft a wine to capture emotion, discreetly.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| NV | Vin de France, <i>Raging Bulles</i> (Sparkling Chenin Blanc) | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2022 | Vin de France, <i>Itinéraire Bis</i> (Chardonnay) | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2022 | Vin de France, <i>Une Histoire Vraie</i> (Saumur Blanc) | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2022 | Vin de France, <i>Une Histoire Vraie</i> (Saumur Puy-Notre-Dame Rouge) - Stock on hold - please inquire | 750 | 12 | \$336.00 | \$28.00 | NET | NET |

ARNAUD LAMBERT

SAUMUR - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/arnaud-lambert

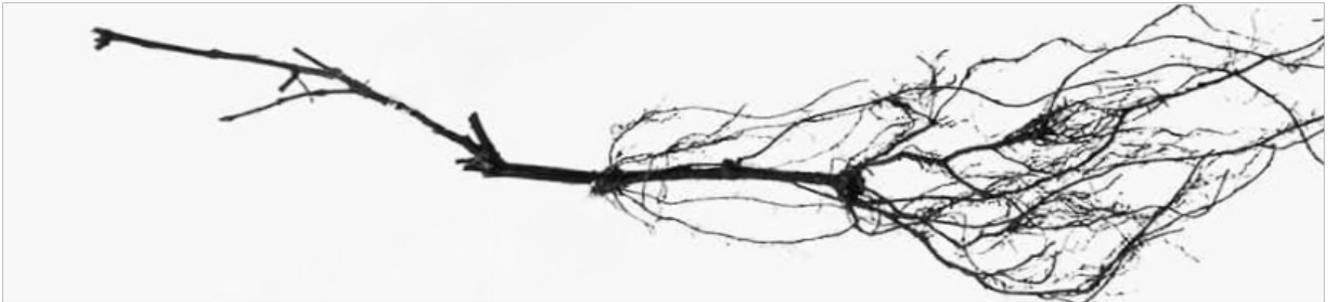
The rise of Arnaud Lambert is no surprise. Since our wines from the 2010 vintage, his potential was obvious – not only with what skills he already possessed, but how clear it was that he would sharpen them and grow into the spectacular talent he has become. What's most incredible about Arnaud is his ability to churn out such quality with nearly twenty different cuvées rendered from more than forty hectares of vineyards. His wines are spectacularly etched jewels, short on pretension and confection, and long on harmonious depth and purity. Everything from his entry-level reds and whites is astounding within its price range, and the upper class of the range developed for more time in the cellar are striking and warrant exploration for any serious Loire Valley wine enthusiast. Domaine Arnaud Lambert, a relatively new name, was established through the merger of two labels in 2017: Domaine de Saint-Just and Château de Brézé.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|----------------------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| NV | Crémant de Loire Blanc - Stock on hold - please inquire | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| NV | Crémant de Loire Rosé - Stock on hold - please inquire | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2023 | Saumur Blanc, <i>Les Parcelles</i> - Stock on hold - please inquire | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2023 | Saumur Blanc, <i>Midi</i> - Stock on hold - please inquire | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2020 | Saumur Blanc, <i>La Rue</i> | 750 | 12 | \$600.00 | \$50.00 | NET | NET |
| 2022 | Saumur Rouge, <i>Mazurique</i> - Stock on hold - please inquire | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2023 | Saumur Champigny, <i>Les Terres Rouges</i> | 750 | 12 | January 2026 Arrival | | | |

VINEYARD QUICKIE: DRY FARMING

Dry farming is a technique that eschews supplemental irrigation—relying completely on the rainfall (and subterranean water) on a given plot. Drip irrigation as we know it was invented and developed in Israel in the 1960s to farm crops in desert climates with limited access to irrigation water and it's an efficient way to increase vineyard yields. While irrigation is not permitted in many European wine regions to maintain a certain elevated quality, climate change will force some to reconsider.

To keep things simple, dry farming has several potential quality advantages over drip irrigation. For one thing, dry-farmed vineyards tend to have deeper root systems because roots grow to where the water flows, which makes the vines work hard for their water. If doing so is their only option for survival, they're gonna keep moving downward! Of course, soil texture is a major factor: sandy and rocky soils have a harder time retaining water than those rich in clay that naturally hold onto it. Also, bedrock types have different water retention capacities. Depending on the source bedrock, the derived soil will tend to have various textures and compositions that might enhance water retention, for instance, a bedrock of compact limestones that can play a role as a water reservoir and improve the upward movement of water. Another aspect to consider is soil depth which can prevent too much saturation during heavy rainfalls while acting as a water reservoir during periods of drought.



Drip-irrigated vines tend to have clustered root systems at the surface because the water supply is located there. Frequent shallow irrigation in one particular spot will keep roots from exploring deeper into the soil, picking up interesting nutrients along the way that have the potential to increase the complexity of the grapes it produces.

The soil near the surface tends to be the highest in organic matter and most fertile. When coupled with plentiful water, it stands to reason that the complexity of the fruit is more likely to be diluted, which leads to diminished structure for the wines. Dry-farmed vines with developed root systems have the advantage of not needing to rely on an external water source and can access a deep supply that renders big heat waves at the surface less dramatic in their effects. However, extreme drought conditions continue to challenge dry-farmed vineyards. In California, this translates to the vines being slower to metabolize their malic acid, which slows ripening, and improves acid retention with less sugar development, resulting in riper grapes!

Irrigation (especially late in the season) promotes more vegetative growth via the hormone auxin, which tricks the vines into continued growth and development of more sugar at the expense of ripening the seeds. Dry farming promotes the healthy development of all plant hormone cycles throughout the year. It can also yield more concentrated flavors, gearing a wine toward quality over quantity. While it saves an enormous expense on vineyards and can potentially make better wine, it can also be riskier for growers in drought-prone areas, making it a challenging decision for many growers.

Researched and written by Ryan Stirm, Ted Vance, and Ivan Rodriguez, PhD Geology.

FABRICE ESNAULT - DOMAINE LA GIRAUDIÈRE

SAUMUR - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/giraudiere

Third-generation winegrower Fabrice Esnault has more than 20 hectares in Saumur-Champigny's municipalities of Montsoreau and Turquant, and Saumur's most famous commune, Brézé. Devoid of all herbicides and pesticides and sustainably farmed, the vines average 35 years old, the oldest being about 75. The focus is on Chenin Blanc and Cabernet Franc, though he also grows Chardonnay, Grolleau Gris, and Grolleau Noir. Brézé vineyards are tuffeau limestone, clay and sand, and Saumur-Champigny has deeper clay top soils on tuffeau bedrock. Selected local yeasts are employed when needed, and the whites are fermented and aged in fiberglass and old oak barrels without malolactic fermentation, filtered before bottling, and sometimes fined. Saumur-Champignys ferment for three weeks in fiberglass with gentle extractions at low temps (~20°C), followed by eight months in old barrels with light filtration or fining, if needed.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Saumur Blanc, <i>L'Ardillon de Breze</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2022 | Saumur Blanc - Stock on hold - please inquire | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2018 | Saumur Champigny, <i>Les Meuniers - 2 bottles left</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2019 | Saumur Champigny, <i>Les Meuniers</i> - Stock on hold - please inquire | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |

NICOLAS POINTEAU

CHINON - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/nicolas-pointeau

Nicolas Pointeau works alongside his wife Marielle on their Chinon vineyard terraces composed of deep river gravel beds, with some further away from the Loire Valley on tuffeau limestone bedrock terraces with loamier soils than what would typically be found in Saumur-Champigny further to the west. Their entire vineyard stable of Cabernet Franc and a smaller quantity of Chenin Blanc is organically certified and their cellar practices are low-tech and straightforward with natural fermentations and aging in a mix of steel or very old 228-L French oak barrels.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Chinon, Rouge, <i>Tradition</i> | 750 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 |
| 2020 | Chinon, Rouge, <i>Les Tonnelieres</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 * |
| 2020 | Chinon, Rouge, <i>Vieilles Vignes</i> - Stock on hold - please inquire | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |

FRANÇOIS DELAUNAY - DOMAINE DE LA LANDE

BOURGUEIL - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/domaine-de-la-lande

Bourgueil and Saint-Nicolas-de-Bourgueil's Domaine de la Lande is run by François Delaunay, the most recent generation in a long family line of this organic certified domaine. Their vineyards are located just north of Bourgueil's town center, and mostly on clay topsoil with more root contact in the underlying tuffeau bedrock further up the hill. The quality of the fruit is well preserved through their élevage in large old French oak foudre and medium-sized barrels, and concrete. François's are classic Loire Valley Cabernet Franc at their vin de garde finest: beautiful when young, and even more striking after decades in the bottle.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Bourgueil, <i>Domaine</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2015 | Bourgueil, <i>Prestige - 20 bottles left</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2017 | Bourgueil, <i>Prestige</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |

PATRICK BAUDOIN

ANJOU - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/patrick-baudouin

Patrick Baudouin's views on wine are as unfiltered as his methods, shaped by decades of organic viticulture and natural winemaking; though he adds sulfites to his wines at bottling. Patrick's vineyards, certified organic but exceeding the certification's expectations, are a reflection of his precise, forceful nature. And while many modern dry Chenin Blancs hum with electricity and tension, Baudouin's wines purr with silky acidity, reminding us that beauty can still speak in whispers. He has 13.5 hectares in Anjou, Coteaux du Layon and Savennières that rest on ancient volcanic and metamorphic soils, where the conditions are ideal for producing both dry Chenin Blanc the region's historic botrytised sweet wines.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Savennières Blanc, <i>Bellevue</i> | 750 | 12 | | | Sold Out | |
| 2019 | Anjou Blanc, <i>Le Clos des Bruandières</i> | 750 | 12 | | | Sold Out | |
| 2022 | Coteaux-du-layon, <i>Les Bruandières</i> - Stock on hold - please inquire | 750 | 12 | \$816.00 | \$68.00 | NET | NET |

* - Special Pricing Available

CAROLE KOHLER - JARDINS DE FLEURY

ANJOU - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/carole-kohler-jardins-de-fleury

On the historic 15th-century Fleury estate, the humble and spirited Carole Kohler crafts organic, and biodynamic, no-sulfite-added Chenin Blanc on schists of the Massif Armoricain and Cabernet Franc on Jurassic Tourcain limestone of the Paris Basin. A former chemist turned vigneronne, she and her husband, architect and hobby historian Brice Kohler, revived its properties historic connection to viticulture in Thouars, on the southern frontier of Anjou, where vineyards had nearly vanished after shifting appellation laws with the creation of the European Union. A self-contained world, Fleury is a haven of ancient forests where biodiversity thrives, untainted by neighboring agriculture. Carole's light-handed approach yields wines that channel the voice of the land, rewriting the history of this once-forgotten terroir. And with wines like these, it's only a matter of time before others follow.

| | | | | Frontline | | Discounts | |
|------|--------------------------------|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Chenin Blanc, <i>Sequoia</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2023 | Chenin Blanc, <i>La Source</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2022 | Cabernet Franc, <i>Jardin</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2023 | Cabernet Franc, <i>Jardin</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |

VINCENT BERGERON

MONTLOUIS-SUR-LOIRE - VALLÉE DE LA LOIRE

www.thesourceimports.com/product-category/france/loire-valley/vincent-bergeron

On the rolling hills and floodplains of the Loire River's Montlouis-sur-Loire, the humble and gentle Vincent crafts his finely tuned certified organic Chenin Blanc (still and sparkling) and Pinot Noir wines from 3.4ha of vineyards grown on limestone bedrock, perruches (fossils, lithified clay, flint/silex), sandstone, clay, and limestone rock topsoil. These "natural" wines are spontaneously fermented and aged in French oak barrels (some in fiberglass) most without any addition of sulfites. With his concession to nature and commitment to honor the season, sans maquillage, sin compromise, he sets his wines on a direct course, showcasing each season's gifts and challenges, allowing his wines to freely express the mark of their birth year. Warm vintages (like 2020) taste of a season's richer fruits and softer palate while still being delicate and complex. Cold years (like 2021) are brighter, fresher, more tense and rapier-sharp with a gentle and welcome stab.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Vin de France, <i>Certains l'aiment Sec</i> (Sparkling Chenin) | 750 | 12 | \$348.00 | \$29.00 | NET | NET |
| 2022 | Vin de France, <i>Certains l'aiment Sec</i> (Sparkling Chenin) | 750 | 12 | \$336.00 | \$28.00 | NET | NET |
| 2022 | Vin de France, <i>Matin Midi et Soir</i> (Chenin Blanc) | 750 | 12 | \$396.00 | \$33.00 | NET | NET |
| 2022 | Vin de France, <i>Maison Marchandelle</i> (Chenin Blanc) | 750 | 12 | \$420.00 | \$35.00 | NET | NET |
| 2021 | Vin de France, <i>Un Rouge Chez Les Blancs</i> (Pinot Noir) | 750 | 12 | \$396.00 | \$33.00 | NET | NET |

NICOLAS RENARD

MONTLOUIS-SUR-LOIRE - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/nicolas-renard

Now in his sixties, Nicolas Renard is one of the natural wine movement's quiet godfathers. All his vineyards are tended in an organic and natural way, and his wines are slow fermentations that often take more than half a decade to finish. Sulfites, finings, and filtrations are not used with any of his wines. Nicolas and his wines are famous in the Japanese underground natural wine market and his production levels are no more than a few hundred cases per year.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|----------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2017 | Vin de France, <i>Jeanne</i> (Sauvignon Blanc) | 750 | 12 | | Sold Out | | |
| 2017 | Vin de France, <i>J</i> (Sauvignon Blanc) | 750 | 12 | | Sold Out | | |
| 2017 | Vin de France, <i>Jade</i> (Chardonnay) | 750 | 12 | | Sold Out | | |

VALLÉE MORAY

MONTLOUIS-SUR-LOIRE - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/domaine-vallee-moray

Hervé Grenier purchased Domaine de la Vallée Moray in 2014 from Husseau and Nouy plots from Domaine Les Loges de la Folie. His certified organic 10 hectares (six of Chenin Blanc, the remainder primarily Pinot Noir and Gamay) are in Montlouis-sur-Loire with soils of perruches (fossils, lithified clay, flint/silex), sand, and clay, atop a bedrock of tuffeau limestone. Classified as AOC Montlouis-sur-Loire or Vin de France, he harvests by hand from a range of old vines (50-100 years old) and ferments naturally. The wines spend varying lengths of time sur lie in old casks, with no sulfur additions or filtration.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2015 | Vin de France Rouge, <i>Côt Libri</i> (Malbec) | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |

* - Special Pricing Available

THOMAS FRISSANT

MOSNES - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/thomas-frissant

After refining his craft in celebrated vineyards and cellars of Burgundy, the Northern Rhône, and Bandol, and completing harvests in New Zealand and Australia, twenty-seven-year-old Thomas Frissant returned in 2019 to his family's fourteen hectares in the Touraine Amboise appellation. Perched just twenty-five kilometers east of Tours, one kilometer south of the Loire River above the floodplain commune of Mosnes, he immediately embraced organic viticulture by converting his clay and silex plots, planted between the 1940s and 1990s with Sauvignon, Chenin, Chardonnay, Gamay, Grolleau, and Côt, achieving certification by 2022. Thomas now crafts wines with precision unpretentious yet impeccably made. Anchored in these quiet yet storied terroirs of the Loire, his range offers clear and honest expressions of this historic enclave.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|--------------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2024 | Vin de France, Sauvignon Blanc, 'Le Chapeau Comte' | 750 | 12 | | Arrival 2026 | | |
| 2024 | Vin de France, Chardonnay, 'Tout En Canon' | 750 | 12 | | Arrival 2026 | | |
| 2023 | Vin de France, Chenin Blanc, 'Le Perruches' | 750 | 12 | | Arrival 2026 | | |
| 2023 | Vin de France, Gamay, 'Tout En Canon' | 750 | 12 | | Arrival 2026 | | |

FRANÇOIS CROCHET

SANCERRE - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/francois-crochet

Meeting François for the first time reveals an intense but shy vigneron. Once asked a question about his wines, his bright blue laser eyes dig in and his mouth moves a mile a minute. François graduated from the famous enology school in Beaune, France. After school, he cut his teeth by working at Domaine Bruno Clair. François took over his father's winery not too long ago and has been turning heads everywhere, first in France and now here. He is one of the first to pick in Sancerre so the acidity of his wines rage, without the green notes. The Sancerre region sits on top of a series of hills and small valleys that were once under the ocean. The ocean deposited all sorts of calcium rich shells from ancient sea-life. In the case of Sancerre, the rock and soil is a mixture of limestone marl, chalk, flint and variations of light to heavy clay, giving a broad range of style amongst the appellation.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|----------------------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Sancerre, Rosé - Stock on hold - please inquire | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2023 | Sancerre, Blanc | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2022 | Sancerre, Blanc, <i>Les Chêne Marchand</i> - Stock on hold - please inquire | 750 | 6 | \$276.00 | \$46.00 | NET | NET |
| 2023 | Sancerre, Blanc, <i>Les Amoureuses</i> | 750 | 12 | | January 2026 Arrival | | |
| 2023 | Sancerre, Blanc, <i>Les Exils</i> | 750 | 12 | | January 2026 Arrival | | |
| 2023 | Sancerre, Blanc, <i>Le Petit Chemarin</i> | 750 | 12 | | January 2026 Arrival | | |
| 2023 | Sancerre, Blanc, <i>Le Grand Chemarin</i> | 750 | 12 | | January 2026 Arrival | | |
| 2023 | Sancerre, Rouge | 750 | 12 | | January 2026 Arrival | | |
| 2022 | Sancerre, Rouge, <i>Les Marnes</i> | 750 | 12 | | Sold Out | | |

CHÂTEAU DE TRACY

POUILLY-FUMÉ - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/chateau-de-tracy

The renowned Pouilly-Fumé estate, Château de Tracy, is one of France's most historic and has been owned by the same family for more than six hundred years. The estate vineyards were replanted in the 1950s with massal selections from their vineyards suggested by Maxime Bourret, the château's wine director, to be the oldest DNA of Sauvignon Blanc known in the Loire Valley. The culture in the vineyards is done with organic methods and treatments without certification due to disagreements concerning the overall lack of thorough examination by the governing bodies who confer these credentials. Work in the cellar is done with the intention to highlight their clay-rich, kimmeridgian marl and silex bedrock terroirs. The first Pouilly-Fumé in the range, "Mademoiselle T," is made in a more fruity fashion, while the "Château de Tracy" is more serious and maintains a greater depth of complexity. The "Haute-Densité" is from a kimmeridgian marl and clay vineyard with 17,000 vines per hectare (it's now illegal to plant so many vines per hectare), and it's a wine of magnitude and core strength. The recent addition of Tracy & Cie wines to their range is worthy of exploration from this singular estate also on kimmeridgian marl bedrock and clay topsoil.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|--------------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Pouilly Fumé, Blanc, <i>Mademoiselle de T</i> | 375 | 12 | \$204.00 | \$17.00 | NET | NET |
| 2024 | Sauvignon Blanc, <i>Les Marnes</i> (Tracy & Cie) | 750 | 12 | | Arrival 2026 | | |
| 2023 | Menetou-Salon, Blanc, <i>Les Marnes</i> (Tracy & Cie) - 2 bottles left | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2024 | Pinot Noir, <i>Les Marnes</i> (Tracy & Cie) | 750 | 12 | | Arrival 2026 | | |
| 2020 | Menetou-Salon, Rouge, <i>Madame des Fontaynes</i> (Tracy & Cie) | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2022 | Menetou-Salon, Rouge, <i>Les Marnes</i> (Tracy & Cie) | 750 | 12 | \$260.00 | \$21.67 | \$20.58 | \$19.50 |

* - Special Pricing Available

JEAN COLLET

CHABLIS - BOURGOGNE

www.thesourceimports.com/producers/jean-collet

At age twenty-one, Romain Collet took over the entire estate and began to make decisions in the cellar. His father, Gilles, was forced into early retirement due to nerve damage in his leg and back. Immediately upon taking the reins, Romain began to experiment with organic and biodynamic farming as well as using natural yeasts. His relentless desire for improvement powers the future of Collet, which continues to inch closer with each vintage toward the elite of Chablis. The Collet style finds themselves right in the middle of two schools of thought regarding Chablis. One advocates for stainless steel tank aging out of the belief that the purity of terroir is best expressed unadulterated by oak, and the other is based around the needs of oak to soften its taut acidic structure and to sculpt wines that are grown in deeper clay soils. The Collets compromise by using older wood barrels in their higher end wines grown on richer soils and stainless steel with their most mineral and precise wines.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|------------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Saint-Bris Sauvignon - Stock on hold - please inquire | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2023 | Chablis - Stock on hold - please inquire | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2022 | Chablis, <i>Vallée de Valvan</i> | 750 | 12 | \$348.00 | \$29.00 | NET | NET |
| 2022 | Chablis, 1er Cru <i>Montmains</i> | 750 | 12 | \$432.00 | \$36.00 | NET | NET |
| 2022 | Chablis, 1er Cru <i>Butteaux</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2022 | Chablis, 1er Cru <i>Forêts</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2022 | Chablis, 1er Cru <i>Montée de Tonnerre</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2022 | Chablis, 1er Cru <i>Vaillons</i> - Stock on hold - please inquire | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2023 | Chablis, Grand Cru <i>Les Clos</i> - Stock on hold - please inquire | 750 | 12 | \$1,008.00 | \$84.00 | NET | NET |

CHRISTOPHE ET FILS

CHABLIS - BOURGOGNE

www.thesourceimports.com/producers/domaine-christophe-et-fils

Sebastien Christophe is the man of mystery in Chablis. He comes from nearly nowhere and has quietly been climbing the ladder of Chablis stars. His winery is out of town and next to Petit Chablis vineyards that are upslope from the Grand Crus and a few of the famous premier crus he works with. Chablis can be a wine that expresses its terroir more clearly than any other region in the world. The winemaking choices certainly influence the impression of the wine but they never really lose that unmistakable Chablisienne character imprinted by its special limestone soils, the Chardonnay grape and tense acidity that is encouraged by a cool continental climate.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|------------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Petit Chablis - Stock on hold - please inquire | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2023 | Chablis, <i>Vieilles Vignes</i> | 750 | 12 | | | December Arrival | |
| 2023 | Chablis, 1er Cru <i>Fourchaume</i> | 750 | 12 | | | December Arrival | |
| 2023 | Chablis, 1er Cru <i>Mont de Milieu</i> | 750 | 12 | | | December Arrival | |
| 2023 | Chablis, 1er Cru <i>Montée de Tonnerre</i> | 750 | 12 | | | December Arrival | |
| 2024 | Chablis, Grand Cru <i>Les Preuses</i> | 750 | 12 | | | Arrival 2026 | |

THIERRY RICHOUX

IRANCY - BOURGOGNE

www.thesourceimports.com/producers/thierry-richoux

Once in a great while you stumble on a hidden gem, even one that has been in plain sight for decades. My first meeting with Thierry was one of my most eye-opening experiences. He is gentle, thin and soft-spoken with amazingly powerful hands that look like they could crush you with very little effort. This gorgeous village of Irancy is tucked in at the bottom of a very small amphitheater about 20 minutes from the center of Chablis. It shares the same basic geology as Chablis: Portlandian limestone on the upper sections and Kimmerigeian limestone inside of the sloped areas. Irancy is a special climate for Pinot Noir because of its horseshoe shaped amphitheater that faces south, west and north and holds in enough heat to just barely do the job.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|---------------------|-----|
| | | | | Case | Bottle | 5% | 10% |
| NV | Cremant de Bourgogne | 750 | 12 | | | Summer 2026 Arrival | |
| 2021 | Irancy, Rouge - Stock on hold - please inquire | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2021 | Irancy, Rouge, <i>Les Cailles</i> - Stock on hold - please inquire | 750 | 12 | \$396.00 | \$33.00 | NET | NET |
| 2021 | Irancy, Rouge, <i>Veaupessiot</i> - Stock on hold - please inquire | 750 | 12 | \$396.00 | \$33.00 | NET | NET |
| 2015 | Irancy, Rouge, <i>Palotte</i> | 750 | 12 | \$564.00 | \$47.00 | NET | NET |

GEOLOGY QUICKIE: CHABLIS

KIMMERIDGIAN LIMESTONE MARLS & PORTLANDIAN LIMESTONE

Kimmeridgian and Portlandian geology are side-by-side in several of France's winegrowing zones, sharing time and place, yet their influence on the vine diverges. Though Kimmeridgian strata are slightly older, both were formed in the Late Jurassic, around 150 million years ago. Kimmeridgian is a marl rich in fossilized marine life (especially *Exogyra virgula*), composed of limestone and clay. It's friable, water-retentive, and mineral-balanced—an ideal matrix where vines can thrive. By contrast, Portlandian is a purer, harder limestone (over 95 percent calcium carbonate), with little clay and sparse fossil content. These distinctions may seem subtle, but are anything but for the vine.

Both formations appear together in some of France's most emblematic wine regions, most notably Chablis and the southern end of Champagne, in the Côte des Bar (or Aube). The classical vineyards in Chablis are rooted in Kimmeridgian bedrock, while the higher slopes of Petit Chablis rest on Portlandian layers that cap the older marls. There's a similar pattern in the Aube, where celebrated parcels—particularly around Les Riceys, Bar-sur-Seine, and Montgueux—tend to lie over Kimmeridgian marl; the region does not formally classify vineyards by soil type.



Left: Extremely friable Kimmeridgian marl. Right: Portlandian limestone (left) and Kimmeridgian limestone marl (right).

These soils matter because of both structure and chemistry. Kimmeridgian's limestone-clay mix balances water retention and drainage, with a friable texture that encourages deep rooting. Its alkaline pH preserves nutrients, and its microbial richness fosters vine health and complexity.

With its dense and calcitic structure, Portlandian limestone retains less water and tends to support shallower roots. Its compact form warms more quickly, often leading to earlier ripening and simpler, fruit-driven wines. While capable of high quality, Portlandian sites rarely match the nuance or longevity of their Kimmeridgian counterparts.

In some parcels, especially older ones, deeply rooted vines may access fractured Kimmeridgian marl beneath a surface layer of Portlandian. One walk along the upper Grand Cru slope reveals more Portlandian scree at the surface than Kimmeridgian fragments—but what lies below may still drive the wine. The best growers recognized this long before geologists confirmed it.

While Portlandian vineyards have their place—offering charm, immediacy, and fruit—they rarely speak with the same depth or mineral resonance. For those who seek longevity and transparency of site, Kimmeridgian remains the ground most worth walking.

DAVID DUBAND

CÔTE DE NUITS - BOURGOGNE

www.thesourceimports.com/producers/david-duband

Much like his brisk improvement in David's English, the quality and integrity of his wines and vineyards have advanced at a rapid pace since he took over in 1991, while still attending winemaking school. In 1999 he abandoned conventional farming and by 2006 was completely organic. An overhaul of his vineyard protocol was a dramatic step that allowed an evolution in his winemaking style, which has become more sensitive, more precise, in an attempt to articulate a more intimate engagement with his terroir. Over the last five vintages or so, he extracts less, uses less oak and has increased his percentage of whole cluster fermentations. These changes and the beauty of the plots he purchased from Jacky Truchot (now-retired, but in his day a vigneron with terrific collection of very old vineyards and a cult following of Burgundy lovers), David's wines are turning the heads of both his colleagues in Burgundy and wine lovers around the world.

| | | | |
|--|-----|----|---------------------------------|
| Bourgogne Hautes Côtes de Nuits, Chardonnay | 750 | 12 | Please inquire for availability |
| Coteaux Bourgogne, Rouge | 750 | 12 | Please inquire for availability |
| Bourgogne, Rouge | 750 | 12 | Please inquire for availability |
| Côtes de Nuits Village, Rouge | 750 | 12 | Please inquire for availability |
| Hautes Côtes de Nuits, Rouge, <i>Louis Auguste</i> | 750 | 12 | Please inquire for availability |
| Gevrey Chambertin | 750 | 12 | Please inquire for availability |
| Morey Saint Denis, Rouge | 750 | 12 | Please inquire for availability |
| Morey Saint Denis, <i>1er Cru Clos Sorbe</i> | 750 | 12 | Please inquire for availability |
| Morey Saint Denis, <i>1er Cru Les Broc</i> | 750 | 12 | Please inquire for availability |
| Chambolle Musigny | 750 | 12 | Please inquire for availability |
| Chambolle Musigny, <i>1er Cru Sentiers</i> | 750 | 12 | Please inquire for availability |
| Chambolle Musigny, <i>1er Cru Gruenchers</i> | 750 | 12 | Please inquire for availability |
| Vosne Romanée | 750 | 12 | Please inquire for availability |
| Nuits-Saint-Georges | 750 | 12 | Please inquire for availability |
| Nuits-Saint-Georges, <i>1er Cru Thorey</i> | 750 | 12 | Please inquire for availability |
| Nuits-Saint-Georges, <i>1er Cru Pruliers</i> | 750 | 12 | Please inquire for availability |
| Nuits-Saint-Georges, <i>1er Cru Les Procès</i> | 750 | 12 | Please inquire for availability |
| Échezeaux, Grand Cru | 750 | 12 | Please inquire for availability |
| Clos Vougeot, Grand Cru | 750 | 12 | Please inquire for availability |
| Clos de la Roche, Grand Cru | 750 | 12 | Please inquire for availability |
| Charmes Chambertin, Grand Cru | 750 | 12 | Please inquire for availability |
| Latricières Chambertin, Grand Cru | 750 | 12 | Please inquire for availability |
| Chambertin, Grand Cru | 750 | 12 | Please inquire for availability |

A.F. GROS

VOSNE-ROMANÉE - BOURGOGNE

<http://www.af-gros.com/>

The A.F. Gros story is one of Burgundy's many extensive family trees. The domaine's vineyard holdings come from the union of François Parent in Pommard and Anne-Françoise Gros in Vosne-Romanée. The estate is now run by their children, Caroline Parent-Gros, who manages the commercial aspects, and her younger brother, Mathias Parent-Gros, whose charge is the vineyards and cellar. With Mathias' influence on the wine, the domaine is transitioning from bold, rich wines to today's style, led by elegance with less new wood and softer extractions.

| | | | |
|---|-----|----|---------------------------------|
| Beaune, Blanc, <i>1er Cru, Montrevenots</i> | 750 | 6 | Please inquire for availability |
| Moulin-à-Vent, <i>En Mortperay</i> | 750 | 12 | Please inquire for availability |
| Hautes Côtes de Nuits, Rouge | 750 | 12 | Please inquire for availability |
| Monthélie, Rouge | 750 | 12 | Please inquire for availability |
| Savigny-les-Beaune, Rouge, <i>1er Cru, Clos des Guettes</i> | 750 | 6 | Please inquire for availability |
| Gevrey Chambertin, Rouge | 750 | 12 | Please inquire for availability |
| Vosne-Romanée, <i>Aux Réas</i> | 750 | 6 | Please inquire for availability |
| Pommard, <i>1er Cru, Les Pezerolles</i> | 750 | 6 | Please inquire for availability |
| Échezeaux, Grand Cru | 750 | 6 | Please inquire for availability |
| Clos Vougeot, Grand Cru | 750 | 6 | Please inquire for availability |
| Richebourg, Grand Cru | 750 | 6 | Please inquire for availability |

RODOLPHE DEMOUGEOT

CÔTE DE BEAUNE - BOURGOGNE

www.thesourceimports.com/producers/rodolphe-demougeot

After starting in 1992, Rodolphe has amassed 8 hectares of vines in the Côte de Beaune and has upped the ante on everything he does. There are no chemical treatments for herbicides, pesticides or fertilizers and he follows the rhythm of the lunar cycle when moving his wines and making picking decisions. He plows his vineyards by horse and tractor to aerate the soils and to take out grasses and weeds. He doesn't carry the superstar terroirs in his range of wines, but the energy put toward getting the best out of his humble holdings is impressive and they deliver well above what is expected, even from the two important villages his wines come from: Pommard and Meursault.

| | | | |
|---|-----|----|---------------------------------|
| Bourgogne, Côte d'Or, Chardonnay | 750 | 12 | Please inquire for availability |
| Beaune, Blanc, <i>Clos Saint-Désiré</i> | 750 | 12 | Please inquire for availability |
| Meursault, Blanc | 750 | 12 | Please inquire for availability |
| Meursault, Blanc, <i>Limozin</i> | 750 | 12 | Please inquire for availability |
| Bourgogne, Vieilles Vignes | 750 | 12 | Please inquire for availability |
| Auxey-Duresses Rouge, <i>les Clous</i> | 750 | 12 | Please inquire for availability |
| Monthélie, <i>La Combe Danay</i> | 750 | 12 | Please inquire for availability |
| Savigny lès Beaune, Rouge, <i>1er Cru Les Peuillets</i> | 750 | 12 | Please inquire for availability |
| Savigny lès Beaune, Rouge, <i>Les Bourgeots</i> | 750 | 12 | Please inquire for availability |
| Beaune, Rouge, <i>les Beaux Fougets</i> | 750 | 12 | Please inquire for availability |
| Pommard | 750 | 12 | Please inquire for availability |
| Pommard, <i>Vignots</i> | 750 | 12 | Please inquire for availability |
| Pommard, <i>1er Cru Charmots, Coeur des Dames</i> | 750 | 12 | Please inquire for availability |

CHARDIGNY

SAINT-AMOUR - BEAUJOLAIS

www.thesourceimports.com/producers/domaine-chardigny

Pierre-Maxime and Victor-Emmanuel Chardigny took over their 18th-century family estate in 2015, located on the geological and appellation border between Beaujolais and Mâconnais. They are now joined by their brother Jean-Baptiste, who spent years as the chef de culture (vineyard manager) for Domaine Leflaive, a celebrated biodynamic grower in the Côte d'Or and Mâconnais. Together, they farm 20 hectares of organically certified vineyards in Saint-Amour and Saint-Véran, with Chardonnay grown in Jurassic limestone and clay, and Gamay in the acidic, igneous rock of France's Massif Central. Chardigny's Beaujolais style is clean and direct, a balance between classic Côte d'Or Pinot Noir and softer, semi-carbonic Gamay typical of modern Beaujolais, along with fresh, gentle, mineral-driven Chardonnay.

| | | | | Frontline | | Discounts | |
|------|--------------------------------------|------|--------|-----------|---------|-----------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2022 | Bourgogne, Chardonnay | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 * |
| 2022 | Beaujolais, Rouge, <i>Leynes</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2021 | Saint Amour, <i>A La Folie</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2020 | Saint Amour, <i>Clos du Chapitre</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2021 | Saint Amour, <i>Clos du Chapitre</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |

JUSTIN DUTRAIVE

FLEURIE - BEAUJOLAIS

www.thesourceimports.com/producers/justin-dutraive

After some harvest work abroad and numerous years of wine school, Justin, the second offspring of Jean-Louis Dutraive, broke ground on his own label in 2015. He's spent most of his adult life working for his famous father, and like his father's wines, his are gentle and fun, with seriousness brewing within. Open to experimentation, Justin's range is in constant motion each season. All his parcels are rented and worked by himself with organic methods and usually without added sulfites.

| | | | | Frontline | | Discounts | |
|------|--|------|--------|-----------|---------|-----------|---------|
| | | Case | Bottle | 5% | 10% | | |
| 2023 | Beaujolais, <i>Les Bulands</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2023 | Beaujolais, <i>Les Tours</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET |
| 2023 | Régnié, <i>Les Bulliats</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET |
| 2023 | Fleurie, <i>La Madone</i> | 750 | 12 | \$480.00 | \$80.00 | NET | NET |
| 2020 | Fleurie, <i>La Madone - 1 Magnums left</i> | 1500 | 6 | \$480.00 | \$80.00 | NET | NET |
| 2018 | Fleurie, <i>Chapelle des Bois - 5 Magnums left</i> | 1500 | 6 | \$420.00 | \$70.00 | NET | NET |

FAMILLE DUTRAIVE

FLEURIE - BEAUJOLAIS

www.thesourceimports.com/producers/dutraive

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-----|
| 2022 | Chiroubles - 2 bottles left | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2023 | Chiroubles, <i>Lieu Dit Javernand</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2020 | Chénas, <i>Les Perelles</i> - 11 bottles left | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2023 | Chénas, <i>Les Perelles</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2020 | Fleurie, <i>Lieu-Dit Champagne</i> - 11 bottles left | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2023 | Fleurie, <i>Les Deduits</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2020 | Saint Amour, <i>Clos du Chapitre</i> - 9 bottles left | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2023 | Saint Amour, <i>Clos du Chapitre</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2023 | Moulin-à-Vent, (<i>Ophélie</i>) - 1 bottle left | 750 | 12 | \$360.00 | \$30.00 | NET | NET |

LA GRAND'COUR (J.L. DUTRAIVE)

FLEURIE - BEAUJOLAIS

www.thesourceimports.com/producers/dutraive

It's never too late for a renaissance and nearing the age of 60, Jean-Louis Dutraive has done just that. After prying him for what has happened since 2010, there seems to be no other answer outside of pure inspiration and enlightenment. You get the feeling it was always there but has just emerged over the last years. This extremely humble and hard-working vigneron has unintentionally become an iconoclastic vigneron within Beaujolais. He has found his own unique style of winemaking and has pushed his wines to a place that knows no equal. Fleurie is perhaps one of Beaujolais' most elegant appellations. It, like the other crus of Beaujolais, is scrunched up in the north half of Beaujolais and are dominated by more complex soils: schist and granite. At Jean-Louis' Fleurie vines, the soil is granite; the exception being the Brouilly, which is on limestone. All vineyards are farmed naturally with EU organic certification.

| | | | | Frontline | | Discounts | |
|------|--|------|----|---------------------------------|--------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Fleurie, <i>Chapelle des Bois</i> | 750 | 12 | Please inquire for availability | | | |
| 2023 | Fleurie, <i>Clos de la Grand Cour</i> | 750 | 12 | Please inquire for availability | | | |
| 2023 | Fleurie, <i>Cuvée Vieilles Vignes, Le Clos</i> | 750 | 12 | Please inquire for availability | | | |
| 2023 | Fleurie, <i>Vieilles Vignes, Champagne</i> | 750 | 12 | Please inquire for availability | | | |
| 2023 | Brouilly, <i>Cuvée Vieilles Vignes</i> | 750 | 12 | Please inquire for availability | | | |
| 2023 | Brouilly, <i>Cuvée Vieilles Vignes</i> | 1500 | 6 | Please inquire for availability | | | |
| 2023 | Fleurie, <i>Chapelle des Bois</i> | 1500 | 6 | Please inquire for availability | | | |
| 2023 | Fleurie, <i>Clos de la Grand Cour</i> | 1500 | 6 | Please inquire for availability | | | |
| 2023 | Fleurie, <i>Cuvée Vieilles Vignes, Le Clos</i> | 1500 | 6 | Please inquire for availability | | | |
| 2023 | Fleurie, <i>Vieilles Vignes, Champagne</i> | 1500 | 6 | Please inquire for availability | | | |

ANTHONY THEVENET

MORGON - BEAUJOLAIS

www.thesourceimports.com/producers/anthony-thevenet

Anthony Thevenet is a young vigneron with the fortune of playing with vines in Morgon that were planted as far back as the American Civil War; yes, 150-year-old vines. As he slowly builds up his production from his family's estate he spends his days working in the cellar of Jean-Marc Foillard, a job that followed an apprenticeship with another reputable producer, Georges Descombes. He works similarly in the vineyards like his teachers, without herbicides or pesticides, and works the soil around his vines by hand. He follows the principles of the natural wine movement but the wines remain strikingly clear from many flaws that adorn wines in this movement. The sandy and rocky soils, known as rotton rocks, of Morgon provide a certain structure and richness that is rarely matched by other crus. The famous hill of Cote du Py has a unique soil type that is mostly composed of schist, blue granite and volcanic rock produces the most powerful examples of Beaujolais. Morgon may be the Beaujolais' quintessential village.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|---------------------------------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Beaujolais, Blanc | 750 | 12 | \$336.00 | \$28.00 | NET | NET |
| 2023 | Beaujolais Villages - Stock on hold - please inquire | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2024 | Chénas | 750 | 12 | Arrival 2026 | | | |
| 2022 | Morgon | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2023 | Morgon | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2022 | Morgon, <i>Vieilles Vignes</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Morgon, <i>Le Clos</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Morgon, <i>Cuvée Centenaire</i> | 750 | 12 | Sold Out | | | |

LAB QUICKIE: COPPER SULFATE

Copper sulfate is not as common of a vineyard treatment in the US and most of the New World. Yet in Europe, it remains one of the most common fungicides for organic and biodynamic viticulture, though alternative treatments are being explored. It's applied during the vegetative growth cycle in rainy periods to combat downy mildew, a fungus that, like the global problem of powdery mildew, feasts on the plant's chlorophyll. Downy mildew is transported by water, making it somewhat predictable but powdery mildew is a sneakier variant; its spores travel through the air and don't need water to germinate, often requiring methodical sulfur spraying before symptoms even appear.

Our French PhD Enologist friend, Manu Gagnepain, says that he notices that more copper treatments result in grape skins becoming denser and harder, which gives them the desired protection against fungal diseases, such as botrytis. But if the treatment is applied late, it can make a wine's tannins drier while leaving a metallic sensation in the mouth. He adds that sometimes large producers make an unnecessary final copper treatment before harvest to give their grapes the impression of more complexity through more noticeable tannins and metallic sensations.



Still in the wines? Manu mentioned that if vines are sprayed less than three weeks before harvest there will likely be residual copper. It can also be easily identified early on by tasting the berries, which will have too much of a metallic sensation. Iron tanks with some kind of copper alloy in the door parts are still relatively common and leave a metallic residue, as can copper sulfate additions to wine in an attempt to resolve reductive elements. If residual copper exists in wines before bottling, it can be reduced using specific fining agents, including the natural clay called bentonite.

There's always a viticultural downside to copper; it sticks around and impairs root development while toxifying the soil for local flora and fauna. Next to herbicides, it's one of the most significant contributors to stunted root systems—these components of the plant that absorb most of the nutrients are fragile and thus the most impacted.

Thankfully, copper alternatives for mildew protection are being explored. Basic things like spraying bentonite clay directly on the leaves have positive results. Alternatives like essential oils and plant extracts from yucca, algae, sage, valerian, yarrow, beneficial fungus (*Trichoderma*), etc, show promise but their effectiveness remains inconsistent in high-disease-pressure conditions, particularly in very wet years when unfortunately, the success rate is often still low.

Researched and written by Ted Vance, and Ivan Rodriguez, PhD Geology.

CARTAUX BOUGAUD

CÔTES DU JURA - JURA

www.thesourceimports.com/producers/cartaux-bougaud

With their first harvest in 1973 on a small plot in L'Étoile, Anne-Marie Bougaud and Guy Cartaux acquired the Château de Quintigny in 1983, expanding their vineyards and fully committing to winegrowing. Their children, Nathalie and Sébastien Cartaux, took over in 1993, and today Sébastien continues to run the 20-hectare estate, which became organic certified in 2023. The estate produces Chardonnay and Savagnin from AOC L'Étoile, as well as reds (Poulsard, Trousseau, and Pinot Noir) from the Côtes du Jura. The wines are crafted in numerous cellars, including the ancient Château de Quintigny, using both traditional "ouillage" methods (with and without air space in the barrel) and the region's unique oxidative aging process, essential for producing the renowned Vin Jaune. Their objective with reds is to preserve the naturally fresh and bright fruit-led aromatics over rusticity, while their whites a core of acidity and structure led by the aromas, flavors and textures from the ancient noble practice of sous voile aging.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|--------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| NV | Crémant du Jura Brut, Blanc | 750 | 12 | | | Arrival 2026 | |
| 2022 | L'Étoile, Chardonnay, <i>La Côte des Vents</i> - Stock on hold - please inquire | 750 | 12 | \$324.00 | \$27.00 | NET | NET |
| 2022 | Côtes du Jura, Pinot Noir, <i>Château de Quintigny</i> - 10 bottles left | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 |

FAMILLE GARON

CÔTE-RÔTIE - VALLÉE DU RHÔNE

www.thesourceimports.com/producers/famille-garon

| | | | | Frontline | | Discounts | |
|------|---|-----|----|------------|----------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2019 | Côtes-du-Rhône, <i>Le Part de Vivants</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2020 | Côte-Rôtie, <i>Rochins</i> | 750 | 12 | \$1,260.00 | \$105.00 | NET | NET |

STÉPHANE ROUSSET

CROZES HERMITAGE - VALLÉE DU RHÔNE

www.thesourceimports.com/producers/domaine-rousset

Stephane Rousset's underground status as one of the best producers in the Northern Rhône Valley is about to end. It wasn't too long ago, in what we like to call the age of extraction, that producers making elegant wines were lost in the shuffle. One of the most diverse appellations in France's Northern Rhône Valley, Crozes-Hermitage is also its biggest. Rousset's vineyards lie in its most northern communes of Erôme, Gervans, and Crozes-Hermitage (the village the appellation takes its name from). The soil types here differ greatly from the rest of the appellation. Here you find vines on steep granite terraces of the river's left bank, above the Rhône and tucked back behind the behemoth hill of Hermitage. Across the river, in Tournon, Rousset's two parcels of St. Joseph are on pure granitic soils. In our humble opinion, in this appellation few, if any, vigneron produce wines above this in class and elegance.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Crozes-Hermitage, Blanc, <i>Vielles Vignes</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2020 | Crozes-Hermitage, Rouge, <i>Mejans</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2021 | Crozes-Hermitage, Rouge, <i>Mejans</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2023 | Crozes-Hermitage, Rouge, <i>Les Picaudières</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |

LA ROUBINE

GIGONDAS - VALLÉE DU RHÔNE

www.thesourceimports.com/producers/la-roubine

Former Parisian fireman, Eric Ughetto took over the family's vineyards in the early 1990s. A small estate with only 15 hectares, it is operated almost entirely by he and his wife, Sophie. They do the vineyard work together, but have clear lines elsewhere: Eric makes the wine and Sophie runs the commercial aspects. Simon, their young son, is already being groomed to start the process of taking the reigns from his pioneering parents. It's no surprise here, just like in any serious estate, that Eric and Sophie stress the importance of their vineyards over all else. The domaine is consciously run without pesticides, chemical fertilizers or herbicides. Since their beginning they have utilized organic methods and are now certified. The wines are a perfect balance of rusticity with precision winemaking.

| | | | | Frontline | | Discounts | |
|------|------------------------------|-----|----|-----------|---------|--------------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Sablet | 750 | 12 | \$222.00 | \$18.50 | \$17.58 | \$16.65 |
| 2021 | Vacqueyras - 27 bottles left | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2022 | Gigondas | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2023 | Gigondas | 750 | 12 | | | Spring/Summer 2026 | |

* - Special Pricing Available

DOMAINE PIQUE-BASSE

ROAIX - VALLÉE DU RHÔNE

www.thesourceimports.com/producers/pique-basses

If Olivier Tropet had vineyards in appellations like Côte Rôtie, Cornas or Châteauneuf-du-Pape he'd be more likely to garner wide acclaim. It's hard to believe what he achieves within the relatively unknown village of Roaix. His range of organically made wines (certified since 2009) are as soulful as they are exquisitely crafted. The reds are savory, deeply flavored, trim and laced with a surprising amount of subtleties for the power they possess. Roaix sits in France's Southern Rhône Valley on the northeast side of the appellation just to the east and north of Rasteau and to the north of Gigondas, which sits just across the Ouvèze Valley. While it shares the same basic grape varieties as its better-known neighbors, there are a number of important distinctions between other appellations in this area and Roaix that make this tiny Côtes du Rhône village an interesting prospect for those who want less boozy southern French wines that still taste of their place.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2020 | Vaucluse, Rouge, <i>Brusquembille</i> | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 * |
| 2021 | Vaucluse, Rouge, <i>Brusquembille</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 * |
| 2019 | Côtes du Rhône Villages, Rouge, <i>Le Chasse-Coeur</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 * |

SÉBASTIAN MAZERET - DOMAINE DES COLLINES

IGP COLLINES RHODANIENNES - VALLÉE DU RHÔNE

www.thesourceimports.com/producers/domaine-la-collines

A native of Cornas and from a family of winemakers, Sébastien Mazeret brings tradition and international experience to Le Domaine des Collines. After seven years working with the owner, Christine, they officially partnered in 2022 in preparation for full ownership for her 2025 retirement. With a sharp focus on organic farming and ingenious mechanical engineering, Sébastien manages 5 hectares of Syrah, 2 hectares of Merlot, and 0.5 hectares of Chardonnay, alongside fruit and forage crops. His winemaking philosophy leans toward minimal intervention, favoring indigenous yeasts and using only miniscule amounts of sulfites post-malolactic fermentation.

| | | | | Frontline | | Discounts | |
|------|-----------------------------|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Collines Rhodaniennes Syrah | 750 | 12 | \$186.00 | \$15.50 | \$14.72 | \$13.95 |

LE VENT DES JOURS

CAHORS - OCCITANIE

www.thesourceimports.com/producers/le-vent-des-jours

After twenty-five years as a sommelier, wine wholesaler and wine bar owner in Paris, the 48-year-old Cahors native, Laurent Marre, found himself in a hospital bed. Unexpected life-threatening conditions and four months confined to a hospital bed changed his priorities, and Laurent and his wife, Nathalie, left the city to return to Laurent's familial homeland. Today they farm eight biodynamic hectares of vines on their 30-hectare, forest-surrounded, single plot on one of Cahors' highest altitude, limestone sites. The range starts with an intensely mineral and fresh amphora-raised Gros Manseng (C'Juste), followed by a series of impeccably balanced, emotional, and mineral-fresh Malbecs raised in concrete, amphora, and large old French oak barrels and foudres.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Cahors, <i>Un Jour ou L'Autre</i> - Stock on hold - please inquire | 750 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 |
| 2021 | Cahors, <i>Les Calades</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2020 | Cahors, <i>Les Moutons</i> | 750 | 12 | Sold Out | | | |

IMANOL GARAY

FRANCE & ESPAÑA

www.thesourceimports.com/producers/imanol-garay

Spanish/French former engineer, Imanol Garay, follows no wine rules (other than some labeling requirements for his French/Spanish wine blends) and believes in terroir not only as the concept of specific site or even region but as a contiguous philosophical thread practiced in different places that may be forged into one wine. A resident of southwest France, his cellar is in Orthez, only a short drive from Spain's Basque country. Before starting his project, he worked with French natural wine gurus Richard Leroy and Vincente Careme, among others. Some vineyards are his own, some he rents and farms, and some fruit comes from friends with the same deep respect for nature. He has another project in Spain's Txakoli region with friends, Alfredo Egia (also in our portfolio) and Gile Iturri, labeled Hegan Egin; some years he makes Rioja, others Navarra, and always a lot of French wine. Cautiously walking the natural wine line, his pursuit is of the clean yet uninhibited, void of unwanted animal smells (the mouse, the horse), but with wonderful character-filled and potently nuanced, high-energy wines filled with joy and authenticity, just like the man himself.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|-------|
| | | | | Case | Bottle | 5% | 10% |
| 2018 | Vin de France, Blanc, <i>Lxilune</i> - 23 bottles left | 750 | 12 | \$528.00 | \$44.00 | NET | NET * |
| 2020 | Vin de France, Blanc, <i>Lxilune</i> - 11 bottles left | 750 | 12 | \$528.00 | \$44.00 | NET | NET |
| 2021 | Vin de France, Blanc, <i>Lxilune</i> | 750 | 6 | \$288.00 | \$48.00 | NET | NET |
| 2020 | Navarra, Tinto, <i>Clandestinus</i> [Garnacha] | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2021 | Navarra, Tinto, <i>Clandestinus</i> [Garnacha] | 750 | 12 | \$312.00 | \$26.00 | NET | NET |

CAMIN LARREDYA

JURANÇON

www.thesourceimports.com/producers/camin-larredya

Former professional rugby player and La Revue du vin de France's "2023 Vigneron de l'Année," Jean-Marc Grussaute has elevated Jurançon's historic Camin Larredya to international fame. With the unexpected early passing of his father, a very young Jean-Marc returned home from his life in sports and quickly converted his family's 9.5 hectares to organic farming. The vines are grown on the higher altitude eastern side of the appellation on a series of verdant, amphitheater-shaped, south-oriented terraces on limestone and limestone conglomerate bedrock (known as Poudingue de Jurançon) covered in shallow, rocky clay topsoil. The influence of both Atlantic and Pyrenean winds is felt in his blends of sweet and dry Gros Manseng, Petit Manseng, and Petit Courbu. In the cellar, Jean-Marc combines tradition and innovation using old barriques, large Stockinger foudres, Tava amphoras, and amphora eggs.

| | | | | Frontline | | Discounts | |
|------|-----------------------------------|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Jurançon Sec, <i>Part Davant</i> | 750 | 12 | | | Sold Out | |
| 2022 | Jurançon, <i>Au Capcéu</i> | 750 | 12 | \$468.00 | \$39.00 | NET | NET |
| 2021 | Jurançon Sec, <i>Costa Blanca</i> | 750 | 12 | | | Sold Out | |
| 2021 | Jurançon, <i>Costa Blanca</i> | 750 | 12 | | | Sold Out | |

CANTELAUDETTE

GRAVES DE VAYRES - BORDEAUX

www.thesourceimports.com/producers/chateau-cantelaudette

In 1984, Jean-Michel Chatelier and his wife, Laurence, fell in love with his family's rundown, abandoned Château and its old, out of shape vineyards. From a young age, Jean-Michel was surrounded by the winemaking business and understood its inner workings, but decided to go to school and earn a master's degree in economic science. At age 30, and freshly married, the pull of the family history (and Laurence!) brought him back to his roots. The decision was made and they rolled up their sleeves and got to it. Jean-Michel's vineyards are located just to the west of Libourne, a village that borders the western edges of Saint-Emilion and Pommérol, the two greatest Bordeaux producing villages on the right bank of the Seine River. The vineyard land is grown on variations of gravel, silt, sand and clay, in every soil distribution from sandy-loam, clayey-loam, loam, etc. - so pretty much every type of grain-sized particle and structure to describe a soil!

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2020 | Graves de Vayres Rouge, <i>Sans Soufre Ajoute</i> - Stock on hold - please inquire | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |

SADON HUGUET

SANT ÉMILION - BORDEAUX

www.thesourceimports.com/producers/sadon-huguet

After two decades of enological consultation at top Bordeaux châteaux that led most to organic and biodynamic practices, the natural wine consulting enologists, Bénédicte Laborde (Huguet) and Mathieu Huguet, started their no-sulfur-added, natural wine project in 2019. Based in Bordeaux with vineyards in Saint-Émilion, they work their two plots leased from one of their biodynamically certified clients. Soon there will also be offerings from the Pyrenean appellation, Irouleguy.

| | | Frontline | | Discounts | | |
|------|-------------------------------|-----------|--------|-----------|---------|---------|
| | | Case | Bottle | 5% | 10% | |
| 2020 | Expreson Calcaire, "14" Rouge | 750 | 12 | \$516.00 | \$43.00 | NET NET |

PERACCIA

CORSE

www.thesourceimports.com/producers/domaine-a-peraccia

A bear of a man, Laurent Costa, the owner and vigneron of Domaine A Peraccia, is a one-man show. His organic and biodynamic wines mirror his high energy and warm personality. Rich in beguiling x-factors channeled by Corsica's queen red grape, Sciacarello, and the iron-rich sandy granite vineyards soils, they are unexpectedly captivating and complex wines for modest prices. These low yielding reds (often between 1.5-2 tons per acre) are transparent in hue but maintain a full range of unique and compelling flavors replete with an unmistakable Mediterranean island character. It's no surprise that Laurent is ex-military; he's fully engaged, serious, intimidatingly intense and equally hospitable. When not standing still, he moves with urgency and gives off the impression that he hasn't a second to spare, which is likely true. He does all the vineyard work by himself on all ten of his hectares. It's hard to believe he runs everything alone because that's a tremendous amount of land to cover for one person. However, he moves fast and powerfully, and if anyone could accomplish this feat and make wines of such grace and power, it's clearly him.

| | | Frontline | | Discounts | | |
|------|--------------------------|-----------|--------|-----------|---------|-------------------|
| | | Case | Bottle | 5% | 10% | |
| 2018 | Ajaccio Rouge, Tradition | 750 | 12 | \$240.00 | \$20.00 | \$19.00 \$18.00 * |

ITALIA



FABIO ZAMBOLIN
ALTO PIEMONTE

FLIEDERHOF

ST. MAGDALENA - SÜDTIROL/ALTO ADIGE

www.thesourceimports.com/producers/fliederhof/

Martin Ramoser is a true budding young superstar in the wine world, and with the help of his parents, Stefan and Astrid, he's writing a new chapter in the family's wine history. Located in Italy's Südtirol, only a half hour drive from the Austrian border, on the gorgeous and historical hill of Santa Magdalena that overlooks the city center of Bolzano, they cultivate their Schiava and Lagrein vineyards under organic and biodynamic principles. Their mere three hectares of vineyards are all planted on hillsides of porphyry, an igneous volcanic rock with a mix of large and small grain sizes, which makes for sandy, gravelly soils as it decomposes, and results in wines with higher aromas and chewy textures. Martin's style is one of pleasure led by upfront aromatic red fruits and red/orange flowers with sharper lines, deep but gentle mineral textures and a soft touch on extraction.

| | | | | Frontline | | Discounts | |
|------|-----------------------------------|-----|----|-----------|----------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2019 | St. Magdalener | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2020 | St. Magdalener | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2023 | St. Magdalener, <i>Marie</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2020 | St. Magdalener, <i>Gran Marie</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2022 | St. Magdalener, <i>Gran Marie</i> | 750 | 12 | \$432.00 | \$36.00 | NET | NET |
| 2022 | St. Magdalener, <i>Gaia</i> | 750 | 12 | | Sold Out | | |
| 2020 | Lagrein | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 * |

FALKENSTEIN

VALLE VENOSTA - SÜDTIROL/ALTO ADIGE

www.thesourceimports.com/producers/falkenstein/

Falkenstein is an Italian cantina with Austrian heritage, both in familial history and the greater influences on their wine style. Located in Italy's Südtirol/Alto Adige, they produce many different wines (Weissburgunder, Sauvignon, Pinot Noir - all grapes that have been cultivated here for centuries), and many consider the Pratzner family the most compelling Riesling producer in Italy. The vineyard and winery are in one of the many glacial valleys in the north of Italy's alpine country, with a typical relief of a flat valley floor surrounded by gorgeous, steep mountains, which creates starkly contrasting shades and colors throughout. All the vineyards in these parts must have the correct exposure on northern positions that provide some angle of a south face, otherwise there is no chance of achieving palatable ripeness. The vineyards here are some of the world's most stunning, and it's surprising how many are tucked into the valleys of Trentino (the bordering region to the south) and the Südtirol.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2019 | Riesling, Vinschgau, Alte Rebe - <i>8 bottles left</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2020 | Riesling, Vinschgau, Alte Rebe | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2021 | Riesling, Vinschgau, Alte Rebe | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2020 | Sauvignon, Vinschgau, Alte Rebe - Stock on hold - please inquire | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 |

TOGNI REBAIOLI

VAL CAMONICA - LOMBARDIA

www.thesourceimports.com/producers/enrico-togni-rebaioli/

Enrico Togni-Rebaioli quit his university studies in Law to get out into nature as he returned to his home in Lombardia's Val Camonica, a long valley carved out by glaciers. His organically farmed and nature-packed vineyards sit on limestone terraces only a half kilometer from volcanic hills across the glacial valley. The grapes of his focus are Barbera, which he makes mostly into sparkling wines, a Nebbiolo still wine, and a few different wines from Erbanno, a member of the "Lambrusco" family that requires almost no treatments in the vineyards because of its strong immunity to mildew and disease. One of the Erbanno wines has almost no extraction and is pressed very early and presents itself somewhat like a Premetta, a very light Schiava, Pousard, or even the Galician variety, Brancellao. The other Erbanno is a darker and more extracted version with gamier characteristics that go well with food. His Nebbiolo wine, labeled as Vino Rosso 1703, usually comes in around 12% alcohol and is very light in color and layered with extremely delicate classic varietal nuances.

| | | | | Frontline | | Discounts | |
|------|--------------------------------------|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2019 | Spumante Rosé, <i>Marti Cuntrare</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET |
| 2020 | Spumante Rosé, <i>Marti Cuntrare</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2019 | Vino Rosato, <i>Martina</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 * |
| 2020 | Vino Rosato, <i>Martina</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 * |
| 2020 | Vino Rosso, <i>San Valentino</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2021 | Vino Rosso, <i>San Valentino</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2020 | Nebbiolo, <i>1703</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2021 | Nebbiolo, <i>1703</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET |

ANDREA PICCHIONI

BUTTAFUOCO DELL'OLTREPÒ PAVESE - LOMBARDIA

www.thesourceimports.com/producers/andrea-picchioni/

The most compelling wines are the most honest. They aren't the great pretenders, all but neutered of their history to create a global-style brand, nor a wine customized to satisfy the natural wine purists who put ideology above all, to the detriment of the product. No matter the current moda, the most authentic and interesting wines sing dialect and teach historical context, and invite our creative minds into their mystery—their bedrock and soil, their genetic heritage, the seasons and vintages, the surrounding woods, the life inside the vineyards and the dirt, and the echo of their nature-conscious ancestors. Their wines guide us into the fantasyland of their madness, and their genius. These are the wines of Andrea Picchioni. In the Oltrepò Pavese's DOC "Buttafuoco dell'Oltrepò Pavese," on the original Buttafuoco hill, Andrea crafts a unique and unapologetically full-flavored range of organic sparkling and still red wines from a mixture of Barbera, Croatina, Ughetta di Canneto (also known as Vespolina), and Uva Rara.

| | | | | Frontline | | Discounts | |
|------|--|------|--------|-----------|---------|-----------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2020 | Oltrepò Pavese, Buttafuoco, <i>Solinghino</i> - Stock on hold - please inquire | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 * |

OLIVIERO PASTORIS

CALUSO - PIEMONTE

www.thesourceimports.com/producers/massimo-pastoris/

Maybe I'm only more maniacal than my father, but I understood from him that nature is something that you can't completely control. We must work well in every moment of the season, but the most important job is made from the soil, and we can only make mistakes against the harmony of nature." After years of Latin and Mechanical Engineering studies Eugenio Pastoris returned to his family's organic and regeneratively farmed vineyards. On the eastern end of the Erbaluce di Caluso appellation in Viverone, bordering Alto Piemonte, Pastoris focuses on Nebbiolo and Erbaluce in steel and concrete.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|-----------|---------|-----------|---------|
| | | Case | Bottle | 5% | 10% | | |
| 2022 | Erbaluce di Caluso, <i>La Norezza</i> | 750 | 12 | Sold Out | | | |
| 2021 | Nebbiolo, Canavese, <i>La Cucca</i> - 12 bottles left | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |

DAVIDE CARLONE

BOCA - PIEMONTE

thesourceimports.com/producers/davide-carlone/

Davide Carlone is one of the most serious and important winegrowers in Piedmont. Based in Boca, a small appellation in Alto Piemonte, at the foothills of the Italian Alps, Davide's focus is on Nebbiolo as the base of his production of single-varietal bottlings of the local supporting cast, Croatina (for which he may be the strongest advocate), Vespolina and the cantina's newest comer, Erbaluce. All of the entry-level wines shine and as one goes up the ranks into the Boca appellation and then on to the vineyard selection Boca, Adele, the quality becomes apparent in all the range. In the cellar, he works traditionally with larger old oak botte and extended aging for the top wines in the range and is well-known in the region for his extreme attention to detail in the vineyards; he stands as a model for the surrounding appellations.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|-----------|---------|-----------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2021 | Colline Novaresi Bianco, Erbaluce <i>Maria Pia</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2018 | Colline Novaresi, Croatina | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 * |
| 2019 | Colline Novaresi, Croatina | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2020 | Colline Novaresi, Croatina | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2020 | Colline Novaresi, Nebbiolo | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2022 | Colline Novaresi, Nebbiolo - Stock on hold - please inquire | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2019 | Colline Novaresi, Vespolina - 12 bottles left | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2020 | Colline Novaresi, Vespolina - 20 bottles left | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2022 | Colline Novaresi, Vespolina | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2018 | Boca | 750 | 12 | \$396.00 | \$33.00 | NET | NET * |
| 2019 | Boca | 750 | 12 | \$420.00 | \$35.00 | NET | NET |
| 2017 | Boca, <i>Adele</i> - 11 bottles left | 750 | 12 | \$432.00 | \$36.00 | NET | NET |

IOPPA

GHEMME - PIEMONTE

www.thesourceimports.com/producers/ioppa/

The realization of Michelangelo Ioppa's dream started in 1852 with the purchase some of the most prized vineyard parcels in Northern Piedmont, in what is today's DOCG, Ghemme. The new generation at Ioppa has their sights set on the past glories of traditionally crafted wines from this region, rebounding from more than a decade of experimentation with 225 liter oak barrels. They've returned to soft extractions and long aging in large, old foudre, and the top four reds in the range are aged in 30-35hl foudre for four years! The majority of the most important Alta Piemonte wine regions are set upon igneous rocks in geological origin, while Ghemme is mostly alluvium. Not all alluvium is the same, and Ghemme's unusual bedrock mostly consists of incredibly friable granite rocks; or what appears to be a rock, but can easily be crushed into sand with a gentle squeeze of your fingertips. The Ioppas have also begun the process of converting to organic farming in 2014.

| | | | | Frontline | | Discounts | |
|------|--|------|--------|-----------|---------|-----------|-----|
| | | Case | Bottle | Case | Bottle | 5% | 10% |
| 2016 | Ghemme | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2016 | Ghemme, <i>Balsina - 20 bottles left</i> | 750 | 12 | \$576.00 | \$48.00 | NET | NET |

FABIO ZAMBOLIN

COSTE DELLA SESIA - PIEMONTE

www.thesourceimports.com/producers/fabio-zambolin/

A true northern Piemonte garagiste, Fabio Zambolin inherited his grandparent's tiny vineyard parcels and converted their garage into a winery. He began his project in 2010 with a parcel that he works organically and that sits within the DOC appellation, Lessona. However, the cantina is ten meters outside of the DOC zone (right next to the vineyards) and an archaic law makes it so that he must label his wines Costa della Sesia, a generic term for regional Northern Piedmont wines. As one could imagine, with such a small quantity of grapes to make his wines the level of detail in his organically farmed vineyard and cellar are maintained to an extraordinary level. Famous Italian wine writers of the late 1800s and early 1900s considered Lessona wines the greatest reds in all of Italy, and in the right hands it can represent one of the most pure expressions of Nebbiolo. Fabio's Vallelonga is made purely of Nebbiolo, and Feldo, a blend of 50% Nebbiolo with equal parts of Croatina and Vespolina the difference.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|-----------|---------|-----------|---------|
| | | Case | Bottle | Case | Bottle | 5% | 10% |
| 2023 | Coste della Sesia, Bianco, <i>La Lida</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2020 | Coste della Sesia, Rosso, <i>Feldo</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2021 | Coste della Sesia, Rosso, <i>Feldo</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2022 | Coste della Sesia, Rosso, <i>Feldo</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2020 | Coste della Sesia, Nebbiolo, <i>Vallelonga</i> - Stock on hold - please inquire | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2021 | Coste della Sesia, Nebbiolo, <i>Vallelonga</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2022 | Coste della Sesia, Nebbiolo, <i>Vallelonga</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET |

CASTELLO DI CASTELLENGO

COSTE DELLA SESIA - PIEMONTE

www.centovigne.it

Located east of the once wealthy Alto Piemonte town of Biella, and south of the prestigious Lessona appellation whose Nebbiolo wines were in former times considered Italy's finest a unique hill stands above the eastern plain below, spared from the full erosion caused by Alpine runoff and glacial movements. This special terroir, featuring volcanic marine sands similar to those in Lessona and the eastern side of the Bramaterra appellation, is home to the organically farmed Centovigne Nebbiolo and Erbaluce vineyards, owned by Magda and Alessandro Ciccioni. Raised in their 18th-century castle, Castello di Castelengo, Magda (who is both the mind and hands behind the delicate yet flavorful wines) matures their organically farmed wines in concrete tanks and large oak barrels, blending tradition with modern sensibility.

| | | | | Frontline | | Discounts | |
|------|--|------|--------|-----------|---------|-----------|---------|
| | | Case | Bottle | Case | Bottle | 5% | 10% |
| 2022 | Rosso della Motta, Vino Rosso - Stock on hold - please inquire | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2016 | Coste della Sesia - Stock on hold - please inquire | 750 | 12 | \$372.00 | \$31.00 | NET | NET |

CROTTIN

ASTI - PIEMONTE

www.thesourceimports.com/producers/crotin/

After nearly an hour of winding through hills and lifeless villages north of Alba, the road suddenly climbs into forested hills and the humble driveway of the Russo family's cantina and agriturismo, Crotin, which in Piemontese dialect means small cellar. The three Russo brothers, Federico, Marcello and Corrado, are fully committed to organic farming principals, and their wines ooze the life force of their vineyards. Bread and butter grapes like Barbera, Grignolino and Freisa are the game around here and these guys play it with spectacular results. Over the last five years, they've brought their wines to a new level with direction from our very good friend, one of Italy's most promising young enologists, Cristiano Garella. The range of their wines demonstrate Cristiano's hawk eye for detail and authenticity, and makes this estate a sure bet for people who want to spend their time drinking a wine that speaks the dialect of where it comes.

| | | | | Frontline | | Discounts | |
|------|--|------|--------|-----------|---------|------------------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2022 | Vino Bianco, <i>Camporotondo</i> (skin contact) | 750 | 12 | | | December Arrival | |
| 2021 | Freisa, <i>Aris</i> | 750 | 12 | | | December Arrival | |
| 2021 | Ruche Di Castagnole Monferrato, <i>Monterosso</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 * |
| 2022 | Ruche Di Castagnole Monferrato, <i>Monterosso</i> | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |
| 2021 | Grignolino d'Asti, <i>San Patelu</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2022 | Grignolino d'Asti, <i>San Patelu</i> | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |
| 2021 | Barbera d'Asti, <i>La Martina - 2 bottles left</i> | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |

SETTE

MONFERRATO - PIEMONTE

www.thesourceimports.com/producers/sette/

Asti is Piemonte's new wine laboratory, and experimentation is extensive at Sette where they're looking to expose new dimensions of their local indigenous varieties. The comedic and talented duo of the experienced wine trade pro, Gino Della Porta, and well-known enologist, Gianluca Colombo, founded Sette in 2017 with the purchase of a 5.8-hectare hill in Bricco di Nizza, in Monferrato. Immediately, a full conversion to organic farming began, followed by biodynamic starting in 2020 - the latter, a vineyard culture still considered somewhat radical in these parts. The wines are crafted and full of vibrant energy with only a soft polish, with the focus, the slightly turbid and lightly colored, juicy fruity, minerally Grignolino and their two serious but friendly Barberas. Sette's game-changing progressive approach and delicious wines (with total eye candy labels) should ripple through this historic backcountry and bring greater courage to the younger generations to break out of the constraints of the past and move full throttle into the future.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|-----------|---------|----------------------|---------|
| | | Case | Bottle | 5% | 10% | | |
| 2024 | Vino Bianco, <i>Sette</i> (Dry Moscato) | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2023 | Barbera d'Asti - Stock on hold - please inquire | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2023 | Grignolino - Stock on hold - please inquire | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2018 | Nizza DOCG, Barbera | 750 | 12 | \$324.00 | \$27.00 | NET | NET |
| 2021 | Nizza DOCG, Barbera | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2022 | Nizza DOCG, Barbera | 750 | 12 | | | Arriving Summer 2026 | |
| 2018 | Nizza DOCG, Particella B5 | 750 | 12 | \$408.00 | \$34.00 | NET | NET |
| 2021 | Nizza DOCG, Particella B8 - 17 bottles left | 750 | 12 | \$444.00 | \$37.00 | NET | NET |

LA CASACCIA

MONFERRATO - PIEMONTE

www.thesourceimports.com/producers/la-casaccia/

Even in Italy it may be impossible to find a vignaiolo who emits as much bubbling enthusiasm and pure joy for their work than La Casaccia's Giovanni Rava. La vita è bella for Giovanni and Elena Rava, and their children, Margherita and Marcello. Working together in a life driven by respect for their land and heritage, they also offer accommodations in their restored bed and breakfast for travelers looking for a quieter Italian experience. Their vines are organically farmed and scattered throughout the countryside on many different slopes with strong biodiversity of different forms of agriculture and untamed forests teeming with wild fruit trees (with the best of all, the cherries!). Their traditionally crafted range of wines grown on soft, purely calcareous sandstones and chalk are lifted, complex and filled with the humble yet exuberant character of the Rava family.

| | | | | Frontline | | Discounts | |
|------|--|------|--------|-----------|---------|-----------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2023 | Chardonnay, <i>Charnò</i> - Stock on hold - please inquire | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2020 | Freisa del Monferrato, <i>Monfioienza</i> | 750 | 12 | \$174.00 | \$14.50 | \$13.78 | \$13.05 * |
| 2023 | Grignolino del Monferrato, <i>Poggeto</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2022 | Barbera del Monferrato, <i>Giuanin</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |

* - Special Pricing Available



SETTE'S
2021 NIZZA D.O.C.G. 'PARTICELLA B8'

LUIGI SPERTINO

MONFERRATO - PIEMONTE

www.thesourceimports.com/producers/luigi-spertino

Mauro Spertino is one of the most artistic and technical craftspeople in our entire portfolio. The diversity and skill demonstrated throughout his range forecast the inevitability that he will find his place among other wine alchemists in Italy whose unmistakable imprints are evident at first smell. Quintarelli, Bea and Soldera are names that come to mind. His reds range from bright and sensual, able to flutter and seduce (Grignolino), to more elixir-like and dark (Barbera wines), which mesmerize with a deep well of discovery in each smell and taste. Mauro toys with Cortese, a white grape from which he slowly extracts an orange hue, crystalline clarity and mind-bending complexity. His vermouth, Belle Epoque, carries a ballerina-like balance of power and grace. All that he touches from his Asti vineyards he makes into something dazzling and one of a kind.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2018 | Blanc de Noir, Metodo Classico - 11 bottles left | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2019 | Blanc de Noir, Metodo Classico | 750 | 12 | \$432.00 | \$36.00 | NET | NET |
| 2024 | Grignolino d'Asti | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2021 | Barbera d'Asti, Superiore, <i>La Bigia</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| NV | Vermouth di Torino, <i>Belle Epoque</i> | 750 | 12 | \$540.00 | \$45.00 | NET | NET |

AZIENDA AGRICOLA BRANDINI

BAROLO - PIEMONTE

www.thesourceimports.com/producers/agricola-brandini

The organically farmed Agricola Brandini is run by two young and idealistic sisters, Serena and Giovanna in full directional control with the support of their father, Piero Bagnasco. Certified organic since 2011, they have also introduced biodynamics and permaculture to their 25 estate-owned hectares in the high-altitude zones of La Morra, Roero and Alta Langa. Their estate Barolo vineyards (four La Morra parcels and R56) are located on the backside (northwest) of La Morra and are characterized by calcareous sandstones that render Barolos of great elegance. They also rent 10 hectares of vines for the crus, Cerretta and Annunziata, and organically farmed and certified, high altitude sites south of Monforte d'Alba for their Alba wines of Dolcetto, Barbera, and Nebbiolo. Vinification for their raw yet refined, pale colored, understated and elegant Nebbiolo are deeper in terroir imprint and structure than those prior to the sisters' takeover in 2015. Brandini's cellar work is progressive (including shorter maceration times, stem inclusion and infusion extraction methods), and it accentuates finesse above all for these botti-aged Barolos that drink well young and also age nicely, building on their youthful assets.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|--------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Alta Langa, Brut - Stock on hold - please inquire | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2024 | Langhe Arneis, <i>Le Margherite</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2022 | Dolcetto d'Alba, <i>Filari Lunghi</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2023 | Dolcetto d'Alba, <i>Filari Lunghi</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2022 | Barbera d'Alba | 750 | 12 | | | Arrival 2026 | |
| 2023 | Langhe Nebbiolo, <i>Filari Corti</i> - Stock on hold - please inquire | 750 | 12 | \$276.00 | \$23.00 | \$21.88 | \$20.70 |
| 2019 | Barolo, <i>La Morra</i> - Stock on hold - please inquire | 750 | 12 | \$480.00 | \$40.00 | NET | NET |
| 2020 | Barolo, <i>La Morra</i> | 750 | 12 | \$528.00 | \$44.00 | NET | NET |
| 2019 | Barolo, <i>R56</i> | 750 | 12 | \$864.00 | \$72.00 | NET | NET |
| 2020 | Barolo, <i>R56</i> | 750 | 12 | \$864.00 | \$72.00 | NET | NET |
| 2017 | Barolo, <i>Annunziata</i> | 750 | 12 | \$780.00 | \$65.00 | NET | NET |
| 2020 | Barolo, <i>Annunziata</i> | 750 | 12 | \$864.00 | \$72.00 | NET | NET |
| 2019 | Barolo, <i>Cerretta</i> | 750 | 12 | \$864.00 | \$72.00 | NET | NET |
| 2020 | Barolo, <i>Cerretta</i> | 750 | 12 | \$864.00 | \$72.00 | NET | NET |

MAURO MARENCO

BAROLO - PIEMONTE

www.thesourceimports.com/producers/mauro-marengo

Once the Marengo family's technical direction was given to Daniele at age twenty-two, his personal taste and style of wines led him to pursue freshness over power and ripeness, and to highlight their Novello-based high-altitude vineyards. They turned their attention to soil health and the incorporation of organic farming. The cellar work was gentler, and new techniques were employed. They harvest earlier, consider whole cluster and submerged cap fermentations when traditional methods need a boost. They gently extract and press, manipulate less and age in concrete and medium-sized botte. They also bottle early to keep the wines fresh, clean, and not overworked or exhausted before bottling. Led by their three MGA sites, Ravera, Terlo, and La Volta, Nebbiolo is the focus, but Daniele's Barbera, Dolcetto and Nas-cëtta also inspire.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Dolcetto d'Alba | 750 | 12 | \$196.00 | \$16.33 | \$15.52 | \$14.70 |
| 2022 | Langhe Nebbiolo - Stock on hold - please inquire | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2023 | Langhe Nebbiolo - Stock on hold - please inquire | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2019 | Barolo, <i>Ravera</i> | 750 | 12 | \$600.00 | \$50.00 | NET | NET |

DAVID FLETCHER

BARBARESCO - PIEMONTE

www.thesourceimports.com/producers/david-fletcher

The name Fletcher doesn't exactly evoke thoughts of classically styled Barbaresco. However, if tasted without the label in view, there's not a chance anyone would guess his Nebbiolo wines were the handiwork of a young Aussie. In fact, it wouldn't be a stretch if thought to have been crafted by a seventy-something winegrower in the twilight of their career, with an interpretation learned from decades of noise and experimentation, evolving into beauty, balance and a timeless, gentle melody. Dave's philosophy and practice with Nebbiolo is to simply have as little impact as possible and to demonstrate a full display of the talent in each vineyard by focusing on clarity and grace while building on the unmistakable nuances unique to Piemonte. His Barbera, however, is a contemporary of modern, natural Beaujolais wine made with more than a third of its whole clusters and with very little extraction semi-carbonic fermentation – a delicious and thoughtful use of this high acid grape that could use a different face or at least a makeover, on occasion.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|------------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Chardonnay, <i>C23</i> - Stock on hold - please inquire | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2022 | Dolcetto d'Alba | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2023 | Dolcetto d'Alba | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2023 | Langhe Nebbiolo | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2024 | Barbera d'Alba | 750 | 12 | | | December Arrival | |
| 2021 | Barbaresco, <i>Recta Pete</i> - 12 bottles left | 750 | 12 | \$408.00 | \$34.00 | NET | NET |
| 2022 | Barbaresco, <i>Recta Pete</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2022 | Barbaresco, <i>Ronchi</i> | 750 | 12 | | | Sold Out | |
| 2022 | Barbaresco, <i>Faset</i> - 24 bottles left | 750 | 12 | \$840.00 | \$70.00 | NET | NET |
| 2022 | Langhe Nebbiolo, <i>Trepunti</i> | 750 | 12 | | | Sold Out | |

MANETERRA

COLLI DI LUNI - LIGURIA

www.thesourceimports.com/producers/maneterra

Located in Liguria's Colli di Luni region, Maneterra was founded by Claudio Felisso, a native of the area. After training at the École Nationale Supérieure d'Agronomie in Montpellier and gaining vineyard and winery experience in Toscana, Romagna, Piemonte, France, and Chile, he returned to create his own project on the hills of Castelnuovo, Fosdinovo, and Fravizzola in the Val di Magra, a warm valley shielded from the sea and the Gulf of Spezia by Monte Caprione. In this northwest-to-southeast-facing valley, Claudio focuses on cultivating Vermentino using only copper, sulfur, and organic fertilizers and treatments. In the cellar, his hand is deft; his Vermentino kissed by the salty freshness of the sea, the citrusy zest of soft Mediterranean winds, and captures the essence of Liguria's land and its charming, generous people.

| | | | | Frontline | | Discounts | |
|------|---------------------------|-----|----|-----------|--------|--------------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2024 | Colli di Luni, Vermentino | 750 | 12 | | | Fall Arrival | |

LA BATTAGLIOLA

LAMBRUSCO - EMILIA-ROMAGNA

www.thesourceimports.com/producers/la-battagliola

After inheriting La Battagliola, in Piumazzo, Modena, Alberto Salvadori switched careers in 1999 to cultivate Grasperossa vines. A strong desire to preserve indigenous varieties, he began planting Pignoletto in 2015. Sustainable farming on gravel soils with natural yeasts, the wines are full-flavored with a dark-colored Lambrusco fermented and aged in stainless steel.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2024 | Lambrusco, Grasperossa di Castelvetro - Stock on hold - please inquire | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2021 | Pignoletto Modena, Spumante | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |

FATTORIA ZERBINA

ROMAGNA - EMILIA-ROMAGNA

www.thesourceimports.com/producers/fattoria-zerbina

Cristina Geminiani doesn't make wine to impress; she wants to reveal something true about Romagna and Sangiovese from the eastern Apennine hills. The sun is reborn every morning over the Adriatic to greet her vines, flooding its salty, serene mists through the vines. A compelling counterpoint to the often solemn tone of Tuscan Sangiovese, Cristina's renditions of this most noble of Italian grapes are bright, jubilant expressions still Italian-stamped with expected structure and longevity hallmarks. A duality within her range plays out in contrasting styles, where Ceregio and Poggio Vicchio delicately balance charm and seriousness, and her wines, like Pietramora, are classically framed with firmer tannins and measured poise. And there's her precious Albana, a variety she is most known for in Italy. A parallel talent to Riesling and Chenin Blanc in versatility, her dry and racy Bianco di Ceparano, and the sticky sweet, botrytised Romagna Albana Passitos are all tightened by high natural tension and with generous and inviting Adriatic salinity.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|---------------------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2024 | Romagna DOC, Albana Secco, 'Bianco di Ceparano' | 750 | 12 | Winter Arrival 2026 | | | |
| 2022 | Romagna DOC, Rosso, 'Ceregio' | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |
| 2023 | Romagna DOC, Rosso, 'Ceregio' | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2023 | Romagna DOC, 'Poggio Vicchio' | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |

SORGENTE

PROSECCO - FRIULI-VENEZIA GIULIA

www.thesourceimports.com/producers/sorgente

Sorgente Prosecco comes from a small vineyard plot of only six hectares of Glera vines; there are no other grapes added to the Prosecco and all of them are estate owned. Located in Friuli-Venezia Giulia, the vineyards sit only a few hundred meters from the natural spring (called sorgente in Italian) at the nascita of the Livenza River. The proximity to the Alps (which begins no more than ten miles to the north) and the Adriatic (twenty miles away) brings an ideal temperature characterized by large diurnal swings from day to nighttime which is crucial for the development of complex phenolics, fresh acidity and elevated aromatics - all necessary for a proper Prosecco to remain true to form (bright, fresh, minerally) and function (pleasure over intellect). The vineyard soils are endowed with limestone and clay, both a mixture of the former salty marshland that existed here millions of years ago along with alluvial soils largely composed of limestone. From a pedigree standpoint, there is good reason that one would discover the mineral nuances of this "simple" Prosecco due to its soil composition and climatic balance. There are no herbicides and pesticides used in the vineyards, only vineyard treatments of copper and sulfur. After a rigorous selection process, they sell off more than 60% of their Prosecco base wine to negociants through their leaving a mere 40% off their six estate hectares for these two wines.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|--------------------------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| NV | Prosecco, Brut | 750 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 |
| NV | Prosecco, Extra Dry | 750 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 |
| NV | Prosecco Rosé, Extra Brut, <i>La Fonte</i> | 750 | 12 | Sold out | | | |
| NV | Spumante Rosé, Pinot Noir, <i>Issimo</i> | 750 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 * |
| 2021 | Pinot Grigio, <i>Tio</i> - Stock on hold - please inquire | 750 | 12 | \$136.00 | \$11.33 | \$10.77 | \$10.20 |
| 2024 | Pinot Grigio, <i>Tio</i> | 750 | 12 | December/January Arrival | | | |

BORGO PAGLIANETTO

VERDICCHIO DI MATELICA DOC - MARCHE

www.thesourceimports.com/producers/borgo-paglianetto

Located sixty kilometers from the Adriatic Sea in the Verdicchio di Matelica DOC, Borgo Paglianetto is both in the heart of Italy's Marche as well as in an area most famous for mountain-and-sea influenced, salty, minerally Verdicchio. Inside the unique north-to-south-running, land-locked Alta Valle dell' Esino, Borgo Paglianetto began as a collaboration of five friends in 2008. They have nearly 30 hectares that were planted over twenty years ago (as of 2024), and they've been under organic certification since 2013. The straight-as-an-arrow vine rows face mostly east, peak at 390 meters and gradually flow downhill to 330. The mother rock is Jurassic limestone from the same period as Burgundy's Côte d'Or, and with similarly sticky, thick, grayish-white clay topsoil found in many of Burgundy's best white wine vineyards. The results across the range are impressive, but none more than in the value delivered by the two entry-level Verdicchios: Terravignata and Petrara.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|--------------------------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Verdicchio di Matelica, <i>Terravignata</i> - Stock on hold - please inquire | 750 | 12 | \$164.00 | \$13.67 | \$12.98 | \$12.30 |
| 2024 | Verdicchio di Matelica, <i>Petrara</i> | 750 | 12 | December/January Arrival | | | |

RIECINE

CHIANTI CLASSICO - TOSCANA

www.thesourceimports.com/producers/riecine

Since the passing of Riecine's founders, John Dunkley and his wife, Palmina Abbagnano, the property passed through a few different owners. In 2015, a young and talented Italian enologist named Alessandro Campatelli was put in charge. His mission was to bring back the spirit of these historic Chianti Classico wines that began with the 1973 vintage made by Dunkley and his then enologist, Carlo Ferrini. Ferrini has since become one of the biggest names in Italian wine and Alessandro's first order of business was to ask him back to help rediscover the magic that he had found there over forty years ago. After Dunkley passed away in 1996, Ferrini decided to move on the following year. He was surprised by the call from Alessandro and hadn't been back to Riecine since the day he resigned. "It had been almost twenty years and when Ferrini arrived, he had tears in his eyes. John and Palmina were like Ferrini's second parents. It was a great moment to have him back," Alessandro explained.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Chianti Classico - Stock on hold - please inquire | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2022 | Chianti Classico | 750 | 12 | \$312.00 | \$26.00 | NET | NET * |
| 2018 | Rosso Toscana, <i>La Gioia</i> | 750 | 12 | \$612.00 | \$51.00 | NET | NET * |
| 2020 | Rosso Toscana, <i>La Gioia</i> | 750 | 12 | \$660.00 | \$55.00 | NET | NET * |
| 2021 | Rosso Toscana, <i>Riecine di Riecine - 13 bottles left</i> | 750 | 12 | \$768.00 | \$64.00 | NET | NET * |

GIACOMO BARALDO

TOSCANA

www.thesourceimports.com/producers/giacomo-baraldo

There is no better environment for an artistic, free-thinking, well-trained and technically astute enologist and vignaiolo than the countryside where Giacomo Baraldo started his Tuscan wine adventure in his hometown of San Casciano dei Bagni, the small, gorgeous and historic Tuscan village famous for its thermal baths along with some recently discovered ancient artifacts that are rewriting history. Influenced by his past, supported by his family, yet beholden to nothing and no one, he thinks freely and acts on intuition guided by his near decade of widely varied experiences in wineries from Bordeaux and Burgundy, to Patagonia and New Zealand (where he also has a small ongoing wine project). In his early thirties, he settled back home in San Casciano dei Bagni to craft wine on unknown, high-altitude terroirs. His wines are thoughtful, exploratory, generous-but-measured and diverse, from Chardonnay planted on a rocky limestone slope below cliffs using massale selections from the Côte d'Or gathered from friendly vigneroni he met in his years working and training in Burgundy. His Grechetto orange wine was reborn in the field from vines below the main square of San Casciano dei Bagni, and his Sangiovese single-site wines must be highlighted, as they are his true muse, the inspiration that guides his work to unlock the potential of Monte Cetona, a solitary limestone mountain with a complex geology halfway between Rome and Florence in the Provincia di Siena. This rugged and strong but intellectually refined statue of a man challenges the belief that Europe's great terroirs are all already documented. Monte Cetona has no known vinous history, though when you taste Giacomo's wines, you can't help but wonder, as he does, how this hill was missed.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|--------------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Toscana Bianco, <i>Risveglio</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2022 | Toscana Bianco, <i>Risveglio</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2020 | Toscana Bianco, <i>il Pergola di Silvestro - 19 bottles left</i> | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2020 | Toscana Rosso, <i>il Bossolotto</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET * |
| 2020 | Toscana Sangiovese, <i>Cuccialupi - 8 bottles left</i> | 750 | 12 | \$468.00 | \$39.00 | NET | NET |
| 2021 | Toscana Sangiovese, <i>Cuccialupi</i> | 750 | 12 | Arrival 2026 | | | |

* - Special Pricing Available

CANTINARTE

ABRUZZO

www.thesourceimports.com/producers/cantinarte

CantinArte is the unification of two Abruzzesi families from very different areas inside one of Italy's many extremely geologically and topographically diverse Italian departments. The cantina's range of Abruzzo whites, rosé (Cerasuolo), and reds are extremely diverse and come from opposing terroirs: one by the sea and the other high up in the mountains. Francesca Di Nosio and Diego Gasbarri began their wine adventure together in 2007 with the Montepulciano vineyard (planted in 1970) inside the Province of Chieti at 300m and about ten kilometers from the Adriatic Sea on soft sloping southeast exposed vines grow on deep clay and produce balanced, bright and fresh, red-fruited young wines. By contrast, their tension-filled Pecorino and Pinot Grigio grow in the mountains on limestone bedrock and clay and limestone topsoil at 740m in Diego's familial neighborhood about an hour's drive from the Montepulciano vineyard. All wines are hand harvested, spontaneous fermented and aged in steel, old French oak and amphora.

| | | Frontline | | Discounts | | | |
|------|----------------------------------|-----------|--------|-----------|---------|---------|---------|
| | | Case | Bottle | 5% | 10% | | |
| 2020 | Cerasuolo d'Abruzzo, <i>Gaia</i> | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 |

SERGIO ARCURI

CIRÒ - CALABRIA

www.thesourceimports.com/producers/sergio-arcuri

As a fourth-generation winegrower, Sergio Arcuri grew up making traditional Cirò (a DOC created in 1969 – one of the first in Italy) with his father, “Since he was three,” and from early on knew he wanted to make wine. He bottled his first vintage in 2009, commercialized his first rosato in 2010, and rosso in 2011. Most of the region's vineyards extend from only meters of altitude, and few reach beyond 300-400m. There are areas with higher quantities of calcareous materials than others (like Langhe), with the majority either S/SE/W of the hilltop village, Cirò, and on a flat area around Cirò Marina's beachfront. All six hectares of Arcuri's vineyards are inside the Classico zone on the plain beside the sea, with the highest reaching 70m in altitude. The average vine age is 30 years old, with the oldest parcels being 70. Vinification involves varying lengths of maceration time (three to four hours for “Il Marinetto,” three to four days for “Aris,” nine to 15 days for “Piu Vite”), natural fermentations in tank, with fully submerged caps and no must movements. They are lightly pressed (stronger press juice wines sold to local friends) and aged in concrete (six months for Rosato, 20 months Aris, four years for Piu Vite), and are finished with low sulfite levels after malolactic and again before bottling. The white and Rosato are filtered before bottling, and none are fined.

| | | Frontline | | Discounts | | | |
|------|-------------------------------|-----------|--------|-----------|---------|----------------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2021 | Rosato, <i>Il Marinetto</i> | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 * |
| 2021 | Cirò, <i>Aris</i> | 750 | 12 | | | Fall Arrival | |
| 2019 | Cirò Riserva, <i>Piu Vite</i> | 750 | 12 | | | Fall Arrival | |
| 2024 | Gaglioppo | 750 | 12 | | | Winter Arrival | |

MADONNA DELLE GRAZIE

VULTURE - BASILICATA

www.thesourceimports.com/producers/cantina-madonna-delle-grazie

The Latoracca family team of three (two sons, Paolo and Michele, both with enology degrees and father, Giuseppe, who spends all day in the vineyards) has come out swinging since bottling their first wines in 2003. The combination of two idealistic millennial enologists (Michele has a second degree in Agronomy as well, which he teaches in school) coupled with their father's deep vineyard wisdom creates the launching pad for truly astonishing juice. These wines convey clarity, craftsmanship, authenticity, and energy unheard of at such reasonable cost. It's as if they discovered some secret the rest of the world hasn't learned yet. If you like reds with a tight grain, lithe body, and high-toned aromas, these are for you.

| | | Frontline | | Discounts | | | |
|------|--|-----------|--------|-----------|---------|---------|---------|
| | | Case | Bottle | 5% | 10% | | |
| 2024 | Aglianico del Vulture Bianco, <i>Leuconoe</i> - Stock on hold - please inquire | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |
| 2020 | Aglianico del Vulture Rosso, <i>Liscone</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2021 | Aglianico del Vulture Rosso, <i>Messer Oto</i> | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 |



PAOLO LATORRACA
MADONNA DELLE GRAZIE

BARRUS

ETNA - SICILIA

www.thesourceimports.com/producers/etna-barrus

The dream project of four men, Etna Barrus has 2.7 vineyard hectares planted in 2005 below one of Mount Etna's extinct cones, Monte Gorna. At 600m altitude with a SE exposure and an open view of Ionian Sea, their organic massale selections (in conversion since 2021) of Nerello Mascalese (90%) and Nerello Cappuccio (10%) grow on sandy volcanic soils rich in organic substances. Their vinification includes natural fermentation and maceration of destemmed grapes for around one week are pressed and they finish fermentation in steel. Purple Barrus is aged exclusively in steel while Orange Barrus, their "selezione" is raised for 12-18 months in old French oak barrels of 225-500l.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|-----------|---------|-----------|---------|
| | | Case | Bottle | Case | Bottle | 5% | 10% |
| 2020 | Etna Rosso, (Purple Label) | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2020 | Etna Rosso, <i>Selezione</i> (Orange Label) | 750 | 12 | \$336.00 | \$28.00 | NET | NET |

FEDERICO GRAZIANI

ETNA - SICILIA

www.thesourceimports.com/producers/federico-graziani

Voted Italy's "Best Sommelier" in 1998 at age 23, author of numerous Italian wine books, and protege of Etna's oracle and renaissance man, Salvo Foti, Federico Graziani's wines hit the same high marks of the world's greats. Located on the north face of Etna, Fede's Nerello Mascalese-dominant Etna Rossos are harvested from a mix of new and ancient plantations (with some pre-phyloxera, own-rooted plants) in Passopisciaro and Montelaguardia. His field blend white, Mareneve, is grown at a frosty 1200m altitude and stands alone as a singular expression on Etna.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|---------------------------------|--------|-----------|-----|
| | | Case | Bottle | Case | Bottle | 5% | 10% |
| 2022 | Etna Bianco, <i>Terre Siciliane, 'Mareneve'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Etna Rosso | 750 | 12 | Please inquire for availability | | | |
| 2022 | Etna Rosso, <i>'Rosso di Mezzo'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Etna Rosso, <i>'Profumo di Vulcano'</i> | 750 | 12 | Please inquire for availability | | | |

AZIENDA AGRICOLA SOFIA

ETNA - SICILIA

www.thesourceimports.com/producers/azienda-agricola-sofia

After more than a decade in the cellar of Vini Franchetti's Passopisciaro, Carmelo Sofia and his sister, Valentina, began to bottle wine from the organic-certified vineyards owned by their father, Giocchino. Harvested from the north side of Etna in the Contradas Passopisciaro and Torreguarino, their entry-level red, "Gicchino," is a light-colored, fresh, and fun Nerello Mascalese grown on volcanic soil from Passopisciaro and 10-15% on the siliceous clay soils from Torreguarino. The other imported Etna Rosso, grown exclusively in Passopisciaro, "Piano dei Daini," is a more substantial Nerello Mascalese with deep volcanic textures and lifted aromas.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|-----------|---------|-----------|---------|
| | | Case | Bottle | Case | Bottle | 5% | 10% |
| 2020 | Etna Rosso, <i>'La Vigna di Gioachino'</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2019 | Etna Rosso, <i>Contrade Piano dei Daini</i> | 750 | 12 | Sold Out | | | |

PORTUGAL



ALINE DOMINGUES
MENINA D'UVA

CONSTANTINO RAMOS

MONÇÃO E MELGAÇO & VALE DO LIMA, VINHO VERDE

www.thesourceimports.com/product/2019-zafirah-vinho-verde-tinto

Constantino Ramos is the most interesting young wine producer in Monção e Melgaço, Portugal's most prestigious and famous subzone of the Vinho Verde. During his tenure as the head winemaker for the famous Monção e Melgaço producer, Anselmo Mendes, Constantino's personal wine project started with a challenge from his cousin who had a few small vineyard plots in Monção that were higher in altitude than the typical vineyards in the area. Affluent, his Alvarinho is often one of the first vineyards picked in the entire appellation, leading to wines of high amplitude and vibrant acidity, and his red, Zafirah (a Muslim name that means graciousness), is made of a mix of the high-spirited red grapes, Brancelho, Cainho Longo, Espadeiro, Vinhão and Borraçal (Caíño Tinto).

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2024 | Vinho Verde Branco (Loureiro), <i>Juca</i> - Stock on hold - please inquire | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2022 | Vinho Verde Branco (Alvarinho), <i>Afluente</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2021 | Vinho Verde Tinto, <i>JUCA</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |

QUINTA DO AMEAL

VALE DO LIMA - VINHO VERDE

www.thesourceimports.com/producers/quinta-do-ameal

The strikingly beautiful and serene Quinta do Ameal is in the heart of the Lima Valley, within Portugal's vast Vinho Verde wine region. The Lima Valley is the most northwesterly zone and borders the Atlantic Ocean to the west and is separated from Spain by the Minho River to the north. The altitude of the vineyards inside this east/west valley get higher to further west one goes, and the terrain becomes more uneven, giving rise to multiple micro-climates, with the Lima Valley perhaps the coldest and with the most precipitation. The Loureiro grape (the sole grape used in all of Ameal's wines) thrives in the vineyard's igneous granite bedrock and topsoil - the same bedrock that covers the majority of the valley, with the remainder variations of metamorphic rock. Ameal's wines here are made in neutral vessels (stainless steel for the entry-level wine, old barrels for the higher-end wines) and remain fresh, low in alcohol and extremely versatile with almost any kind of food from land and sea.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Vinho Verde Branco (Loureiro) - <i>10 bottles left</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2023 | Vinho Verde Branco (Loureiro) | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |

ARRIBAS WINE COMPANY

PLANALTO MIRANDÊS - TRÁS-OS-MONTES

www.thesourceimports.com/producers/arribas-wine-company

In the early summer of 2017, Ricardo Alves and Frederico Machado were on the Portuguese back roads in the Parque Natural das Arribas do Douro searching for their future wine project. They settled on Bemposta, with its wealth of ancient, indigenous and largely forgotten grapevines chaotically perched on the extreme slopes on the Douro river gorge. They've set out to rediscover and revitalize an ancient wine culture whose local home winegrowers have just barely kept the faint bloodline of their vinous history from extinction. Their high tension, aromatic, low alcohol wines are blends composed of dozens of different varieties made with minimalistic cellar practices.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Vinho "Palhete", <i>Saroto</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2023 | Vinho Branco, <i>Saroto</i> (Curtimenta/Skin Fermented) - Stock on hold - please inquire | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2021 | Vinho Tinto, <i>Saroto</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 * |
| 2022 | Vinho Tinto, <i>Saroto</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2019 | Vinho Tinto, <i>Raiola</i> - <i>22 bottles left</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2019 | Vinho Tinto, <i>Quilómetro</i> | 750 | 12 | \$480.00 | \$40.00 | NET | NET * |

MENINA D'UVA

PLANALTO MIRANDÊS - TRÁS-OS-MONTES

www.thesourceimports.com/producers/menina-duva

In 2017, Aline Domingues left her home city of Paris for Uva, a remote village on the Planalto Mirandês, a quiet and mostly desolate countryside in northeast Portugal's Trás-os-Montes wine region. While the Trás-os-Montes is known for heavy wines, Menina d'Uva couldn't be much further from that style. Here, she's begun to modernize the wines in the best possible way: indigenous local grape varieties, organic farming, naked wines made through gentle extraction and a low-tech, heavily thought out, soft-touch approach. The result is wines with soft-colored hues, low-to-medium alcohol with natural freshness and tension. Her wines have heightened aromatic nuances of spring fruits, moorland brush and flowers, with unusually profound minerally and metallic textures that vibrate on the palate.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Vinho Branco, <i>Liquen</i> - Stock on hold - please inquire | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2023 | Vinho Tinto, <i>Ciste</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2023 | Vinho Tinto, <i>Urc</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2023 | Vinho Tinto, <i>Palomba</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |

MATEUS NICOLAU DE ALMEIDA

DOURO SUPERIOR, DOURO

www.thesourceimports.com/producers/mateus-nicolau-de-almeida/

Mateus Nicolau de Almeida and his wife, Teresa Ameztoy, began their organic/biodynamic/natural wine project in 2015. Organically farmed and certified, their wines reflect the attributes of a combination of vineyards in the different subregions of Douro and a multitude of indigenous grape varieties. The Trans Douro Express are three "climate" reds from roughly ten different vineyards that demonstrate what each subregion has to offer: Baixo Corgo in the west is the coldest and wettest, on the far east, on the border of Spain, is Douro Superior, the driest and warmest, while in the center is a climatic balance of the two extremes. Each of these wines illustrates the differences in climate, which, of course, is determined by the variety of grapes suitable for each area. Eremitas are three white wines from the Douro Superior and express three different schist-based terroirs. Made only in particular years, the Cural Teles their "human wines," are their most experimental, tinkered with in the cellar (including one wine aged inside a granite block!) to discover new gateways to different expressions and nuances. There are also two stellar (but in very low supply), traditionally crafted Port wines, Lágrima (white Port) and Ruby Seco. The wines are often lightly filtered (though the whites that don't go through malolactic are sterile filtered) and they are rarely fined.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Douro Branco, Eremitas, <i>Amón de Kélia</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2022 | Douro Tinto, Trans-Douro-Express, <i>Baixo Corgo</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2022 | Douro Tinto, Trans-Douro-Express, <i>Cima Corgo</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2022 | Douro Tinto, Trans-Douro-Express, <i>Douro Superior</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2019 | Douro Tinto, Cural Teles, <i>Alpha</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET |

QUINTA DA CAROLINA

CIMA CORGO, DOURO

www.thesourceimports.com/producers/quinta-da-carolina

The Douro property that was once in the hands of California trailblazing winemaker, Jerry Luper, (whose illustrious wine career included tenures at Château Montelena, Bouchaine, and Rutherford Hill), has been for years now under the ownership of Luis Candido da Silva, a well-known wine retailer in Porto. Today, the winery has been slowly taken over by his son, also named Luis, and things are going through some noticeable changes the more Luis Jr. commits himself to the project. His day job is working as the head enologist and wine director for the still Douro wine program at Dirk Niepoort's ever expanding, global wine empire. Niepoort has a history of recognizing talent and churning out many superstars in Portugal, most notably Luis Seabra, the boys over at Arribas Wine Company (also in our portfolio), and starting in 2018, Luis Jr. The respect he has garnered at a very young age in Portugal speaks volumes for the confidence the local wine world has in his skill and attention to detail. Exciting things are in store for this very small estate with wines that cover both the traditional style like his father's, and the extreme progressivism of his generation, with a gorgeous touch, exquisite crafting and a razor-sharp attention to detail. Expect big things, albeit in very small quantities (unfortunately) from this special Quinta.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|----------------------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Douro Branco, <i>Xis</i> | 750 | 12 | Arriving Winter 2026 | | | |
| 2019 | Douro Tinto, <i>Xisto Amarelo</i> | 750 | 12 | \$432.00 | \$36.00 | NET | NET |
| 2021 | Douro Tinto, <i>Xisto Amarelo</i> | 750 | 12 | Arriving Winter 2026 | | | |
| 2017 | Douro Tinto, <i>Quinta da Carolina</i> | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2019 | Douro Tinto, <i>Quinta da Carolina</i> | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2023 | Vinho Tinto, <i>ElBmento</i> | 750 | 12 | Arriving Winter 2026 | | | |

* - Special Pricing Available

QUINTA DE SAN MICHEL

SINTRA - COLARES

<https://quintadesanmichel.pt/en/>

After years working alongside some of Portugal's most gifted winemakers and with many New World growers, Alexandre "Alex" Guedes voted in 2025 as one of the country's top five new winegrowers joined Quinta da San Michel in 2018 after his first harvest at the estate, where he unexpectedly met his future bride. Under Alex's steady, inquisitive hand, and guided by the disciplined mind of a winemaker nearing his Master of Wine, Quinta da San Michel is poised to become one of the most promising voices in Portugal's Atlantic wine frontier. Their vineyards span two striking terrains: Janas, between the Sintra Mountains and the Atlantic and new plantings on the legendary sandy soils of Colares – some on the valley floor in meters-deep sands, others above coastal bluffs on calcareous sands and limestone bedrock facing the ocean's salt-rich winds. San Michel is focused on historic local varieties, like Malvasia de Colares, Arinto, and Galego Dourado, and soon joined by the infamous red Ramisco, each deeply tied to this mythical viticultural coastline. Their wines from clay and limestone echo the great vineyards of France's Côte d'Or but carry a maritime salty freshness and stout, architectural structure, while those from sand promise wines of delicate filigree, resurrecting the past glories of Colares where Malvasia and Ramisco have thrived ungrafted for centuries.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|------------------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Vinho Branco, Malvarinto de Janas | 750 | 12 | \$408.00 | \$34.00 | NET | NET |
| 2022 | Vinho Branco, Malvarinto de Janas | 750 | 12 | | | December Arrival | |
| 2022 | Vinho Branco, Arinto - <i>21 bottles left</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2022 | Vinho Branco, Malvasia - <i>6 bottles left</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2022 | Vinho Branco, Curtimenta | 750 | 12 | | | December Arrival | |
| 2022 | Vinho Branco, Galego Dourado | 750 | 12 | \$456.00 | \$38.00 | NET | NET |

TAPADA DO CHAVES

PORTALEGRE - ALENTEJO

www.thesourceimports.com/producers/tapada-do-chaves/

There are few Portuguese wineries as mythical as Tapada do Chaves. Its line of extraordinary successes produced from vines planted in 1901 and 1903 by Senhor Chaves fell off the map when they were sold in the 1990s to a sparkling wine company. The property's fortune changed with its purchase in 2017 by Fundação Eugénio de Almeida under the direction of Pedro Baptista, one of Portugal's most celebrated oenologists most famously known for producing Pera Manca, some of the country's most prized (and expensive) wines. Immediately these historic vineyards planted on a unique granite massif that towers over the flatter lands more typical of Alentejo below were converted to biodynamic farming, priming Tapada do Chaves to reassert itself as one of Portugal's most preeminent terroirs. The white wines are blends of Arinto, Assario, Fernão Pires, Tamarez, and Roupeiro, with the reds Trincadeira, Grand Noir, Aragonez, and Alicante Bouschet.

| | | | | Frontline | | Discounts | |
|------|--------------------------------|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2018 | Alentejo Branco | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2018 | Alentejo Branco, Vinhas Velhas | 750 | 6 | | | Sold Out | |

ESPAÑA



SLATE
RIBEIRA SACRA

XESTEIRIÑA

RÍAS BAIXAS - GALICIA

www.thesourceimports.com/producers/acios-da-xesteirina/

Xesteiriña is destined to be yet another Salnés Vally Albariño superstar. This singular wine that comes in two forms, with added sulfites and without, comes from a single vineyard just west of Portonovo, two kilometers from the Atlantic. The project and property are owned and operated by the extremely sharp and thoughtful José Manuel Dominguez, an Agricultural Engineer who comes from three generations of winegrowers in Salnés. It's a unique geological location largely composed of granodiorite and what may be some transitional materials similar to gneiss, the extremely spare topsoil is derived from the bedrock though almost entirely composed of organic matter. Surrounded by forests of mostly indigenous Galician trees (rare in these parts overrun by Eucalyptus), approaching the vineyard takes caution and respect for the ecological environment. Organic methods guide his work, despite his being so close to the ocean a hostile environment for mildew and vine diseases.

| | | | Frontline | | Discounts | | |
|------|----------------------|-----|-----------|----------|-----------|-----|-----|
| | | | Case | Bottle | 5% | 10% | |
| 2023 | Rías Baixas Albariño | 750 | 12 | \$480.00 | \$40.00 | NET | NET |

PEDRO MÉNDEZ

RÍAS BAIXAS - GALICIA

www.thesourceimports.com/producers/pedro-mendez/

Cousin of local viticultural legend, Rodrigo Méndez, Pedro Méndez wears two hats with full-time work in his family's vineyards and their restaurant during the summer. Located in the Salnés subzone of Galicia's Rías Baixas, he has medium-aged vines and pre-phylloxera Albariño vines that are nearly two-hundred years old that look more like trees. These ancient plants fill his full-bodied Albariños with structure and a pure citrusy, salty, minerally, high acidity power that only Albariño possesses. He also makes a compelling range of red wines with Mencía and Caíño.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|--------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Rías Baixas Albariño, <i>Pedro Méndez</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2022 | Rías Baixas Albariño, <i>As Abeleiras</i> | 750 | 12 | | | Arrival 2026 | |
| 2022 | Rías Baixas Albariño, <i>Tresvellas</i> | 750 | 12 | | | Arrival 2026 | |
| 2022 | Rías Baixas Tinto, <i>Xuntanza</i> | 750 | 12 | | | Arrival 2026 | |
| 2022 | Rías Baixas Mencía, <i>Viruxe</i> | 750 | 12 | | | Arrival 2026 | |

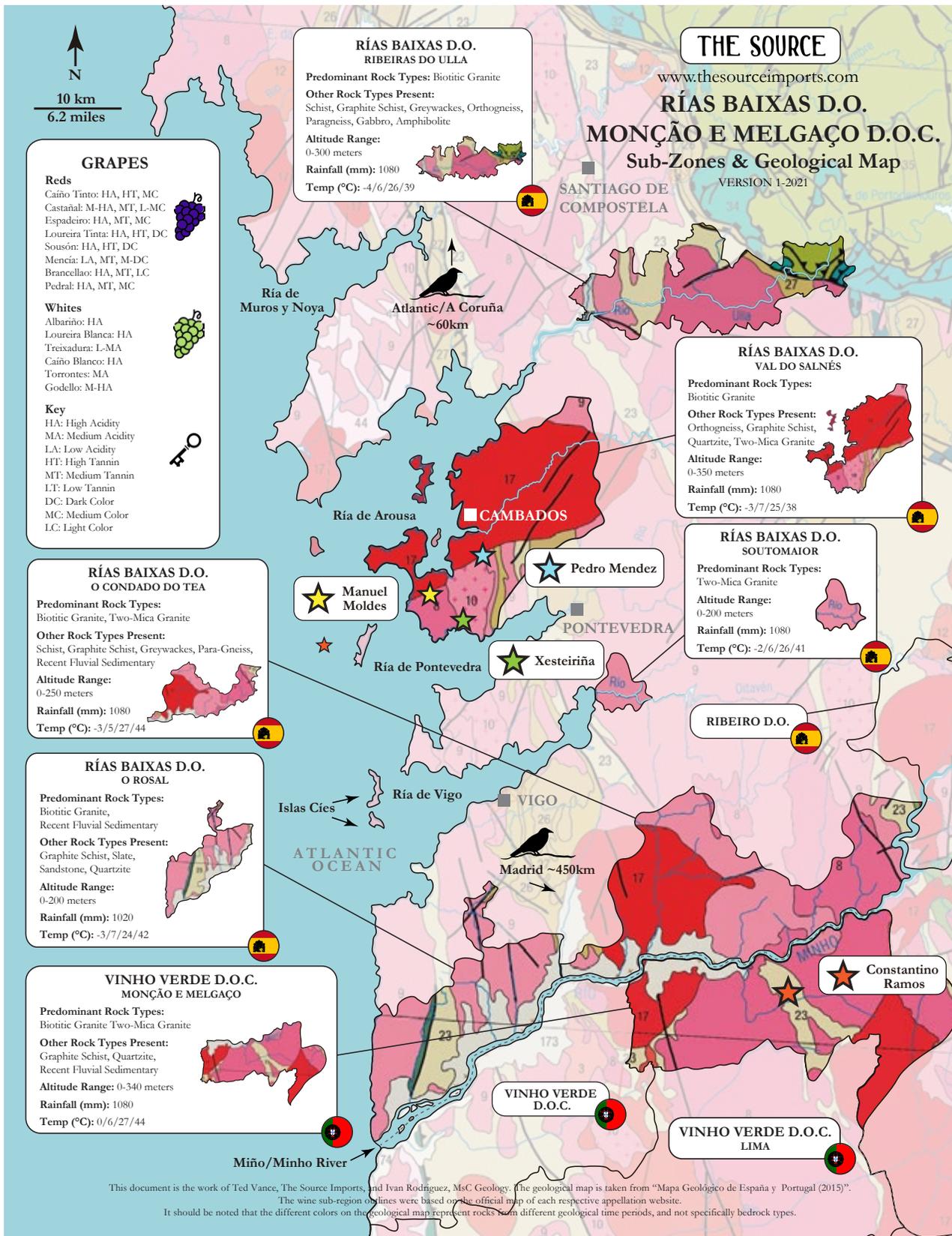
MANUEL MOLDES

RÍAS BAIXAS - GALICIA

www.thesourceimports.com/producers/manuel-moldes/

One of the brightest lights in the slowly rising tide of the Rías Baixas, Manuel Moldes has an aptitude for finely tuned, deeply technical wine analysis, but it's his curiosity and open mind that guide him. Manuel's approach to his Albariño range is to have wines with notable differentiating characteristics; they either contrast the soil type altogether, whether it be completely on schist, the A Capela de Aios, or those granite parcels bottled as Afelio; or the particularities within a rock and soil type to illuminate their differences and are compelling enough to be bottled alone, like As Dunas, from sandy schist soil with no bedrock contrasts A Capela de Aios, grown on shallow schist topsoil with a soft schist bedrock. The simplicity of the red winemaking follows suit with the Albariños, but involves the art of blending different grape varieties from numerous terroirs into one wine. Acios Mouros, a blend of 60% Caíño Redondo, 20% Loureiro Tinto, 20% Espadeiro, is an extremely high-toned red from the Rías Bixas, and his Bierzo, a more supple red blended with 60% Garnacha Tintorera and 40% Mencía.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|------------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2024 | Rías Baixas Albariño, <i>Afelio</i> | 750 | 12 | | | December Arrival | |
| 2023 | Rías Baixas Albariño, <i>A Capela de Aios</i> | 750 | 12 | | | Arrival 2026 | |
| 2023 | Rías Baixas Albariño, <i>As Dunas</i> | 750 | 12 | | | Arrival 2026 | |
| 2023 | Rías Baixas Albariño, <i>Peai</i> | 750 | 12 | | | Arrival 2026 | |
| 2021 | Bierzo, <i>Lentura</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2022 | Rías Baixas Tinto, <i>Acios Mouros</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET |



This document is the work of Ted Vance, The Source Imports, and Ivan Rodríguez, MSc Geology. The geological map is taken from "Mapa Geológico de España y Portugal (2015)".
The wine sub-region outlines were based on the official map of each respective appellation website.
It should be noted that the different colors on the geological map represent rocks from different geological time periods, and not specifically bedrock types.

VAL DO SALNÉS
PRE-PHYLLOXERA ALBARIÑO



Above: Manuel Moldes in "Peai." Below: Pedro Méndez in Meaño with vine for 'Tresvellas'



MIXTURA

RIBEIRO - GALICIA

<https://mixturaiw.com/>

A native of Galicia, Gutier Seijo Otero developed his own project, Mix and Mixtura, in 2019 after nearly a decade at the helm of the historical Ribeira Sacra winery, Dominio do Bibei. Though his winery is in Ribeiro, the project is focused on recovering historical vineyards and native grape varieties in northwestern Spain and Portugal along the Miño and Sil rivers. His wines disregard traditional political boundaries and are labeled without appellation and variety. The project is rooted in a deep respect for the land and culture, using minimal intervention and native yeasts, with Mix largely vinified and aged in small old French oak and Tava amphoras, and Mixtura in concrete eggs and Stockinger barrels.

| | | | | Frontline | | Discounts | |
|------|------------------------------------|-----|----|-----------|---------|------------------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Vino Blanco, <i>Mixtura Blanco</i> | 750 | 12 | | | December Arrival | |
| 2020 | Vino Tinto, <i>Mix Tinto</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |

AUGALEVADA

RIBEIRO - GALICIA

www.thesourceimports.com/producers/fazenda-augalevada/

Iago Garrido may be destined to become one of Spain's most influential winegrowers. In 2014 this former professional soccer player buried an amphora filled with Treixadura in the middle of his granite vineyard inside Ribeiro's Avia River Valley. Initially convinced he had made a mistake with the discovery of a flor yeast veil, he later realized this errant shot actually hit a vein of gold that went on to define the direction of his wines. What makes Iago's wines special is not only that he welcomes the influence of flor yeast, or that he is committed to biodynamic practices in his cellar and the vineyards he owns and the ones he works directly himself, and to only using a minuscule dose of sulfur in his wines, it's his razor-sharp attention to detail coupled with his openness to take in the ideas and opinions of others. His creative range is focused on indigenous Galician varieties with many different bottlings.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|------------------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Branco, <i>Ollos de Roque</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2023 | Branco, <i>Ollos</i> | 750 | 12 | | | December Arrival | |
| 2022 | Branco, <i>Areas de Rei - 2 bottles left</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2023 | Branco, <i>Areas de Rei</i> | 750 | 12 | | | December Arrival | |
| 2022 | Tinto, <i>Ollos</i> | 750 | 12 | \$276.00 | \$23.00 | NET | NET |
| 2022 | Tinto, <i>Ollos de Maia - 5 bottles left</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |

CUME DO AVIA

RIBEIRO - GALICIA

www.thesourceimports.com/producers/cume-do-avia

Diego and his brother, Álvaro, grew up in Vigo, northwestern Spain's largest metropolitan and industrial area. The bustle of city life wasn't in their blood, so in their early twenties they embarked on the courageous restoration of vineyards with their cousins, Anxo and Fito, in an ancient Galician ruin where their ancestors once lived. They started their new lifelong adventure together in 2005 that ultimately pushed them to the brink of financial ruin and tested their relationships with each other and many of their loved ones. The vineyards are surrounded by dense forest and sit on the top of a hill (a Cume) above the river Avia. By 2008 they planted their first vines, and in 2012 finally made their first vinification "tests," as Diego calls them; it was the first time any of them had ever made wine. On the vineyard are thirteen different indigenous Galician varietals selected from ancient vines in the Ribeiro. "The past of these forgotten grapes has been erased, leaving no one to discuss the ideal practices for them. Much knowledge was discarded with the introduction of chemicals to the vineyards after the second World War and there is no manual or record. We are trying to reinvent and rebuild this lost history," Diego explained. In what they would consider their first real vintage, the 2017 wines are gorgeous and taut with energy. They are not to be missed by those interested in the rise of Galician wines.

| | | | | Frontline | | Discounts | | |
|------|---|-----|----|-----------|---------|-----------|---------|----|
| | | | | Case | Bottle | 5% | 10% | |
| 2021 | Branco, <i>Arraiano</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 | ** |
| 2022 | Branco, <i>Arraiano</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 | |
| 2020 | Branco, <i>Colleita No. 8</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 | ** |
| 2021 | Branco, <i>Colleita No. 9</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 | ** |
| 2022 | Branco, <i>Colleita No. 10 - Stock on hold - please inquire</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 | |
| 2022 | Branco, <i>Dos Canotos</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 | |
| 2021 | Tinto, <i>Arraiano</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 | ** |
| 2022 | Tinto, <i>Arraiano</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 | |
| 2020 | Tinto, <i>Colleita No. 8</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 | |
| 2021 | Tinto, <i>Colleita No. 9</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 | ** |
| 2022 | Tinto, <i>Colleita No. 10</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 | ** |
| 2022 | Tinto, <i>Brancellao, Dos Canotos</i> | 750 | 12 | \$420.00 | \$35.00 | NET | NET | |

* - Special Pricing Available

VIANA

RIBEIRO - GALICIA

| | | | | | Frontline | | Discounts | |
|------|------------------------------|-----|----|----------|-----------|---------|-----------|-----|
| | | | | | Case | Bottle | 5% | 10% |
| 2021 | Ribeiro Branco, <i>Toral</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 | * |

PABLO SOLDAVINI

RIBEIRA SACRA - GALICIA

<https://thesourceimports.com/producers/pablo-soldavini>

The Argentine national, Pablo Soldavini, returned to his ancestral home in Castro Caldelas inside Galicia's Ribeira Sacra in the early 2010s. He has influenced many fellow winegrowers with his extraordinary, intuitive ability to understand the nature of any particular terroir and maximize its potential. Today, Pablo has dropped his winemaker consulting life to focus on his own projects based in Ribeira Sacra's Ribeiras do Sil subzone with indigenous variety vineyards set at high altitudes in a largely abandoned viticultural area. Everything is done by hand with great care and a gentle approach with natural yeasts, hand harvesting and varying degrees of stem inclusion, gentle extraction (almost infusion), aging in steel or old oak and very little in the way of added sulfites.

| | | | | | | Frontline | | Discounts | |
|------|---|-----|----|----------|---------|------------------|---------|-----------|-----|
| | | | | | | Case | Bottle | 5% | 10% |
| 2022 | Rías Baixas Albariño, <i>Obranco</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 | | |
| 2023 | Rías Baixas Albariño, <i>Obranco</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 | | |
| 2022 | Ribeira Sacra Tinto, <i>Tanis - 16 bottles left</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 | | |
| 2023 | Ribeira Sacra Tinto, <i>Tanis</i> | 750 | 12 | | | December Arrival | | | |
| 2022 | Ribeira Sacra Tinto, <i>A Besta</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET | | |
| 2022 | Ribeira Sacra Tinto, <i>Lurpia</i> | 750 | 12 | \$408.00 | \$34.00 | NET | NET | | |
| 2023 | Ribeira Sacra Tinto, <i>MerenXiao</i> | 750 | 12 | | | December Arrival | | | |
| 2023 | Ribeira Sacra Tinto, <i>Sabela</i> | 750 | 12 | | | December Arrival | | | |

PRÁDIO

RIBEIRA SACRA - GALICIA

www.thesourceimports.com/producers/fazenda-pradio

Xabi Soeanes is in love with his Galician countryside, and he's even more taken in by its nearly forgotten past. His greatest desire, his dream, is to share this cultural treasure with the world, through the lens of his varietally blended wines - the historical winegrowing practice of this area. Fazenda Prádio (named after a local tree known as a false maple, or sycamore) is located within the Chantada subzone, one of the coldest of Ribeira Sacra, heavily influenced by the Atlantic. His 3.5ha of vines, a collection of Mencía, Caíño Longo, Merenzao, Brancellao, Godello, and other indigenous varieties, are perched on wide terraces between 180-300m that overlook the Miño River gorge and are carved out of a steep hill of granite and schist. Xabi practiced organic and biodynamic farming for years but after a series of seasons that almost put him out of business, he keeps the door open to move freely when needed.

| | | | | | | Frontline | | Discounts | |
|------|--|-----|----|----------|---------|-----------|---------|-----------|-----|
| | | | | | | Case | Bottle | 5% | 10% |
| 2019 | Ribeira Sacra Branco, <i>Pacio - 11 bottles left</i> | 750 | 12 | \$480.00 | \$40.00 | NET | NET | | |
| 2021 | Ribeira Sacra Tinto, <i>Mencia- Stock on hold - please inquire</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 | | |
| 2018 | Ribeira Sacra Tinto, <i>Pacio - 20 bottles left</i> | 750 | 12 | \$480.00 | \$40.00 | NET | NET | | |
| 2019 | Ribeira Sacra Tinto, <i>Pacio</i> | 750 | 12 | \$480.00 | \$40.00 | NET | NET | | |
| 2021 | Ribeira Sacra Tinto, <i>Pacio</i> | 750 | 12 | \$480.00 | \$40.00 | NET | NET | | |

PONTE DA BOGA

RIBEIRA SACRA - GALICIA

| | | | | | | Frontline | | Discounts | |
|------|--|-----|----|--|--|------------------|--------|-----------|-----|
| | | | | | | Case | Bottle | 5% | 10% |
| 2024 | Mencia, <i>Bancales Olvidados, Parcela Trasmonte</i> | 750 | 12 | | | December Arrival | | | |

* - Special Pricing Available

** - Denotes Special Volume Pricing Available

MICHELINI I MUFATTO

BIERZO - CASTILLA Y LEÓN

www.thesourceimports.com/producers/michelini-i-mufatto

Argentine winemakers Gerardo Michelini and Andrea Mufatto, with their son Manu, transplanted their family viticultural ethos Libertad, Fineza, Naturaleza to Bierzo in 2015, settling in a 19th-century rock winery in Toral de Merayo after encouragement from local luminaries Raúl Pérez and César Marqués. They farm very old vines (most over 100 years) organically/biodynamically on steep to very steep clay, slate, and quartz parcels, and vinify with foot-treading, native yeasts, and short macerations, aging in clay amphorae, old foudres, and neutral oak/chestnut. The range runs from a village wine to paraje bottlings and culminates in terroir-driven, textural wines that favor tension over weight and place over polish.

| | | | | Frontline | | Discounts | |
|------|-----------------------------|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Bierzo, <i>En El Camino</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2021 | Bierzo, <i>A Merced</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |

FUENTES DEL SILENCIO

JAMUZ - CASTILLA Y LEÓN

www.thesourceimports.com/producers/fuentes-del-silencio

The story of Fuentes del Silencio is of Indiana Jones-level proportions for lost and nearly forgotten wine cultures. Miguel Angel Alonso and his wife Maria José Galera, retired doctors and hobby winemakers, have stumbled on and excavated one of the rarities of the wine world. In the south of Leon province, up on the high plains of Herreros de Jamuz, among forests and fields of shrubs, they discovered the ancient Mencia vineyards buried under grounds that predate the phylloxera epidemic. There they started a rescue mission, restoring many of the old vines and putting them back into production. Miguel and Maria developed a team of passionate wine professionals who seem more like archeologists, and taken on the task of bringing this Spanish treasure trove back to its former glory with a minimalist approach in the cellar. The youngest vines of their collection of parcels were registered as planted in 1930, but the oldest locals told Miguel stories about their grandfathers planting the last set of vines closer to the turn of the century, after phylloxera had passed through. I've seen a lot of unique looking vines, but I've never come across anything that looked like hairy little square animals, dug into the ground, with vine shoots sprouting from their backs.

| | | | | Frontline | | Discounts | | |
|------|---|-----|----|-----------|---------|-----------|---------|---|
| | | | | Case | Bottle | 5% | 10% | |
| 2019 | Viñedos del Jamuz Tinto, <i>Las Jaras</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 | * |
| 2019 | Viñedos del Jamuz Tinto, <i>Las Quintas</i> | 750 | 12 | \$348.00 | \$29.00 | NET | NET | * |
| 2016 | Viñedos del Jamuz Tinto, <i>La Gándara</i> | 750 | 6 | \$324.00 | \$54.00 | NET | NET | |

CÉSAR FERNÁNDEZ DÍAZ

RIBERA DEL DUERO - CASTILLA Y LEÓN

www.thesourceimports.com/producers/cesar-fernandez-diaz

I am looking for a wine with minerality, elegance, acidity, and austerity in a fine, narrow and raw way. I am not looking for wines with an excess of explosive and opulent fruit, but rather more mineral-driven wines with tension and electricity on the palate - wines with definitive character." Part-time musician and full-time organic wine grower, César Fernández Díaz focused on his garage-size project after enology school followed by a decade working with Spanish wine revolutionaries like Bernabeve and Commando G. Based in Ribera del Duero, though not under D.O. certification, he is focused on replanting ancient, abandoned sites and reclaiming forgotten ones for his organic Tempranillo-based wines.

| | | | | Frontline | | Discounts | | |
|------|---|-----|----|-----------|---------|-----------|---------|--|
| | | | | Case | Bottle | 5% | 10% | |
| 2018 | Castilla y Leon Tinto, <i>Espantaburras - 14 bottles left</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 | |
| 2020 | Castilla y Leon Tinto, <i>Carremolino</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET | |

ALFREDO EGIA

BIZKAIKO TXAKOLINA - PAÍS VASCO

www.thesourceimports.com/producers/alfredo-egia

The wines made in Txakoli by Alfredo Egia are radical for the region but not for the world, since he is fully committed to biodynamic farming and natural wine methods. And with the influence of Imanol Garay, the highly intense and fully committed naturalist from France whom he refers to as his mentor, he's determined to harness the intense energy of Izkiriota Txikia (Petit Manseng) and Hondarrabi Zerratia (Petit Courbu) to give them an altogether different expression, shape and energy, with a constant evolution upon opening that can last for days. These white wines walk the line with no added sulfur and should be consumed earlier in their life to ensure captivity of their best moment. Whether they can age well or not remains to be seen, but since they have very low pH levels that usually sit below 3.20, and ta levels that can be well above 7.00, they should be insulated for a while. Rebel Rebel is the solo project of Alfredo, and Hegan Egan a joint venture between Alfredo, Imanol and e Iturri.

| | | | | Frontline | | Discounts | | |
|------|--|-----|----|-----------|---------|-----------|-----|---|
| | | | | Case | Bottle | 5% | 10% | |
| 2021 | Bizkaiko Txakolina, Blanco, <i>Izaki</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET | * |

* - Special Pricing Available

ARTUKE

RIOJA ALAVESA - LA RIOJA

www.thesourceimports.com/producers/artuke

Artuke's Arturo Miguel is a quiet but influential leader of a new movement of young Spanish vignerons in Rioja, the country's most historically famous region. The agenda is to bring attention back to specific terroirs and return the power to the growers themselves. He is the second generation of his family to grow and bottle their own wines since the end of the dictatorship, and when he took control of the family's vineyards, he converted them all to organic farming. His cellar techniques are straightforward, with older barrels of different shapes and sizes that highlight the differences between the four specific vineyard wines, except for the ARTUKE bottling made with carbonic maceration, a long-standing tradition with local wines, and Pies Negros, Spanish for black feet, a reference to the foot-stomping of the grapes, which is a blend of many different parcels. All wines come from calcareous sandstone (similar in structure and mineral makeup to sandstones from Barolo and Barbaresco) with varying degrees of sand and clay.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Rioja Tinto, <i>ARTUKE - 6 bottles left</i> | 750 | 12 | \$156.00 | \$13.00 | \$12.35 | \$11.70 |
| 2024 | Rioja Tinto, <i>ARTUKE</i> | 750 | 12 | \$156.00 | \$13.00 | \$12.35 | \$11.70 |
| 2022 | Rioja Tinto, <i>Pies Negros - Stock on hold - please inquire</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2023 | Rioja Tinto, <i>Pies Negros - Stock on hold - please inquire</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2022 | Rioja Tinto, <i>Finca de los Locos</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2020 | Rioja Tinto, <i>Paso Las Mañas</i> | 750 | 6 | \$216.00 | \$36.00 | NET | NET |
| 2022 | Rioja Tinto, <i>Paso Las Mañas</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |

ARIZCUREN

RIOJA ORIENTAL - LA RIOJA

www.thesourceimports.com/producers/arizcuren

Well-known and highly respected architect turned winegrower, Javier Arizcuren is one of Rioja Oriental's most exciting new talents. With the help of his father, Javier spends his "spare time" focused on rescuing high-altitude, ancient Grenache and Mazuelo (the local name for Carignana), on vineyards that managed to survive both phylloxera, and the trend of replacing historic vines with Tempranillo, an early-ripening grape that is only a small part of this region's history despite its dominance today. His experience with architecture leads him down rabbit holes of possibility and experimentation (a rarity in this often predictable and extremely conservative wine region), so that he may better understand the aesthetic of each site and build on its strengths using various fermentation and aging techniques.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Rioja Rosado, <i>Monte Gatún - 24 bottles left</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |
| 2019 | Rioja Tinto, <i>Monte Gatún - 14 bottles left</i> | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 |
| 2021 | Rioja Tinto, <i>Monte Gatún - Stock on hold - please inquire</i> | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 |
| 2019 | Rioja Tinto, <i>Sologarnacha Ánfora</i> | 750 | 12 | \$492.00 | \$41.00 | NET | NET |
| 2020 | Rioja Tinto, <i>Solograciano</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |

ASEGINOLAZA & LEUNDA

NAVARRA

www.thesourceimports.com/producers/aseginolaza-y-leunda

Environmental biologists and former winemaking hobbyists, Jon Aseginolaza and Pedro Leunda, have directed their full attention to a project focused on a better understanding of Spain's Navarra, a historical region with a severe identity crisis stemming from its living in the shadow of its illustrious neighbor, Rioja, Spain's historical crown jewel. Always the bride's maid and never the bride, the region began to focus on international varieties to stand out and increase its market share. Moving in the opposite direction of this trend, Jon and Pedro are focused on finding and recovering old vineyards planted with indigenous ancient genetic material (mostly Grenache, the historic grape of the region) inside vastly biodiverse areas - all assets that give the region a possible edge on the widely monocultural approach of much of Rioja. The life and authenticity in their first wines (started in 2017) are clear and their future is promising.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Navarra Tinto, <i>Birak - 11 bottles left</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2021 | Navarra Tinto, <i>Matsanko - Stock on hold - please inquire</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2020 | Navarra Tinto, <i>Cuvée</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET |
| 2021 | Navarra Tinto, <i>Cuvée - 3 bottles left</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2019 | Navarra Tinto, <i>Cuvée Las Santas - 6 bottles left</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2020 | Navarra Tinto, <i>Cuvée Las Santas</i> | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2021 | Navarra Tinto, <i>Cuvée Las Santas - 12 bottles left</i> | 750 | 12 | \$408.00 | \$34.00 | NET | NET |
| 2020 | Navarra Tinto, <i>Camino de La Torraza - 17 bottles left</i> | 750 | 12 | \$408.00 | \$34.00 | NET | NET |

* - Special Pricing Available

BIEN DE ALTURA CANARY ISLANDS

www.thesourceimports.com/producers/bien-de-altura/

Raised by his mother and grandmother, Carmelo inherited from them a big heart, warmth and charm, along with the inner-city energy and hustle of Las Palmas de Gran Canaria, an industrial port crunched between the sleeping volcano and Atlantic crammed with half a million locals and four million tourists each year. He returned home in 2017 to begin Bien de Altura after traveling the world working in cellars and vineyards. Listán Negro is the dominant grape in Carmelo's range, and results in more elegant wines with a fresher fruit profile. In this arid climate with an average annual rainfall of only 134 cm (5.3 inches) and at some of the wine world's highest altitudes, from 1,100-1,460 meters (3,600-4,800 feet), on mostly east-facing sites on extremely steep orange volcanic sand, silt, clay, and rocky topsoil, he crafts a series of wines with a global cult following. The cellar practices are intendedly low tech and made with minimal sulfites, whole bunch fermentations, extended macerations and neutral aging vessels.

| | | Frontline | | Discounts | | | |
|------|---|-----------|--------|-----------|---------|--------------|-----|
| | | Case | Bottle | 5% | 10% | | |
| 2022 | Tinto, <i>Ikewen</i> | 750 | 12 | \$444.00 | \$37.00 | NET | NET |
| 2022 | Tinto, <i>Agan</i> | 750 | 12 | \$576.00 | \$48.00 | NET | NET |
| 2022 | Tinto, <i>Sansofi - 14 bottles left</i> | 750 | 12 | \$576.00 | \$48.00 | NET | NET |
| 2023 | Tinto, <i>Tidao</i> | 750 | 12 | | | Arrival 2026 | |
| 2021 | Tinto, <i>ElBmento</i> | 750 | 12 | \$576.00 | \$48.00 | NET | NET |



* - Special Pricing Available

ÖSTERREICH



MARTIN MITTELBACH
TEGERNSEERHOF

VEYDER-MALBERG

SPITZ - WACHAU

www.thesourceimports.com/producers/peter-veyder-malberg

The problem with Peter's wines is that there is too much to think about when tasting them, and they can be the most sublime and pure expression of any wine created on this planet. Peter Veyder-Malberg, or as I refer to him, Peter Pan, rages with ideology and a child-like enthusiasm for his vineyards. He is well beyond organic or biodynamic production with his thinking and spends his time cultivating positive working relationships with his insects or conversing with mushrooms and microorganisms that live in the root systems of his vines. Peter is a bit of a wizard and seems to have come from nowhere, or maybe, Neverland. In Peter's town in Austria's Wachau wine region, Spitz, Riesling and Gruner Veltliner thrive on the steeply terraced hills along the Danube River bank and principally grow on gneiss and loess soils.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|--------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Grüner Veltliner, Wachauer 'Liebedich' | 750 | 12 | | | | |
| 2023 | Grüner Veltliner, 'Viessling' | 750 | 12 | | | | |
| 2023 | Grüner Veltliner, Wösendorfer Ried Hochrain | 750 | 12 | | | | |
| 2023 | Grüner Veltliner, Weissenkirchner Ried Weitenberg | 750 | 12 | | | | |
| 2022 | Riesling, Viesslinger Ried Bruck | 750 | 12 | | | | |
| 2023 | Riesling, Viesslinger Ried Bruck | 750 | 12 | | | | |
| 2020 | Riesling, 'Schöner' | 750 | 6 | | | | |
| 2021 | Riesling, 'Schöner' | 750 | 12 | | | | |
| 2023 | Riesling, 'Schöner' | 750 | 12 | | | | |
| 2021 | Riesling, Weissenkirchner Ried Buschenberg | 750 | 12 | | | | |
| 2022 | Riesling, Weissenkirchner Ried Buschenberg | 750 | 12 | | | | |
| 2023 | Riesling, Weissenkirchner Ried Buschenberg | 750 | 12 | | | | |
| 2021 | Riesling, Elsarner Ried Brandstatt | 750 | 6 | | | | |
| 2023 | Riesling, Elsarner Ried Brandstatt | 750 | 12 | | | | |

MARTIN MUTHENTHALER

SPITZ - WACHAU

<https://weingut-muthenthaler.at>

A former truck driver who seemingly explains with pride that he was fired from his job (likely for wanting to do everything with greater precision!), Martin Muthenthaler returned home to his family's vineyards in the Spitzer Graben of the Wachau, the coldest section on the north side (left bank) of the Danube (Donau) River. Once a former pathway of the Danube before tectonic movements altered the course of the river, this steep, east-to-west running valley splits off from the Danube at the far western end of the Wachau where it turns north about 4 km in. Here, Martin farms organically, almost everything of the work himself, at least until the arrival of his Bavarian wife, Melanie, who in 2021 began helping with the vineyard and administration. Without the assistance of outside consultants in the cellar but drawing on many years of exchange and collaboration with his great friend and neighbor, the Wachau luminary Peter Veyder-Malberg, this garagiste renaissance man with a talented green thumb and palate crafts Rieslings and Grüner Veltliners of sterling precision and quality, which have few equals in all of Austria.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|------------|----------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Grüner Veltliner, 'Spitzer Graben' | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2022 | Grüner Veltliner, Ried Schön - 21 bottles left | 750 | 12 | \$648.00 | \$54.00 | NET | NET |
| 2022 | Grüner Veltliner, Monopollage "Stern" - 24 bottles left | 750 | 12 | \$984.00 | \$82.00 | NET | NET |
| 2022 | Grüner Veltliner, Ried Brandstatt - 17 bottles left | 750 | 12 | \$1,296.00 | \$108.00 | NET | NET |
| 2022 | Riesling, Ried Bruck | 750 | 12 | \$720.00 | \$60.00 | NET | NET |
| 2022 | Riesling, Monopollage "Stern" | 750 | 12 | \$984.00 | \$82.00 | NET | NET |
| 2022 | Riesling, Ried Brandstatt | 750 | 12 | \$1,296.00 | \$108.00 | NET | NET |

TEGERNSEERHOF

UNTERLOIBEN - WACHAU

www.thesourceimports.com/producers/weingut-tegernseerhof

Martin Mittelbach is a Wachau insider with an outsider's perspective. Martin took over the estate at a very young age and immediately changed the way things were done. As you could imagine, there was some friction with his father who preferred to make wines more on the sweeter side. Today, you would be hard pressed to find a more dry and straight style in the Wachau. The grapes are harvested and sorted rigorously to take out any botrytis grapes and then vinified and raised in stainless steel. They are harvested with no botrytis to keep the wines focused and tense. His wines are like his personality: intense, focused and highly intellectual. These laser beams are as far away from the often baroque style that can be found in this region. In every level his wines excel and can stand tall next to any of the greatest producers in Austria.

| | | | | | Frontline | | Discounts | |
|------|--|-----|----|----------|-----------|---------|-----------|-----|
| | | | | | Case | Bottle | 5% | 10% |
| 2023 | Grüner Veltliner, Federspiel, 'Dürnstein' - Stock on hold - please inquire | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 | |
| 2023 | Grüner Veltliner, Federspiel, <i>Ried Superin</i> - Stock on hold - please inquire | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 | |
| 2022 | Grüner Veltliner, Smaragd, <i>Ried Loibenberg</i> | 750 | 12 | \$408.00 | \$34.00 | NET | NET | |
| 2019 | Riesling, Smaragd, 'Bergdistel' | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 | |
| 2021 | Riesling, Smaragd, 'Bergdistel' | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 | |
| 2022 | Riesling, Smaragd, 'Bergdistel' | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 | |
| 2021 | Riesling, Smaragd, <i>Ried Loibenberg</i> | 750 | 12 | \$396.00 | \$33.00 | NET | NET | |
| 2021 | Riesling, Smaragd, <i>Ried Steinertal</i> | 750 | 12 | \$420.00 | \$35.00 | NET | NET | |
| 2021 | Riesling, Smaragd, <i>Kellerberg</i> | 750 | 12 | \$420.00 | \$35.00 | NET | NET | |

MALAT

PALT - KREMSAL

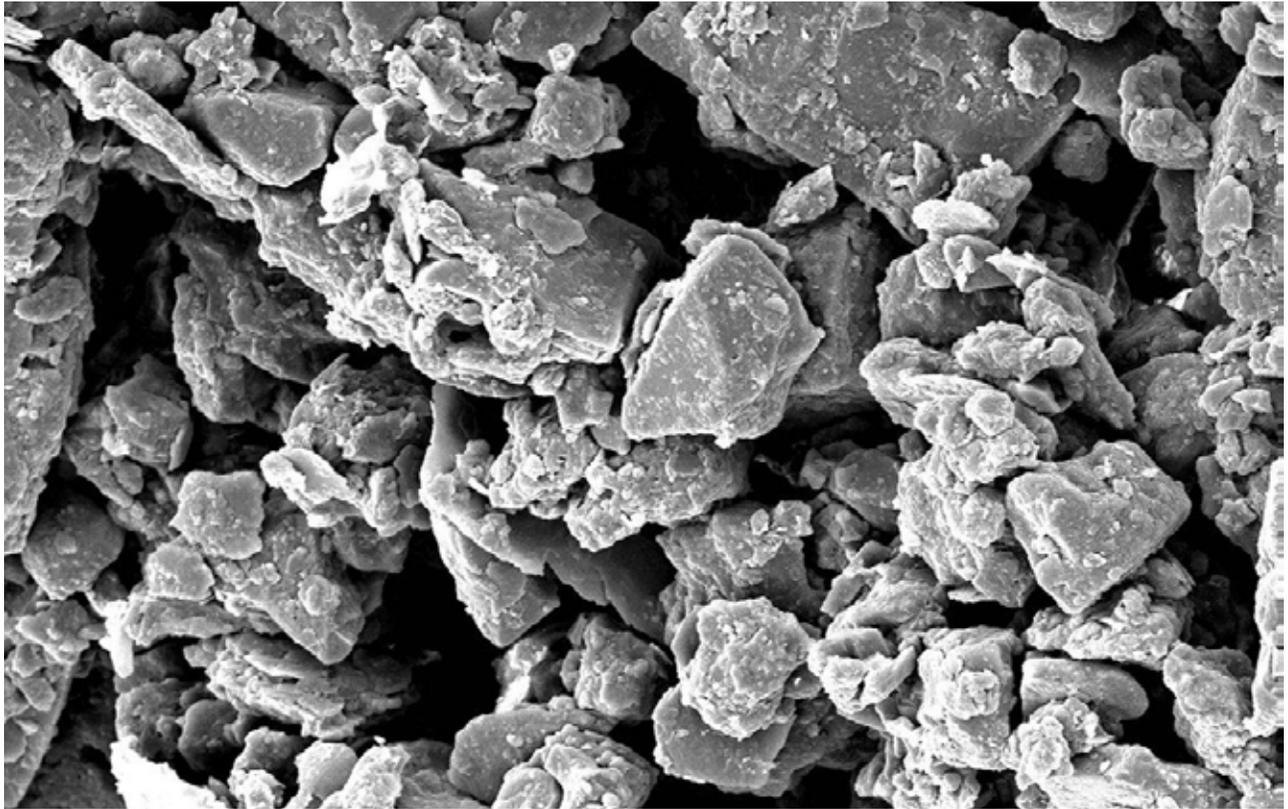
www.thesourceimports.com/producers/malat

It is never easy to fill the shoes of a powerful and polarizing figure, like Gerald Malat, but Gerald's tall, handsome and forever smiling son, is doing just that. The previous level has been elevating under Michael's eagle-like eyes which have set him on his upward climb. At this estate, even the entry-level wines find absolute deliciousness and express enough intellect to enamor us wine geeks. Kremstal is one of the most recent DAC to be added to Austria. Founded in 2007, just east of the Wachau, this large appellation is divided into three significant zones. The most western part of the valley, near Stein, is primarily rocky soils, ideal for the elegant, yet intense, Riesling. As you move east toward Krems, deep loess soils cover the vineyards allowing Gruner Veltliner to express its highly aromatic and fresh nature. The third zone of the Kremstal is located on the southern banks of the Danube River, where some of the most pleasant wine villages are found.

| | | | | | Frontline | | Discounts | |
|------|--|-----|----|----------|-----------|---------|--------------|-----|
| | | | | | Case | Bottle | 5% | 10% |
| 2022 | Gewurztraminer Orange, <i>RAW</i> - 8 bottles left | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 | |
| 2023 | Gewurztraminer Orange, <i>RAW</i> - Stock on hold - please inquire | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 | |
| 2016 | Brut Nature, Reserve | 750 | 6 | \$252.00 | \$42.00 | NET | NET | * |
| 2017 | Brut Rosé, Reserve | 750 | 6 | \$240.00 | \$40.00 | NET | NET | |
| 2023 | Grüner Veltliner, <i>Ried Furth</i> - Stock on hold - please inquire | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 | |
| 2024 | Grüner Veltliner, <i>Ried Furth</i> - Stock on hold - please inquire | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 | |
| 2021 | Grüner Veltliner, <i>Hohlgraben</i> - 3 bottles left | 750 | 12 | \$276.00 | \$23.00 | \$21.83 | \$20.70 | |
| 2021 | Riesling, 'Furth' | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 | |
| 2019 | Riesling, <i>Ried Steinbühel 1ÖTW</i> | 750 | 12 | \$384.00 | \$32.00 | NET | NET | |
| 2019 | Riesling, <i>Ried Silberbichl 1ÖTW</i> | 750 | 12 | \$396.00 | \$33.00 | NET | NET | |
| 2019 | Riesling, <i>Ried Pfaffenberg 1ÖTW</i> | 750 | 12 | \$396.00 | \$33.00 | NET | NET | |
| 2022 | Pinot Noir, Classic, 'Furth' | 750 | 12 | | | | Arrival 2026 | |

GEOLOGY QUICKIE: WHAT'S LOESS GOT TO DO WITH IT?

Sing it, Tina! What *is* loess? That off-white, fine-grain soil known as loess finds its way into many wine regions around the Alps. In Western Europe, it's largely a result of Alpine glaciers grinding rocks into a fine-grained crystalline powder, often rich in calcium carbonate. It's light and the wind easily kicks it up and blows it hundreds and sometimes thousands of miles across the earth. Once it lands and is deposited, its silt-sized grains link together resulting in a highly porous yet well-structured soil that retains moisture while allowing for excellent drainage and root penetration. These often form sturdy bluffs and hills that, as they are susceptible to erosion, are easily shaped to build terracing slopes for viticulture, and for all you wannabe troglodytes, good for some cave digging.



Some famous European wine regions are filled with the stuff. It's all over in Austria's Wachau, Kremstal, Kamptal, Wagram and Traisental; France's Northern Rhône appellations where it dominates the central and eastern side of Hermitage, as well as parts of Crozes-Hermitage mostly toward the east of this expansive appellation, though a little bit in the north sliver along the former riverbanks where it sits on top of the Pangean-era granite.

Loess seems to increase a wine's immediate appeal. It also has a strong track record for wines that age well. At the risk of generalizing, wines grown from loess are often richer and rounder, softer and more agreeable, with an exuberant aromatic lift.

Researched and written by Ted Vance, and Ivan Rodriguez, PhD Geology.

WESZELI

LANGENLOIS - KAMPTAL

www.thesourceimports.com/producers/weszeli

When all the elements of the ecosystem are in perfect harmony, wines develop their distinctive character that only nature can bring forth. Rupert Summerer: Rupert was born into a long lineage of winemakers and, though his dream growing up wasn't to take over the family estate, he nonetheless became the next generation. Davis Weszeli joined the winery in 2011 as a partner, at which time the estate was renamed. They practice organic viticulture and in the cellar they treat each wine based on its own unique character. The Weszeli estate is situated in the Kamptal region of Austria, where the summer days are hot and the cooler Northwest winds bring the cold, causing high diurnal fluctuations. The soils are a mix of loess, gneiss, and clay and the long growing season and sunny autumn days allow the grapes to reach full physiological maturity.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2023 | Grüner Veltliner, <i>Langenlois</i> - Stock on hold - please inquire | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2024 | Grüner Veltliner, <i>Langenlois</i> - Stock on hold - please inquire | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2018 | Grüner Veltliner, <i>Ried Schenkenbichl IÖTW</i> | 750 | 12 | \$504.00 | \$42.00 | NET | NET |
| 2021 | Riesling, <i>Ried Loiserberg IÖTW</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2017 | Riesling, <i>Ried Steinmassl IÖTW</i> | 750 | 12 | \$444.00 | \$37.00 | NET | NET |
| 2018 | Riesling, <i>Ried Steinmassl IÖTW</i> | 750 | 12 | \$504.00 | \$42.00 | NET | NET |
| 2017 | Riesling, <i>Ried Seeberg IÖTW</i> | 750 | 12 | \$528.00 | \$44.00 | NET | NET |
| 2018 | Riesling, <i>Ried Seeberg IÖTW</i> - 17 bottles left | 750 | 12 | \$624.00 | \$52.00 | NET | NET |

BIRGIT BRAUNSTEIN

PURBACH AM NEUSIEDLERSEE - BURGENLAND

www.thesourceimports.com/producers/birgit-braunstein

Not only a devout biodynamic farming practitioner since 2006, Birgit Braunstein lives a biodynamic life. A single mother since the birth of her two sons, Felix and Max, she steadily and quite remarkably advanced the quality of her family estate. Her vineyards are an interesting mix of limestone, mica schist, and crystalline quartz, which offers her range of wines a great deal of breadth and depth, and a multitude of compelling textures and mineral/metal impressions to go with their overt charm and exuberant personalities. Her vineyards are in Leitha Mountains on a gentle, southeast slope facing Lake Neusiedl. Her Zweigelt "Mitterjoch" is grown on schist soil and fermented in stainless steel that further encourages Zweigelt's naturally bright and fresh red qualities. Classically darker and more textured, her Blaufränkisch wines are grown on limestone soils. Heide - named after the vineyard - comes from young vines and spends one year in old barrels. Leithaberg, from the old vines of the Heide and Glauberiza vineyards, has a lengthier wood aging and offers much greater complexity.

| | | | | Frontline | | Discounts | |
|------|-----------------------------|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2016 | Blaufränkisch, <i>Heide</i> | 750 | 12 | \$180.00 | \$15.00 | \$14.25 | \$13.50 * |
| 2019 | Blaufränkisch, <i>Heide</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 * |

DEUTSCHLAND



K. WECHSLER

WESTHOFEN - RHEINHESSEN

www.thesourceimports.com/producers/katharina-wechsler/

The German organic and biodynamic winegrower, Katharina Wechsler, has officially arrived. The owner of enviable holdings in the most famous dry Riesling area of the Rheinhessen (thanks to the local luminaries, Klaus-Peter Keller, and Philipp Wittman), the highlights in her stable include a big slab of the grand cru vineyard, Kirchspiel, and a small chunk of perhaps the most coveted of all recognized grand crus, Morstein. Between these two juggernaut vineyards of dry Riesling, her family owns entirely a large vineyard, called Benn. Only the upper section of Benn on the strongly calcareous sections is planted to Riesling, while much of the lower slopes are a patchwork of many different grape varieties that she loves to play with in her cellar, concocting things that range between pure pleasure and fun, savory orange wines, to more serious classically styled dry wines, like her knockout Scheurebe. The entry-level trocken Riesling will give any dry Riesling in all of Germany a run for the money but showcases the lifted and elegant exotic characteristics of Riesling only found in this part of the world.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Pinot Rosé, <i>Sexy MF</i> (Unfiltered) | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 |
| 2022 | Scheurebe, Trocken | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2022 | Scheurebe, Fehlfarbe - Stock on hold - please inquire | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2022 | Riesling, Trocken | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2021 | Riesling, <i>'Kalk'</i> | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 |
| 2022 | Riesling, <i>'Kalk'</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2020 | Riesling, <i>'Benn'</i> - 4 bottles left | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2020 | Riesling, <i>'Kirchspiel'</i> | 750 | 12 | \$444.00 | \$37.00 | NET | NET |
| 2021 | Riesling, <i>'Kirchspiel'</i> | 750 | 12 | \$468.00 | \$39.00 | NET | NET |
| 2022 | Riesling, <i>'Kirchspiel'</i> | 750 | 12 | \$492.00 | \$41.00 | NET | NET |
| 2020 | Riesling, <i>'Morstein'</i> | 750 | 12 | \$516.00 | \$43.00 | NET | NET |
| 2021 | Riesling, <i>'Morstein'</i> | 750 | 12 | \$600.00 | \$50.00 | NET | NET |
| 2022 | Riesling, <i>'Morstein'</i> | 750 | 12 | \$600.00 | \$50.00 | NET | NET |
| 2021 | Riesling, <i>'Schweifströpfchen'</i> | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2021 | Riesling, Feinherb, <i>'Kirchspiel'</i> , <i>KRS16</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET |
| 2021 | Riesling, Kabinett, <i>'Kirchspiel'</i> - 4 bottles left | 750 | 12 | \$312.00 | \$26.00 | NET | NET |
| 2022 | Riesling, Kabinett, <i>'Kirchspiel'</i> - Stock on hold - please inquire | 750 | 12 | \$320.00 | \$26.67 | NET | NET |

WASENHAUS

STAUFEN - BADEN-WURTTENBERG

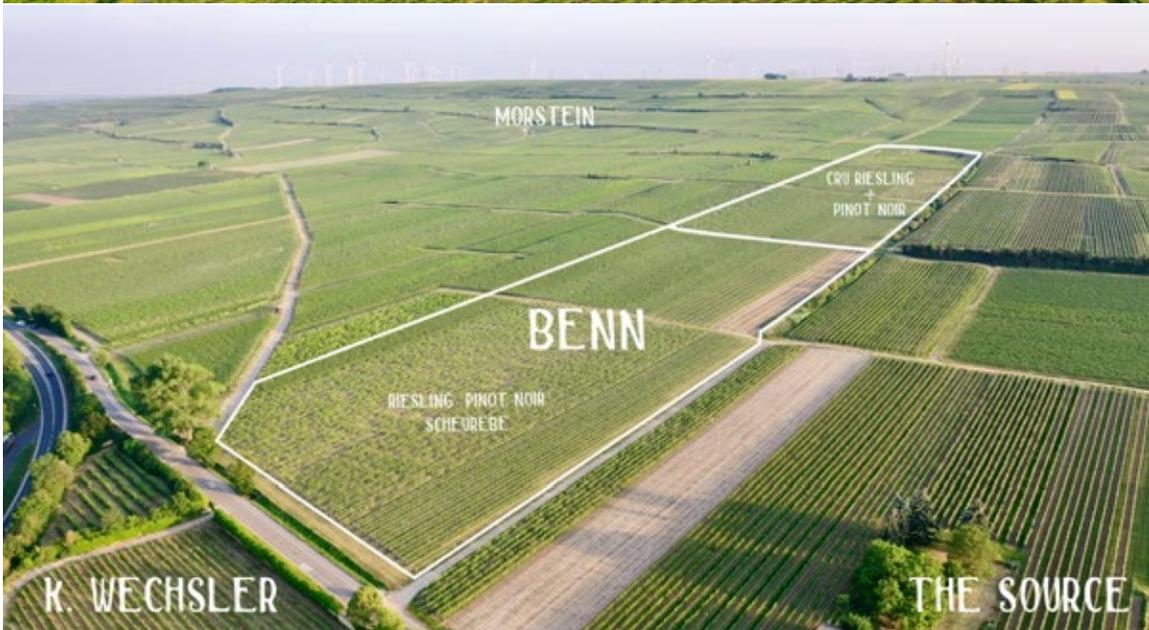
www.thesourceimports.com/producers/wasenhaus/

Christoph Wolber and Alexander (Alex) Götze met in Burgundy while getting their enology education at the local school in Beaune. At the same time they both worked full time jobs between some of Burgundy's top biodynamic estates: Alex has spent nearly a decade between Pierre Morey (where we first met) and De Montille, where he is currently the chef de culture (the vineyard manager), and Christoph had some years at Leflaive, Bernhard van Berg, Domaine de la Vougeraie and Comte Armand. Shortly after they became roommates, they hatched a plan to return to Germany and start a new project in Baden, a wine region that sits on the east side of the Rhine Graben, across from and within sight of the Alsatian wine region, all in a valley that separates Germany's Black Forest from France's Vosge mountains.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|---------------------------------|--------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Chasselas, <i>'Gutedel'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Weissburgunder | 750 | 12 | Please inquire for availability | | | |
| 2022 | Weissburgunder, <i>'Hohlen'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Weissburgunder, <i>'Bellen'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Weissburgunder, <i>'Am Kreuz'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Weissburgunder, <i>'Mohlin'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Chardonnay | 750 | 12 | Please inquire for availability | | | |
| 2022 | Chardonnay, <i>'Filzen'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Spätburgunder | 750 | 12 | Please inquire for availability | | | |
| 2023 | Spätburgunder, <i>'Grand Ordinaire'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Spätburgunder, <i>'Vulkan'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Spätburgunder, <i>'Bellen'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Spätburgunder, <i>'Kalk'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Spätburgunder, <i>'Mohlin'</i> | 750 | 12 | Please inquire for availability | | | |
| 2022 | Spätburgunder, <i>'Kanzel'</i> | 750 | 12 | Please inquire for availability | | | |

* - Special Pricing Available

DRONE VIEW: WESTHOFEN



CHILE



LEO ERAZO
ITATA VALLEY
VINEYARDS AFTER THE 2023 FIRE

VIGNERON FINE WINES

VALLE DEL ITATA & VALLE DEL MAIPO, REGIÓN VITÍCOLA DEL SUR

| | | | | Frontline | | Discounts | | |
|------|--|-----|---|-----------|---------|-----------|---------|---|
| | | | | Case | Bottle | 5% | 10% | |
| 2021 | Itata Tinto, Cinsault, <i>Cuvée China</i> | 750 | 6 | \$162.00 | \$27.00 | NET | NET | * |
| 2021 | Maipo Tinto, Malbec, <i>Tinto de la Reina, Cuvée Laura</i> | 750 | 6 | \$144.00 | \$24.00 | \$22.80 | \$21.60 | * |

VIÑATEROS BRAVOS

VALLE DEL ITATA, REGIÓN VITÍCOLA DEL SUR

www.thesourceimports.com/producers/a-los-vinateros-bravos/

Leonardo Erazo is a rare talent. After graduating from the University of Chile with a degree in Agronomy and Enology, he traveled the world for a decade working for various estates doing research in soil science, geology and biodynamics. We have worked with many winemakers over the years and few speak with as much humility and authority as he does, and on such a broad array of subjects that pertain to winemaking and viticulture. Leo's minimalistic style of winemaking and growing requires exceptional discretion on his part, combining some modern techniques with established traditions. He believes that the best dry-farmed ancient vineyards found in the Itata Valley require as little stylizing as possible to showcase the deep expression of their terroirs. While employing biodynamic principals, he uses the advice of the experienced local farmers who have been naturally farming this region for centuries.

| | | | | Frontline | | Discounts | | |
|------|---|------|----|-----------|---------|-----------|---------|---|
| | | | | Case | Bottle | 5% | 10% | |
| 2022 | Itata Tinto, <i>Pipeño</i> | 1000 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 | * |
| 2021 | Itata, Tinto, Pais <i>Granítico</i> | 750 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 | * |
| 2022 | Itata, Tinto, Pais <i>Volcánico</i> | 750 | 12 | \$168.00 | \$14.00 | \$13.30 | \$12.60 | * |
| 2021 | Itata Tinto, Cinsault, <i>Leonardo Erazo, El Túnel</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 | |
| 2019 | Itata Tinto, Cinsault, <i>Leonardo Erazo, Las Curvas</i> | 750 | 12 | \$260.00 | \$21.67 | \$20.58 | \$19.50 | |
| 2019 | Itata Tinto, Carignan, <i>Leonardo Erazo, El hombre en llamas</i> | 750 | 12 | \$260.00 | \$21.67 | \$20.58 | \$19.50 | |

CALIFORNIA



Photo provided by Leo Steen

LEO STEEN
SONOMA

A. RAFANELLI

HEALDSBURG - SONOMA

www.arafanelliwinery.com

| | | | | |
|------|--------------------------------------|-----|----|---------------------------------|
| 2022 | Zinfandel, Dry Creek Valley | 750 | 12 | Please inquire for availability |
| 2022 | Zinfandel, Dry Creek Valley | 375 | 12 | Please inquire for availability |
| 2021 | Cabernet Sauvignon, Dry Creek Valley | 750 | 12 | Please inquire for availability |
| 2021 | Cabernet Sauvignon, Dry Creek Valley | 375 | 12 | Please inquire for availability |

LEO STEEN

HEALDSBURG - SONOMA

www.leosteen.com

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Sparkling Chenin Blanc, <i>Bubbles of Steen</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 |
| 2023 | Rosé of Grenache, Sonoma Valley, <i>Rose Ranch Vineyard</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2024 | Rosé of Grenache, Sonoma Valley, <i>Rose Ranch Vineyard</i> | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 |
| 2023 | Chenin Blanc, Dry Creek Valley, <i>Saini</i> - Stock on hold - please inquire | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 * |
| 2024 | Chenin Blanc, Dry Creek Valley, <i>Saini</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2023 | Chenin Blanc, Mendocino County, <i>Peaberry</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2021 | Chenin Blanc, Santa Ynez Valley, <i>Jurassic Vineyard</i> - 22 bottles left | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2022 | Chenin Blanc, Santa Ynez Valley, <i>Jurassic Vineyard</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 |
| 2011 | Chenin Blanc, SOD, Late Harvest, <i>Angelica</i> - 24 bottles left | 500 | 12 | \$368.00 | \$30.67 | NET | NET |
| 2023 | Chardonnay, San Benito County, <i>Gimelli Vineyard</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2021 | Chardonnay, <i>Tunnel Vineyard</i> - 4 bottles left | 750 | 12 | \$342.00 | \$28.50 | NET | NET |
| 2022 | Red Field Blend, Redwood Valley, <i>Casa Verde</i> - 15 bottles left | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2023 | Red Field Blend, Redwood Valley, <i>Casa Verde</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 |
| 2021 | Grenache, <i>Provisor Vineyard</i> | 750 | 12 | \$384.00 | \$32.00 | NET | NET |
| 2022 | Cabernet Franc, Santa Cruz Mountains, <i>Ascona</i> | 750 | 12 | | | Sold Out | |
| 2023 | Pinot Noir, Klindt Vineyard, <i>Anderson Valley</i> | 750 | 12 | \$456.00 | \$38.00 | NET | NET |
| 2022 | Cabernet Sauvignon, Pine Mountain, <i>Tin Cross</i> | 750 | 12 | \$552.00 | \$46.00 | NET | NET |

WENZLAU

SANTA RITA HILLS

AVAILABLE THROUGH THE SOURCE ONLY IN THE CENTRAL COAST

www.wenzlauvineyard.com

| | | | |
|--|------|----|--|
| Blanc de Noirs, Santa Rita Hills, <i>Cuvée L'Inconnu</i> | 750 | 6 | Please inquire for inventory and pricing |
| Chardonnay, Santa Rita Hills, <i>The Drawing Board</i> | 750 | 12 | Please inquire for inventory and pricing |
| Chardonnay, Santa Rita Hills, <i>Estate</i> | 750 | 12 | Please inquire for inventory and pricing |
| Pinot Noir, Santa Rita Hills, <i>Estate</i> | 1500 | 6 | Please inquire for inventory and pricing |

WHITCRAFT

SANTA BARBARA COUNTY

AVAILABLE THROUGH THE SOURCE ONLY IN THE CENTRAL COAST AND NORTHERN CALIFORNIA

www.whitcraftwinery.com/

| | | | |
|------------|-----|----|--|
| Chardonnay | 750 | 12 | Please inquire for inventory and pricing |
| Pinot Noir | 750 | 12 | Please inquire for inventory and pricing |
| Syrah | 750 | 12 | Please inquire for inventory and pricing |
| Gamay | 750 | 12 | Please inquire for inventory and pricing |
| Grenache | 750 | 12 | Please inquire for inventory and pricing |

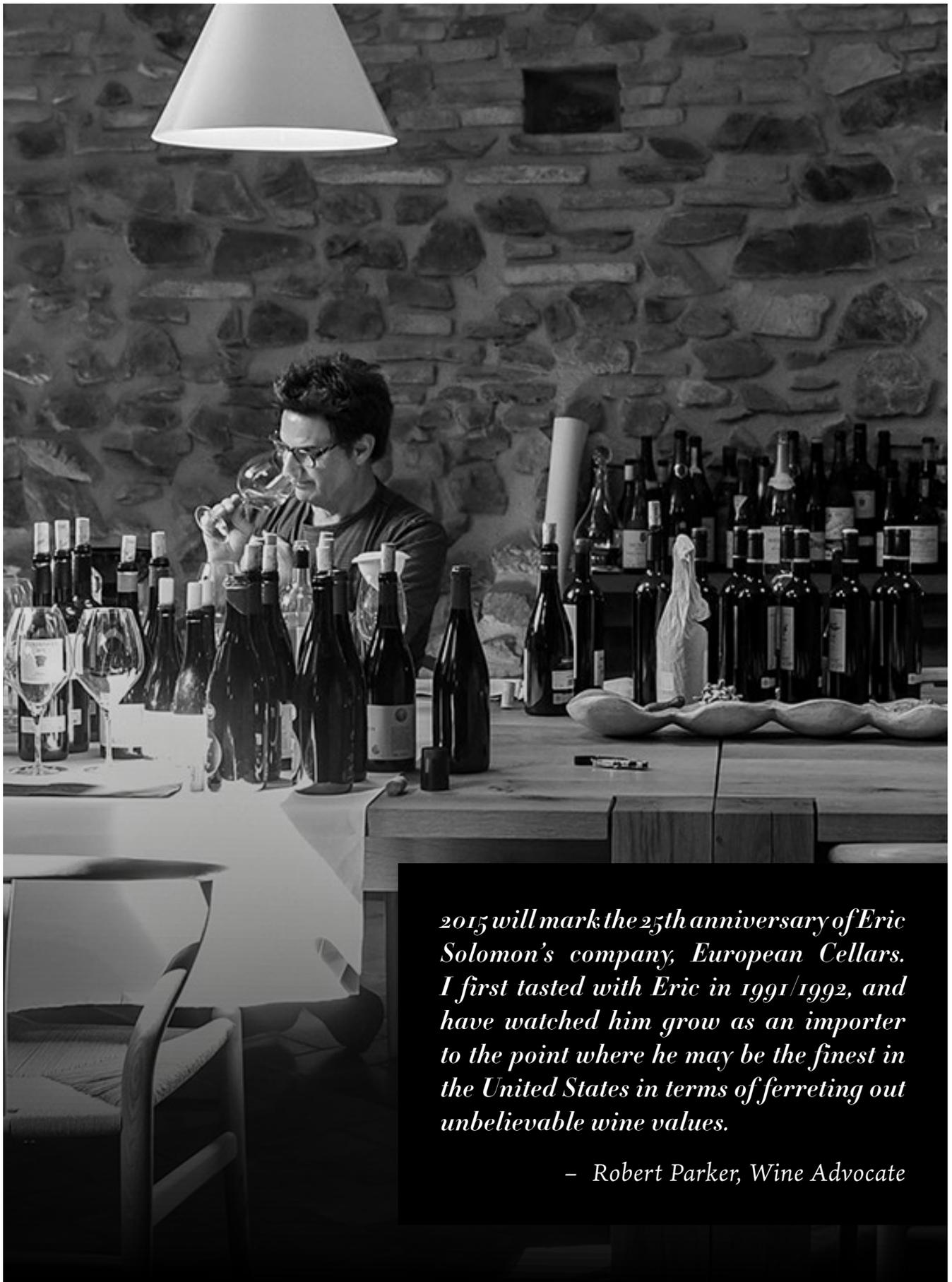


THE SOURCE

AT A GLANCE

Founded by Eric Solomon in 1990, European Cellars imports wines from family-owned properties represented in two portfolios – Indigo Wine and Jon-david Headrick Selections. With our home offices in Charlotte, we have established nationwide distribution, sales, and marketing support throughout the United States. In addition, we have an office in Madrid, a centralized warehouse in Bilbao supplemented with a warehouse in New Jersey, ensuring that wines reach the US efficiently and in the same condition as when they left the cellar. From our company’s founding, we have been recognized as one of the premier importers of wines from France and Spain and have expanded into Switzerland, Germany, Macedonia, Chile, and Lebanon.

In 2020, European Cellars celebrated our 30th anniversary, a milestone made possible by the remarkable group of producers we represent. Some estates have been with us from the beginning, while others represent the next generation of iconic estates. All represent what we believe – place over process.



2015 will mark the 25th anniversary of Eric Solomon's company, European Cellars. I first tasted with Eric in 1991/1992, and have watched him grow as an importer to the point where he may be the finest in the United States in terms of ferreting out unbelievable wine values.

– Robert Parker, Wine Advocate

ERIC SOLOMON

FROM ROCK TO RHÔNE



If you had asked a young Eric Solomon what he wanted to do when he grew up, Eric would have told you he wanted to be a rock drummer or, if earshot of his parents, a classically-trained percussionist. At 18, he arrived in London to understudy with the principal percussionist for the London Symphony Orchestra but spent as much time drumming for several underground rock bands. It was pure luck that, walking into his neighborhood wine bar looking for a job, Eric would discover his true vocation. Starting as a bartender, Eric caught the proprietor's attention for his aptitude and eagerness to learn, and soon, he was making selections for the wine list. In short order, he was sponsored to the Institute of Masters of Wine, where Eric excelled in its rigorous course of study. Unfortunately, his studies ended when the UK government realized he had overstayed his visa.

Arriving home, he settled in Manhattan and quickly found employment as the Director of Fine Wines for a Fortune 100 Wine and Spirits company, learning much that would serve him well when he founded European Cellars in 1990. From the start, Eric championed unheralded wine-growing regions and promoted young, innovative winemakers. His initial focus was France, where he was an early proponent of the wines of the Rhône, the Languedoc, and the Roussillon. His growing reputation in Europe as a new, dynamic, and successful importer prompted Daphne Glorian to send him an unsolicited sample of her wine, Clos Erasmus, in 1993. This wine would change Eric's life professionally and personally.

Daphne had a similarly unconventional path to wine. Initially, she trained in the law, and while working in the Paris office of an English Master of Wine, she met Rene Barbier. Moving to the Priorat in 1988 at the urging of Rene, she invested her life's savings in 17 terraces of vines near the village of Gratallops, thereby becoming one of the founders of the modern Priorat. Daphne established her own cellar, Clos i Terrasses, and became the first winemaker in Spain to achieve back-to-back perfect scores in 2004 & 2005 for Clos Erasmus. In the intervening years, she not only met her enthusiastic American importer but eventually agreed to marry him. Together, they began to explore the rest of Spain, assembling a Spanish portfolio as innovative and distinctive as his imports from France.

Eric Solomon Selections has grown from a few estates to over 100 properties. In addition to his original import portfolio, Eric established Indigo Wine in 2015 with a collection of smaller estates from emerging regions or young growers shaking up established appellations in France, Spain, and further afield.

For his pioneering efforts, Robert Parker has recognized Eric as his Wine Personality of the Year for 2002, remarking, "Solomon has a great talent for ferreting out spectacular wines from France and Spain. The quality of these selections is remarkable." In 2006, he was awarded Best Importer of the Year by Food and Wine Magazine, and he has been a James Beard semifinalist for Outstanding Wine and Spirits Professional in 2009, 2010, and 2011. In celebration of European Cellars' 25th anniversary, Robert Parker followed on his earlier praise, writing, "I first tasted with Eric in 1991/1992, and I have watched him grow as an importer to the point where he may be the finest in the United States."

DOMAINE SAINTE MADELEINE

BURGUNDY - FRANCE

<https://www.europeancellars.com/producer/domaine-sainte-madeleine/>

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Bourgogne Blanc, <i>Cotes Chauffour</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET |
| 2022 | Vezelay, Blanc | 750 | 12 | \$348.00 | \$29.00 | NET | NET |
| 2022 | Vezelay Blanc, <i>Les Clos</i> | 750 | 12 | \$408.00 | \$34.00 | NET | NET |
| 2022 | Vezelay Blanc, <i>Les Saulniers</i> | 750 | 12 | \$408.00 | \$34.00 | NET | NET |
| 2022 | Bourgogne Rouge, <i>Les Clos</i> | 750 | 12 | \$420.00 | \$35.00 | NET | NET |

TERRE DE L'ELU

ANJOU - VALLÉE DE LA LOIRE

<https://www.europeancellars.com/producer/clos-de-lelu/>

The Anjou Noir has been witness to a quiet revolution in the last two decades as young growers have reinvented the possibilities of this historical terroir. The Anjou Loire had long relied on its reputation for making some of France's most dependable sweet wines, most notably those from Grand Cru Chaume, or most notoriously, Rosé d'Anjou. Now growers are taking advantage of a mix of ancient volcanic terroirs to make stunningly complex dry Chenin Blancs, mineral and focused Cabernet Francs and pleausurably exuberant wines from Grolleau and Gamay. Among this pioneering group is Thomas & Charlotte Carsin of Terre de l'Elu. Arriving in 2008 with the purchase of a 22-hectare estate that used to sell their grapes to the local cooperative, they immediately began the transition to organic and biodynamic farming. Half of their production is dedicated to Chenin Blanc and Cabernet Franc with Gamay, Grolleau Noir & Gris, Pineau d'Aunis and Sauvignon Blanc making up the rest.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-------|
| | | | | Case | Bottle | 5% | 10% |
| 2020 | Vin de France Blanc, (Anjou), <i>Bastingage</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET |
| 2021 | Vin de France Blanc, (Anjou), <i>Bastingage</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET * |
| 2019 | Vin de France Blanc, (Anjou), <i>Ephata</i> | 750 | 12 | \$384.00 | \$64.00 | NET | NET |
| 2018 | Vin de France Rouge (Anjou), <i>L'Aiglerie</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET * |
| 2019 | Vin de France Rouge (Anjou), <i>Magellan</i> | 750 | 12 | \$312.00 | \$52.00 | NET | NET |

DAMIEN LAUREAU

SAVENNIÈRES - VALLÉE DE LA LOIRE

<https://www.europeancellars.com/producer/damien-laureau/>

Part of the new wave of vigneron in Savennières, which is redefining this tiny appellation's style, Damien's illustrious peers include Eric Morgat and Thibaud Boudignon. For generations, Savennières was defined by a stern, backwardness that slowly unfurled with age to reveal a tonic minerality and the fleeting flavors of ripe apple and honeyed almonds. Achieving this ephemeral glory required selective purchasing, proper storage, and the ability to leave the wine alone for a decade or three. Damien & co. have proved that this needn't be the only path to greatness in Savennières and that ripe Chenin (when it turns golden with black flecks on the skins) could produce wines of immediate charm without sacrificing age-ability. What sets Damien apart is rather than making lieu-dit-based bottlings, he's crafting his cuvées from similar soils and subsoils - sandstone shale (L'Alliance), phtanite (Les Genêts), mica-schist transitioning to rhyolite (Le Bel Ouvrage), pure rhyolite (Champ Bourcier), and dark schists and shales (La Roche aux Moines).

| | | | | Frontline | | Discounts | |
|------|------------------------------------|-----|----|-----------|---------|-----------|-----|
| | | | | Case | Bottle | 5% | 10% |
| 2022 | Savennières, <i>L'Alliance</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET |
| 2020 | Savennières, <i>Les Genêts</i> | 750 | 12 | \$504.00 | \$42.00 | NET | NET |
| 2017 | Savennières, <i>L'Aurore</i> | 750 | 12 | \$636.00 | \$53.00 | NET | NET |
| 2020 | Savennières, <i>Le Bel Ouvrage</i> | 750 | 12 | \$660.00 | \$55.00 | NET | NET |

* Special Order - All wines denoted are on special order status. Wines will be ordered and shipped on the next East Coast delivery. Approximate timeframe for arrival is two - four weeks depending on when your order was submitted.

YANNICK AMIRAULT

BOURGUEIL & SAINT-NICOLAS-DE-BOURGUEIL - VALLÉE DE LA LOIRE

<https://www.europeancellars.com/producer/yannick-amirault/>

Yannick and Benoît Amirault have dispensed with the question of the difference between Bourgueil and Saint-Nicolas-de-Bourgueil by skipping over the debate entirely. Instead, they focus almost entirely on lieu-dit bottlings. Nearly that is, apart from Côte 50 (four closely grouped sites) and Equinoxe Rosé (a selection based on the vintage). This vineyard-first ethos was present when Yannick founded his estate in 1977 and has carried through to his son, Benoît. It is represented by their early adoption of organic farming in the 1990s, hand-harvesting each site in successive passes, indigenous fermentations, gentle and lengthy macerations, and aging in a mix of seasoned French oak demi-muids, oak vats, and amphorae. Purity, tension, and length are counterpoints to the harmony of fruit and tannin in all their cuvées, allowing you to taste each site's terroir. By centering place over appellation, you can begin to see that the shared, predominantly south-facing slope and its associated terroirs have a far greater impact on the character of each of their cuvées than their village designation.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Bourgueil, <i>Cote 50</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 |
| 2022 | Bourgueil, <i>Cote 50</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.90 | \$19.80 * |
| 2020 | Bourgueil, <i>Le Grand Clos</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2022 | St-Nicolas-de-Bourgueil, <i>La Mine</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.75 | \$22.50 * |
| 2020 | St. Nicolas de Bourgueil, <i>Les Malgagnes</i> | 750 | 12 | \$420.00 | \$35.00 | NET | NET |

CHÂTEAU DU MOURRE DU TENDRE

CHATEAUNEUF-DU-PAPE - CÔTES-DU-RHÔNE

<https://www.europeancellars.com/producer/chateau-du-mourre-du-tendre/>

A fair amount of discourse about wine is framed in dichotomies that can leave out much of the nuance that makes wine so fascinating. Every generation experiences some movement that casts heroes and villains in this endless cycle of righteousness and iniquity. The Paumel family of Château de Mourre du Tendre has existed outside these debates since the early 20th century, which makes visiting them and tasting their wines an opportunity to step outside of time. They do not pursue change, nor do they avoid its necessity. Vines are replaced when they die, and only with a massale selection from the same parcel, so their vines are old, quite old, and very old. Paul Verité makes wines as his grandfather did - whole-cluster, co-fermentations once carbonic maceration transitions into a traditional fermentation. When this occurs, gentle pigeage continues daily until fermentation is complete. After pressing, they rest in tank for three years. By practice, these might be the most traditional Rhône wines in our portfolio or the most modern in their resolutely idiosyncratic nature. What cannot be denied is that these are some of the most unique Southern Rhône wines you're likely to find.

| | | | | Frontline | | Discounts | |
|------|--|-----|----|-----------|---------|-----------|---------|
| | | | | Case | Bottle | 5% | 10% |
| 2018 | Cotes-du-Rhone Rouge, <i>Cuvée Paul</i> | 750 | 12 | | | Sold Out | |
| 2018 | Plan de Dieu Rouge, <i>Cuvée Jacques</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 |

CLOS SAINT ANTONIN

CÔTES-DU-RHÔNE VILLAGES PLAN DE DIEU - CÔTES-DU-RHÔNE

<https://www.europeancellars.com/producer/clos-saint-antonin/>

Long in the shadow of her father Aimé and brother Christophe at Domaine de la Janasse, one could only speculate what Isabelle added to the family's wines. With Clos Saint Antonin, we finally have an answer. Purchased by Isabelle and Aimé in 2014, Clos Saint Antonin is a contiguous estate in Plan de Dieu that occupies a crest of deep gravel over layers of sand and fine clay. Row by row, the soils change, and the rock pile of quartzite at the top thins to reveal what one could reasonably call soil. While her Plan de Dieu and Côtes-du-Rhône are contrasts in power and winsome charm, they share an ethereal mineral persistence. That both could come from adjacent parcels reveals Isabelle's sensitivity to the vineyard and confidence in the cellar to let them express themselves. Stepping out of the shadows, Isabelle makes her wines with more whole clusters, fermentations are strictly spontaneous, SO₂ has been reduced, and she's leading her family's efforts in converting both Domaine de la Janasse and Clos Saint Antonin to certified organic farming.

| | | | | Frontline | | Discounts | |
|------|---|-----|----|-----------|---------|-----------|-----------|
| | | | | Case | Bottle | 5% | 10% |
| 2021 | Principauté d'Orange Blanc | 750 | 12 | \$228.00 | \$19.00 | \$18.05 | \$17.10 * |
| 2019 | Côtes-du-Rhône Rouge, <i>Antonin</i> | 750 | 12 | \$192.00 | \$16.00 | \$15.20 | \$14.40 |
| 2022 | Côtes-du-Rhône Rouge, <i>Antonin</i> | 750 | 12 | \$204.00 | \$17.00 | \$16.15 | \$15.30 * |
| 2021 | Plan de Dieu Rouge | 750 | 12 | \$288.00 | \$24.00 | \$22.80 | \$21.60 |
| 2020 | Chateauneuf-du-Pape Rouge, <i>Antonin</i> | 750 | 12 | \$648.00 | \$54.00 | NET | NET |

* Special Order - All wines denoted are on special order status. Wines will be ordered and shipped on the next East Coast delivery. Approximate timeframe for arrival is two - four weeks depending on when your order was submitted.

DOMAINE DES BOSQUETS

RHÔNE - GIGONDAS

<https://www.europeancellars.com/producer/domaine-des-bosquets/>

A few months before the pandemic shut everything down, I was tromping through Julien Brechet's vineyards. While a fairly contiguous estate situated in the foothills of the southwestern edge of the Dentelles, even my relatively untrained eye could notice subtle changes in the soils within his parcels and from plot to plot. For the ever-inquisitive Julien, these same changes were revealed as he increasingly made separate fermentations guided by terroir and parcel. The overwhelming majority of his production in Gigondas goes into his Gigondas Réserve, which marries the various articulations of his terroirs and the complexity of varietal expression in each. Through the evolution of the wines in the cellar, he will select a few barrels (always well-seasoned) or a portion from a foudre or concrete tank to bottled with the name of its corresponding lieu-dit. These are not shy wines, but they never feel overwrought. They capture Julien's gregarious and thoughtful personality, the wildness of the Dentelles, and the assured presence of his historic estate.

| | | | | Frontline | | Discounts | |
|------|-----------------------------|------|--------|---------------------------------|-----|-----------|--|
| | | Case | Bottle | 5% | 10% | | |
| 2020 | Gigondas, Lieu Dit | 750 | 12 | Please inquire for availability | | | |
| 2020 | Gigondas, <i>Les Routes</i> | 750 | 12 | Please inquire for availability | | | |

DOMAINE DE COURBISSAC

MINERVOIS - LANGUEDOC

<https://www.europeancellars.com/producer/domaine-de-courbissac/>

Brunnhilde Claux is the most un-Minervois winemaker you're likely to meet, and while her estate is almost entirely within La Livinière, it is also resolutely not La Livinière. Her neighbors have decided to showcase La Livinière's cooler microclimate by focusing on Syrah. For Brunnhilde, it's an opportunity to pick all her grapes fully ripe at lower potential alcohol. She learned this method at Domaine de Gauby, honed it at Terroir al Limit, and perfected it at Courbissac. Before anyone was talking about infusion instead of maceration, Brunnhilde was doing it, and for someone who is far happier in the vineyard than the cellar, her indigenous fermentations with plenty of whole clusters never show that happy-shinny-people qualities of the wine world's most recent fad. Instead, you get sinewy and lengthy wines that have the plushness of the South melded seamlessly to the upright backbone of the North.

| | | | | Frontline | | Discounts | |
|------|---------------------------------------|------|--------|-----------|---------|-----------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2022 | Minervois Rosé, <i>Les Traverses</i> | 750 | 12 | \$240.00 | \$20.00 | \$19.00 | \$18.00 * |
| 2019 | Minervois Rouge, <i>Traverses</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2021 | Minervois Rouge, <i>Traverses</i> | 750 | 12 | \$252.00 | \$21.00 | \$19.95 | \$18.90 * |
| 2019 | Minervois Rouge, <i>Roc du Pierre</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET * |
| 2020 | Minervois Rouge, <i>Farradjales</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET |
| 2020 | Minervois Rouge, <i>Pandore</i> | 750 | 12 | \$408.00 | \$34.00 | NET | NET |

FEDELLOS DO COUTO

RIBEIRA SACRA - SPAIN

<https://www.europeancellars.com/producer/fedellos/>

Curro Bareño and Jesús Olivares didn't set out to be rule breakers but like many innovative and restless winemakers of their generation in Spain, they believed the honest voice of the vineyard should not be restrained by DO regulations. When they founded Fedellos do Couto in 2013, they focused on the Val do Sil and Val do Bibei subzones of Ribeira Sacra and their minimalist take on cooler sites was frequently challenged by the DO as atypical. A second label, Peixes, was created a few years later from newly rediscovered sites at the upper extremes of the Bibei south of Valdeorras and Ribeira Sacra. With their withdrawal from the DO after years of trying to make room for their style of wine, they merged both their projects as just Fedellos – the brats in Gallego. A fitting name for these inspired refusniks.

| | | | | Frontline | | Discounts | |
|------|---|------|--------|-----------|---------|-----------|-----------|
| | | Case | Bottle | 5% | 10% | | |
| 2022 | Viño Branco, Baixo Val do Bibei, <i>Conasbrancas</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET * |
| 2019 | Viño Tinto, Alto Val do Bibei, <i>Peixes da Estrada</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.83 | \$22.50 |
| 2020 | Viño Tinto, Alto Val do Bibei, <i>Peixes da Estrada</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.83 | \$22.50 * |
| 2021 | Viño Tinto, Baixo Val do Bibei, <i>As Xaras</i> | 750 | 12 | \$300.00 | \$25.00 | \$23.83 | \$22.50 |
| 2022 | Viño Tinto, Baixo Val do Bibei, <i>As Xaras</i> | 750 | 6 | \$168.00 | \$28.00 | NET | NET * |
| 2021 | Viño Tinto, Baixo Val do Bibei, <i>Lomba dos Ares</i> | 750 | 12 | \$312.00 | \$26.00 | NET | NET * |
| 2020 | Viño Tinto, Alto Val do Bibei, <i>Peixes da Rocha</i> | 750 | 12 | \$372.00 | \$31.00 | NET | NET |
| 2019 | Viño Tinto, Val do Sil, <i>Peixes Eixe</i> | 750 | 12 | \$420.00 | \$35.00 | NET | NET |
| 2021 | Viño Tinto, Baixo Val do Bibei, <i>Bastarda</i> | 750 | 12 | \$480.00 | \$40.00 | NET | NET |

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ALVAR DE DIOS

CASTILLA Y LEÓN - SPAIN

<https://www.europeancellars.com/producer/alvar-de-dios/>

A native of Toro, Alvar de Dios learned his trade in the Sierra de Gredos under the guidance of Dani & Fer of Comando G before creating his own project from his grandfather's vineyards on the sandy soils of El Pego. Alvar's first few vintages of Tio Uco and Aciano were revolutionary takes on Toro wines so lithe, fluid, and refreshing that the eventual ban from the D.O. only surprised us for taking as long as it did. When the time came to grow so he could quit his day job in the Gredos as Fer's cellar master at Marañones, he had already assembled several parcels of traditionally co-planted vineyards in Arribes that were ideally suited to his ethereal style of winemaking. The indigeous varieties of Arribes Doña Blanca, Rufete, Juan García, Trincadeira Preta and Merenzao may seem to have little in common with Tinta de Toro, in Alvar's hands it all makes complete sense.

| | | | | Frontline | | Discounts | | |
|------|--|-----|----|-----------|---------|-----------|---------|---|
| | | | | Case | Bottle | 5% | 10% | |
| 2021 | Castilla y León Blanco, <i>Vaguera</i> | 750 | 6 | \$228.00 | \$38.00 | NET | NET | * |
| 2018 | Castilla y León Blanco, <i>Las Vidres</i> | 750 | 6 | \$348.00 | \$58.00 | NET | NET | |
| 2020 | Castilla y León Blanco, <i>Las Vidres</i> | 750 | 6 | \$384.00 | \$64.00 | NET | NET | * |
| 2022 | Castilla y León Tinto, <i>Tio Uco</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.15 | \$16.20 | |
| 2020 | Castilla y León Tinto, <i>Camino de los Arrieros</i> | 750 | 12 | \$264.00 | \$22.00 | \$20.97 | \$19.80 | |
| 2019 | Castilla y León Tinto, <i>Aciano</i> | 750 | 12 | \$324.00 | \$27.00 | NET | NET | * |
| 2020 | Castilla y León Tinto, <i>Aciano</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET | * |
| 2020 | Castilla y León Tinto, <i>Yavallo</i> | 750 | 6 | \$384.00 | \$64.00 | NET | NET | * |

BODEGAS LUIS PEREZ

ANDALUCIA - SPAIN

<https://www.europeancellars.com/producer/bodegas-luis-perez/>

Bodegas Luis Pérez is Jerez's most traditional estate and revolutionary estate. Luis was the former director of winemaking at Domecq, while Willy is a leading proponent of resurrecting the pre-industrial Vino de Pasto style of winemaking in Jerez - unfortified wines, harvested in successive passes, dried under the sun for a short period, spontaneous fermentations and aging under flor. Nothing is fortified with Luis and Willy relying on the ripeness of the grapes and their biologic aging to arrive at the same intensity and complexity as what most would consider traditional Sherry. There is a throughline from their Vino de Pasto El Muelle and Escribana to Villamarta rooted in fully realized and terroir-inflected white wines that evolve through the influence of aging under flor. Through his research, Willy also discovered that Tintilla was once more widely planted and appreciated in Jerez and he's brought it back to three of their pagos. If you're interested in the future of Jerez, its past, or simply terruño-based wines, these are wines worth discovering.

| | | | | Frontline | | Discounts | | |
|------|--|-----|----|------------|----------|-----------|---------|--|
| | | | | Case | Bottle | 5% | 10% | |
| 2022 | Palomino Fino, <i>El Muelle de Olaso</i> | 750 | 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 | |
| 2018 | Palomino Fino, <i>La Barajuela Cortado</i> | 750 | 6 | \$492.00 | \$82.00 | NET | NET | |
| 2013 | Palomino Fino, <i>Villamarta</i> | 750 | 6 | \$1,170.00 | \$195.00 | NET | NET | |
| 2021 | Cadiz Tinto, <i>El Triangulo</i> | 750 | 12 | \$276.00 | \$23.00 | \$21.85 | \$20.70 | |
| 2019 | Balbania Tinto, <i>Balbaína</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET | |
| NV | Caberrubia, <i>Carrascal Saca V (Sherry)</i> | 750 | 12 | \$360.00 | \$30.00 | NET | NET | |

CUEVAS DE AROM

CALATAYUD - SPAIN

<https://www.europeancellars.com/producer/cuevas-de-arom/>

Among the Garnachistas in Spain, Fernando Mora needs little introduction as his work at Frontonio since 2013 has established him as one of Spain's finest interpreters of nuanced and soulful Garnacha. A few years after establishing Frontonio, he launched Cuevas de Arom to seek out additional parcels of Garnacha in Aragon with the potential for unique and distinctive expression. Initially based in Campo de Borja, struggles with the D.O. there led to a visit with Yolanda Diaz of Bodegas San Alejandro in Calatayud. Shortly after the visit, Fernando relocated Cuevas de Arom to a specialty-built garage winery within the cooperative's larger facility. It might seem an odd partnership, but Yolanda and Fernando share a similar vision for Garnacha in Aragon - exceptional quality regardless of price, sustainable farming, fair prices for grape growers, transparent and minimalist winemaking, and a desire to showcase Garnacha's ability to be a profoundly terruño-driven wine.

| | | | | Frontline | | Discounts | | |
|------|--|-----|----|-----------|---------|-----------|---------|---|
| | | | | Case | Bottle | 5% | 10% | |
| 2020 | Calatayud Tinto, Garnacha, <i>Altas Parcelas</i> | 750 | 12 | \$252.00 | \$21.00 | \$20.01 | \$18.90 | * |
| 2020 | Calatayud Tinto, Garnacha, <i>As Ladieras</i> | 750 | 12 | \$336.00 | \$28.00 | NET | NET | * |
| 2020 | Calatayud Tinto, Garnacha, <i>Os Cantals</i> | 750 | 12 | | | Sold Out | | |

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TERROIR SENSE FRONTERES

MONT SANT - SPAIN

<https://www.europeancellars.com/producer/terroir-sense-fronteres/>

Making wines in the Priorat has always been a struggle against the extreme climate, steep hillsides, poor soils, and a conservative approach to grape growing and winemaking common in the region. Being committed to organic and biodynamic farming combined with non-extractive winemaking, the two outsiders (Dominik from Germany and Tatjana from Serbia) must toil even harder to remain on the DOQ's good side. Turning their attention to the DO of Montsant, Dominik, and Tatjana found a diversity of *terruño* and a more liberal attitude about farming and winemaking. So, in 2017, they created Terroir Sense Fronteres from a small selection of vineyard sites in Serra de Montsant. With more flexible DO rules, their preference for sheltered sites, and their natural inclination for expressive and lively wines, the offerings from Terroir Sense Fronteres are slightly lower in alcohol and lighter in color than what they make in the Priorat. Still, they share the same vinous persistence, haunting aromas, mineral depths, and fruit precision. They make two village wines – a white called *Brisat* and a red called *Negre*. In addition, there are currently three single terroir wines, *Vèrtebra* from La Figuera, just to the west of Priorat, and *Marcenca* and *Guix Vermell* from a vineyard close to Les Manyes but just over the border in Montsant.

| | | | Frontline | | Discounts | |
|------|--------------------------------|--------|-----------|---------|-----------|-----|
| | | | Case | Bottle | 5% | 10% |
| 2022 | Montsant Blanco, <i>Brisat</i> | 750 12 | \$312.00 | \$26.00 | NET | NET |
| 2022 | Montsant Tinto, <i>Negre</i> | 750 12 | \$312.00 | \$26.00 | NET | NET |

CHANDRA KURT

GENEVA & VALAIS - SWITZERLAND

<https://www.europeancellars.com/producer/chandra-kurt/>

Based in Zürich, Chandra Kurt is Switzerland's foremost wine writer, educator, and critic. She has authored more than 20 books on wine, including *Chasselas* from Féchy to Dézaley – A journey to discover the treasures of the Vaud vineyards and the annual guide *Weinseller*, along with her wine magazine *Weinseller Journal*. She studied at the Universities of Zürich and Lausanne and the Institute of Masters of Wine in London. Putting her experience to practice and following her passion for Switzerland's indigenous varieties, she has launched her own line of wines from vineyards in Geneva, Vaud, and the Valais. Rather than a purely commercial exercise, her wines are an extension of her desire to understand the interaction of terroir and variety and to make wines that are not only a pleasure to drink but reveal something unique and special about the wine styles of her home.

| | | | Frontline | | Discounts | |
|------|-------------------------------|-------|-----------|---------|-----------|-------|
| | | | Case | Bottle | 5% | 10% |
| 2019 | Valais Blanc, Humagne Blanche | 750 6 | \$210.00 | \$35.00 | NET | NET |
| 2021 | Valais Blanc, Humagne Blanche | 750 6 | \$216.00 | \$36.00 | NET | NET |
| 2021 | Valais Rouge, Dôle | 750 6 | \$240.00 | \$40.00 | NET | NET * |
| 2021 | Valais Rouge, Cornalin | 750 6 | \$240.00 | \$40.00 | NET | NET |

RETA

LIMARI & MAULE - CHILE

<https://www.europeancellars.com/producer/reta/>

Some people retire quietly into a more leisurely life of low-stakes hobbies somewhere warm, someplace where the pace of life is as slow and measured. Marcelo Retamal has a unique take on retirement. Upon leaving DeMartino after years at the forefront of Chile's evolution into an exciting wine culture, Reta finds himself at the helm of at least four new projects – *Vinédos de Alcohuaz*, *Granito País*, a new project in the Sierra de Salamanca in Spain, and *RETA*. Having made wine from over 350 parcels over his career, *RETA* is based on three of his favorites. A Chardonnay and Pinot from Limari and a *pie franco* Malbec-based field blend from Maule. All three are naked expressions of the interplay of grape variety and place brought about by all the lessons Reta has learned since the 1990s – harvesting just at the point of maturity, native yeast fermentations, and aging in neutral French oak barrels.

| | | | Frontline | | Discounts | |
|------|--------------------------------------|--------|-----------|---------|-----------|---------|
| | | | Case | Bottle | 5% | 10% |
| 2022 | Itata País, <i>Granítico</i> | 750 12 | \$216.00 | \$18.00 | \$17.10 | \$16.20 |
| 2020 | Limari Chardonnay, Quebrada Seca | 750 12 | \$492.00 | \$41.00 | NET | NET |
| 2020 | Limari Pinot Noir, Quebrada Chalinga | 750 12 | \$288.00 | \$48.00 | NET | NET |
| 2020 | Maule Tinto, <i>Romelio</i> | 750 12 | \$576.00 | \$48.00 | NET | NET |

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CLOSEOUTS

| | | | | Frontline Case | Frontline Bottle | Closeout Price - 1cs & part of 5 case order |
|------------------|---|------|----|----------------|------------------|---|
| Sparkling | | | | | | |
| NV | Issimo, Pinot Noir, Brut Rosé | 750 | 12 | \$168.00 | \$14.00 | \$10.00 |
| NV | Taisne Riocour, Grande Reserve, Brut | 750 | 12 | \$492.00 | \$41.00 | \$35.00 |
| 2016 | Malat, Brut Nature Reserve | 750 | 6 | \$252.00 | \$42.00 | \$33.00 |
| White | | | | | | |
| 2022 | Domaine Chardigny Bourgogone Blanc | 750 | 12 | \$264.00 | \$22.00 | \$10.00 |
| 2018 | Imanol Garay, VDF, <i>Lxilune</i> | 750 | 12 | \$528.00 | \$44.00 | \$30.00 |
| 2018 | Alfredo Egia, Bizkaiko Txakolina, <i>Izaki (Creature)</i> | 750 | 12 | \$288.00 | \$24.00 | \$20.00 |
| 2021 | Viana, Ribeiro Branco, <i>Toxal</i> | 750 | 12 | \$288.00 | \$24.00 | \$18.25 |
| Rosé | | | | | | |
| 2021 | Mary Taylor, St. Pourcain Rosé, Sylvain Miniot | 750 | 12 | \$156.00 | \$13.00 | \$8.00 |
| 2021 | Mary Taylor, Agenais, Rosé, <i>Christopher Avi</i> | 750 | 12 | \$120.00 | \$10.00 | \$5.00 |
| 2021 | Arcuri, Calabria IGP Rosato, <i>'il Marinetto'</i> | 750 | 12 | \$276.00 | \$23.00 | \$17.00 |
| 2020 | Enrico Togni, Vino Rosato, <i>Martina</i> | 750 | 12 | \$252.00 | \$21.00 | \$12.00 |
| 2019 | Enrico Togni, Vino Rosato, <i>Martina</i> | 750 | 12 | \$252.00 | \$21.00 | \$12.00 |
| Red | | | | | | |
| 2018 | Peraccia, Ajaccio Rouge, <i>Tradition</i> | 750 | 12 | \$240.00 | \$20.00 | \$16.00 |
| 2020 | Pointeau, Chinon Rouge, <i>Les Tonnelieres</i> | 750 | 12 | \$192.00 | \$16.00 | \$12.00 |
| 2018 | Gagnepain et Risoul Vins, Vin de France, <i>Boomerang</i> | 750 | 12 | \$224.00 | \$18.67 | \$12.00 |
| 2019 | Gagnepain et Risoul Vins, A.D.N. Patrimonio Rouge | 750 | 12 | \$272.00 | \$22.67 | \$16.00 |
| 2021 | Pique-Basse, Vaucluse Rouge, <i>Brusquembille</i> | 750 | 12 | \$192.00 | \$16.00 | \$12.00 |
| 2020 | Pique-Basse, Vaucluse Rouge, <i>Brusquembille</i> | 750 | 12 | \$192.00 | \$16.00 | \$12.00 |
| 2019 | Pique-Basse, Côtes-du-Rhône Village, <i>Le Chasse-Coeur</i> | 750 | 12 | \$192.00 | \$16.00 | \$12.00 |
| 2013 | La Madura, Saint Chinian, <i>GrandVin</i> | 750 | 6 | \$264.00 | \$29.57 | \$16.00 |
| 2020 | Picchioni, Oltrepo Pavese, <i>Solinghino</i> | 750 | 12 | \$192.00 | \$16.00 | \$13.00 |
| 2020 | Fliedehof, Lagrein | 750 | 12 | \$288.00 | \$24.00 | \$17.00 |
| 2020 | La Casaccia, Freisa, <i>Arís</i> | 750 | 12 | \$174.00 | \$14.50 | \$12.00 |
| 2018 | Davide Carlone, Colline Novaresi, <i>Croatina</i> | 750 | 12 | \$228.00 | \$19.00 | \$14.00 |
| 2018 | Davide Carlone, <i>Boca</i> | 750 | 12 | \$396.00 | \$33.00 | \$25.00 |
| 2021 | Crotin, Ruche di Castagnole Monferrato | 750 | 12 | \$204.00 | \$17.00 | \$14.00 |
| 2022 | Chianti Classico | 750 | 12 | \$312.00 | \$26.00 | \$20.00 |
| 2018 | Rosso Toscana, <i>La Gioia</i> | 750 | 12 | \$612.00 | \$51.00 | \$42.00 |
| 2020 | Rosso Toscana, <i>La Gioia</i> | 750 | 12 | \$660.00 | \$55.00 | \$42.00 |
| 2021 | Rosso Toscana, <i>Riecine di Riecine</i> | 750 | 12 | \$768.00 | \$64.00 | \$52.00 |
| 2020 | Giacomo Baraldo, Toscana Rosso, <i>Il Bossolotto</i> | 750 | 12 | \$324.00 | \$27.00 | \$20.00 |
| 2021 | Arribas Wine Company, <i>Saroto Tinto</i> | 750 | 12 | \$216.00 | \$18.00 | \$13.00 |
| 2019 | Arribas Wine Company, <i>Quilómetro</i> | 750 | 12 | \$480.00 | \$40.00 | \$30.00 |
| 2019 | Fuentes del Silencio, Mencía, <i>Las Jaras</i> | 750 | 12 | \$216.00 | \$18.00 | \$11.00 |
| 2019 | Fuentes del Silencio, Mencía, <i>Las Quintas</i> | 750 | 12 | \$348.00 | \$29.00 | \$22.00 |
| 2015 | Hajszan Neumann, Zweigelt, <i>Nussberg</i> | 750 | 12 | \$228.00 | \$19.00 | \$12.00 |
| 2016 | Birgit Braunstein, Blaufrankisch, <i>Heide</i> | 750 | 12 | \$180.00 | \$15.00 | \$11.00 |
| 2019 | Birgit Braunstein, Blaufrankisch, <i>Heide</i> | 750 | 12 | \$204.00 | \$17.00 | \$12.00 |
| 2022 | Vinteros Bravos, País Volcánico | 750 | 12 | \$168.00 | \$14.00 | \$11.25 |
| 2021 | Vinteros Bravos, País Granítico | 750 | 12 | \$168.00 | \$14.00 | \$11.25 |
| 2022 | Vinteros Bravos, Pipeño Tinto | 1000 | 12 | \$168.00 | \$14.00 | \$11.25 |
| 2021 | Vigneron Fine Wines, Cinsault, <i>Cuvée La China</i> | 750 | 6 | \$162.00 | \$27.00 | \$16.00 |
| 2015 | Pedro Parra y Familia, Itata, <i>Pencopolitano</i> | 750 | 12 | \$180.00 | \$15.00 | \$10.00 |