

THE SOURCE

NEW JERSEY

JULY 2026

NEW ARRIVALS

Tegernseerhof

2023 Riesling & Grüner Smaragds

NEW GROWER

Franck Bimont

Saumur Puy-Notre-Dame

Tuffeau limestone cave at Forteresse de Berrye

Behind every wine is a person and a philosophy.

Craftsmanship, passion, and ethics are our highest priorities with artistry and philosophy coming second. We work tirelessly to find producers who share these values, and after fifteen years of hands-on experience in winemaking and viticulture, and many more years in high-end restaurants, we've developed strong convictions about what defines good wine, good relationships, and good business. Needless to say, our expectations of the producers we choose to represent are high.

Since we began importing in 2010, we've visited the vineyards and cellars of each producer each year to better understand their wines and practices. Despite our generally optimistic outlook on life, we remain vigilant when selecting wines, always on the lookout for potential red flags that might go unnoticed by those with less experience in viticulture and winemaking.

We are particular about how we choose to live. Above all, we strive to ensure that what we put in our bodies is as natural and nutritious as possible. This extends to the wine we drink, which must be made with minimal additives to preserve both the terroir and the health of the wine. We've seen firsthand what gets dosed into commercial wines, and we don't want those things in our bodies—or anyone else's.

While most of our producers are certified organic or biodynamic by the European Union, certification is not a requirement for us. Dogma can sometimes hinder intuition, and we believe that the best wines are crafted by exceptional intuition. What matters is that the vintners are rigorous and mindful in their practices, willing to compromise their philosophies only in the most extreme situations. Indeed, many of our finest producers aren't certified, yet stepping into their vineyards reveals a vitality that rivals, if not surpasses, that of other certified vineyards.

We invite you to join us on our journey, not only to discover honest and soulful wines, but also the stories of the makers—people who bleed, sweat, and toil to create wines that bring more beauty to our daily lives.

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PAYMENT

Credit applications must be completed and approved prior to delivery of wines.

Credit applications must be completed and approved prior to delivery of wines. Accounts past 30-day terms may be placed on C.O.D. in accordance with New Jersey Division of Alcoholic Beverage Control regulations governing wholesaler credit.

DELIVERIES IN NEW JERSEY

- **North Jersey:**
Tuesday through Friday
- **Central Jersey:**
Tuesday through Friday
- **Jersey Shore & Southern New Jersey:**
Tuesday and Thursday (select areas Wednesday and Friday)

Please contact your sales representative for delivery availability in your area.

ORDER GUIDELINES

Order Cutoff:

3:00pm for next-day delivery.

Minimum Order: 3 cases or \$400

DISCOUNTS

Discounts apply only to full 12 bottle cases.

Pricing structure: Frontline price - 5% off for 2 cases - 10% off for 3 cases

SAMPLES

Many wines we represent are not available for sampling.

Please inquire with your broker for sample availability.

Many of our rare wines are available at our tastings only.

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NEW ARRIVALS
TEGERNSEERHOF | 2023 SMARAGD CRUS
WACHAU, AUSTRIA



Martin Mittelbach and Tegerntseerhof continue their ascent in the Wachau's pecking order, and Martin's embrace of organic farming in the closing of the 2010s set him apart from much of the Vinea Wachau's ruling class. Though Tegerntseerhof itself dates back more than a thousand years, he's a fifth-generation winegrower and his philosophical compass always pointed more toward natural farming. Martin makes glorious Smaragd wines for those who go for a straighter, more focused body and texture. Fluidity is one of his hallmarks and one of Riesling's most

important attractions, and his most recent vintages find that greater fluidity. This is especially important at this time, when wines can go full monster under the sun after a few extra days left on the vine. His range is also distinguished by his exclusive use of steel and vigorous sorting to remove any density-adding botrytis and slightly shriveled and sunburnt clusters that honey up the wine.

The headline about **2023** in a good portion of Europe should not be that it was hot, but that so many of the wines don't immediately signal a warm vintage. Abundant spring rainfall replenished water reserves and promoted vigorous canopy growth and the warm summer accelerated ripening without the severe hydric stress seen in 2022. Unlike 2022, vines in 2023 remained physiologically active through much of the growing season rather than drought stress leading the vines to shut down and the fruit to concentrate. This allowed for a longer ripening period and the wines frequently show greater freshness, aromatic definition, finer lines and ethereal lift that seems to contradict the expectations for such a hot year.

RIED LOIBENBERG is the main hill of the north side of the east end of the Wachau. One consistent characteristic is that it's one of the warmest hills in the Wachau. **RIESLINGS** typically sit in the upper section of the hill on gneiss bedrock, while mid-slope and toward the foot of the hill are the **GRÜNER VELTLINERS**. Loibenberg is almost always the first to be picked each season for the Smaragd wines, and Martin picks even earlier than most. He has many parcels scattered around the hill, offering him a wide window in which to pick and a wider range of complexities in the final wines.

GRÜNER VELTLINERS from **RIED SCHÜTT** and **RIED HÖHERECK** sit partially inside the Mentalgraben, where water erosion separated them from Loibenberg. The combe floods with cold air from the Waldviertel forest behind and above the vineyards, which contributes to their tension and balances out their deep power. Schütt is composed primarily of hard orthogneiss bedrock and decomposed gneiss topsoil. Replanted in 1951, Höhereck is the Grüner Veltliner parentage of many Tegerenseerhof vines in the area. Martin insists that the most important element of Höhereck is its genetic heritage of massal selections. It produces dynamic and deeply complex wines that show great restraint, perhaps due to the great abundance of layers that unfold once the bottle is open.



RIED STEINERTAL RIESLING Smaragd comes from one of the most talented small Riesling sites in all of Austria. Its aromas beam from the glass with enticing, full-of-energy, high-toned mineral impressions, due to its pure gneiss rock, spare topsoil, and its heat-trapping amphitheater shape with steep ravines on both sides that create a teeter-totter of hot days and the cold nocturnal mountain air. Martin's preference for earlier picking and rigorous sorting further encourages its crystalline yet robust expression.

RIED KELLERBERG RIESLING Smaragd is the fullest Riesling in the range and Tegerenseerhof has six parcels within its boundary with a range of bedrock and topsoil conditions: loess, which brings richness and breadth, while gneiss imparts tension, focus, lift and depth. Even more important than the nuances is the way this wine makes you feel: its energy, profound reserves, and at the same time, its robust generosity.

FRANCE



SÉBASTIEN CHRISTOPHE
DECEMBER 2025

PASCAL MAZET

MONTAGNE DE REIMS - CHAMPAGNE

www.thesourceimports.com/producers/pascal-mazet/

Catherine and Pascal Mazet established their domaine in 1981 and in 2009 began organically farming their two and a half hectares of premier cru in the Montagne de Reims communes Chigny-les-Roses and Ludes, and the grand cru, Ambonnay. Their son Olivier joined in 2019 and incorporated agroforestry to further improve nature's interaction with their mildly steep hills of chalk, clay and sand. Natural fermentations and sur lie aging take place in old oak barrels over fifteen months. Bottle maturation on lees lasts for a minimum of five years and the dosage is specific for each wine.

				Frontline		Discounts	
				Case	Bottle	5%	10%
NV	Brut 'Nature' (2015 Base Wine)	750	12	\$648.00	\$54.00	NET	NET
NV	Premier Cru Brut 'Origine!' (2015 Base Wine)	750	12	\$792.00	\$66.00	NET	NET
2014	Brut Millésime	750	12	\$948.00	\$79.00	NET	NET

FORTERESSE DE BERRYE

SAUMUR - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/forteresse-de-berrye/

Forteresse de Berrye's expressive and terroir-focused wines are crafted in a simple and direct way. Its new owners, Gilles, an agronomist and agricultural engineer (among the many métiers of his diverse professional life), and his wife, Sandra, have eliminated the use of all chemical applications in 2019 and began organic culture in 2021; they expect certification by 2024. They began to replace the missing pieds (vine stocks) with high-quality oriented biotypes and planted six hectares of trees on the 26-hectare property (12.5ha of vines) to improve the overall biodiversity of the landscape in support of the forest-capped hill. For them, agroforestry is crucial for repairing the land, though luckily for them (and us), the property's many parcels were well-tended and not destroyed by excessive use of synthetic products prior to their arrival. Gilles says that the land was in quite good shape overall due to the few annual treatments in this low precipitation and low humidity area of Saumur; perhaps one of the driest areas of the Loire Valley overall due to the rain shadow of the Armorican Massif to the west. Many of the old Chenin Blanc bottles left behind in the deeply quarried tuffeau limestone caves by its former owner drink well, with only the quality of the cork being the determining factor.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Saumur rouge "Clos de Berrie"	750	12	\$192.00	\$16.00	\$15.20	\$14.40

LES INFILTRÉS

SAUMUR - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/les-infiltrés/

Based in Saumur Puy-Notre-Dame, a new focal point for colder climate Chenin Blanc and Cabernet Franc, the enthusiastic and charming Frédéric Hauss enters the wine world as a former cinematographer who worked extensively behind the camera for the big screen and TV. In his early forties, and in the middle of the Covid pandemic, he decided to redirect into this equally artistic life that provides a greater connection to nature. Some are quick to understand fundamentals (perhaps those who already mastered them in another craft are advantaged), and it's clear that Fréd also understands artistic composition, and already how to craft a wine to capture emotion, discreetly.

				Frontline		Discounts	
				Case	Bottle	5%	10%
NV	VDF Chenin Blanc Pétillant Naturel 'Raging Bulles'	750	12	\$336.00	\$28.00	NET	NET
2022	VDF Chardonnay 'Itinéraire Bis'	750	12	\$336.00	\$28.00	NET	NET
2022	Saumur blanc 'Une Histoire Vraie'	750	12	\$408.00	\$34.00	NET	NET

CAROLE KOHLER - JARDINS DE FLEURY

ANJOU - VALLÉE DE LA LOIRE

www.thesourceimports.com/producers/carole-kohler-jardins-de-fleury

On the historic 15th-century Fleury estate, the humble and spirited Carole Kohler crafts organic, and biodynamic, no-sulfite-added Chenin Blanc on schists of the Massif Armoricain and Cabernet Franc on Jurassic Tourcien limestone of the Paris Basin. A former chemist turned vigneronne, she and her husband, architect and hobby historian Brice Kohler, revived its properties historic connection to viticulture in Thouars, on the southern frontier of Anjou, where vineyards had nearly vanished after shifting appellation laws with the creation of the European Union. A self-contained world, Fleury is a haven of ancient forests where biodiversity thrives, untainted by neighboring agriculture. Carole's light-handed approach yields wines that channel the voice of the land, rewriting the history of this once-forgotten terroir. And with wines like these, it's only a matter of time before others follow.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Val de Loire Chenin Blanc "Sequoia"	750	12	\$324.00	\$27.00	NET	NET
2023	Val de Loire Chenin Blanc "Source"	750	12	\$324.00	\$27.00	NET	NET
2023	Val de Loire Cabernet Franc "Jardins"	750	12	\$324.00	\$27.00	NET	NET

VINCENT BERGERON

MONTLOUIS-SUR-LOIRE - VALLÉE DE LA LOIRE

www.thesourceimports.com/product-category/france/loire-valley/vincent-bergeron

On the rolling hills and floodplains of the Loire River's Montlouis-sur-Loire, the humble and gentle Vincent crafts his finely tuned certified organic Chenin Blanc (still and sparkling) and Pinot Noir wines from 3.4ha of vineyards grown on limestone bedrock, perruches (fossils, lithified clay, flint/silex), sandstone, clay, and limestone rock topsoil. These "natural" wines are spontaneously fermented and aged in French oak barrels (some in fiberglass) most without any addition of sulfites. With his concession to nature and commitment to honor the season, sans maquillage, sin compromise, he sets his wines on a direct course, showcasing each season's gifts and challenges, allowing his wines to freely express the mark of their birth year. Warm vintages (like 2020) taste of a season's richer fruits and softer palate while still being delicate and complex. Cold years (like 2021) are brighter, fresher, more tense and rapier-sharp with a gentle and welcome stab.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	VDF Chenin Sec 'Matin, Midi et Soir'	750	12	\$420.00	\$35.00	NET	NET

JEAN COLLET

CHABLIS - BOURGOGNE

www.thesourceimports.com/producers/jean-collet

At age twenty-one, Romain Collet took over the entire estate and began to make decisions in the cellar. His father, Gilles, was forced into early retirement due to nerve damage in his leg and back. Immediately upon taking the reins, Romain began to experiment with organic and biodynamic farming as well as using natural yeasts. His relentless desire for improvement powers the future of Collet, which continues to inch closer with each vintage toward the elite of Chablis. The Collet style finds themselves right in the middle of two schools of thought regarding Chablis. One advocates for stainless steel tank aging out of the belief that the purity of terroir is best expressed unadulterated by oak, and the other is based around the needs of oak to soften its taut acidic structure and to sculpt wines that are grown in deeper clay soils. The Collets compromise by using older wood barrels in their higher end wines grown on richer soils and stainless steel with their most mineral and precise wines.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Chablis	750	12	\$312.00	\$26.00	NET	NET
2022	Chablis 'Vallée de Valvans'	750	12	\$372.00	\$31.00	NET	NET

CHRISTOPHE ET FILS

CHABLIS - BOURGOGNE

www.thesourceimports.com/producers/domaine-christophe-et-fils

Sébastien Christophe is the man of mystery in Chablis. He comes from nearly nowhere and has quietly been climbing the ladder of Chablis stars. His winery is out of town and next to Petit Chablis vineyards that are upslope from the Grand Crus and a few of the famous premier crus he works with. Chablis can be a wine that expresses its terroir more clearly than any other region in the world. The winemaking choices certainly influence the impression of the wine but they never really lose that unmistakable Chablisienne character imprinted by its special limestone soils, the Chardonnay grape and tense acidity that is encouraged by a cool continental climate.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Petit Chablis	750	12	\$324.00	\$27.00	NET	NET
2023	Chablis	750	12	\$384.00	\$32.00	NET	NET
2023	Chablis, 'Vieilles Vignes'	750	12	\$420.00	\$35.00	NET	NET
2023	Chablis 1er Cru Fourchaume	750	12	\$600.00	\$50.00	NET	NET
2023	Chablis 1er Cru Mont de Milieu	750	12	\$624.00	\$52.00	NET	NET
2023	Chablis 1er Cru Montée de Tonnerre	750	12	\$660.00	\$55.00	NET	NET

RODOLPHE DEMOUGEOT

CÔTE DE BEAUNE - BOURGOGNE

www.thesourceimports.com/producers/rodolphe-demougeot/

After starting in 1992, Rodolphe has amassed 8 hectares of vines in the Côte de Beaune and has upped the ante on everything he does. There are no chemical treatments for herbicides, pesticides or fertilizers and he follows the rhythm of the lunar cycle when moving his wines and making picking decisions. He plows his vineyards by horse and tractor to aerate the soils and to take out grasses and weeds. He doesn't carry the superstar terroirs in his range of wines, but the energy put toward getting the best out of his humble holdings is impressive and they deliver well above what is expected, even from the two important villages his wines come from: Pommard and Meursault.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Bourgogne Cote d'Or Chardonnay	750	12	\$432.00	\$36.00	NET	NET
2023	Bourgogne Cote d'Or Pinot Noir 'Vieille Vignes'	750	12	\$432.00	\$36.00	NET	NET
2023	Savigny-lès-Beaune "Les Bourgeots" rouge	750	12	\$600.00	\$50.00	NET	NET
2023	Beaune "Les Beaux Fougets" rouge	750	12	\$612.00	\$51.00	NET	NET
2023	Pommard	750	12	\$876.00	\$73.00	NET	NET

CARTAUX BOUGAUD

CÔTES DU JURA - JURA

www.thesourceimports.com/producers/cartaux-bougaud

With their first harvest in 1973 on a small plot in L'Étoile, Anne-Marie Bougaud and Guy Cartaux acquired the Château de Quintigny in 1983, expanding their vineyards and fully committing to winegrowing. Their children, Nathalie and Sébastien Cartaux, took over in 1993, and today Sébastien continues to run the 20-hectare estate, which became organic certified in 2023. The estate produces Chardonnay and Savagnin from AOC L'Étoile, as well as reds (Poulsard, Trousseau, and Pinot Noir) from the Côtes du Jura. The wines are crafted in numerous cellars, including the ancient Château de Quintigny, using both traditional "ouillage" methods (with and without air space in the barrel) and the region's unique oxidative aging process, essential for producing the renowned Vin Jaune. Their objective with reds is to preserve the naturally fresh and bright fruit-led aromatics over rusticity, while their whites a core of acidity and structure led by the aromas, flavors and textures from the ancient noble practice of sous voile aging.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	L'Étoile Chardonnay	750	12	\$300.00	\$25.00	\$23.75	\$22.50
2022	L'Étoile Chardonnay 'La Côte des Vents'	750	12	\$348.00	\$29.00	NET	NET
2022	Côtes du Jura Pinot Noir	750	12	\$300.00	\$25.00	\$23.75	\$22.50

STÉPHANE ROUSSET

CROZES HERMITAGE - VALLÉE DU RHÔNE

www.thesourceimports.com/producers/domaine-rousset/

Stephane Rousset's underground status as one of the best producers in the Northern Rhône Valley is about to end. It wasn't too long ago, in what we like to call the age of extraction, that producers making elegant wines were lost in the shuffle. One of the most diverse appellations in France's Northern Rhône Valley, Crozes-Hermitage is also its biggest. Rousset's vineyards lie in its most northern communes of Erôme, Gervans, and Crozes-Hermitage (the village the appellation takes its name from). The soil types here differ greatly from the rest of the appellation. Here you find vines on steep granite terraces of the river's left bank, above the Rhône and tucked back behind the behemoth hill of Hermitage. Across the river, in Tournon, Rousset's two parcels of St. Joseph are on pure granitic soils. In our humble opinion, in this appellation few, if any, vigneron produce wines above this in class and elegance.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2021	Crozes-Hermitage rouge 'Les Méjeans'	750	12	\$336.00	\$28.00	NET	NET

SADON HUGUET

SANT ÉMILION - BORDEAUX

www.thesourceimports.com/producers/sadon-huguet

After two decades of enological consultation at top Bordeaux châteaux that led most to organic and biodynamic practices, the natural wine consulting enologists, Bénédicte Laborde (Huguet) and Mathieu Huguet, started their no-sulfur-added, natural wine project in 2019. Based in Bordeaux with vineyards in Saint-Emilion, they work their two plots leased from one of their biodynamically certified clients. Soon there will also be offerings from the Pyrenean appellation, Irouleguy.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2019	VDF rouge 'Expression Calcaire'	750	12	\$552.00	\$46.00	NET	NET
2020	VDF rouge 'Expression Calcaire'	750	12	\$552.00	\$46.00	NET	NET

ITALIA



FLIEDERHOF

ST. MAGDALENA - SÜDTIROL/ALTO ADIGE

www.thesourceimports.com/producers/fliederhof

Martin Ramoser is a true budding young superstar in the wine world, and with the help of his parents, Stefan and Astrid, he's writing a new chapter in the family's wine history. Located in Italy's Südtirol, only a half hour drive from the Austrian border, on the gorgeous and historical hill of Santa Magdalena that overlooks the city center of Bolzano, they cultivate their Schiava and Lagrein vineyards under organic and biodynamic principles. Their mere three hectares of vineyards are all planted on hillsides of porphyry, an igneous volcanic rock with a mix of large and small grain sizes, which makes for sandy, gravelly soils as it decomposes, and results in wines with higher aromas and chewy textures. Martin's style is one of pleasure led by upfront aromatic red fruits and red/orange flowers with sharper lines, deep but gentle mineral textures and a soft touch on extraction.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2019	Alto Adige Südtirol St. Magdalener Classico	750	12	\$252.00	\$21.00	\$19.95	\$18.90
2020	Alto Adige Südtirol St. Magdalener Classico	750	12	\$252.00	\$21.00	\$19.95	\$18.90
2021	Alto Adige Südtirol St. Magdalener Classico 'Marie'	750	12	\$276.00	\$23.00	\$21.85	\$20.70
2020	Alto Adige Südtirol St. Magdalener Classico 'Gran Marie'	750	12	\$372.00	\$31.00	NET	NET
2020	Alto Adige Südtirol Lagrein	750	12	\$288.00	\$24.00	\$22.80	\$21.60

OLIVIERO PASTORIS

CALUSO - PIEMONTE

www.thesourceimports.com/producers/massimo-pastoris/

Maybe I'm only more maniacal than my father, but I understood from him that nature is something that you can't completely control. We must work well in every moment of the season, but the most important job is made from the soil, and we can only make mistakes against the harmony of nature." After years of Latin and Mechanical Engineering studies Eugenio Pastoris returned to his family's organic and regeneratively farmed vineyards. On the eastern end of the Erbaluce di Caluso appellation in Viverone, bordering Alto Piemonte, Pastoris focuses on Nebbiolo and Erbaluce in steel and concrete.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Erbaluce di Caluso 'La Norezza'	750	12	\$228.00	\$19.00	\$18.05	\$17.10
2021	Canavese Nebbiolo 'La Cucca'	750	12			Sold Out	

FABIO ZAMBOLIN

COSTE DELLA SESIA - PIEMONTE

www.thesourceimports.com/producers/fabio-zambolin

A true northern Piemonte garagiste, Fabio Zambolin inherited his grandparent's tiny vineyard parcels and converted their garage into a winery. He began his project in 2010 with a parcel that he works organically and that sits within the DOC appellation, Lessona. However, the cantina is ten meters outside of the DOC zone (right next to the vineyards) and an archaic law makes it so that he must label his wines Costa della Sesia, a generic term for regional Northern Piedmont wines. As one could imagine, with such a small quantity of grapes to make his wines the level of detail in his organically farmed vineyard and cellar are maintained to an extraordinary level. Famous Italian wine writers of the late 1800s and early 1900s considered Lessona wines the greatest reds in all of Italy, and in the right hands it can represent one of the most pure expressions of Nebbiolo. Fabio's Vallelonga is made purely of Nebbiolo, and Felso, a blend of 50% Nebbiolo with equal parts of Croatina and Vespolina the difference.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2020	Costa della Sesia rosso 'Feldo'	750	12	\$288.00	\$24.00	\$22.80	\$21.60

SETTE MONFERRATO - PIEMONTE

www.thesourceimports.com/producers/sette

Asti is Piemonte's new wine laboratory, and experimentation is extensive at Sette where they're looking to expose new dimensions of their local indigenous varieties. The comedic and talented duo of the experienced wine trade pro, Gino Della Porta, and well-known enologist, Gianluca Colombo, founded Sette in 2017 with the purchase of a 5.8-hectare hill in Bricco di Nizza, in Monferrato. Immediately, a full conversion to organic farming began, followed by biodynamic starting in 2020 – the latter, a vineyard culture still considered somewhat radical in these parts. The wines are crafted and full of vibrant energy with only a soft polish, with the focus, the slightly turbid and lightly colored, juicy fruity, minerally Grignolino and their two serious but friendly Barberas. Sette's game-changing progressive approach and delicious wines (with total eye candy labels) should ripple through this historic backcountry and bring greater courage to the younger generations to break out of the constraints of the past and move full throttle into the future.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2018	Nizza 'Particella B5'	750	12	\$432.00	\$36.00	NET	NET
2021	Nizza 'Particella B8'	750	12	\$468.00	\$39.00	NET	NET

LUIGI SPERTINO MONFERRATO - PIEMONTE

www.thesourceimports.com/producers/luigi-spertino

Mauro Spertino is one of the most artistic and technical craftspeople in our entire portfolio. The diversity and skill demonstrated throughout his range forecast the inevitability that he will find his place among other wine alchemists in Italy whose unmistakable imprints are evident at first smell – Quintarelli, Bea and Soldera are names that come to mind. His reds range from bright and sensual, able to flutter and seduce (Grignolino), to more elixir-like and dark (Barbera wines), which mesmerize with a deep well of discovery in each smell and taste. Mauro toys with Cortese, a white grape from which he slowly extracts an orange hue, crystalline clarity and mind-bending complexity. His vermouth, Belle Epoque, carries a ballerina-like balance of power and grace. All that he touches from his Asti vineyards he makes into something dazzling and one of a kind.

				Frontline		Discounts	
				Case	Bottle	5%	10%
NV	Vermouth di Torino 'Belle Epoque'	750	12	\$576.00	\$48.00	NET	NET

MAURO MARENGO BAROLO - PIEMONTE

www.thesourceimports.com/producers/mauro-marengo

Once the Marengo family's technical direction was given to Daniele at age twenty-two, his personal taste and style of wines led him to pursue freshness over power and ripeness, and to highlight their Novello-based high-altitude vineyards. They turned their attention to soil health and the incorporation of organic farming. The cellar work was gentler, and new techniques were employed. They harvest earlier, consider whole cluster and submerged cap fermentations when traditional methods need a boost. They gently extract and press, manipulate less and age in concrete and medium-sized botte. They also bottle early to keep the wines fresh, clean, and not overworked or exhausted before bottling. Led by their three MGA sites, Ravera, Terlo, and La Volta, Nebbiolo is the focus, but Daniele's Barbera, Dolcetto and Nas-cetta also inspire.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Dolcetto d'Alba	750	12	\$216.00	\$18.00	\$17.10	\$16.20
2024	Dolcetto d'Alba	750	12	\$240.00	\$20.00	\$19.00	\$18.00
2022	Langhe Nebbiolo	750	12	\$252.00	\$21.00	\$19.95	\$18.90
2023	Langhe Nebbiolo	750	12	\$288.00	\$24.00	\$22.80	\$21.60

AZIENDA AGRICOLA BRANDINI

BAROLO - PIEMONTE

www.thesourceimports.com/producers/agricola-brandini

The organically farmed Agricola Brandini is run by two young and idealistic sisters, Serena and Giovanna in full directional control with the support of their father, Piero Bagnasco. Certified organic since 2011, they have also introduced biodynamics and permaculture to their 25 estate-owned hectares in the high-altitude zones of La Morra, Roero and Alta Langa. Their estate Barolo vineyards (four La Morra parcels and R56) are located on the backside (northwest) of La Morra and are characterized by calcareous sandstones that render Barolos of great elegance. They also rent 10 hectares of vines for the crus, Cerretta and Annunziata, and organically farmed and certified, high altitude sites south of Monforte d'Alba for their Alba wines of Dolcetto, Barbera, and Nebbiolo. Vinification for their raw yet refined, pale colored, understated and elegant Nebbiolo are deeper in terroir imprint and structure than those prior to the sisters' takeover in 2015. Brandini's cellar work is progressive (including shorter maceration times, stem inclusion and infusion extraction methods), and it accentuates finesse above all for these botti-aged Barolos that drink well young and also age nicely, building on their youthful assets.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2021	Alta Langa Brut	750	12	\$396.00	\$33.00	NET	NET
2023	Langhe Arneis 'Le Margherite'	750	12	\$228.00	\$19.00	\$18.05	\$17.10
2024	Langhe Arneis 'Le Margherite'	750	12	\$252.00	\$21.00	\$19.95	\$18.90
2022	Dolcetto di Diano d'Alba 'Filari Lunghi'	750	12	\$228.00	\$19.00	\$18.05	\$17.10
2023	Dolcetto di Diano d'Alba 'Filari Lunghi'	750	12	\$252.00	\$21.00	\$19.95	\$18.90
2022	Barbera d'Alba Superiore 'Rocche del Santo'	750	12	\$300.00	\$25.00	\$23.75	\$22.50
2023	Langhe Nebbiolo 'Filari Corti'	750	12	\$300.00	\$25.00	\$23.75	\$22.50
2024	Langhe Nebbiolo 'Filari Corti'	750	12	\$324.00	\$27.00	NET	NET
2021	Barolo del comune di La Morra	750	12	\$612.00	\$51.00	NET	NET

SORGENTE

PROSECCO - FRIULI-VENEZIA GIULIA

www.thesourceimports.com/producers/sorgente

Sorgente Prosecco comes from a small vineyard plot of only six hectares of Glera vines; there are no other grapes added to the Prosecco and all of them are estate owned. Located in Friuli-Venezia Giulia, the vineyards sit only a few hundred meters from the natural spring (called sorgente in Italian) at the nascita of the Livenza River. The proximity to the Alps (which begins no more than ten miles to the north) and the Adriatic (twenty miles away) brings an ideal temperature characterized by large diurnal swings from day to nighttime which is crucial for the development of complex phenolics, fresh acidity and elevated aromatics – all necessary for a proper Prosecco to remain true to form (bright, fresh, minerally) and function (pleasure over intellect). The vineyard soils are endowed with limestone and clay, both a mixture of the former salty marshland that existed here millions of years ago along with alluvial soils largely composed of limestone. From a pedigree standpoint, there is good reason that one would discover the mineral nuances of this "simple" Prosecco due to its soil composition and climatic balance. There are no herbicides and pesticides used in the vineyards, only vineyard treatments of copper and sulfur. After a rigorous selection process, they sell off more than 60% of their Prosecco base wine to negociants through their leaving a mere 40% off their six estate hectares for these two wines.

				Frontline		Discounts	
				Case	Bottle	5%	10%
NV	Prosecco Brut	750	12	\$180.00	\$15.00	\$14.25	\$13.50
NV	Prosecco Extra Dry	750	12	\$180.00	\$15.00	\$14.25	\$13.50

MADONNA DELLE GRAZIE

VULTURE - BASILICATA

www.thesourceimports.com/producers/cantina-madonna-delle-grazie

The Latoracca family team of three (two sons, Paolo and Michele, both with enology degrees and father, Giuseppe, who spends all day in the vineyards) has come out swinging since bottling their first wines in 2003. The combination of two idealistic millennial enologists (Michele has a second degree in Agronomy as well, which he teaches in school) coupled with their father's deep vineyard wisdom creates the launching pad for truly astonishing juice. These wines convey clarity, craftsmanship, authenticity, and energy unheard of at such reasonable cost. It's as if they discovered some secret the rest of the world hasn't learned yet. If you like reds with a tight grain, lithe body, and high-toned aromas, these are for you.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2020	Aglianico del Vulture "Liscone"	750	12	\$216.00	\$18.00	\$17.10	\$16.20
2021	Aglianico del Vulture "Messer Oto"	750	12	\$192.00	\$16.00	\$15.20	\$14.40

MARCO SALERNO

CIRÒ - CALABRIA

<https://cumpavino.com/>

Marco Salerno grew up making artisanal wine, soppressata, and tomato sauce with his Italian-American family in New Jersey. Marco's love for his family's heritage led him to explore Calabria, the land of his grandparents. Marco traveled throughout various regions in Calabria, searching for vineyards described in history books. He ultimately found a few passionate farmers who organically grow local grape varieties for traditional wine production. Over the years, Marco returned to make wine with these farmers turned friends. Marco now teams up with these farmers to craft wines that represent their shared culture. Cumpà is dedicated to the diverse vineyards of Calabria and small-batch winemaking.

				Frontline		Discounts	
				Case	Bottle	3 cs.	5cs.
2024	Cumpà, Calabria, Tino	750	12	\$144.00	\$12.00	\$11.00	\$10.00

ETNA BARRUS CONTINO

ETNA - SICILIA

www.thesourceimports.com/producers/etna-barrus

The dream project of four men, Etna Barrus has 2.7 vineyard hectares planted in 2005 below one of Mount Etna's extinct cones, Monte Gorna. At 600m altitude with a SE exposure and an open view of Ionian Sea, their organic massale selections (in conversion since 2021) of Nerello Mascalese (90%) and Nerello Cappuccio (10%) grow on sandy volcanic soils rich in organic substances. Their vinification includes natural fermentation and maceration of destemmed grapes for around one week are pressed and they finish fermentation in steel. Purple Barrus is aged exclusively in steel while Orange Barrus, their "selezione" is raised for 12-18 months in old French oak barrels of 225-500l.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2019	Etna Rosso Selezione (Orange)	750	12	\$336.00	\$28.00	NET	NET
2020	Etna Rosso Selezione (Orange)	750	12	\$360.00	\$30.00	NET	NET

PORTUGAL



QUINTA DE SAN MICHEL
UNGRAFTED VINES IN COLARES, PORTUGAL

CONSTANTINO RAMOS

MONÇÃO E MELGAÇO & VALE DO LIMA, VINHO VERDE

www.thesourceimports.com/product/2019-zafirah-vinho-verde-tinto

Constantino Ramos is the most interesting young wine producer in Monção e Melgaço, Portugal's most prestigious and famous subzone of the Vinho Verde. During his tenure as the head winemaker for the famous Monção e Melgaço producer, Anselmo Mendes, Constantino's personal wine project started with a challenge from his cousin who had a few small vineyard plots in Monção that were higher in altitude than the typical vineyards in the area. Affluent, his Alvarinho is often one of the first vineyards picked in the entire appellation, leading to wines of high amplitude and vibrant acidity, and his red, Zafirah (a Muslim name that means graciousness), is made of a mix of the high-spirited red grapes, Brancelho, Cainho Longo, Espadeiro, Vinhão and Borraçal (Caño Tinto).

			Frontline		Discounts	
			Case	Bottle	5%	10%
2024	Vinho Verde Monção e Melgaço tinto 'JUCA'	750 12	\$216.00	\$18.00	\$17.10	\$16.20
2022	Vinho Verde Monção e Melgaço tinto 'Zafirah'	750 12	\$216.00	\$18.00	\$17.10	\$16.20

ARRIBAS WINE COMPANY

PLANALTO MIRANDÊS - TRÁS-OS-MONTES

www.thesourceimports.com/producers/arribas-wine-company

In the early summer of 2017, Ricardo Alves and Frederico Machado were on the Portuguese back roads in the Parque Natural das Arribas do Douro searching for their future wine project. They settled on Bemposta, with its wealth of ancient, indigenous and largely forgotten grapevines chaotically perched on the extreme slopes on the Douro river gorge. They've set out to rediscover and revitalize an ancient wine culture whose local home winegrowers have just barely kept the faint bloodline of their vinous history from extinction. Their high tension, aromatic, low alcohol wines are blends composed of dozens of different varieties made with minimalistic cellar practices.

			Frontline		Discounts	
			Case	Bottle	5%	10%
2023	Vinho Branco 'Saroto' (DOC Trás-os-Montes) (orange wine)	750 12	\$228.00	\$19.00	\$18.05	\$17.10
2022	Vinho Tinto 'Saroto' (DOC Trás-os-Montes)	750 12	\$228.00	\$19.00	\$18.05	\$17.10

MENINA D'UVA

PLANALTO MIRANDÊS - TRÁS-OS-MONTES

www.thesourceimports.com/producers/menina-duva/

In 2017, Aline Domingues left her home city of Paris for Uva, a remote village on the Planalto Mirandês, a quiet and mostly desolate countryside in northeast Portugal's Trás-os-Montes wine region. While the Trás-os-Montes is known for heavy wines, Menina d'uva couldn't be much further from that style. Here, she's begun to modernize the wines in the best possible way: indigenous local grape varieties, organic farming, naked wines made through gentle extraction and a low-tech, heavily thought out, soft-touch approach. The result is wines with soft-colored hues, low-to-medium alcohol with natural freshness and tension. Her wines have heightened aromatic nuances of spring fruits, moorland brush and flowers, with unusually profound minerally and metallic textures that vibrate on the palate.

			Frontline		Discounts	
			Case	Bottle	5%	10%
2023	Vinho Tinto 'Ciste' palhete (DOC Trás-os-Montes)	750 12	\$252.00	\$21.00	\$19.95	\$18.90
2023	Vinho Tinto 'Palomba' (DOC Trás-os-Montes)	750 12	\$324.00	\$27.00	NET	NET

QUINTA DA CAROLINA

CIMA CORGO, DOURO

www.thesourceimports.com/producers/quinta-da-carolina/

The Douro property that was once in the hands of California trailblazing winemaker, Jerry Luper, (whose illustrious wine career included tenures at Château Montelena, Bouchaine, and Rutherford Hill), has been for years now under the ownership of Luis Candido da Silva, a well-known wine retailer in Porto. Today, the winery has been slowly taken over by his son, also named Luis, and things are going through some noticeable changes the more Luis Jr. commits himself to the project. His day job is working as the head enologist and wine director for the still Douro wine program at Dirk Niepoort's ever expanding, global wine empire. Niepoort has a history of recognizing talent and churning out many superstars in Portugal, most notably Luis Seabra, the boys over at Arribas Wine Company (also in our portfolio), and starting in 2018, Luis Jr. The respect he has garnered at a very young age in Portugal speaks volumes for the confidence the local wine world has in his skill and attention to detail. Exciting things are in store for this very small estate with wines that cover both the traditional style like his father's, and the extreme progressivism of his generation, with a gorgeous touch, exquisite crafting and a razor-sharp attention to detail. Expect big things, albeit in very small quantities (unfortunately) from this special Quinta.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Douro branco 'Xis'	750	12	\$408.00	\$34.00	NET	NET
2019	Douro tinto "Quinta da Carolina"	750	12	\$408.00	\$34.00	NET	NET
2019	Douro tinto 'El3mento'	750	12	\$384.00	\$32.00	NET	NET
2021	Douro tinto 'El3mento'	750	12	\$384.00	\$32.00	NET	NET

QUINTA DE SAN MICHEL

SINTRA - COLARES

www.thesourceimports.com/producers/quinta-de-san-michel

After years working alongside some of Portugal's most gifted winemakers and with many New World growers, Alexandre "Alex" Guedes voted in 2025 as one of the country's top five new winegrowers joined Quinta da San Michel in 2018 after his first harvest at the estate, where he unexpectedly met his future bride. Under Alex's steady, inquisitive hand, and guided by the disciplined mind of a winemaker nearing his Master of Wine, Quinta da San Michel is poised to become one of the most promising voices in Portugal's Atlantic wine frontier. Their vineyards span two striking terrains: Janas, between the Sintra Mountains and the Atlantic and new plantings on the legendary sandy soils of Colares - some on the valley floor in meters-deep sands, others above coastal bluffs on calcareous sands and limestone bedrock facing the ocean's salt-rich winds. San Michel is focused on historic local varieties, like Malvasia de Colares, Arinto, and Galego Dourado, and soon joined by the infamous red Ramisco, each deeply tied to this mythical viticultural coastline. Their wines from clay and limestone echo the great vineyards of France's Côte d'Or but carry a maritime salty freshness and stout, architectural structure, while those from sand promise wines of delicate filigree, resurrecting the past glories of Colares where Malvasia and Ramisco have thrived ungrafted for centuries.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	IG Lisboa branco 'Malvarinto de Janas'	750	12	\$432.00	\$36.00	NET	NET

ESPAÑA



JON ASEGINOLAZA
IN THE LIMESTONE-RICH BIRAK VINEYARD

MANUEL MOLDES

RÍAS BAIXAS - GALICIA

www.thesourceimports.com/producers/manuel-moldes/

One of the brightest lights in the slowly rising tide of the Rías Baixas, Manuel Moldes has an aptitude for finely tuned, deeply technical wine analysis, but it's his curiosity and open mind that guide him. Manuel's approach to his Albariño range is to have wines with notable differentiating characteristics; they either contrast the soil type altogether, whether it be completely on schist, the A Capela de Aios, or those granite parcels bottled as Afelio; or the particularities within a rock and soil type to illuminate their differences and are compelling enough to be bottled alone, like As Dunas, from sandy schist soil with no bedrock contrasts A Capela de Aios, grown on shallow schist topsoil with a soft schist bedrock. The simplicity of the red winemaking follows suit with the Albariños, but involves the art of blending different grape varieties from numerous terroirs into one wine. Acios Mouros, a blend of 60% Caiño Redondo, 20% Loureiro Tinto, 20% Espadeiro, is an extremely high-toned red from the Rías Baixas, and his Bierzo, a more supple red blended with 60% Garnacha Tintorera and 40% Mencia.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Rías Baixas Albariño "Peai"	750	12	\$504.00	\$42.00	NET	NET
2021	Bierzo tinto 'Lentura'	750	12	\$240.00	\$20.00	\$19.00	\$18.00

AUGALEVADA

RIBEIRO - GALICIA

www.thesourceimports.com/producers/fazenda-augalevada/

Iago Garrido may be destined to become one of Spain's most influential winegrowers. In 2014 this former professional soccer player buried an amphora filled with Treixadura in the middle of his granite vineyard inside Ribeiro's Avia River Valley. Initially convinced he had made a mistake with the discovery of a flor yeast veil, he later realized this errant shot actually hit a vein of gold that went on to define the direction of his wines. What makes Iago's wines special is not only that he welcomes the influence of flor yeast, or that he is committed to biodynamic practices in his cellar and the vineyards he owns and the ones he works directly himself, and to only using a minuscule dose of sulfur in his wines, it's his razor-sharp attention to detail coupled with his openness to take in the ideas and opinions of others. His creative range is focused on indigenous Galician varieties with many different bottlings.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Viño branco 'Parcela Eiravera' (DO Rías Baixas)	750	12	\$384.00	\$32.00	NET	NET
2022	Viño tinto 'Ollos Tinto' (DO Ribeiro)	750	12	\$300.00	\$25.00	\$23.75	\$22.50
2023	Viño tinto 'Ollos Tinto' (DO Ribeiro)	750	12	\$336.00	\$28.00	NET	NET
2023	Viño tinto 'Ollos de Maia' (DO Ribeiro)	750	12	\$456.00	\$38.00	NET	NET

CUME DO AVIA

RIBEIRO - GALICIA

www.thesourceimports.com/producers/cume-do-avia

Diego and his brother, Álvaro, grew up in Vigo, northwestern Spain's largest metropolitan and industrial area. The bustle of city life wasn't in their blood, so in their early twenties they embarked on the courageous restoration of vineyards with their cousins, Anxo and Fito, in an ancient Galician ruin where their ancestors once lived. They started their new lifelong adventure together in 2005 that ultimately pushed them to the brink of financial ruin and tested their relationships with each other and many of their loved ones. The vineyards are surrounded by dense forest and sit on the top of a hill (a Cume) above the river Avia. By 2008 they planted their first vines, and in 2012 finally made their first vinification "tests," as Diego calls them; it was the first time any of them had ever made wine. On the vineyard are thirteen different indigenous Galician varietals selected from ancient vines in the Ribeiro. "The past of these forgotten grapes has been erased, leaving no one to discuss the ideal practices for them. Much knowledge was discarded with the introduction of chemicals to the vineyards after the second World War and there is no manual or record. We are trying to reinvent and rebuild this lost history," Diego explained. In what they would consider their first real vintage, the 2017 wines are gorgeous and taut with energy. They are not to be missed by those interested in the rise of Galician wines.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Vino blanco 'Dos Canotos' (DO Ribeiro)	750	12	\$324.00	\$27.00	NET	NET
2022	Vino tinto 'Colleita 10' (DO Ribeiro)	750	12	\$240.00	\$20.00	\$19.00	\$18.00

PABLO SOLDAVINI

RIBEIRA SACRA - GALICIA

<https://thesourceimports.com/producers/pablo-soldavini>

The Argentine national, Pablo Soldavini, returned to his ancestral home in Castro Caldelas inside Galicia's Ribeira Sacra in the early 2010s. He has influenced many fellow winegrowers with his extraordinary, intuitive ability to understand the nature of any particular terroir and maximize its potential. Today, Pablo has dropped his winemaker consulting life to focus on his own projects based in Ribeira Sacra's Ribeiras do Sil subzone with indigenous variety vineyards set at high altitudes in a largely abandoned viticultural area. Everything is done by hand with great care and a gentle approach with natural yeasts, hand harvesting and varying degrees of stem inclusion, gentle extraction (almost infusion), aging in steel or old oak and very little in the way of added sulfites.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Vino blanco 'Obranco' (DO Rías Baixas Albariño)	750	12	\$324.00	\$27.00	NET	NET

SEOANE NOVELLE (PRÁDIO)

RIBEIRA SACRA - GALICIA

www.thesourceimports.com/producers/fazenda-pradio

Xabi Soeanes is in love with his Galician countryside, and he's even more taken in by its nearly forgotten past. His greatest desire, his dream, is to share this cultural treasure with the world, through the lens of his varietally blended wines – the historical winegrowing practice of this area. Fazenda Prádio (named after a local tree known as a false maple, or sycamore) is located within the Chantada subzone, one of the coldest of Ribeira Sacra, heavily influenced by the Atlantic. His 3.5ha of vines, a collection of Mencía, Caíño Longo, Merenzao, Brancellao, Godello, and other indigenous varieties, are perched on wide terraces between 180-300m that overlook the Miño River gorge and are carved out of a steep hill of granite and schist. Xabi practiced organic and biodynamic farming for years but after a series of seasons that almost put him out of business, he keeps the door open to move freely when needed.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Mencía (DO Ribeira Sacra)	750	12	\$288.00	\$24.00	\$22.80	\$21.60
2021	Pacio tinto (DO Ribeira Sacra)	750	12	\$504.00	\$42.00	NET	NET

ASEGINOLAZA & LEUNDA

NAVARRA

www.thesourceimports.com/producers/aseginolaza-y-leunda

Environmental biologists and former winemaking hobbyists, Jon Aseginolaza and Pedro Leunda, have directed their full attention to a project focused on a better understanding of Spain's Navarra, a historical region with a severe identity crisis stemming from its living in the shadow of its illustrious neighbor, Rioja, Spain's historical crown jewel. Always the bride's maid and never the bride, the region began to focus on international varieties to stand out and increase its market share. Moving in the opposite direction of this trend, Jon and Pedro are focused on finding and recovering old vineyards planted with indigenous ancient genetic material (mostly Grenache, the historic grape of the region) inside vastly biodiverse areas – all assets that give the region a possible edge on the widely monocultural approach of much of Rioja. The life and authenticity in their first wines (started in 2017) are clear and their future is promising.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2024	Vino Blanco 'Txuria' (DO Navarra)	750	12	\$360.00	\$30.00	NET	NET
2024	Vino Tinto, "Birak" (DO Navarra)	750	12	\$240.00	\$20.00	\$19.00	\$18.00
2022	Vino Tinto 'Cuvée Las Santas' (DO Navarra)	750	12	\$492.00	\$41.00	NET	NET

BIEN DE ALTURA

CANARY ISLANDS

www.thesourceimports.com/producers/bien-de-altura/

Raised by his mother and grandmother, Carmelo inherited from them a big heart, warmth and charm, along with the inner-city energy and hustle of Las Palmas de Gran Canaria, an industrial port crunched between the sleeping volcano and Atlantic crammed with half a million locals and four million tourists each year. He returned home in 2017 to begin Bien de Altura after traveling the world working in cellars and vineyards. Listán Negro is the dominant grape in Carmelo’s range, and results in more elegant wines with a fresher fruit profile. In this arid climate with an average annual rainfall of only 134 cm (5.3 inches) and at some of the wine world’s highest altitudes, from 1,100-1,460 meters (3,600-4,800 feet), on mostly east-facing sites on extremely steep orange volcanic sand, silt, clay, and rocky topsoil, he crafts a series of wines with a global cult following. The cellar practices are intendedly low tech and made with minimal sulfites, whole bunch fermentations, extended macerations and neutral aging vessels.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Gran Canaria tinta ‘Ikewen’	750	12	\$468.00	\$39.00	NET	NET
2022	Gran Canaria tinta “El3mento”	750	12	\$612.00	\$51.00	NET	NET



ÖSTERREICH & DEUTSCHLAND



MARTIN MITTELBACH
TEGERNSEERHOF

MARTIN MUTHENTHALER

SPITZ - WACHAU

www.thesourceimports.com/producers/martin-muthenthaler

A former truck driver who seemingly explains with pride that he was fired from his job (likely for wanting to do everything with greater precision!), Martin Muthenthaler returned home to his family's vineyards in the Spitzer Graben of the Wachau, the coldest section on the north side (left bank) of the Danube (Donau) River. Once a former pathway of the Danube before tectonic movements altered the course of the river, this steep, east-to-west running valley splits off from the Danube at the far western end of the Wachau where it turns north about 4 km in. Here, Martin farms organically, almost everything of the work himself, at least until the arrival of his Bavarian wife, Melanie, who in 2021 began helping with the vineyard and administration. Without the assistance of outside consultants in the cellar but drawing on many years of exchange and collaboration with his great friend and neighbor, the Wachau luminary Peter Veyder-Malberg, this garagiste renaissance man with a talented green thumb and palate crafts Rieslings and Grüner Veltliners of sterling precision and quality, which have few equals in all of Austria.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Wachau Grüner Veltliner 'Spitzer Graben'	750	12	\$384.00	\$32.00	NET	NET
2022	Wachau Grüner Veltliner "Ried Brandstatt"	750	12	\$1,368.00	\$114.00	NET	NET
2022	Wachau Riesling "Ried Brandstatt"	750	12	\$1,296.00	\$108.00	NET	NET

TEGERNSEERHOF

UNTERLOIBEN - WACHAU

www.thesourceimports.com/producers/weingut-tegernseerhof

Martin Mittelbach is a Wachau insider with an outsider's perspective. Martin took over the estate at a very young age and immediately changed the way things were done. As you could imagine, there was some friction with his father who preferred to make wines more on the sweeter side. Today, you would be hard pressed to find a more dry and straight style in the Wachau. The grapes are harvested and sorted rigorously to take out any botrytis grapes and then vinified and raised in stainless steel. They are harvested with no botrytis to keep the wines focused and tense. His wines are like his personality: intense, focused and highly intellectual. These laser beams are as far away from the often baroque style that can be found in this region. In every level his wines excel and can stand tall next to any of the greatest producers in Austria.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2023	Wachau Grüner Veltliner Federspiel 'Durnstein'	750	12	\$300.00	\$25.00	\$23.75	\$22.50
2022	Wachau Grüner Veltliner Smaragd 'Bergdistel'	750	12	\$324.00	\$27.00	NET	NET
2022	Wachau Grüner Veltliner Smaragd "Ried Loibenberg"	750	12	\$432.00	\$36.00	NET	NET
2021	Wachau Riesling Smaragd "Ried Loibenberg"	750	12	\$420.00	\$35.00	NET	NET
2021	Wachau Riesling Smaragd "Ried Steinertal"	750	12	\$444.00	\$37.00	NET	NET

K. WECHSLER

WESTHOFEN - RHEINHESSEN

www.thesourceimports.com/producers/katharina-wechsler/

The German organic and biodynamic winegrower, Katharina Wechsler, has officially arrived. The owner of enviable holdings in the most famous dry Riesling area of the Rheinhessen (thanks to the local luminaries, Klaus-Peter Keller, and Philipp Wittman), the highlights in her stable include a big slab of the grand cru vineyard, Kirchspiel, and a small chunk of perhaps the most coveted of all recognized grand crus, Morstein. Between these two juggernaut vineyards of dry Riesling, her family owns entirely a large vineyard, called Benn. Only the upper section of Benn on the strongly calcareous sections is planted to Riesling, while much of the lower slopes are a patchwork of many different grape varieties that she loves to play with in her cellar, concocting things that range between pure pleasure and fun, savory orange wines, to more serious classically styled dry wines, like her knockout Scheurebe. The entry-level trocken Riesling will give any dry Riesling in all of Germany a run for the money but showcases the lifted and elegant exotic characteristics of Riesling only found in this part of the world.

				Frontline		Discounts	
				Case	Bottle	5%	10%
2022	Riesling trocken	750	12	\$228.00	\$19.00	\$18.05	\$17.10
2022	Riesling Kalk	750	12	\$324.00	\$27.00	NET	NET
2020	Riesling "Kirchspiel"	750	12	\$468.00	\$39.00	NET	NET
2022	Riesling "Kirchspiel"	750	12	\$600.00	\$50.00	NET	NET
2020	Riesling "Morstein"	750	12	\$552.00	\$46.00	NET	NET
2022	Riesling "Morstein"	750	12	\$636.00	\$53.00	NET	NET